



Upcoming Event: **AZELA Fall Meeting**

When: Tuesday, October 18, 2011 – 8:30am to 10:00am

Where: CoCo's Bakery & Restaurant– Paradise Valley Mall
4514 East Cactus Road
Phoenix, AZ 85032
602) 953-9155

Featuring: Alternative Financing Seminar – When Traditional Lease Financing Doesn't Fit

Includes: Networking, Continental Breakfast

Cost: \$10 in advance, \$15 at the door

More about the Seminar

If you are going to go to only one meeting or seminar during the rest of 2011, this is the one to attend. Prospective clients and vendors present challenges and opportunities that may not fit the same programs or products offered by the usual funding sources. It's time to get creative and broaden what you can offer and find new ways to earn attractive referral fees.

Speakers/Presenters

Kelly M. Black, Founder, Director and President of Pubco Consulting Services, Inc. Pubco is an international financial and business consulting firm and leading provider of turnkey solutions for going public. Ms. Black has 28 years of hands on experience working with investment bankers, attorneys and accountants in corporate structure and finance. As President/CEO of Premier Funding Services, Inc. and Premier Media Service Inc., Ms. Black has worked with both private and public companies to locate proper funding alternatives, along with creating brand awareness in the brokerage and financial communities for our clients' companies. She has worked as a senior loan manager in the banking industry and held the position of chief financial officer for a private dress manufacturer. Ms. Black also has extensive bankruptcy experience and has participated in several corporate takeovers and restructuring turnarounds.

Susan Rathunde, President National Business Dynamics NBD Susan has been with 2 + years specializing in Creative financing. Prior to National Business Dynamics Susan was the President and founder of Coast to Coast LLC a business consulting business that specialized in working with Medical Spas, Naturopaths, Chiropractors and Wellness Centers, with primary focus on sales and marketing. Founded in 2003-2008. NBD's focus is to assist those who need funding and are not able to get it in a traditional manner such as a bank Investor Sources for small and large projects \$500k-over \$1 billion work with hedge funds, private equity firms, angel investors, working capital loans, commercial hard money loans, commercial/residential loans, programs for customers or patients providing with no Interest no credit check financing (as offered by The Room Store and Aamco Transmission) and programs to assist clients in sales and marketing strategies to drive in more revenues.

Pamela McConlogue, Bibby Financial Services Bibby Financial Services offers accounts receivable financing and purchase order financing. She joined Bibby in Sept 2010 with the excitement in being able to lend to companies during this economic downturn. Before joining Bibby, she spent 9 years in retail sales and lending and commercial business development and lending. Bibby is a 200 year old, privately held company out of the UK. They have offices in 13 countries worldwide and 8 offices specifically in N. America.

RSVP: BY OCTOBER 12, 2011

Checks payable to **AZELA** should be sent to:

AZELA
Attn: Mark Gullett
10935 East Tierra Drive
Scottsdale, AZ 85259
mark@mtechcapital.com
Tel. (480) 551-0105.

We look forward to seeing you there!

RESPONSE (Include with your Check)

NAME _____ EMAIL _____
COMPANY _____ PHONE _____