## Bringing together Funders, Brokers and Services

www.azela.net

## Fall Meeting 2010 Wednesday, October 13 – 8:30 A.M.

## **Networking and Learning a New Income Flow**

Ray St. Clair Vice President U.S. Bank SBA Division

With the tight economy & loss of funders, leasing companies would benefit by adding a SBA source to their list of funders. A SBA source won't replace our main leasing funders but it will complement our funding options.

SBA can do large transactions from \$100,000 to several million \$, new businesses as well as mature, equipment, expansion, working capital, real estate, business acquisition, and a combination of these items. U.S. Bank does terms up to 10 years for equipment and 25 years for commercial real estate. Their current rate is approximately 6.00% floating to the borrower. These are amortized loans with essentially no prepayment penalty.

Ray St. Clair is Vice President, U.S. Bank SBA Division. Ray is knowledgeable and responsive. U.S. Bank is a Preferred SBA Lender which is the highest SBA level available. Basically a Preferred Lender can make credit approvals & disburse funding without going to the SBA for their okay.

## Coco's at Paradise Valley Mall 4514 East Cactus RD Phoenix, AZ 85032 602-953-9155

Fee: \$5 payable in advance. Don't forget about the annual dues of \$25.00 **RSVP/Registration form to:** Irv Ellis email: <a href="mailto:irv@leasecor.com">irv@leasecor.com</a> for more information call Irv 602-799-7419 6043 East Windsor Dr., Scottsdale, AZ 85257

Registration includes continental breakfast, presentation and time to network with your peers.

Name	
Company	
Email	
Phone	
No. of attendees	