



Account Executives – Sales

Growing vendor based equipment leasing company with a stunning ocean-view is searching for a hard working team player. The company's fast paced environment provides an exciting atmosphere and the opportunity for advancement.

Position Summary

- * We are seeking sales Account Executives to join our growing sales team
- * Potential to earn 55% of gross margin
- * Fast and simple access to our highly-responsive, internal credit department
- * Emphasis will be placed upon the ability to close sales

Job Responsibilities

- * Solicit and originate equipment leases and financing transactions
- * Build a strong network of new business contacts and develop repeat business relationships
- * Close sales in a professional manner
- * Understand Blue Street Capital's value proposition and be able to present it in selling opportunities

Qualifications

- * Ability to generate leads and close sales
- * Strong phone skills / Strong in-person skills
- * Excellent relationship development skills
- * A self-starter with a winning attitude and work ethic to succeed

Requirements

- * 2 Years Sales or Related Experience
- * College Degree Preferred

About the Company

Blue Street Capital is an independent leasing company on the water in Newport Beach, CA.

We have developed a productive culture that maintains a healthy balance between work and quality of life. The environment is positive and the dress is casual. You will work with people that you can trust and respect

Please respond to:

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President

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