

## **IPA Names Nation's Best-Managed Accounting Firms**

AccountingWEB.com - Oct-20-2004 - INSIDE Public Accounting named 25 public accounting firms from across the country as the nation's best-managed accounting firms for 2004, based on fiscal and management performance. (See list below.)

The firms, featured in the October 2004 issue of INSIDE Public Accounting, range in size from \$267 million to less than \$2 million in net revenue. They cover diverse geographic locations, stretching from New England to the Pacific coast. Size and geographic location are not criteria for inclusion on the list. IPA's best-managed accounting firms are selected from the hundreds of firms that participate in the publication's annual survey of accounting firms. The selections are based on more than 30 criteria that serve as commonly accepted indicators of great management of accounting firms. They include (but aren't limited to) revenue growth, profitability and profitability growth, human resources and staff issues, management of resources and rewards to owners.

IPA selects the nation's 25 best-managed accounting firms annually and refers to them as IPA's "Best of the Best." The publication also selected 25 firms as "Best Of The Best Honorable Mentions," which serve as runners-up and complete IPA's 2004 list of the 50 best managed firms in the nation. The full list of IPA's "Best of the Best" can be found at [www.hudsonsawyer.com](http://www.hudsonsawyer.com).

"We use a rigorous process for selecting the 25 best-managed accounting firms. This designation is one of the most elite honors an accounting firm can receive, because it's based entirely on fiscal and operational performance," said Julie Lindy, editor of INSIDE Public Accounting. Added Martha Sawyer, publisher of INSIDE Public Accounting, "The management standards and performance of these 25 firms are second to none among accounting firms nationwide. It's our pleasure to bestow this distinctive and prestigious honor on each of them. They truly represent the best of the best in the realm of accounting firm management."

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## INSIDE Public Accounting

### 2004 Best of The Best

America's Best Firms Based on Fiscal and Management Performance

Firm/ Headquarters	2003-04 Net Rev.	Partners- Staff	Offices	Chief Executive
Aronson & Co.; Rockville, MD	\$29,500,000	17-150	1	Lisa J. Cines
Berkowitz Dick Pollack & Brant; Miami, FL	\$24,883,997	12-126	2	Richard A. Berkowitz
Clark Nuber; Bellevue, WA	\$16,699,085	13-108	1	David Katri
Crowe Group; Indianapolis, IN	\$267,677,936	170-1,533	19	Mark L. Hilderbrand
Doeren Mayhew; Troy, MI	\$31,200,000	20-170	2	Mark A. Crawford
Feeley & Driscoll; Boston, MA	\$16,436,969	13-91	1	Thomas M. Feeley
GBQ Partners; Columbus, OH	\$11,002,421	9-80	1	Wade M. Kozich
G.T. Reilly & Co.; Milton, MA	\$5,000,000	5-30	1	Anthony Smeriglio
Gettry Marcus Stern & Lehrer; New York	\$9,590,000	11-40	2	Steven L. Marcus
Gifford Hillegass & Ingwersen; Atlanta, GA	\$10,663,596	9-60	1	Dick Ingwersen
Gramkow Carnevale Seifert & Co.; Oradell, NJ	\$5,210,369	7-24	1	Ted Carnevale
Harb Levy & Weiland; San Francisco	\$10,553,191	11-56	1	John Williamson
Kaufman, Rossin & Co.; Miami, FL	\$29,230,000	23-163	4	James R. Kaufman
Kuebler Prudhomme & Co.; Temecula, CA	\$1,970,062	2-11	2	Joseph J. Kueber
Marcum & Kliegman; Woodbury, NJ	\$45,690,153	25-222	5	Jeffrey M. Weiner
Miller Grossbard & Associates; Houston, TX	\$2,764,254	2-16	1	Russell J. Miller

Morrison, Brown, Argiz & Co.; Miami, FL	\$24,000,000	15-131	3	Antonio L. Argiz
Novogradac & Co.; San Francisco, CA	\$19,735,490	10-148	6	Michael J. Novogradac
Reznick Group; Bethesda, MD	\$90,069,096	52-591	5	Ken Baggett
Seiler & Co.; Redwood City, CA	\$19,032,000	11-112	2	James DeMartini III
Sellers Richardson et al.; Birmingham, AL	\$5,588,855	6-26	1	James L. Richardson
Vitale, Caturano & Co.; Boston, MA	\$30,200,000	26-215	1	Richard Caturano
Whitley Penn; Hurst, TX	\$11,010,946	9-64	3	Larry Autrey
WithumSmith+Brown; Princeton, NJ	\$31,055,000	32-170	7	Ivan C. Brown
Windes & McClaughry; Long Beach, CA	\$14,867,000	13-93	1	Jack E. Hinsche

**2004 Best of The Best Honorable Mentions**  
America's Best Firms Based on Fiscal and Management Performance

<b>Firm/ Headquarters</b>	<b>2003-04 Net Rev.</b>	<b>Partners- Staff</b>	<b>Offices</b>	<b>Chief Executive</b>
Anchin Block& Anchin; New York	\$42,600,000	41-202	1	James Anchin
Argy Wiltse & Robinson McLean, VA	\$16,480,735	10-87	1	Paul J. Argy
Armanino McKenna; San Ramon, CA	\$19,156,560	17-111	2	Joseph F. Moore
Baden Gage & Schroeder; Fort Wayne, IN	\$15,346,920	8-129	4	Ronald E. Baden
Bederson & Co.; West Orange, NJ	\$9,946,354	11-74	1	Mark Mazza
Beers & Cutler; Vienna, VA	\$24,600,000	16-183	2	Ed Offerdinger
Blue & Co.; Indianapolis, IN	\$22,280,999	17-128	7	James Lienhoop
Blum Shapiro & Co.; West Hartford, CT	\$18,638,611	24-127	1	Carl R. Johnson

Ehrhardt Keefe Steiner & Hottman; Denver, CO	\$17,751,216	17-119	1	Robert Hottman
Eisner; New York	\$73,161,000	61-380	3	Richard Eisner
Frank Rimerman & Co.; Palo Alto, CA	\$28,356,751	16-119	3	Bryan C. Polster
Friedman Alpren & Green; New York	\$10,553,191	20-146	2	Bruce A. Madnick
Frazier & Deeter; Atlanta, GA	\$10,916,182	11-72	2	David A. Deeter
Gainer Donnelly & Desroches; Houston, TX	\$8,671,800	8-56	2	Rick Shell
Good Swartz Brown & Berns; Los Angeles, CA	\$13,811,600	16-90	2	David L. Swartz
Hein + Associates; Denver, CO	\$21,522,000	20-126	5	Larry Unruh
J.H. Cohn; Roseland, NJ	\$103,144,000	90-510	9	Thomas J. Marino
Katz, Sapper & Miller; Indianapolis, IN	\$22,910,000	23-150	1	David Resnick
Mohler, Nixon & Williams; Campbell, CA	\$18,255,982	20-103	2	Greg Finley
Moore Stephens Frost; Little Rock, AR	\$12,491,519	8-90	2	Gregory Flesher
Rothstein, Kass & Co.; Roseland, NJ	\$71,679,000	33-504	8	Harris Rothstein
Skoda Minotti & Co.; Mayfield Village, OH	\$12,000,000	12-68	1	Gregory J. Skoda
Stout Causey Consulting; Hunt Valley, MD	\$18,653,280	8-165	8	Thomas E. Stout
Tofias; Boston, MA	\$22,000,000	22-128	2	Tracy Gallagher
Warren Averett Kimbrough & Marino; Birmingham, AL	\$18,532,984	25-134	3	James A. Warren