

*Bringing together Funders, Brokers and Services*

www.azela.net

**Fall Meeting 2010**  
**Wednesday, October 13 – 8:30 A.M.**

## **Networking and Learning a New Income Flow**

**Ray St. Clair**  
**Vice President**  
**U.S. Bank SBA Division**

**With the tight economy & loss of funders, leasing companies would benefit by adding a SBA source to their list of funders. A SBA source won't replace our main leasing funders but it will complement our funding options.**

**SBA can do large transactions from \$100,000 to several million \$, new businesses as well as mature, equipment, expansion, working capital, real estate, business acquisition, and a combination of these items. U.S. Bank does terms up to 10 years for equipment and 25 years for commercial real estate. Their current rate is approximately 6.00% floating to the borrower. These are amortized loans with essentially no prepayment penalty.**

**Ray St. Clair is Vice President, U.S. Bank SBA Division. Ray is knowledgeable and responsive. U.S. Bank is a Preferred SBA Lender which is the highest SBA level available. Basically a Preferred Lender can make credit approvals & disburse funding without going to the SBA for their okay.**

**Coco's at Paradise Valley Mall**  
**4514 East Cactus RD Phoenix, AZ 85032**  
**602-953-9155**

Fee: \$5 payable in advance. Don't forget about the annual dues of \$25.00

**RSVP/Registration form to:** Irv Ellis email: [irv@leasecor.com](mailto:irv@leasecor.com) for more information call Irv 602-799-7419  
6043 East Windsor Dr., Scottsdale, AZ 85257

**Registration includes continental breakfast, presentation and time to network with your peers.**

Name	
Company	
Email	
Phone	
No. of attendees	