Key Business Challenges

- **Lease termination and return logistics are complex, decentralized and manually intensive processes**
  - Extensive communication and coordination among lessee, lessor, vendor, dealer, consignment partner and aftermarket brokers
  - Multiple systems interfaces – Lease Management, Fixed Asset, Accounting
  - Labor intensive with significant manual intervention
  - Difficult to Dashboard

- **Manage and Track assets through a complex return process**
  - Communicating the RA process and procedures to the Lessee
  - Validate asset return and receipt
  - Capture accurate asset inspection information
  - Identify/Cost/Price damage/missing for billing recovery
  - Capture ‘Continue to Bill’ revenue opportunity for delinquent or inaccurate returns

- **Optimize asset value - EOL decision support**
  - Sell / Hold / Refurbish / Scrap
  - Model History – aftermarket decision support intelligence
  - Price Erosion

- **Maximize consignment/re-sale vendor performance**
  - Receipt / Inspection / Valuation Accuracy
  - Re-sale cycle – performance evaluation/comparison
  - Intelligent consignment routing to maximize return – reward your best partners

- **Improve the Reconciliation/Settlement/Disposition cycle time**
  - Time to Revenue / Time to Profit