

Quarter Ednded	6/30/2013	9/30/2013	12/31/2013	3/31/2014	6/30/2014
Net Income	\$4,467	\$4,687	\$3,426	\$4,643	\$4.04
Return on Average Assets	2.74%	2.73%	1.98%	2.58%	2.69%
Return on Average Stockholders Equity	9.98%	10.32%	8.46%	22.31%	11.88%
# of Sales Reps	121	115	124	117	117
#of Leases	6,931	6,223	6,265	5,385	6,423
Leasing Equipment Volume	\$91,448	\$86,146	\$90.92	\$73,995	\$88.94
Approval Percentage	67%	65%	67%	65%	67%
Average Monthly Sources	121	115	124	117	117
Implicit Yield on New Leases	12.34%	11.86%	11.65%	11.27%	11.35%