

Dallin Hawkins
Defendant
4276 S. Main St. Suite 313
Murray, UT 84107
Phone: 801-615-1308
Facsimile: 801-880-0009
E-mail: dallinhawkins@gmail.com

IN THE THIRD DISTRICT COURT OF SALT LAKE COUNTY
SALT LAKE DEPARTMENT, STATE OF UTAH

GOOD, INC. JASON R. GOOD
Plaintiff,

vs.

DALLIN HAWKINS DBA INTEGRITY
FINANCIAL GROUPS

Defendant(s).

Integrity Financial Groups: Equipment
Finance

MOTION TO SET ASIDE JUDGEMENT.

Civil No. 136913100

Judge

On Monday, July 9 2012, Paul Jacobellis, who is a broker representing the plaintiff, sent the defendant financial information on Good, Inc for review. The plaintiff was trying to obtain funding by doing a sale leaseback on his trucks and trailers to obtain working capital. The defendant provided the plaintiff with a proposal on Wednesday, August 1 2012, which is attached in Exhibit A.

On Friday, August 17, 2012 the proposal was agreed upon by the plaintiff and the defendant was told to proceed forward by Michael Fortin with Good, Inc., which is attached in Exhibit B. A wire transfer in the amount of \$25,000 was sent on August 17, 2012 for the Underwriting Deposit as outlined in the proposal that was agreed upon in Exhibit A.

Upon receipt of the wire transfer and agreement to move forward on the proposed transaction, the defendant proceeded to collect the necessary information to approve and underwrite the transaction and present it to his lenders for review. The emails and documentation pertaining to the review of the transaction with my lenders can be found in Exhibit C.

On September 20, 2012 the Plaintiff Jason Good visited the defendants office located at 5263 Commerce Drive, Suite 205 Murray, Utah 84107 to go over the funding timeframes of this transaction. The defendant informed him that he had reviewed his transaction with several funding partners, which is reflected is Exhibit C. the defendant informed the plaintiff that the transaction was

under review with Utica LeaseCo, LLC and Podium Financial Group, Inc. and they have expressed interest in funding this transaction.

During this time both the broker, Paul Jacobellis, and the Plaintiff Jason Good became very hostile and began making demands and refused to send any of the necessary information to the finalize the underwriting process. The plaintiff went to the extent of threatening the defendants life and family's lives via email and also showed up at the defendants office and mother's house with his "friendly motivators" that he hired to "take this to the next level" which is outlined in his emails and police report in Exhibit D.

On October 8th 2012 defendant received a term sheet from a lender who was interested in funding this transaction from Podium Financial Group, Inc., which can be found in Exhibit E.

FIRST CLAIM FOR RELIEF

(Set aside judgement)

Given the evidence that I have attached, I am requesting that the Default Judgement entered on April 4th 2013 be set aside and dismissed. On March 18th 2015 I was made aware that a default judgement had been issued but never received a summons or was made aware that a complaint had even taken place. If I had been made aware I would have defended the case with the factual information that I have attached.

Defendant requests to set aside this judgement and requests a hearing to assert the claims defendant has against the plaintiff.

SECOND CLAIM FOR RELIEF

(Breach of Contract)

Under our proposal and agreement in Exhibit A that was verbally agreed to as well as written in the email dated August 17, 2012 by Michael Fortin in Exhibit B, it states, "In the event that the Lessee elects to finance the transaction with funds provided by anyone or any institution, other than those designated by Lessor (upon approval), or the Lease Facility fails to close for any other reason, the Lessor would retain the Underwriting Deposit as liquidated damages."

On October, 15 2012 the Plaintiff again breached contract by circumventing the defendant on this transaction and went straight to Utica LeaseCo. The plaintiff then refused to send any information to complete the transaction which was presented, which can be found in Exhibit F. defendant attempted several times to get a fee agreement put into place so he could be paid for a portion of the time and effort that was put into this transaction, however both the plaintiff and the lender whom they circumvented me to, Utica LeaseCo, refused to provide me with anything in writing.

Defendant asks that the judgement be dismissed as the plaintiff breached their own contract and did not act in good faith.

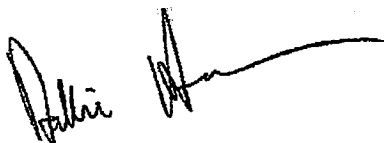
THIRD CLAIM FOR RELIEF

(Counterclaim)

On September 28, 2012, the plaintiff went to the extent of threatening the defendants where he feared for his life and family's lives via email. The plaintiff also showed up at defendants office and

mother's house with his "friendly motivators" that he hired to "take this to the next level" which is outlined in his emails and police report in Exhibit D. Plaintiff also took out an ad on Leasingnews.org slandering the defendants name and organizations name. As a result, the defendant has been damaged in the principal amount of \$25,000. Defendant is entitled to recover prejudgment interest on that sum at the statutory rate of 12 percent simple interest per annum from August 21, 2012. Defendant also asks that all slanderous articles and defamatory statements online such as leasingnews.org be removed.

Dated this 18th day of August, 2015.

A handwritten signature in black ink, appearing to read "Dallin Hawkins", with a long horizontal flourish extending to the right.

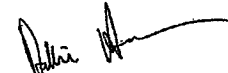
Dallin Hawkins
Defendant
4276 S. Main St. Suite 313
Murray, UT 84107
Phone: 801-615-1308
Facsimile: 801-880-0009
E-mail: dallinhawkins@gmail.com

Certificate of Service

I certify that I served a copy of this Motion to Set Aside and proposed Order on the following people.

Person's Name	Method of Service	Served at this Address	Served on this Date
Stephen B. Elggren (Other Party or Attorney)	<input type="checkbox"/> Mail <input checked="" type="checkbox"/> Hand Delivery <input type="checkbox"/> Fax (Person agreed to service by fax.) <input type="checkbox"/> Email (Person agreed to service by email.) <input type="checkbox"/> Left at business (With person in charge or in receptacle for deliveries.) <input type="checkbox"/> Left at home (With person of suitable age and discretion residing there.)	450 South State Street Salt Lake City, Utah 84111	8.18.2015
(Clerk of Court)	<input type="checkbox"/> Mail <input type="checkbox"/> Hand Delivery <input type="checkbox"/> Electronic File		
Third District Court Salt Lake County	<input type="checkbox"/> Mail <input checked="" type="checkbox"/> Hand Delivery <input type="checkbox"/> Fax (Person agreed to service by fax.) <input type="checkbox"/> Email (Person agreed to service by email.) <input type="checkbox"/> Left at business (With person in charge or in receptacle for deliveries.) <input type="checkbox"/> Left at home (With person of suitable age and discretion residing there.)	450 South State Street Salt Lake City, Utah 84111	8.18.2015
	<input type="checkbox"/> Mail <input type="checkbox"/> Hand Delivery <input type="checkbox"/> Fax (Person agreed to service by fax.) <input type="checkbox"/> Email (Person agreed to service by email.) <input type="checkbox"/> Left at business (With person in charge or in receptacle for deliveries.) <input type="checkbox"/> Left at home (With person of suitable age and discretion residing there.)		

Date 8.18.2015

Sign here ► 

Typed or printed name Dallin Hawkins



August 1, 2012

Good, Inc.
114 W. Walnut
Centralia, WA 98531
Attn: Jason Good

Dear Jason,

We are pleased to submit the following proposal whereby the Lessor described below would provide lease financing (the "Lease") to Good, Inc. (the "Lessee"). This proposal is subject to the following terms, conditions and contingencies:

Basic Terms and Conditions

Lessor: Integrity Financial Groups, and/or its affiliates, designees, nominees or assigns.

Lessee: Good, Inc. or a subsidiary thereof acceptable to Lessor in its sole discretion.

Lease Type The lease proposed will be a "net lease" with the Lessee responsible for all expenses, including but not limited to maintenance, insurance, and taxes relating to the purchase, lease possession and use of the Equipment during the lease term.

Equipment: Sale Leaseback (See Schedule A)

Equipment Cost: Up to \$750,000

Base Lease Term: 36 months.

Lease Rate Factor: 3.245%

Monthly Payment: \$24,337.50

End of Term Options: At the end of the lease term, Lessee will (1) have the option of purchasing the Equipment for a price to be determined by Lessor

and Lessee, (2) extend the term of the lease for a minimum of one years for its then then fair market value or (3) return the equipment to a location designated by Lessor.

Origination Fee: Four percent (4%) of purchase price due upon close.

Cost and Expense: Lessee shall be responsible for all expenses including but not limited to maintenance, insurance, and taxes relating to the purchase, possession and use of the Equipment during the Lease term.

By acceptance of this letter, Lessee agrees to pay all costs, fees, and expenses incurred or to be incurred by the Lessor in connection with the examination, review, documentation, and/or closing of this transaction, including, but not limited to, counsel fees, lien searches, filing fees, titling, tags, travel, audits, appraisal and all other out-of-pocket expense.

Index: The Lease rates and payments are based upon the 3 year swap rate (the "Swap Rate") of 0.50%_on July 31, 2012. Should the Swap Rates increase prior to any lease schedule documentation and closing, the Lessor shall have the right, in its sole discretion, to adjust Lease rates for those schedules to match any increase in the Swap Rates, as indicated on the Federal Reserve H 15 (web site www.federalreserve.gov) taken three business days prior to funding.

Representations and Warranties: The Lease shall contain customary representations and warranties of the parties.

Documentation: All documents and instruments will be prepared by Lessor's counsel, other than required notices and third-party consents.

The following paragraphs of this proposal letter (the "Binding Provisions") are the legally binding and enforceable agreements of Lessor and Lessee:

Cost and Expenses: By acceptance of this letter, Lessee agrees to pay all costs, fees, and expenses incurred or to be incurred by the Lessor in connection with the examination, review, documentation, and/or closing of this transaction, including, but not limited to, counsel fees, lien searches, filing fees, travel, audits, appraisals, titling and all other out-of-pocket expense.

Underwriting Expenses and Upon execution of this letter, Lessee will provide an underwriting deposit

Integrity Financial Groups

Deposit:

of \$25,000.00 (the "Underwriting Deposit"), \$5,000.00 of which will be deemed earned by Integrity Financial Groups at the time of signing of this letter and against the remainder of which will be charged any amounts Lessee owes to Lessor or third parties for costs, fees and/or expenses related to the transaction (the "Expenses"). In the event that the Expenses exceed the initial Underwriting Deposit, upon the request of the Lessor, Lessee will provide the additional amounts requested as an additional Underwriting Deposit. The balance of the Underwriting Deposit (net of the expenses) will be: (i) returned to Lessee if Lessor elects not to commit to the lease or (ii) applied to the cost, fees and expenses owing by Lessee upon approval, commitment and processing of the Lease. In the event that the Lessee elects to finance the transaction with funds provided by anyone or any institution, other than those designated by Lessor (upon approval), or the Lease Facility fails to close for any other reason, the Lessor would retain the Underwriting Deposit as liquidated damages.

Confidentiality:

The terms and conditions of this proposal are confidential, and may not be disclosed by Lessor, or Lessee to any third party without the prior written consent of the other parties to this transaction, save for Lessor's, or Lessee's respective brokers, legal advisers, bankers or consultants or where disclosure is required by law.

Acceptance:

This proposal may be accepted by returning an executed copy of this letter to the undersigned prior to the expiration date.

Proposal Expiration Date:

August 3, 2012

Thank you for allowing us the opportunity to prepare and present this transaction to you.

Sincerely,

Integrity Financial Groups

Agreed and Accepted by

Dallin Hawkins
Managing Director of Sales

By: _____
Title: _____



INTEGRITY | FINANCIAL | GROUPS

WIRE TRANSFER INSTRUCTIONS

For
Good, Inc.

Company Name: **Integrity Financial Groups**

Address: **5263 Commerce Drive
Suite 205
Murray, Utah 84107**

Phone: **801-386-8174**

Bank Name:	JP Morgan Chase Bank
Bank Account Number:	926763350
Routing Number:	124001545

Amount of Wire:	\$25,000
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Dallin Hawkins

From: michaelafortin@comcast.net
Sent: Friday, August 17, 2012 4:18 PM
To: dhawkins@integrityfinancialgroups.com
Cc: Tillena.goodinc@yahoo.com
Subject: Good Inc Loan
Attachments: IFG Wire Confirmation.JPG; _Certification_.htm

The wire was initiated today, but do to bank cut off periods, the wire will fund August 18, 2012. As discussed please initiate the final processing/underwriting of the loan.

Thanks

Michael

Dallin Hawkins

From: michaelafortin@comcast.net
Sent: Wednesday, August 22, 2012 10:28 AM
To: Dallin Hawkins
Cc: Jason.goodinc@yahoo.com
Subject: Re: Funding

Good Morning Dallin,

Just wished to follow up and ensure we are moving forward and ensure nothing additional was required of Good Inc at this time. I believe we have provided all requested financial documents, the \$25k underwriting deposit, and Jason's signature on the application.

Can you please provide a time-line for funding to be completed.

Thanks

Michael

Exhibit B Page 2

Wire Transfer Services

Outgoing Wire Transfer Request



A customer or team member, with the customer present, completes this form when requesting to send a wire. Outgoing wires can only be sent for Wells Fargo customers. Retain the original copy and provide a copy to the customer ensuring you give the customer the Agreement for Outgoing Wire Transfer Request (page 2 when form is accessed on-line & preprinted on the back of printed forms). Note: Wells Fargo Wire Transfer Services will route wires based on correspondent banking relationships. See back (page 2) for explanations of the Mexican CLABE account, the SWIFT BIC, the International Routing Code (IRC) and the International Bank Account Number (IBAN). *Required information is noted with an asterisk.

*Today's Date: 08/17/2012 *Send Date (if next day submit wire after 4:30 CT. Store must hold if other than today or next day date.): 08/18/2012

1. Originator's Information

*Customer's Name GOOD INC		*Phone Number (360) 807-4623
*Customer's Physical Address, City, State, Zip Code 114 W WALNUT ST CENTRALIA, WA 98531		
*Transfer from Wells Fargo Account No. (Must be checking, savings, market rate, wholesale checking account or 10-digit command account) 6274686630		*U.S. Dollar Wire Amount 25,000
International Wire only: When sending in foreign currency, please ensure the beneficiary's account accepts the designated currency. Funds to be sent in foreign currency Foreign Currency Type/Name (SVT/SVP will default to FX unless specified otherwise) *Currency Code (if known) *Foreign Currency Amount		
<input type="checkbox"/> Yes <input type="checkbox"/> No		

2. Beneficiary/Recipient Information (This is the ultimate recipient of the wire transfer funds.)

*Beneficiary/Recipient Name integrity financial groups	
*Beneficiary Account Number, Mexican CLABE # or the International Bank Account Number (IBAN) where applicable: 926763350	
Beneficiary's Physical Address, City, State, Zip Code (A physical address is required for foreign wires.) 5263 commerce drive suite 205, murray Utah 84107	
Information for the Beneficiary (invoice number, purchase order number, etc.)	Beneficiary Phone Number

3. Beneficiary Bank Information (This is the financial institution where the beneficiary maintains their account.)

*Beneficiary Bank RTN or SWIFT Bank Identifier Code (SWIFT BIC) 124001545	*International Routing Code (IRC)
*Beneficiary Bank Name jp morgan chase bank	
Beneficiary Bank Address, City, State, Zip, Country (optional information)	
Information for Beneficiary Bank (wires to Mexican banks require the CLABE account number in the Beneficiary Instructions to ensure correct payment.)	

4. Intermediary Bank Information (This is a financial institution that the wire must pass through before reaching the final beneficiary bank.) This section is optional and not required for all wires. Please note that routing may be altered depending on Wells Fargo Bank's correspondent relationships.

Optional: *Intermediary Beneficiary Bank RTN or SWIFT BIC	International Routing Code (IRC)
*Intermediary Bank Name	*Intermediary Bank Account No.
Intermediary Bank Address City, State, Zip, Country (optional information)	
Information for Intermediary Bank	

5. Wire Fee & Customer Signature (Additional fees from intermediary and beneficiary banks may be charged to international transactions - see Fees Section on page 2 of this form.)

Wire Fee Amount (the Transfer From account will be charged the fee.) The region that houses the account being debited determines the fee amount. Use the fee information available through Teamworks and/or Banker's Guide. Do not use SVT/SVP for fee when account is not in your region. Additional fees may apply (see page 2 of this form). Contact WBR Store Support for questions regarding Command Fees.	*AU where the Originator's account is located 1826	*Fee Amount \$ 30.00
My signature here indicates agreement to all of the information on this Outgoing Wire Transfer Request and to the terms and conditions on the second page of this request. Wells Fargo is authorized to rely on the information on this Request in making the requested funds transfer.		*Date 08/17/2012
*X		

6. Wells Fargo Use Only - Wells Fargo Approval - Following MUST be completed for ALL outgoing wires.

International Wire Foreign Currency Information Rate	Contract No. (required when \$100,000 or more U.S. \$)	FX Trader Contact
*Wire Transaction/FAS Number FW-001826-730-520155	*Name on ID used by customer micheal andrew fortin	Method used to verify business acct. transaction authority svp
*1st ID type, number, issued by State/Country & Expiration Date wash dl fortima4281a exp 06/01/2015	*2nd ID type, number, issued by State/Country & Expiration Date pin ver	
*Initiated by and AU # X jeff ward 1826	*First Approval X	Second Approval, if applicable X

7. Wires in Process (WIP)

*When Customer's account is not debited, the WIP Account is:	
<input type="checkbox"/> Paid by Check <input type="checkbox"/> Paid Cash <input type="checkbox"/> Paid through account other than checking, savings, MRA, TRS or Hogan. Reference Acct #:	
Tax ID Type - Type & No. are required when customer's account is not debited.	Tax ID No. (if customer provides Alternative ID #, Report # & Country)

Dallin Hawkins

From: Mike Martinez <smichaelmartinez@gmail.com>
Sent: Wednesday, September 26, 2012 9:20 AM
To: 'Dallin Hawkins'
Subject: RE: Deal Submission - Good, Inc.

Dallin,

Thanks for contacting me. I will review both transactions and contact you this afternoon to discuss.

Best regards,

Mike

S. Michael Martinez
Business Development

Utica LeaseCo, LLC
2 Catherine Lane
Marblehead, MA 01945
(781) 639-1475 Office
(617) 650-5781 Mobile
smichaelmartinez@gmail.com

From: Dallin Hawkins [<mailto:dhawkins@integrityfinancialgroups.com>]
Sent: Wednesday, September 26, 2012 8:46 AM
To: smichaelmartinez@gmail.com
Subject: FW: Deal Submission - Good, Inc.

Michael,

Please find the attached transaction.

Feel free to reach out to me with any questions.

I look forward in discussing this opportunity with you.

Best Regards,

Dallin Hawkins
Managing Director of Sales & Operations
Integrity Financial Groups
Phone: 801-386-8222 Ext. 1001
Direct: 801-386-8174
Fax: 801-880-0009
<http://integrityfinancialgroups.com>
"Where Integrity Comes First!"

From: Lovern [<mailto:LA@bfec.com>]
Sent: Friday, September 21, 2012 7:05 AM
To: 'Dallin Hawkins'
Subject: RE: Deal Submission - Keeley Construction Co. & Keeley Crane Service

Keeley would also be a pass unfortunately.

The amount they're looking for is beyond our max, negative cash on hand, Cranes are too big for our liking and anything with a VIN # we stay away from. Please reach out to Terry and Mike as they might be better fits for both transactions:

<p>Terry Thorpe First Business Equipment Finance Sr. Vice President</p> <p>(303) 663-5962 Work tthorpe@firstbusiness.com</p> <p>10975 Benson Drive: Suite 530 Overland, KS 66210</p>	<p>Michael Martinez Utica LeasingCo, LLC</p> <p>(781) 639-1475 Work smichaelmartinez@gmail.com</p> <p>2 Catherine Lane Marblehead, MA 01945</p>
---	--

Lovern J. Gordon

National Account Representative
Boston Financial & Equity Corporation
1260 Boylston Street/Boston/MA 02215

Office (617) 267-2900 x123

Fax (617) 437-7601

www.bfec.com

Over 40 years helping companies grow!



From: Dallin Hawkins [<mailto:dhawkins@integrityfinancialgroups.com>]
Sent: Thursday, September 20, 2012 2:29 PM
To: la@bfec.com
Subject: Deal Submission - Keeley Construction Co. & Keeley Crane Service

Lovern,

Please find the attached transaction.

Feel free to reach out to me with any questions.

Best Regards,

Dallin Hawkins

Managing Director of Sales & Operations

Integrity Financial Groups

Phone: 801-386-8222 Ext. 1001

Direct: 801-386-8174

Fax: 801-880-0009

<http://integrityfinancialgroups.com>

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Version: 2012.0.2221 / Virus Database: 2441/5292 - Release Date: 09/25/12

Dallin Hawkins

From: Alister McNeill <alister@podiumfinancial.com>
Sent: Wednesday, September 26, 2012 9:37 AM
To: Dallin Hawkins
Subject: Re: Deal Submission - Keeley Construction

Yeah. I'm in t shirt and jeans at moment

Sent from my iPhone

On Sep 26, 2012, at 9:35 AM, "Dallin Hawkins" <dhawkins@integrityfinancialgroups.com> wrote:

Yes, that works just fine. Should I just meet you there in the lobby?

Best Regards,

Dallin Hawkins
Managing Director of Sales & Operations
Integrity Financial Groups
Phone: 801-386-8222 Ext. 1001
Direct: 801-386-8174
Fax: 801-880-0009
<http://integrityfinancialgroups.com>
"Where Integrity Comes First!"

From: Alister McNeill [<mailto:alister@podiumfinancial.com>]
Sent: Wednesday, September 26, 2012 9:30 AM
To: Dallin Hawkins
Subject: Re: Deal Submission - Keeley Construction

I am in Hilton on sw temple. Will 10.30 work?

Sent from my iPhone

On Sep 26, 2012, at 9:10 AM, "Dallin Hawkins" <dhawkins@integrityfinancialgroups.com> wrote:

Alister,

Ya that would be great. What time works for you?

Best Regards,

Dallin Hawkins
Managing Director of Sales & Operations
Integrity Financial Groups
Phone: 801-386-8222 Ext. 1001
Direct: 801-386-8174
Fax: 801-880-0009
<http://integrityfinancialgroups.com>
"Where Integrity Comes First!"

From: Alister McNeill [<mailto:alister@podiumfinancial.com>]
Sent: Wednesday, September 26, 2012 9:03 AM
To: Dallin Hawkins
Subject: Re: Deal Submission - Keeley Construction

This looks interesting I am actually in slc for a meeting today and tomorrow. Do you want to hook up ? I am sure I can break out some time

Alister

Sent from my iPhone

On Sep 26, 2012, at 6:08 AM, "Dallin Hawkins"
<dhawkins@integrityfinancialgroups.com> wrote:

Alister,

Please find the attached transaction.

Feel free to reach out to me with any questions.

Best Regards,

Dallin Hawkins
Managing Director of Sales & Operations
Integrity Financial Groups
Phone: 801-386-8222 Ext. 1001
Direct: 801-386-8174
Fax: 801-880-0009
<http://integrityfinancialgroups.com>
"Where Integrity Comes First!"

<Keeley Construction Co. & Keeley Crane Service.pdf>

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Version: 2012.0.2221 / Virus Database: 2441/5292 - Release Date: 09/25/12

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Version: 2012.0.2221 / Virus Database: 2441/5293 - Release Date: 09/26/12

Dallin Hawkins

From: Terry Thorpe <tthorpe@firstbusiness.com>
Sent: Thursday, September 20, 2012 10:13 AM
To: Dallin Hawkins
Subject: RE: Deal Submission - Good, Inc.
Attachments: FBESalesProfileSheet.pdf; _Certification_.txt

Dallin - I appreciate you thinking of our group. Unfortunately this deal does not fit our profile. We only consider hard asset equipment refinancings of \$2mm - \$10mm with company revenues of \$20mm+.

I've attached our one page electronic brochure for future reference. Please feel free to contact me with questions, deal prescreens, etc.

Thanks,
Terry Thorpe
Senior Vice President
First Business Equipment Finance
303.663.5962 office
720.273.7738 cell
tthorpe@firstbusiness.com<<mailto:tthorpe@firstbusiness.com>>

From: Dallin Hawkins [dhawkins@integrityfinancialgroups.com]
Sent: Wednesday, September 19, 2012 5:32 PM
To: Terry Thorpe
Subject: Deal Submission - Good, Inc.

Terry,

Please find the attached transaction. I have a client looking to refinance some trucks, trailers and other equipment for his rock crushing and hauling company.

Please feel free to reach out to me with any questions you may have. I look forward in discussing this transaction with you.

Best Regards,

Dallin Hawkins
Managing Director of Sales & Operations
Integrity Financial Groups
Phone: 801-386-8222 Ext. 1001
Direct: 801-386-8174
Fax: 801-880-0009
<http://integrityfinancialgroups.com><<http://integrityfinancialgroups.com/>>
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Notice: This email may contain privileged or other confidential information. If you received it in error or are not the intended recipient, please delete it and do not print, copy, retransmit, or otherwise use this information. Also, please let the sender know you received it in error.

Email security reminder: Not all email communications are secure. Please do not include confidential information in your emails or attachments unless you are using secure email. If you need to send us documents with non-public personal information, please call us or visit firstbusiness.com/secure to learn about our secure email service.

Dallin Hawkins

From: Britt Stackhouse <BrittStackhouse@nationsequipmentfinance.com>
Sent: Monday, September 17, 2012 7:11 AM
To: Dallin Hawkins
Subject: RE: Deal Submission - Good, Inc.

Sorry. My Friday meeting to discuss Good was pushed to today at 11AM due to my ridiculous travel schedule.. 11AM...hope to have proposal out thereafter.

From: Dallin Hawkins [<mailto:dhawkins@integrityfinancialgroups.com>]
Sent: Saturday, September 15, 2012 2:58 PM
To: Britt Stackhouse
Subject: RE: Deal Submission - Good, Inc.
Importance: High

Britt,

Can you give me an update on this file. My customer is eager to get this transaction done and I would like to know where you guys stand. Thank you for your prompt response.

Best Regards,

Dallin Hawkins
Managing Director of Sales & Operations
Integrity Financial Groups
Phone: 801-386-8222 Ext. 1001
Direct: 801-386-8174
Fax: 801-880-0009
<http://integrityfinancialgroups.com>
"Where Integrity Comes First!"

From: Britt Stackhouse [<mailto:BrittStackhouse@nationsequipmentfinance.com>]
Sent: Wednesday, September 12, 2012 2:31 PM
To: Dallin Hawkins
Subject: RE: Deal Submission - Good, Inc.

Dallin,

Ignore that email, you had the Equipment details in the Deal package toward the back. All I need at this point.

Thanks, Britt

From: Dallin Hawkins [<mailto:dhawkins@integrityfinancialgroups.com>]
Sent: Wednesday, September 12, 2012 4:20 PM
To: Britt Stackhouse
Subject: Re: Deal Submission - Good, Inc.

Britt,

I do not have an appraisal for the equipment however I can order one if needs be. Let me know how you would like to proceed forward.

Dallin Hawkins
Managing Director of Sales & Operations
Integrity Financial Groups
Phone: 801-386-8222 ext. 1001
Direct: 801-386-8174
Cell: 801-819-2184
Fax: 801-880-0009
<http://integrityfinancialgroups.com>
"Where Integrity Comes First!"

Sent from my iPhone

On Sep 11, 2012, at 6:41 AM, Britt Stackhouse <BrittStackhouse@nationsequipmentfinance.com> wrote:

Dallin,

We typically run a desktop review of the Equipment including the following details:

Unit # / Description / Make / Model / Vin or Serial # / Purchase Date / Cost / Lien Holder or None / Monthly Loan Payment or None

If he has a little more detail including VIN or Serial #s, original costs, perhaps an old appraisal that GE had completed on Equipment... it would be helpful. If not, I'll push ahead without it.

Thanks, Britt

From: Dallin Hawkins [<mailto:dhawkins@integrityfinancialgroups.com>]
Sent: Thursday, August 30, 2012 5:38 PM
To: Britt Stackhouse
Subject: Deal Submission - Good, Inc.

Brit,

Please find the attached transaction.

Feel free to reach out to me with any questions.

Best Regards,

Dallin Hawkins
Managing Director of Sales & Operations
Integrity Financial Groups
Phone: 801-386-8222 Ext. 1001
Direct: 801-386-8174
Fax: 801-880-0009
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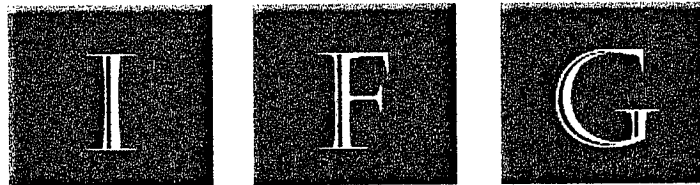
Version: 2012.0.2221 / Virus Database: 2437/5272 - Release Date: 09/16/12

Good, Inc.

(Washington Based Rock Crushing & Hauling Company)

Opportunity to provide Sale Leaseback Financing For Tanker Trailers & Trucks

Amount: \$750,000



INTEGRITY | FINANCIAL | GROUPS

September 10, 2012

The following information is included:

- Executive Summary
- Application
- 2012 Interim Financial Statements
- 2011 Financial Statements
- 2010 Financial Statements
- Personal Financial Statements
- 2011 Corporate Tax Returns
- 2010 Corporate Tax Returns
- 2011 Personal Tax Returns
- 2010 Personal Tax Returns
- Collateral List
- Loan Payoff Information

Executive Summary:

September 10, 2012

Transaction Profile

Customer: Good, Inc.
Industry: Rock crushing and hauling
Transaction: Sale leaseback for refinance and working capital
Equipment: Various crushing and related equipment (see attached equipment list)
Amount: \$750,000
Term: 36 months

Company Overview

Good Inc. began operations in 1996 under the direction of Jason Good. Good Inc. has performed contract crushing and hauling of raw materials for various clients, as well as owning and operating several rock pits in Washington and Nevada.

The company's primary customer is James Hardie Products, which accounts for three million and five million dollars in annual sales. Recently, the company has entered into an agreement to crush rock and perform raw material hauling functions for two companies working within the oil industry in North Dakota, this will help diversify Good Inc.'s revenue stream.

The company also has a strong trucking division running modern tractors and a variety of aggregate hauling trailers. Jason has upgraded the office staff with some very strong candidates, including a seasoned General Manager, and very capable Site Superintendent (see bios below). The company has been operating in multiple states for several years, and with the restructuring of the company's management team, Jason is well prepared and supported for the growth into North Dakota.

Transaction

This request is for a sale leaseback on existing equipment for the purpose of refinancing and generating capital for repairs required to make equipment suitable and ready to work on new contracts in North Dakota, transporting the equipment to North Dakota, and working capital for the initial start-up operation.

The company recently paid off a very large loan with GE Capital, freeing up adequate cash-flow to service the monthly payment generated by this transaction.

Management Team

Jason Good, President/100%Owner – Has twenty years of experience in the crushing, mining, road construction and trucking industries. Jason basically cut his teeth in the mining/rock crushing industry, and has an enormous amount of knowledge within the industry. Jason is an entrepreneur down to his soul and has proven himself a capable owner with his ability to weather some tough times within the industry. Jason's family is very well known in the Lewis County, WA area (Wallace) where they have owned and operating quarries and crushing operations for decades.

During the tough times of the previous three to four years, Jason has had some slow pay activity on his personal credit report, but none since last year. There is also a paid repossession from Boeing Credit Union, which occurred when Jason was out of town for an extended period. The accountant/bookkeeper who was supposed to be making the payment from the company account failed to do so, and so the credit union picked up the vehicle. Jason said he was not notified by the credit union, but found out about it upon his return. With only 3 payments remaining on the loan, he paid the credit union off and redeemed the vehicle.

Michael Fortin, General Manager and COO – Jason brought Michael onboard to help manage the day-to-day operations of the company, and manage the office and financial end of the business. Michael has experience managing large multi-state production focused operations and has over 30,000 hours of applied project management experience. Over the past 20 years Michael has built a very complete skill set with a broad range of business disciplines, which include business consulting, management coaching, managing construction projects and operations, HR, budgeting and P&L responsibility. Michael’s work resume includes owning his own small business consulting company for fourteen years, developing residential land projects, Vice President at U.S. Bank managing Centralized Services functions.

Dale Laird – Site Superintendent – Dale has worked in the crushing and mining industry since 1970. Dale worked his way up within the industry by working on road crews, welding, oiling and being a job site mechanic. He has been in major supervisor roles over the past twenty five years, which include four years at Miles Sand and Gravel, where he was the companies’ Operations Manager overseeing twenty one pit locations and twelve batch plants. Dale’s last position was at Holroyd Company Inc., where he worked for twenty years as their pit and concrete batch plant superintendent, and company purchasing and training functions.

Equipment – As mentioned previously, Jason is willing to provide two times the collateral value for security in this transaction, and would like to use the larger pieces to keep the number of pieces to a minimum. Based on my review of the equipment list, we have arrived at the following equipment and values;

YEAR	MAKE	MODEL	EQUIPMENT DESCRIPTION	SERIAL#/VIN#	PURCH PRICE	ACTUAL VALUE	AUCTION VALUE	BALANCE OWED
2005	Volvo	A35D	Articulated Haul Truck	A35DV72040	\$ 325,000.00	\$ 190,000.00	\$ 150,000.00	\$ 33,546.00
2005	Terex	TA30	Articulated Haul Truck	A8591327	\$ 227,521.55	\$ 110,000.00	\$ 80,000.00	\$ 15,889.00
2008	Mack	GU713	Truck #115	1M2AX07C68M002707	\$ 162,696.00	\$ 125,000.00	\$ 100,000.00	\$ 42,666.00
2008	Mack	GU713	Truck #118	1M2AX07C68M002710	\$ 162,695.00	\$ 125,000.00	\$ 100,000.00	\$ 42,666.00
2008	Mack	GU713	Truck #119	1M2AX07C88M002711	\$ 162,696.00	\$ 125,000.00	\$ 100,000.00	\$ 42,666.00
2008	Mack	GU713	Truck #116	1M2AX07C88M002708	\$ 162,695.00	\$ 125,000.00	\$ 100,000.00	\$ 59,218.00
2008	Mack	GU713	Truck #117	1M2AX07CX8M002709	\$ 162,695.00	\$ 125,000.00	\$ 100,000.00	\$ 59,218.00
2007	Beall	Pneumatic	Semi Tank Trailer-P1	1BN2B28277P032104	\$ 63,972.00	\$ 75,000.00	\$ 65,000.00	\$ 18,284.00
2007	Beall	Pneumatic	Semi Tank Trailer-P2	1BN1B27337P032106	\$ 63,972.00	\$ 75,000.00	\$ 65,000.00	\$ 18,284.00
2007	Beall	Pneumatic	Semi Tank Trailer-P3	1BN2B28257P032103	\$ 63,972.00	\$ 75,000.00	\$ 65,000.00	\$ 18,284.00
2007	Beall	Pneumatic	Semi Tank Trailer-P4	1BN1B27317P032105	\$ 63,972.00	\$ 75,000.00	\$ 65,000.00	\$ 18,284.00
2007	Pioneer	TSMC1X3	Truckweld End Dump Trailer-Pup1	1BN1P21477X060025	\$ 76,608.00	\$ 70,000.00	\$ 50,000.00	\$ 39,384.00
2007	Pioneer	TSMC1X3	Truckweld End Dump Trailer-Pup2	1BN1P21477X060026	\$ 76,608.00	\$ 70,000.00	\$ 50,000.00	\$ 39,384.00
2007	Pioneer	TSMC1X3	Truckweld End Dump Trailer-Pup3	1BN1P21477X060027	\$ 76,608.00	\$ 70,000.00	\$ 50,000.00	\$ 39,384.00
TOTALS					\$ 1,851,710.55	\$ 1,435,000.00	\$ 1,140,000.00	\$ 487,157.00



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**Please Fax Completed and Signed Application to 801-880-0009
or Email Completed and Signed Application to sales@integrityfinancialgroups.com**

BUSINESS INFORMATION									
Legal Business Name Good Inc.			DBA Name				Tax Identification No. 91-1610240		
Street Address (no P.O. Boxes) 114 W. Walnut				City/County/State/ZIP Centralia, WA 98531					
Equipment Location (if different from above): Street Address/City/County/State/ZIP Enumclaw, WA									
Principal Owner(s) Name: Jason R. Good			Phone: 360-740-8565		%	SSN: 538-86-3019		DOB: 7/12/1973	
Home Address: 10552 Bonchester Hill St.				City/County/State/ZIP Las Vegas, NV 89141					
Principal Owner(s) Name:			Phone:		%	SSN:		DOB:	
Home Address (no P.O. Boxes)				City/County/State/ZIP					
Fax: 360-807-4871		Time in Business: 19 years		Time as Owner: 19 yrs		No. of Employees: 26		Gross Annual Revenue: 4,300,000.00	
Nature of Business: Manufacturing & Trucking					E-Mail Address: goodsquarry@hotmail.com				
EQUIPMENT INFORMATION									
Please indicate the equipment you are planning to acquire:									
Selling Price:					Total Percent of Software/Services/Warranties/Service Contracts:				
Preferred Structure: <input type="checkbox"/> Capital <input type="checkbox"/> Operating			Term _____ Months			Rate: _____		Payment: _____	
TRADE REFERENCES									
Name: Don Small Oil			Phone: 800-626-3213		Contact: Liz		Fax: 253-854-0457		
Name: S&S Tires			Phone: 253-536-2676		Contact: Bill		Fax: 253-536-6965		
Name: Seattle Mack			Phone: 253-449-8800		Contact:		Fax: 253-529-7211		
BANK REFERENCE (if available please include a copy of your bank and trade reference sheet with application)									
Bank Reference Name: Wells Fargo			Account/Loan Officer: Rachel Mordick			Phone: 360-740-8565			
Account type: <input checked="" type="checkbox"/> Checking <input checked="" type="checkbox"/> Savings <input type="checkbox"/> Loan <input type="checkbox"/> Line of Credit			Account No.		Current Balance \$ 45,000		Average Balance (6 months) \$ 56,000		
The following authorization(s) shall apply to this application and subsequently for the purposes of update, renewal or extension of such credit and for reviewing or collecting the resulting account A photocopy or fax of this authorization shall be as valid as the original									
Authorization for Disclosure of Business Credit information and UCC Filing Applicant hereby authorizes the release of credit information to Integrity Financial Group (IFG) or its designee (ant any assignee or potential assignee thereof) from any source including credit bureau reporting agencies and applicant's bank, and authorizes (IFG) and designees to file a UCC-1 financing statement in order to maintain a first priority security risk in the equipment and inventory. In hereby represent that all of the information contained in this credit application is true, complete and correct.					Authorization of Personal Credit Information By signing below, the undersigned individual who is either a principal of the credit applicant of a personal guarantor of its obligations , provides written instruction to IFG, or its designee (and any assignee or potential assignee thereof) authorizing review of his/her personal credit profile from a national credit bureau.				
We/I certify that we/I have read and agree with applicable terms and conditions above.									
Company Authorized Signature Jason R. Good					Name/Title President			Date 8/16/12	
Company Authorized Signature					Name/Title			Date	
Company Authorized Signature					Name/Title			Date	

5263 Commerce Drive Suite 205 Murray, Utah 84107 · PH: 801 386 8222 · FAX: 801 880 0009

www.integrityfinancialgroups.com

"Where Integrity Comes First"
Exhibit C Page 13

Balance Sheet

As of May 30, 2012

May 30, 12

ASSETS	
Current Assets	
Checking/Savings	
10148 · Wells Fargo - 6622 (Payroll)	78.58
10150 · Wells Fargo - 6630 (Checking)	13,334.67
10151 · Wells Fargo - 9513 (Savings)	693.97
10152 · Wells Fargo - 6671 (ACH)	9.93
Total Checking/Savings	<u>14,117.15</u>
Accounts Receivable	
11000 · Accounts Receivable	152,219.30
Total Accounts Receivable	<u>152,219.30</u>
Total Current Assets	<u>166,336.45</u>
Fixed Assets	
15000 · Fixed Assets	5,649,070.81
17000 · Accumulated Depreciation	-4,597,744.00
Total Fixed Assets	<u>1,051,326.81</u>
Other Assets	
19000 · Wallace Bros. Business Purchase	200,000.00
Total Other Assets	<u>200,000.00</u>
TOTAL ASSETS	<u><u>1,417,663.26</u></u>
LIABILITIES & EQUITY	
Liabilities	
Current Liabilities	
Accounts Payable	
20000 · Accounts Payable	530,672.98
Total Accounts Payable	530,672.98
Credit Cards	
21100 · C/Crd BOA - 4731/3700/4331	15,342.12
21150 · C/Crd BOA - 0050/6561/3970	1,477.35
21200 · C/Cd Chase Mastercard-2157/1823	20,528.32
Total Credit Cards	37,347.79
Other Current Liabilities	
23000 · Short Term Loans	26,866.27
24000 · Payroll Liabilities	218,141.71
24600 · Other Payroll Withholding	8.00
25600 · WA State B&O Tax Payable	2,083.32
Total Other Current Liabilities	247,099.30
Total Current Liabilities	815,120.07
Long Term Liabilities	
27000 · Long Term Loans	596,040.94
28000 · Long Term Liability Discount	-94,355.38
Total Long Term Liabilities	<u>501,685.56</u>
Total Liabilities	1,316,805.63
Equity	
30100 · Capital Stock	500.00
31000 · Capital Contrib-Paid in Capital	239,284.50
31400 · Shareholder Distributions	-19,991.29
39000 · Retained Earnings	-200,287.18
Net Income	81,351.80
Total Equity	<u>100,857.63</u>
TOTAL LIABILITIES & EQUITY	<u><u>1,417,663.26</u></u>

Profit & Loss
January 1 through May 30, 2012

Jan 1 - May 30, 12

Ordinary Income/Expense	
Income	
41040 · James Hardie - WA Crush Resale	1,215,267.50
41045 · James Hardie - WA Haul Resale	518,661.16
41055 · James Hardie - WA Time & Mat.	16,886.25
41060 · James Hardie - NV Crush Resale	7,574.00
41065 · James Hardie - NV Haul Resale	1,200.00
41100 · WA Hauling - Wholesale	1,680.00
Total Income	1,761,268.91
Cost of Goods Sold	
50000 · Permits and Fees	7,890.88
50100 · Direct Payroll Expense	417,618.46
50800 · Equipment Rental for Jobs	26,920.56
51000 · Equipment/Truck Fuel	353,129.85
52000 · Other Job Related Costs	14,390.07
53500 · Rent	5,458.30
53600 · Subcontractors Expense	72,575.48
53800 · Tools and Small Equipment	1,313.63
53900 · Vendor Discounts	-1,066.89
Total COGS	898,230.34
Gross Profit	863,038.57
Expense	
60100 · Auto and Dump Truck Expenses	141,484.23
60200 · Equipment Expenses	399,521.66
60500 · Bank Service Charges	461.98
60900 · Bond Expense	1,200.00
61000 · Business Licenses and Permits	1,737.45
61035 · Computer and Internet Expenses	333.80
61040 · Consumable Expense	3,896.83
61045 · Credit Card fees	4,437.21
61050 · Drug Testing Expense	485.00
61070 · Fees	1,014.77
63300 · Insurance Expense	3,938.17
63400 · Interest Exp./Finance Charges	12,771.92
64300 · Meals and Entertainment(50%ded)	252.12
64310 · Meals & Entertain. (100% ded.)	30.73
64900 · Office Supplies	703.21
64910 · Office Expense	492.28
66000 · Payroll Expenses - Overhead	126,082.86
66050 · Penalties Expenses	3,199.37
66300 · Personal/Property Tax Expenses	8,891.91
66500 · Postage and Delivery	664.99
66510 · Post Office Box Rental	39.17
66600 · Printing and Reproduction	313.20
66700 · Professional Fees	28,955.56
66725 · Quarry Anyl.	0.00
66750 · Reconciliation Discrepancies	-84.91
67100 · Rent Expense	3,750.00
67225 · Safety Equipment	426.58
67230 · Safety Insp/CPR Tr./MSHA Tr/Com	60.00
67280 · Small Tools Expense	33.89
68010 · TAXES - B&O	9,122.24
68025 · TAXES - Form 2290 Use Tax	595.84
68045 · TAXES - ND Work Safety & Insur.	749.70
68100 · Telephone Expense	4,917.11
68350 · Training - Education - Books	99.00
68400 · Travel Expense	17,419.33
68600 · Utilities	2,157.80
68625 · Vendor Late Payment Charges	2,567.81
68650 · Waste Disposal	-209.05
68660 · Commission on Asset Sale	-825.00
Total Expense	781,688.76

05/30/12

Accrual Basis

Profit & Loss

January 1 through May 30, 2012

	<u>Jan 1 - May 30, 12</u>
Net Ordinary Income	81,349.81
Other Income/Expense	
Other Income	
70200 - Interest Income	<u>1.79</u>
Total Other Income	<u>1.79</u>
Net Other Income	<u>1.79</u>
Net Income	<u><u>81,351.60</u></u>

0000 inc.
Balance Sheet
As of December 31, 2011

Dec 31, 11

ASSETS**Current Assets****Checking/Savings**

10000 - Bank of Amer. Reg. Chkg. 5017	2,443.22
10148 - Wells Fargo - 6622 (Payroll)	558.42
10150 - Wells Fargo - 6630 (Checking)	26,810.47
10151 - Wells Fargo - 9513 (Savings)	65,342.18
10152 - Wells Fargo - 6671 (ACH)	42.31
10500 - Bank of America 6912	25,487.52

Total Checking/Savings	120,684.12
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Accounts Receivable

11000 - Accounts Receivable	121,883.46
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Total Accounts Receivable	121,883.46
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Other Current Assets

12100 - Employee Advances	500.00
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Total Other Current Assets	500.00
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Total Current Assets	243,067.58
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Fixed Assets

15000 - Fixed Assets	5,631,054.00
17000 - Accumulated Depreciation	-4,405,297.00

Total Fixed Assets	1,225,757.00
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Other Assets

19000 - Wallace Bros. Business Purchase	200,000.00
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Total Other Assets	200,000.00
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TOTAL ASSETS	<u>1,668,824.58</u>
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LIABILITIES & EQUITY**Liabilities****Current Liabilities****Accounts Payable**

20000 - Accounts Payable	402,111.40
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Total Accounts Payable	402,111.40
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Credit Cards

21100 - C/Crd BOA - 4731/3700/4331	17,641.27
21150 - C/Crd BOA - 0050/6561/3970	325.16
21200 - C/Cd Chase Mastercard-2157/1823	21,853.95

Total Credit Cards	39,820.38
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Other Current Liabilities

23000 - Short Term Loans	109,969.82
24000 - Payroll Liabilities	259,094.68
24600 - Other Payroll Withholding	78.31
25600 - WA State B&O Tax Payable	2,083.32

Total Other Current Liabilities	371,226.13
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Total Current Liabilities	813,157.91
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Long Term Liabilities

27000 - Long Term Loans	835,566.28
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Total Long Term Liabilities	835,566.28
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Total Liabilities	1,648,724.19
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Equity

30100 - Capital Stock	500.00
31000 - Capital Contrib-Paid in Capital	239,284.50
31400 - Shareholder Distributions	-19,396.93
39000 - Retained Earnings	92,943.00
Net Income	-293,230.18

Balance Sheet
As of December 31, 2011

	Dec 31, 11
Total Equity	20,100.39
TOTAL LIABILITIES & EQUITY	<u>1,668,824.58</u>



Profit & Loss
January through December 2011

Jan - Dec 11

Ordinary Income/Expense

Income

41010 · WA Sales - Resale	5,738.25
41040 · James Hardie - WA Crush Resale	968,523.00
41045 · James Hardie - WA Haul Resale	787,100.22
41055 · James Hardie - WA Time & Mat.	221,212.50
41060 · James Hardie - NV Crush Resale	1,848,626.10
41062 · James Hardie - NV Drilling Resale	71,732.00
41065 · James Hardie - NV Haul Resale	419,832.36
41075 · James Hardie - NV Time & Mat.	6,095.00
41080 · Rent Income/Retail	6,800.61
41100 · WA Hauling - Wholesale	1,275.00
41500 · North Dakota-Tanker Haul	16,470.00
45000 · Uncategorized Income	2,284.64
46000 · Vendor Discount	23.21

Total Income 4,355,712.89

Cost of Goods Sold

50000 · Permits and Fees	2,457.20
50100 · Direct Payroll Expense	1,032,677.53
50800 · Equipment Rental for Jobs	163,892.44
51000 · Equipment/Truck Fuel	511,794.73
51400 · Job Materials Purchased	809.73
52000 · Other Job Related Costs	7,247.31
53500 · Rent	5,500.00
53600 · Subcontractors Expense	95,405.54
53650 · Stumpage	23,146.13
53800 · Tools and Small Equipment	390.82

Total COGS 1,843,321.43

Gross Profit 2,512,391.46

Expense

60000 · Advertising and Promotion	25.00
60100 · Auto and Dump Truck Expenses	308,605.53
60200 · Equipment Expenses	1,024,324.40
60400 · Bad Debts	218.64
60500 · Bank Service Charges	6,667.20
60900 · Bond Expense	240.00
61000 · Business Licenses and Permits	6,798.55
61025 · Charitable Contributions	200.00
61035 · Computer and Internet Expenses	952.16
61040 · Consumable Expense	1,202.52
61045 · Credit Card fees	6,077.09
61050 · Drug Testing Expense	970.95
61055 · Dues and Subscriptions	341.28
61060 · Employee Reimbursement	6,603.48
61070 · Fees	683.22
63300 · Insurance Expense	1,758.76
63400 · Interest Exp./Finance Charges	36,273.04
64300 · Meals and Entertainment(50%ded)	2,095.27
64310 · Meals & Entertain. (100% ded.)	2,571.25
64900 · Office Supplies	2,857.87
64910 · Office Expense	3,483.23
65000 · Parts	1,326.00
66000 · Payroll Expenses - Overhead	432,701.62
66050 · Penalties Expenses	129,965.64
66300 · Personal/Property Tax Expenses	23,602.81
66500 · Postage and Delivery	1,722.81
66510 · Post Office Box Rental	202.51
66600 · Printing and Reproduction	1,063.62
66700 · Professional Fees	107,854.40
66725 · Quarry Anyl.	5,446.25
66900 · *Reconciliation Discrepancies	-3.02
67100 · Rent Expense	23,676.90
67200 · Repairs and Maintenance- Misc.	541.91

Profit & Loss
January through December 2011

	Jan - Dec 11
67225 · Safety Equipment	1,617.55
67230 · Safety Insp/CPR Tr./MSHA Tr/Com	4,962.19
67260 · Scales Expense	600.00
67280 · Small Tools Expense	1,464.01
67400 · Miscellaneous fees	494.50
68000 · TAXES - Property	1,089.34
68010 · TAXES - B&O	10,693.17
68020 · TAXES - Fuel Tax (Quarterly)	23,031.90
68025 · TAXES - Form 2290 Use Tax	2,887.50
68040 · TAXES - NV Modified Business	7,006.83
68100 · Telephone Expense	12,839.54
68350 · Training - Education - Books	195.76
68400 · Travel Expense	50,657.64
68600 · Utilities	7,136.59
68610 · Uncatagorized Expense	0.00
68625 · Vendor Late Payment Charges	132,808.20
68650 · Waste Disposal	159.75
68660 · Commission on Asset Sale	28,425.49
Total Expense	2,427,120.85
Net Ordinary Income	85,270.61
Other Income/Expense	
Other Income	
70200 · Interest Income	6.36
70500 · Sale of Assets - Gain/Loss	-329,635.50
Total Other Income	-329,629.14
Other Expense	
80100 · Theft Loss	48,871.65
Total Other Expense	48,871.65
Net Other Income	-378,500.79
Net Income	<u><u>-293,230.18</u></u>

Good Inc.
Balance Sheet
 As of December 31, 2010

Dec 31, 10

ASSETS

Current Assets

Checking/Savings

10000 · Bank of Amer. Reg. Chkg. 5017	-2,610.59
10100 · B of A - Restricted Ck 8116	9,719.03
10110 · Bank of Amer. Savings 8116	10,003.60
10500 · Bank of America 6912	27,766.30
10501 · Bank of America Savings - 6912	-27,766.30

Total Checking/Savings 17,112.04

Accounts Receivable

11000 · Accounts Receivable	127,980.99
-----------------------------	------------

Total Accounts Receivable 127,980.99

Other Current Assets

12100 · Employee Advances	1,829.69
---------------------------	----------

Total Other Current Assets 1,829.69

Total Current Assets 146,922.72

Fixed Assets

15000 · Fixed Assets	8,611,436.55
17000 · Accumulated Depreciation	-4,558,595.00

Total Fixed Assets 2,052,841.55

Other Assets

19000 · Wallace Bros. Business Purchase	200,000.00
---	------------

Total Other Assets 200,000.00

TOTAL ASSETS 2,399,764.27

LIABILITIES & EQUITY

Liabilities

Current Liabilities

Accounts Payable

20000 · Accounts Payable	540,070.94
--------------------------	------------

Total Accounts Payable 540,070.94

Credit Cards

21100 · C/Crd BOA - 4731/3700/4331	17,738.98
21150 · C/Crd BOA - 0060/6561/3970	1,912.85
21200 · C/Crd Chase Mastercard-2157/1823	17,131.67

Total Credit Cards 36,783.50

Other Current Liabilities

24000 · Payroll Liabilities	278,087.38
24600 · Other Payroll Withholding	895.30
25500 · Sales Tax Payable - WA	1,593.65
25600 · WA State B&O Tax Payable	-6,245.70
26000 · Liability accounts-corrected	201,437.23

Total Other Current Liabilities 475,767.86

Total Current Liabilities 1,052,622.30

Long Term Liabilities

27000 · Long Term Loans	1,581,551.62
28000 · Long Term Liability Discount	77,123.64

Total Long Term Liabilities 1,658,675.26

Total Liabilities 2,711,297.56

Equity

30100 · Capital Stock	500.00
31000 · Capital Contrib-Paid in Capital	239,284.50
31400 · Shareholder Distributions	8,854.14
39000 · Retained Earnings	-530,464.94

9:52 AM

06/08/12

Accrual Basis

Good Inc.
Balance Sheet
As of December 31, 2010

	<u>Dec 31, 10</u>
Net Income	<u>-29,706.99</u>
Total Equity	<u>-311,533.29</u>
TOTAL LIABILITIES & EQUITY	<u>2,399,764.27</u>

Good Inc.
Profit & Loss
 January through December 2010

Jan - Dec 10

Ordinary Income/Expense	
Income	
41010 · WA Sales - Resale	32,819.13
41040 · James Hardie - WA Crush Resale	1,449,497.29
41045 · James Hardie - WA Haul Resale	585,483.87
41060 · James Hardie - NV Crush Resale	736,226.00
41062 · James Hardie-NV Drilling Resale	35,266.00
41065 · James Hardie - NV Haul Resale	1,101,977.06
41090 · Hauling for Hire - WA	-15.37
41100 · WA Hauling - Wholesale	11,575.00
41120 · NV Hauling - Wholesale	6,746.65
41210 · Drilling for Hire	172,336.00
42000 · Good's Quarry - Retail	1,663.18
42010 · Good's Quarry - Wholesale	14,316.56
45100 · Job Income	135.87
46000 · Vendor Discount	20.44
Total Income	4,148,049.68
Cost of Goods Sold	
50000 · Permits and Fees	5,210.67
50001 · Cost of Goods Sold	0.00
50100 · Direct Payroll Expense	948,605.34
50800 · Equipment Rental for Jobs	55,936.87
51000 · Equipment/Truck Fuel	785,615.42
51400 · Job Materials Purchased	827.55
51500 · Lease/Rent of Land	4,500.00
52000 · Other Job Related Costs	1,922.85
53600 · Subcontractors Expense	108,202.86
53650 · Stumpage	23,793.02
53800 · Tools and Small Equipment	804.05
Total COGS	1,935,618.43
Gross Profit	2,212,431.25
Expense	
60000 · Advertising and Promotion	318.40
60100 · Auto and Dump Truck Expenses	315,899.20
60200 · Equipment Expenses	1,184,533.57
60300 · Furniture,Buildings,Improve Exp	155.38
60400 · Bad Debts	1,182.61
60500 · Bank Service Charges	2,881.88
60900 · Bond Expense	3,995.00
61000 · Business Licenses and Permits	1,925.47
61035 · Computer and Internet Expenses	2,274.38
61040 · Consumable Expense	655.66
61050 · Drug Testing Expense	3,087.89
61060 · Employee Reimbursement	16,054.26
61070 · Fees	53.26
61100 · Gift (Non-deductible)	306.32
63300 · Insurance Expense	19,496.26
63400 · Interest Exp./Finance Charges	52,582.04
64300 · Meals and Entertainment(60%ded)	3,349.50
64310 · Meals & Entertain. (100% ded.)	780.91
64900 · Office Supplies	4,388.52
64910 · Office Expense	2,049.23
65000 · Parts	6,048.63
66000 · Payroll Expenses - Overhead	338,304.42
66050 · Penalties Expenses	8,646.96
66300 · Personal/Property Tax Expenses	8,363.71
66500 · Postage and Delivery	1,140.09
66510 · Post Office Box Rental	180.00
66600 · Printing and Reproduction	1,225.33
66700 · Professional Fees	59,818.34
66900 · *Reconciliation Discrepancies	0.53
67100 · Rent Expense	8,674.31
67200 · Repairs and Maintenance- Misc.	612.46

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Accrual Basis

Good Inc.
Profit & Loss
January through December 2010

	<u>Jan - Dec 10</u>
67225 · Safety Equipment	543.03
67230 · Safety Insp/CPR Tr./MSHA Tr/Com	1,503.06
67260 · Scales Expense	1,554.00
67275 · Security Guard Expense	515.00
67280 · Small Tools Expense	2,544.12
67300 · Survey Expense	303.40
67400 · Miscellaneous fees	658.00
68000 · TAXES - Property	63.49
68010 · TAXES - B&O	7,975.06
68020 · TAXES - Fuel Tax (Quarterly)	309.37
68025 · TAXES - Form 2290 Use Tax	5,848.39
68030 · Sales Tax	1,875.43
68040 · TAXES - NV Modified Business	1,771.47
68100 · Telephone Expense	15,397.91
68400 · Travel Expense	44,654.86
68600 · Utilities	3,680.43
68610 · Uncatagorized Expense	61,712.22
68625 · Vendor Late Payment Charges	42,040.88
68650 · Waste Disposal	209.20
Total Expense	2,242,141.84
Net Ordinary Income	-29,710.59
Other Income/Expense	
Other Income	
70200 · Interest Income	3.60
Total Other Income	3.60
Net Other Income	3.60
Net Income	<u><u>-29,706.99</u></u>