

April 22, 2005

The OVLA Lessor

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The Ohio
Vehicle
Leasing
Association



Industry
Advocacy,
Education, &
Service
Since 1956

Ohio Chapter
of The National
Vehicle Leasing
Association



The goal of
The OVLA
Lessor –
distributed on
2nd and 4th
Fridays – is to
keep principals
and employees
of member
firms of the
nation's oldest
and largest
statewide
vehicle leasing
association
informed on
industry and
government
issues.

Program Finalized

49th Year OVLA Convention set for May 5 in Columbus

Site is Holiday Inn-West, I-270/Roberts Rd Interchange
Program

8:30 A.M. – **Registration & Continental Breakfast**

Sponsored By: **Manheim's Ohio Auto Auction**

9:00 A.M. – **Annual Meeting**

Presiding: Matthew Rawlings, OVLA President

- Election of 2005-06 Board of Directors
- Membership Recruitment

9:20 A.M. – **Is Your Leasing Dealer License In Jeopardy**

BMV has been showing increasing interest in policing activities of motor vehicle leasing dealers and has made recommendations to the Ohio Motor Vehicle Dealers Board which has resulted in the revocation of licenses. For the first time, the president of the board will speak at an OVLA meeting. The chief of the dealer licensing section will talk about the role his section plays in the process for license suspension and/or revocation.

Michelle Primm, President, Ohio Motor Vehicle Dealers Board
Jeffrey Coleman, Chief Dealer Licensing, BMV

10:15 A.M. – **Morning In Room Break**

Sponsored By, **Columbus Fair Auto Auction**

10:40 A.M. – **Ohio Vehicle Title System To Change Even More**

More changes are coming to Ohio's title system, including in dealership application. Learn what is in store for you and your company before the end of the year.

Robert Posey, Chief, Title Division, BMV

11:00 A.M. - **OVLA First To Explain New Federal Bankruptcy Law**

President Bush signed on April 21 the Bankruptcy Reform Act, the most significant changes to federal bankruptcy law since 1978. This first in the nation look at this law impacting the financial industry, new and used dealers as well as lessors will be presented by a Columbus attorney specializing in area of creditor's rights and bankruptcy.

Stewart H. Cupp, Esq., of Kegler, Brown, Hill & Ritter Co., L.P.A., Columbus

Noon – Lunch

1:00 P.M. – **The Answers To The Question Of Dealers Selling Insurance**

Two OVLA Members will discuss and explain this issue as well as others and the products their companies offer.

Dennis Lenihan, Zurich

Roger Perry, Philadelphia Insurance Cos.

1:30 P.M. – **Another Profit Center for Lessors**

This session will introduce equipment leasing to those firms not currently involved. The session will be presented by an OVLA member executive.

Matthew Bova, CFC

2:30 P.M. - **Adjournment**