

**NEW EMPLOYMENT OPENING AT  
MERIDIAN FINANCE GROUP**

**INTERNATIONAL TRADE FINANCE ADMINISTRATOR**

Meridian Finance Group provides credit, insurance, and financial services that help U.S. exporters to increase their international sales. We have a new position for an individual to administer our growing cross-border equipment financing business; someone with existing skills and experience whom we can further train to provide our specialized international credit services.

Responsibilities of this position will include:

- Spreading and analyzing corporate financial statements
- Preparing credit memos and packaging loan applications
- Communicating with U.S. exporters and their international customers
- Working with banks, insurance underwriters, and government agencies
- Processing documentation, maintaining records, organizing files
- Originating new business and responding to new inquiries
- Visiting U.S. and international clients (infrequent U.S. travel)
- Maintaining relationships with Meridian's agents in other countries; and
- Helping to develop more new U.S. and international agent relationships

While Meridian's cross-border equipment financing business is expanding in emerging markets all over the world, a significant amount of our growth is coming from Latin America so the ideal person for this position will also be fluent in spoken and written Spanish. Additional language skills beyond Spanish would also be put to good use.

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