

Equipment Leasing and Finance Hiring Index

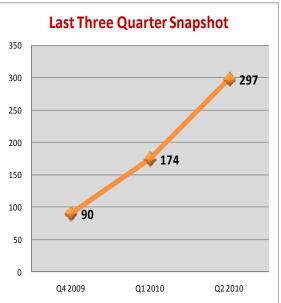
2010 Leasing Industry Index 350 300 250 200 150 100 50 Jan Feb March April May June July

Major Increase in Leasing Industry Hiring shown in Q2 Index

Could the worst be behind us? Q2 2010 showed a major increase in hiring in the equipment finance and leasing markets as the index increased to 334, a level not seen since July 2008. This is the second straight quarter of meaningful increases in the index levels after two years of steady declines in 2008 and 2009.

July showed a major bump in the index number, rising from 274 to 335. Three of the top index benchmark companies all showed over 250% increases in job postings from year end 2010 levels to today, signaling a broad return to hiring for several of the industry leaders who had stalled adding new personnel in 2009. While still well below 2007 hiring levels, hiring activity is finally returning to the industry in the United States.





About the ZRG Partners and the Hiring Index

ZRG Partners is a global authority on talent management issues within the equipment finance and leasing markets. ZRG provides its clients with specialized market expertise in executive recruitment, consulting and advisory work with a focus on data and analytics to drive great business decisions.

The index is published quarterly and is based on several key proprietary data sources. These data sources include hiring data that comes directly from benchmark firms that make up the index as well as 20 different National Job Boards and several leasing industry specific job sites. The sample group includes banks, captives and independents. The next update will be in October 2010.



Global Equipment Leasing and Financing Practice

Quick Facts about ZRG's Global Equipment Leasing and Lending Practice

- The only global retained search firm focused in equipment leasing and finance
- Strong global presence with successful work completed in North America, Canada, Latin America, Europe and Asia Pacific
- Dedicated senior team focused on Equipment Leasing with over 80 years of experience in operating and running equipment finance and leasing businesses
- Provides advisory and growth oriented consulting to clients
- Specialized compensation study work done globally to look at key data that drives hiring and retention
- Extensive database and network of executives across the globe
- Connected referral network helping clients connect needs in funding, capital and other specialized needs

Practice Leaders

Larry Hartmann, Global P-201-560-9900 Ken Vancini, Global P-508-366-5800 Stephan Breitfeld, Europe Robert Chandis, Asia Pacific Aparicio Goncalves, Latin America

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Roles filled for clients in the Equipment Finance markets globally

- CEO / President
- CFO / Controller
 - Country Head
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- Chief Risk Officer, VP of Credit
 - COO / VP of Operations,
- Head of Syndications / Capital MarketsVP of Risk Management / Senior Analyst
 - Sonior Assot Management Poles
 - Senior Asset Management Roles
 - Collections, Workout and RecoveryHead of Sales, Sales Leadership
 - Read of Sales, Sales LeadershipSales / Business Development
 - Vendor / Bank Program Management
 - Head of Marketing / VP Marketing
 - Head of Human Resources
 - General Counsel / Legal
 - Call Center Management

