



**EFD Marketing Specialist  
Walnut Creek, CA**

At Bank of the West, we've surrounded ourselves with some of the brightest, talented and most devoted professionals in the financial services industry to form a solid and secure foundation. We currently have an excellent opportunity in Walnut Creek for a customer service oriented professional to support outside marketing representatives and serve as a liaison between the department's equipment leasing brokers (customers) and internal staff.

Specifically, you will:

- Communicate credit decisions and research/resolve issues
- Conduct research of existing transactions, including payment histories and balances
- Calculate transaction pricing
- Report status of transactions in the credit and funding processes
- Pre-qualify prospective broker sources
- Perform due diligence on new broker applicants and complete approval write-up forms
- Educate and train broker sources
- Coordinate travel plans and marketing events for the department

This position requires:

- A BA degree or 3 years of relevant experience
- General understanding of indirect equipment financing practices
- Excellent planning, organizational, problem solving, and written/verbal communication skills
- PC proficiency
- An energetic and outgoing personality a must.

For immediate consideration, visit [www.bankofthewest.com](http://www.bankofthewest.com), click on 'Employment', search under 'Walnut Creek, CA', and apply online for the 'EFD Marketing Specialist'.

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Bank of the West  
Community Focused Banking