For Immediate Release

# THE BANK OF NEW YORK COMPANY, INC. REPORTS 12\% INCREASE IN FIRST QUARTER EARNINGS PER SHARE; POSITIVE OPERATING LEVERAGE AND STRONG GROWTH IN SECURITIES SERVICING REVENUE AND NET INTEREST INCOME 

NEW YORK, N.Y., April, 20, 2006 -- The Bank of New York Company, Inc. (NYSE: BK) reported today first quarter net income of $\$ 422$ million compared with $\$ 379$ million in the year-ago quarter and diluted earnings per share of 55 cents, up $12 \%$ over the 49 cents earned in the first quarter of 2005. In the fourth quarter of 2005, earnings were $\$ 405$ million and 53 cents.

## Performance Highlights

- Positive operating leverage over year-ago and sequential periods.
- Securities servicing fees up $11 \%$ versus the year-ago quarter. The growth was led by strong performance in issuer services, broker-dealer services, and execution and clearing services.
- Net interest income was up 7\% over last year, reflecting growth in liquidity from the Company's core servicing businesses.
- Foreign exchange and other trading revenues were up 20\% from the year-ago quarter.
- Private banking and asset management revenues were up $16 \%$ from the year-ago quarter reflecting both organic growth and the acquisition of Alcentra Group Limited and Urdang Capital Management.

On April 8, 2006, the Company announced a definitive agreement with JPMorgan Chase to acquire its corporate trust business, with JPMorgan Chase acquiring the Company's retail banking and regional middle-market businesses. The transaction will strengthen the Company's leadership position in corporate trust both in the U.S. and internationally, serving a combined client base with $\$ 8$ trillion in total debt outstanding in 20 countries.

Chairman and Chief Executive Officer Thomas A. Renyi stated, "We are pleased with our performance for the quarter, which includes double-digit revenue growth and positive operating leverage. This reflects the earnings power and momentum of the growth businesses that form the core of our Company.
"Our agreement with JPMorgan Chase is another significant step in advancing our strategic transformation as a leader in securities servicing, asset management and private banking. We are unlocking the value of our retail franchise to invest in strengthening our leadership position in corporate trust, a business with attractive revenue dynamics and excellent growth prospects. In doing so, we are further concentrating our capital and resources on the higher-growth, highermargin businesses where we have scale, skill and competitive advantage."

## SECURITIES SERVICING FEES

| (In millions) | 1Q06 |  | 4Q05 |  | 1Q05 |  | Percent Inc/(Dec) |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | 1Q06 vs. 4Q05 | $\begin{gathered} \text { 1Q06 vs. } \\ \text { 1Q05 } \\ \hline \end{gathered}$ |  |  |
| Execution and Clearing Services | \$ | 339 |  |  | \$ | 321 | \$ | 293 | 6 | \% | 16 | \% |
| Issuer Services |  | 154 |  | 171 |  |  |  | 139 | (10) |  | 11 |  |
| Investor Services |  | 277 |  | 264 |  | 263 | 5 |  | 5 |  |
| Broker-Dealer Services |  | 61 |  | 58 |  | 55 | 5 |  | 11 |  |
| Securities Servicing Fees | \$ | 831 | \$ | 814 | \$ | 750 | 2 |  | 11 |  |

Double-digit securities servicing fee growth over the first quarter of 2005 reflects strong performance within issuer services, broker-dealer services, and execution and clearing services. On a sequential-quarter basis, fees were moderately higher, reflecting strong growth in execution and clearing services, broker-dealer services and investor services, partially offset by seasonally slower activity in issuer services.

Execution and clearing fees increased from the first quarter of 2005, reflecting growth in valueadded fees at Pershing and stronger transition management and cross-border trading activity in execution services. The year-over-year increase also reflects the additional revenues from the Lynch, Jones \& Ryan acquisition and higher overall equity market volumes, partially offset by the loss of a significant Pershing customer. Execution and clearing fee growth was strong sequentially, reflecting higher commissions and fee-based services at Pershing, and higher cross-border trading volumes in the execution business. The execution and clearing businesses include institutional agency brokerage, electronic trading, transition management services, independent research and, through Pershing, correspondent clearing services such as clearing, execution, financing, and custody for introducing broker-dealers.

Issuer services fees increased versus the year-ago period due to higher transactional activity within ADRs and strong growth in structured and global trust products revenues within Corporate Trust. The sequential quarter decrease from the strong fourth quarter of 2005 primarily reflects seasonally lower depositary receipt revenue.

Investor services fees increased from the year-ago quarter due to higher volumes within securities lending and higher custody fees. Sequential performance reflects the same factors as year-over-year. Investor services includes global fund services, global custody, securities lending, global liquidity services and outsourcing.

Broker-dealer services fees improved versus the year-ago and sequential periods as a result of increased domestic and global collateral management fees due to strong cross-border activity between the U.S. and Europe and higher values in global markets.

## NONINTEREST INCOME

| (In millions) | 1Q06 | 4Q05 | 1Q05 | Percent Inc/(Dec) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | $\begin{gathered} \hline \text { 1Q06 vs. } \\ 4 \mathrm{Q} 05 \\ \hline \end{gathered}$ | $\begin{gathered} \text { 1Q06 vs. } \\ \text { 1Q05 } \\ \hline \end{gathered}$ |
| Servicing Fees Securities | \$ 831 | \$ 814 | \$ 750 | 2 | \% 11 \% |
| Global Payment Services | 70 | 68 | 75 | 3 | (7) |
|  | 901 | 882 | 825 | 2 | 9 |
| Private Banking and Asset Management Fees | 141 | 128 | 122 | 10 | 16 |
| Service Charges and Fees | 89 | 94 | 92 | (5) | (3) |
| Foreign Exchange and Other Trading Activities | 115 | 98 | 96 | 17 | 20 |
| Securities Gains | 17 | 18 | 12 | (6) | 42 |
| Other | 69 | 53 | 31 | 30 | 123 |
| Total Noninterest Income | \$ 1,332 | \$ 1,273 | \$ 1,178 | 5 | 13 |

The increase in noninterest income versus the first quarter of 2005 reflects positive revenue trends in securities servicing, foreign exchange and other trading, private banking and asset management, and other income. The sequential increase in noninterest income primarily reflects increases in foreign exchange and other trading, private banking and asset management, and other income.

Global payment services fees decreased from the first quarter of 2005 but increased moderately on a sequential-quarter basis. The year-over-year decline reflects customers choosing to pay with higher compensating balances, which benefits net interest income. The sequential quarter increase reflects growth from U.S. financial institutions. On an invoiced services basis, total revenue was up $6 \%$ over the first quarter of 2005 and $1 \%$ on a sequential-quarter basis.

Private banking and asset management fees increased significantly from the first quarter of 2005 and on a sequential-quarter basis primarily due to the acquisition of Alcentra Group Limited on January 3, 2006 and the acquisition of Urdang Capital Management on March 2, 2006, as well as higher fees in private banking. Total assets under management for these activities were \$113 billion, up from \$105 billion at March 31, 2005 and December 31, 2005.

Service charges and fees were down from the first quarter of 2005 and the fourth quarter of 2005. The year-over-year decline reflects lower underwriting fees. The sequential quarter decrease is due to lower syndication fees.

Foreign exchange and other trading revenues were up significantly from the first quarter of 2005 and on a sequential-quarter basis. Foreign exchange was up from the first quarter of 2005 and sequentially due to higher volumes fueled by cross-border investment, particularly in emerging markets. On a year-over-year basis, other trading decreased slightly reflecting a decline in interest rate derivative activity and lower trading revenues at Pershing. On a sequential-quarter basis, other trading increased primarily as a result of improved performance in fixed income trading.

Securities gains in the first quarter were up $\$ 5$ million from the year-ago quarter and down slightly on a sequential-quarter basis. The gains in the quarter were primarily attributable to the sponsor fund portfolio.

Other noninterest income increased versus the first quarter of 2005 and the fourth quarter of 2005. The first quarter of 2006 includes a pre-tax gain of $\$ 31$ million related to the conversion of the Company's New York Stock Exchange seats into cash and shares of NYSE. The fourth quarter of 2005 included the sale of a building for a $\$ 10$ million pre-tax gain and four New York Stock Exchange seats for a $\$ 6$ million pre-tax gain. During the first quarter of 2006, the higher than anticipated gain on the NYSE seats was partially offset by several items, including: the impact of the loss of a major Pershing customer ( $\$ 6$ million) for which the Company is pursuing a termination fee; a final adjustment to the Company’s reserve position with the Federal Reserve (\$6 million); and severance tied to relocation initiatives ( $\$ 6$ million).

## NET INTEREST INCOME



Net interest income increased on a year-over-year quarterly basis reflecting higher earning assets and the higher value of interest-free balances in a rising rate environment. Net interest income decreased on a sequential-quarter basis reflecting a decline in interest earning assets and fewer days in the quarter. The first quarter of 2006 included a $\$ 6$ million impact of a cumulative adjustment in the Company's reserve position with the Federal Reserve, which concludes this matter, while the fourth quarter of 2005 reflected $\$ 8$ million related to this item.

## NONINTEREST EXPENSE AND INCOME TAXES

| (In millions) | 1Q06 | 4Q05 | 1Q05 | Percent Inc/(Dec) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | $\begin{gathered} \hline \text { 1Q06 vs. } \\ \text { 4Q05 } \\ \hline \end{gathered}$ | $\begin{gathered} \hline \text { 1Q06 vs. } \\ \text { 1Q05 } \\ \hline \end{gathered}$ |
| Salaries and |  |  |  |  |  |
| Employee Benefits | \$ 668 | \$ 647 | \$ 618 | $3 \%$ | 8 \% |
| Net Occupancy | 88 | 84 | 78 | 5 | 13 |
| Furniture and Equipment | 53 | 53 | 52 | - | 2 |
| Clearing | 50 | 50 | 46 | - | 9 |
| Sub-custodian Expenses | 34 | 24 | 23 | 42 | 48 |
| Software | 56 | 53 | 53 | 6 | 6 |
| Communications | 27 | 26 | 23 | 4 | 17 |
| Amortization of Intangibles | 13 | 12 | 8 | 8 | 63 |
| Other | 189 | 199 | 176 | (5) | 7 |
| Total Noninterest Expense | \$ 1,178 | \$ 1,148 | \$ 1,077 | 3 | 9 |

Noninterest expense was up compared with the first quarter of 2005 and the fourth quarter of 2005. The increase versus the year-ago quarter reflects increased staffing costs associated with new business and acquisitions, as well as higher pension expenses. Occupancy was up reflecting acquisitions and higher business continuity expenses.

Relative to the year-ago quarter, salaries rose $6 \%$ as tight headcount control and reengineering and relocation projects offset the impact of growth related to business wins, and acquisitions, as well as the impact of severance and additional legal and compliance personnel. Severance expense, which was largely related to relocation initiatives, was $\$ 6$ million in the first quarter of 2006. Benefit expense increased due to higher pension and medical costs, as well as higher incentives tied to growth in revenues. Salaries and employee benefits expense for the first quarter increased on a sequential-quarter basis, reflecting higher seasonal social security expense, higher pension expenses reflecting the new 2006 assumptions, and increased expenses associated with acquisitions.

Occupancy expenses were up on a year-over-year quarter basis reflecting the costs associated with the Company's new out-of-region data center in the mid-south region of the U.S. and the growth center in Manchester, England. On a sequential-quarter basis, occupancy expenses were up 5\%, primarily reflecting acquisitions.

Other expenses were higher compared with the first quarter of 2005 reflecting higher costs for advertising, travel and entertainment, as well as vendor services related expenses associated with business growth. On a sequential-quarter basis, other expenses in the first quarter of 2006 decreased due to lower legal and Depository Trust Company expense.

The effective tax rate for the first quarter of 2006 was $33.7 \%$, compared to $33.1 \%$ in the first quarter of 2005 and $33.3 \%$ in the fourth quarter of 2005. The increases primarily reflect lower expected Section 29 tax credits.

## CREDIT LOSS PROVISION AND NET CHARGE-OFFS

| (In millions) | 1Q06 |  |  | 4Q05 |  | 1Q05 |  |
| :--- | :---: | ---: | ---: | ---: | ---: | ---: | :---: |
| Provision | $\$$ | 5 | $\$$ | 10 | $\$$ | $(10)$ |  |
| Net Charge-offs: |  |  |  |  |  |  |  |
| $\quad$ Commercial | $\$$ | 1 | $\$$ | $(139)$ | $\$$ | $(3)$ |  |
| Foreign |  | 2 | $(1)$ | - |  |  |  |
| $\quad$ Regional Commercial |  | 1 | $(3)$ | $(2)$ |  |  |  |
| $\quad$ Consumer |  | $(8)$ | $(8)$ | $(5)$ |  |  |  |
| Total | $\$$ | $(4)$ | $\$$ | $(151)$ | $\$$ | $(10)$ |  |

The sequential decline in the provision reflects a decline in charge-offs and a decline in nonperforming loans.

During the fourth quarter of 2005 the Company charged-off $\$ 140$ million of leases with two domestic bankrupt airline customers.

## LOANS

| (Dollars in millions) | $\begin{gathered} \text { March } 31, \\ 2006 \end{gathered}$ |  |  | $\begin{gathered} \text { December 31, } \\ 2005 \end{gathered}$ |  |  | $\begin{gathered} \text { March 31, } \\ 2005 \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Margin Loans | \$ | 5,312 |  | \$ | 6,089 |  | \$ | 6,038 |
| Non-Margin Loans |  | 34,742 |  |  | 34,637 |  |  | 32,726 |
| Total Loans | \$ | 40,054 |  | \$ | 40,726 |  | \$ | 38,764 |
| Allowance for Loan Losses | \$ | 419 |  | \$ | 411 |  | \$ | 583 |
| Allowance for Lending-Related Commitments |  | 147 |  |  | 154 |  |  | 133 |
| Total Allowance for Credit Losses | \$ | 566 |  | \$ | 565 |  | \$ | 716 |
| Allowance for Loan Losses |  |  |  |  |  |  |  |  |
| As a Percent of Total Loans |  | 1.05 | \% |  | 1.01 | \% |  | 1.50 |
| Allowance for Loan Losses |  |  |  |  |  |  |  |  |
| As a Percent of Non-Margin Loans |  | 1.21 |  |  | 1.19 |  |  | 1.78 |
| Total Allowance for Credit Losses |  |  |  |  |  |  |  |  |
| As a Percent of Total Loans |  | 1.41 |  |  | 1.39 |  |  | 1.85 |
| Total Allowance for Credit Losses |  |  |  |  |  |  |  |  |
| As a Percent of Non-Margin Loans |  | 1.63 |  |  | 1.63 |  |  | 2.19 |

## NONPERFORMING ASSETS



The sequential quarter decrease in nonperforming assets primarily reflects the sale of aircraft.

## OTHER DEVELOPMENTS

On January 3, 2006, the Company acquired Alcentra Group Limited, an international asset management group focused on managing funds that invest in non-investment grade debt. Alcentra's management team will retain a 20 percent interest. Alcentra has operations in London and Los Angeles and currently manages 15 different investment funds with over $\$ 6.2$ billion of assets.

On March 2, 2006, the Company acquired Urdang Capital Management, a real estate investment management firm that manages approximately $\$ 3.0$ billion in direct investments and portfolios of REIT securities.

As previously noted, the Company entered into a definitive agreement to sell its retail and regional middle-market businesses to JPMorgan Chase for $\$ 3.1$ billion with a premium of $\$ 2.3$ billion. JPMorgan Chase will sell its corporate trust business to the Company for $\$ 2.8$ billion with a premium of $\$ 2.15$ billion. The difference in premiums results in a net cash payment of $\$ 150$ million to the Company. There is also a contingent payment of up to $\$ 50$ million to the Company tied to customer retention.

The transaction further increases the Company's focus on the securities services and wealth management businesses that have fueled the Company's growth in recent years and that are at the core of its long-term business strategy.

The transaction has been approved by each company's board of directors and is expected to be completed late in the third quarter or during the fourth quarter of 2006, subject to regulatory approvals. The Company expects to record an after-tax gain of $\$ 1.3$ billion and to incur after-tax charges of \$90-120 million related to the acquisition. The transaction is expected to be dilutive to GAAP earnings per share through 2009 ( 4.5 percent in 2007 to 1.5 percent in 2009), but will be accretive to cash earnings per share in 2009 when cost savings are fully phased in.

JPMorgan Chase's corporate trust business comprises issues representing $\$ 5$ trillion in total debt outstanding. It has 2,400 employees in more than 40 locations globally. The Company's corporate trust business comprises issues representing $\$ 3$ trillion in total debt outstanding. It has 1,300 employees in 25 locations globally.

The Company's retail bank consists of 338 branches in the tri-state region, serving approximately 700,000 consumer households and small businesses with $\$ 14.5$ billion in deposits and $\$ 15.4$ billion in assets. The Company's regional middle-market businesses provide financing, banking and treasury services for middle market clients, serving more than 2,000 clients in the tri-state region. Together, the units have 4,000 employees located in New York, New Jersey, Connecticut and Delaware.

During the first quarter of 2006, the Company repurchased 0.9 million shares of its common stock in the open market and through employee benefit plans. The Company also repurchased 1.5 million shares of its common stock in February at an initial price of $\$ 34.31$ through an accelerated share repurchase program.

## CONFERENCE CALL INFORMATION

Thomas A. Renyi, chairman and chief executive officer, and Bruce W. Van Saun, vice chairman and chief financial officer, will review the quarterly results in a live conference call and audio webcast today at 8:00 a.m. ET.

The presentation will be accessible from the Company's website at

- www.bankofny.com/earnings and
- By telephone at (888) 677-2456 within the United States or (517) 623-4161 internationally.
- Passcode is "The Bank of New York."
- Replay of the call will be available through the Company's website and also by telephone at (800) 216-4454 within the United States or (402) 220-3883 internationally.

The Bank of New York Company, Inc. (NYSE: BK) is a global leader in providing a comprehensive array of services that enable institutions and individuals to move and manage their financial assets in more than 100 markets worldwide. The Company has a long tradition of collaborating with clients to deliver innovative solutions through its core competencies: institutional services, private banking, and asset management. The Company's extensive global client base includes a broad range of leading financial institutions, corporations, government entities, endowments and foundations. Its principal subsidiary, The Bank of New York, founded in 1784, is the oldest bank in the United States and has consistently played a prominent role in the evolution of financial markets worldwide. Additional information is available at www.bankofny.com.

THE BANK OF NEW YORK COMPANY, INC.
Financial Highlights
(Dollars in millions, except per share amounts) (Unaudited)

|  | $\begin{gathered} \text { March 31, } \\ 2006 \end{gathered}$ |  | $\begin{gathered} \text { December } 31, \\ 2005 \end{gathered}$ |  | $\begin{gathered} \text { March 31, } \\ 2005 \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Revenue | \$ | 2,330 | \$ | 2,230 | \$ | 1,904 |
| Tax Equivalent Adjustment |  | 7 |  | 7 |  | 7 |
| Revenue (tax equivalent basis) |  | 2,337 |  | 2,237 |  | 1,911 |
| Net Income |  | 422 |  | 405 |  | 379 |
| Basic EPS |  | 0.55 |  | 0.53 |  | 0.49 |
| Diluted EPS |  | 0.55 |  | 0.53 |  | 0.49 |
| Cash Dividends Per Share |  | 0.21 |  | 0.21 |  | 0.20 |
| Return on Average Common |  |  |  |  |  |  |
| Shareholders' Equity |  | 17.31\% |  | 16.57\% |  | 16.52\% |
| Return on Average Assets |  | 1.61 |  | 1.53 |  | 1.55 |
| Efficiency Ratio |  | 65.1 |  | 65.5 |  | 66.2 |
| Assets | \$ | 103, 611 | \$ | 102,074 | \$ | 96,537 |
| Loans |  | 40, 054 |  | 40,726 |  | 38,764 |
| Securities |  | 27,288 |  | 27,326 |  | 23,907 |
| Deposits - Domestic |  | 35,175 |  | 37,374 |  | 33,634 |
| - Foreign |  | 29,549 |  | 27,050 |  | 25,328 |
| Long-Term Debt |  | 8,309 |  | 7,817 |  | 7,389 |
| Common Shareholders' Equity |  | 10,101 |  | 9,876 |  | 9,335 |
| Common Shareholders' |  |  |  |  |  |  |
| Equity Per Share | \$ | 13.09 | \$ | 12.79 | \$ | 12.02 |
| Market Value Per Share |  |  |  |  |  |  |
| Allowance for Loan Losses as |  |  |  |  |  |  |
| Allowance for Loan Losses as |  |  |  |  |  |  |
| Total Allowance for Credit Losses as |  |  |  |  |  |  |
| Total Allowance for Credit Losses as |  |  |  |  |  |  |
| Tier 1 Capital Ratio |  | 8.24 |  | 8.38 |  | 8.13 |
| Total Capital Ratio |  | 12.38 |  | 12.48 |  | 12.54 |
| Leverage Ratio |  | 6.51 |  | 6.60 |  | 6.56 |
| Tangible Common Equity Ratio |  | 5.42 |  | 5.58 |  | 5.48 |
| Employees |  | 23,500 |  | 23,451 |  | 23,160 |
| Assets Under Custody - Estimated (In trillions) |  |  |  |  |  |  |
| Assets Under Custody | \$ | 11.3 | \$ | 10.9 | \$ | 9.9 |
| Equity Securities |  | 33\% |  | 32\% |  | 34\% |
| Fixed Income Securities |  | 67 |  | 68 |  | 66 |
| Cross-Border Assets Under Custody | \$ | 3.7 | \$ | 3.4 | \$ | 2.8 |
| Assets Under Management - Estimated (In billions) |  |  |  |  |  |  |
| Total Assets Under Management |  | 173 |  | 155 |  | 150 |
| Asset Management Sector |  | 65\% |  | 69\% |  | 70\% |
| Equity Securities |  | 21\% |  | 24\% |  | 25\% |
| Fixed Income Securities |  | 12 |  | 14 |  | 14 |
| Alternative Investments |  | 15 |  | 10 |  | 10 |
| Liquid Assets |  | 17 |  | 21 |  | 21 |
| Foreign Exchange Overlay |  | 6 |  | 6 |  | 6 |
| Securities Lending Short-term |  |  |  |  |  |  |
| Investment Funds |  | 29 |  | 25 |  | 24 |

## Notes:

(1) A number of amounts related to net interest income are presented on a "tax equivalent basis". The Company believes that this presentation provides comparability of net interest income arising from both taxable and tax-exempt sources and is consistent with industry standards.
(2) Operating leverage is measured by comparing the rate of increase in revenue to the rate of increase in expenses. The chart below shows the computation of operating leverage.

## Operating Leverage

| (Dollars in millions) | 1Q 2006 |  | 1Q 2005 |  | \% Change |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Noninterest Income | \$ | 1,332 | \$ | 1,178 | 13.1 | \% |
| Net Interest Income |  | 488 |  | 455 | 7.3 |  |
| Total Revenue |  | 1,820 |  | 1,633 | 11.5 |  |
| Total Expense |  | 1,178 |  | 1,077 | 9.4 |  |
| Operating Leverage |  |  |  |  | 2.1 | \% |


| (Dollars in millions) | 1Q 2006 | 4Q 2005 | \% Change |
| :---: | :---: | :---: | :---: |
| Noninterest Income | \$ 1,332 | \$ 1,273 | 4.6 |
| Net Interest Income | 488 | 492 | (0.8) |
| Total Revenue | 1,820 | 1,765 | 3.1 |
| Total Expense | 1,178 | 1,148 | 2.6 |
| Operating Leverage |  |  | 0.5 |

## FORWARD LOOKING STATEMENTS

All statements in this press release other than statements of historical fact are forward looking statements including, among other things, projections with respect to revenue and earnings and the Company's plans and objectives and as such are subject to risks and uncertainties that could cause actual results to differ materially from those expressed in the forward looking statements. These include lower than expected performance or higher than expected costs in connection with acquisitions and integration of acquired businesses, the level of capital market and trading activity, changes in customer credit quality, market performance, the effects of capital reallocation, portfolio performance, changes in regulatory expectations and standards, ultimate differences from management projections or market forecasts, the actions that management could take in response to these changes and other factors described under the heading "Forward Looking Statements and Risk Factors That Could Affect Future Results" in the Company’s 2005 Form 10-K which has been filed with the SEC and is available at the SEC's website (www.sec.gov).

Forward looking statements speak only as of the date they are made. The Company will not update forward looking statements to reflect factual assumptions, circumstances or events that have changed after a forward looking statement was made.
(Financial highlights and detailed financial statements are attached.)

## Contact Information

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THE BANK OF NEW YORK COMPANY, INC.
Consolidated Statements of Income
(Dollars in millions, except per share amounts) (Unaudited)

|  | ```For the three months ended March 31, 2006 2005``` |  |  |  | $\begin{gathered} \text { Percent } \\ \text { Inc/ } \\ \text { (Dec) } \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Interest Income |  |  |  |  |  |
| Loans | \$ | 441 | \$ | 335 | 32\% |
| Margin loans |  | 77 |  | 55 | 40 |
| Securities |  |  |  |  |  |
| Taxable |  | 298 |  | 207 | 44 |
| Exempt from Federal Income Taxes |  | 10 |  | 9 | 11 |
|  |  | 308 |  | 216 | 43 |
| Deposits in Banks |  | 86 |  | 71 | 21 |
| Federal Funds Sold and Securities Purchased |  |  |  |  |  |
| Under Resale Agreements |  | 35 |  | 27 | 30 |
| Trading Assets |  | 51 |  | 22 | 132 |
| Total Interest Income |  | 998 |  | 726 | 37 |
| Interest Expense |  |  |  |  |  |
| Deposits |  | 334 |  | 184 | 82 |
| Federal Funds Purchased and Securities Sold |  |  |  |  |  |
| Under Repurchase Agreements |  | 20 |  | 6 | 233 |
| Other Borrowed Funds |  | 20 |  | 7 | 186 |
| Customer Payables |  | 40 |  | 25 | 60 |
| Long-Term Debt |  | 96 |  | 49 | 96 |
| Total Interest Expense |  | 510 |  | 271 | 88 |
| Net Interest Income |  | 488 |  | 455 | 7 |
| Provision for Credit Losses |  | 5 |  | (10) |  |
| Net Interest Income After Provision for |  |  |  |  |  |
| Credit Losses |  | 483 |  | 465 | 4 |
| Noninterest Income |  |  |  |  |  |
| Servicing Fees |  |  |  |  |  |
| Securities |  | 831 |  | 750 | 11 |
| Global Payment Services |  | 70 |  | 75 | (7) |
|  |  | 901 |  | 825 | 9 |
| Private Banking and Asset Management Fees |  | 141 |  | 122 | 16 |
| Service Charges and Fees |  | 89 |  | 92 | (3) |
| Foreign Exchange and Other Trading Activities |  | 115 |  | 96 | 20 |
| Securities Gains |  | 17 |  | 12 | 42 |
| Other |  | 69 |  | 31 | 123 |
| Total Noninterest Income |  | 1,332 |  | ,178 | 13 |
| Noninterest Expense |  |  |  |  |  |
| Salaries and Employee Benefits |  | 668 |  | 618 | 8 |
| Net Occupancy |  | 88 |  | 78 | 13 |
| Furniture and Equipment |  | 53 |  | 52 | 2 |
| Clearing |  | 50 |  | 46 | 9 |
| Sub-custodian Expenses |  | 34 |  | 23 | 48 |
| Software |  | 56 |  | 53 | 6 |
| Communications |  | 27 |  | 23 | 17 |
| Amortization of Intangibles |  | 13 |  | 8 | 63 |
| Other |  | 189 |  | 176 | 7 |
| Total Noninterest Expense |  | , 178 |  | , 077 | 9 |
| Income Before Income Taxes |  | 637 |  | 566 | 13 |
| Income Taxes |  | 215 |  | 187 | 15 |
| Net Income | \$ | 422 | \$ | 379 | 11 |
| Per Common Share Data: |  |  |  |  |  |
| Basic Earnings | \$ | 0.55 | \$ | 0.49 | 12 |
| Diluted Earnings |  | 0.55 |  | 0.49 | 12 |
| Cash Dividends Paid |  | 0.21 |  | 0.20 | 5 |
| Diluted Shares Outstanding |  | 774 |  | 779 | (1) |

THE BANK OF NEW YORK COMPANY, INC
Consolidated Balance Sheets
(Dollars in millions, except per share amounts)
(Unaudited)


Note: The balance sheet at December 31, 2005 has been derived from the audited financial statements at that date.

THE BANK OF NEW YORK COMPANY, INC.
Average Balances and Rates on a Taxable Equivalent Basis
(Preliminary)
(Dollars in millions)

| For the three months ended March 31, 2006 |  |  | For the three months ended March 31, 2005 |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Average Balance | Interest | Average Rate |  | verage <br> lance |  | est | Average Rate |
| \$ 9,624 | \$ 86 | 3.61\% | \$ | 9,824 | \$ | 71 | 2.95\% |
| 3,518 | 35 | 4.05 |  | 4,816 |  | 27 | 2.31 |
| 5,655 | 77 | 5.54 |  | 6,407 |  | 55 | 3.46 |
| 22,984 | 298 | 5.23 |  | 22,135 |  | 239 | 4.38 |
| 10,965 | 143 | 5.30 |  | 10,302 |  | 96 | 3.76 |
| 33,949 | 441 | 5.26 |  | 32,437 |  | 335 | 4.19 |
| 225 | 2 | 4.22 |  | 358 |  | 3 | 3.04 |
| 3,953 | 44 | 4.45 |  | 3,302 |  | 31 | 3.74 |
| 227 | 4 | 6.66 |  | 199 |  | 4 | 7.34 |
| 22,678 | 265 | 4.66 |  | 19,681 |  | 185 | 3.77 |
| 4,714 | 51 | 4.42 |  | 2,464 |  | 22 | 3.60 |
| 31,797 | 366 | 4.61 |  | 26,004 |  | 245 | 3.77 |
| 84,543 | 1,005 | 4.79\% |  | 79,488 |  | 733 | 3.74\% |
| (415) |  |  |  | (589) |  |  |  |
| 4,881 |  |  |  | 4,166 |  |  |  |
| 17,124 |  |  |  | 16,177 |  |  |  |
| \$ 106,133 |  |  | \$ | 99,242 |  |  |  |

Interest-Bearing
Deposits in Banks
(primarily foreign)
Federal Funds Sold and Securities
Purchased Under Resale Agreements
Margin Loans
Loans
Domestic Offices
Foreign Offices

Non-Margin Loans
Securities
U.S. Government Obligations
U.S. Government Agency Obligations

Obligations of States and
Political Subdivisions
Other Securities
Trading Securities
Total Securities
Total Interest-Earning Assets
Allowance for Credit Losses
Cash and Due from Banks
Other Assets
TOTAL ASSETS

LIABILITIES AND SHAREHOLDERS' EQUITY
Interest-Bearing Deposits
Money Market Rate Accounts
Savings
Certificates of Deposit
\$100,000 \& Over
Other Time Deposits
Foreign Offices
Total Interest-Bearing Deposits
Federal Funds Purchased and
Securities Sold Under Repurchase
Agreements
Other Borrowed Funds
Payables to Customers and Broker-Deale
Long-Term Debt
Total Interest-Bearing Liabilities
Noninterest-Bearing Deposits
Other Liabilities
Common Shareholders' Equity
TOTAL LIABILITIES AND
SHAREHOLDERS' EQUITY
Net Interest Earnings
and Interest Rate Spread
Net Yield on Interest-Earning Assets


