Partial Client List

Activant Solutions formerly CCI/Triad

Adobe Systems, Inc.

Agile Software Corporation

Alter Moneta

Axis Capital, Inc.

Cadence Design Systems, Inc.

Cisco Systems, Inc.

Colorado Business Leasing Corp.

Electric Power Research Institute

Electronics for Imaging

Electroglas, Inc.

FirstLease, Inc.

General Dynamics Corporation

Guidant Corporation

Hitachi Semiconductor (America), Inc.

HSBC

Informatica Corporation

Intel Corporation

LaSalle National Leasing Corp.

Lucent – International Network Systems

McGrath Rentcorp

Open T.V.

Opsware, Inc.

Peoplesoft, Inc. / Oracle

Philips Medical Financial Services

Principal Management Corp.

QL Capital, Inc.

QuickEagle / Digital Link

Renasas Technology Corporation

Spyglass, Inc.

Spyglass Integration, Inc.

Symantec Corporation

Tality Corporation

TIBCO Software, Inc.

Veritas Software Corporation

Vina Technologies, Inc.

HAWS CONSULTING GROUP 1901 South Bascom Avenue Suite 1050 Campbell, CA 95008





Maximizing Your Profits While Limiting Your Tax Liability.



Haws Consulting Group understands today's business climate. Business is conducted around the world and around the clock. In order to stay competitive, companies need to consider utilizing outside experts to help perform non-essential tasks to better concentrate on their core business. With the complexity of today's property tax laws, Haws Consulting Group offers an effective solution to managing your companies tax liabilities.

Property tax reductions can offer your company its single largest tax reduction, thus increasing profits. The management of those tax liabilities should only be trusted to a firm who understands your industry, as well as the effect property tax laws have on it.

Our firm will handle <u>all</u> property tax issues that may affect your company.

PROPERTY TAX COMPLIANCE (For Leasing Companies):

Multi-jurisdictional compliance and its related tasks, such as assessment verification, tax bill spreading and jurisdiction communication can be a significant cost burden on leasing company profit margins. Our 25 years of experience helps leasing companies meet their compliance needs and cuts the cost of reporting and management of their property tax liability.

AUDITS:

Having expert representation during an audit can greatly increase the possibility of a favorable audit result.

APPFALS.

Negotiating a positive outcome during an appeal deserves professional hands on representation. Understanding market conditions, government red tape, and tax law changes that can affect your appeal is our specialty.

VALUATIONS:

Utilizing the correct market data can help reduce your total assessments. Understanding fixed assets and how they are taxed can greatly reduce your tax liability as well.

CONSULTING SERVICES:

Receiving timely, expert advice before an issue arises can help your business reduce its tax liability. Haws Consulting Group strives to be your partner in property tax compliance.

Leasing Company Property Tax Case Study:

The Challenge: a leasing company was growing quickly and recently had their service provider drop their contract in mid year. The company was growing and wanted Haws Consulting Group to manage the complete personal property tax process. Because it was mid year, the leasing company needed to rely on a company with longevity in the industry to take over the property tax management functions. The Client wanted to eliminate late filing charges, gain better control of the property tax process, and bill lessee's on time for property taxes due.

The Solution: Engaging Haws Consulting Group to take over the management of the property tax process took under a month to transition from the previous service provider.

Working with the leasing company staff, Haws was able to recreate the current tax year, file any outstanding returns with the proper jurisdictions, and create an estimated tax file so that the client could bill the lessee's for back taxes.

The Bottom Line: By outsourcing the property tax tasks to Haws Consulting Group, the leasing company gained 25 years of multi-jurisdictional experience and a quick turn-around from the precious service provider. Additionally, Haws was able to recreate the current tax year so that the client did not lose the ability to bill the lessee's for outstanding taxes within the same tax year.

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