

# News Release

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### U.S. BANCORP REPORTS NET INCOME FOR THE SECOND QUARTER OF 2008

EARNINGS SUMMARY (\$ in millions, except per-share data)	2Q 2008	1Q 2008	2Q 2007	Percent Change 2Q08 vs 1Q08	Percent Change 2Q08 vs 2Q07	YTD 2008	YTD 2007	Table 1 Percent
Net income	\$950	\$1,090	\$1,156	(12.8)	(17.8)	\$2,040	\$2,286	(10.8)
Diluted earnings per common share	.53	.62	.65	(14.5)	(18.5)	1.14	1.27	(10.2)
Return on average assets (%)	1.58	1.85	2.09			1.71	2.09	
Return on average common equity (%)	17.9	21.3	23.0			19.6	22.7	
Net interest margin (%)	3.61	3.55	3.44			3.58	3.47	
Efficiency ratio (%)	47.5	43.5	47.3			45.5	46.8	
Tangible efficiency ratio (%) (a)	45.2	41.4	44.6			43.3	44.1	
Dividends declared per common share	\$.425	\$.425	\$.400		6.3	\$.850	\$.800	6.3
Book value per common share (period-end)	11.67	11.55	11.19	1.0	4.3			

<sup>(</sup>a) computed as noninterest expense divided by the sum of net interest income on a taxable-equivalent basis and noninterest income excluding securities gains (losses), net and intangible amortization.

MINNEAPOLIS, July 15, 2008 – U.S. Bancorp (NYSE: USB) today reported net income of \$950 million for the second quarter of 2008, compared with \$1,156 million for the second quarter of 2007. Diluted earnings per common share of \$.53 in the second quarter of 2008 were lower than the same period of 2007 by 18.5 percent, or \$.12 per diluted common share. Return on average assets and return on average common equity were 1.58 percent and 17.9 percent, respectively, for the second quarter of 2008, compared with returns of 2.09 percent and 23.0 percent, respectively, for the second quarter of 2007. Significant items included in the second quarter of 2008 results were net securities losses of \$63 million, which primarily reflected impairment charges on structured investment securities, and an incremental provision for credit losses, which exceeded net-charge-offs by \$200 million. Together, these items reduced earnings per diluted common share by approximately \$.11. The Company's results for the first quarter of 2008 were also affected by several significant items, including a \$492 million gain related to the Visa Inc. initial public offering that occurred in March of 2008 ("Visa Gain"), \$253 million of impairment charges on structured

investment securities purchased in the fourth quarter of 2007, a \$62 million reduction in pretax income related to the adoption of a new accounting standard, a \$25 million contribution to the U.S. Bancorp Foundation and a \$22 million accrual for certain litigation matters. In addition, in the first quarter of 2008 the Company's provision for credit losses exceeded net charge-offs by \$192 million. The net impact from significant items in the first quarter of 2008 was a reduction of approximately \$.02 per diluted common share.

U.S. Bancorp Chairman, President and Chief Executive Officer Richard K. Davis said, "U.S. Bancorp's earnings for the second quarter of 2008, although lower than the previous quarter and the same quarter of 2007, reflected our Company's core strengths and momentum, including our diversified business mix, prudent approach to credit and operational risk management, strong balance sheet and capital position, and commitment to investing for future growth.

"Historically, revenue growth in the second quarter of each year is seasonally the strongest, particularly for our fee-based businesses. This seasonal trend was evident again this year, as the majority of our fee revenue lines posted strong linked quarter increases, as well as year-over-year growth. Excellent growth in earning assets, coupled with a higher net interest margin, led to an increase in net interest income on both a linked quarter and year-over-year basis of 4.3 percent and 15.6 percent, respectively. Although the revenue growth rates were reduced overall by several significant first quarter items, the core revenue growth trends were favorable and point to the initial success of a number of our revenue growth initiatives, as well as our advantageous mix of businesses.

"These revenue growth initiatives, in addition to our focus and capacity to fulfill the needs of both current and new customers, also led to strong balance sheet growth this quarter. Average earning assets grew by approximately 10 percent on an annualized basis over the first quarter of 2008 and slightly above 10 percent year-over-year. The Company also posted strong growth in average deposits on a linked quarter annualized basis and year-over-year.

"As predicted, credit costs continued to climb this quarter. Net charge-offs of \$396 million for the quarter were .98 percent of average loans outstanding, while total nonperforming assets at the end of the quarter totaled \$1,135 million, a 34 percent increase over the balance at March 31, 2008. In addition to providing for the \$396 million of net charge-offs, the Company recorded an incremental provision for credit losses of \$200 million, bringing the allowance to period end loans coverage ratio to 1.60 percent at June 30, 2008. Given the continued stress in the economy, we believe this action is prudent and expect to see net

charge-offs increase in the coming quarter. Despite this upward trend, credit costs are expected to be manageable for our Company, as we continue to produce solid core operating results.

"Our capital position remains strong, with the Tier 1 capital ratio at June 30, 2008, on target at 8.5 percent. Although we have capacity in our current authorization, we do not anticipate buybacks between now and the end of the year. We will utilize our strong internal capital generation to support our growth initiatives, and rely on our earnings capacity to sustain our dividend and maintain our well-capitalized position.

"I am very proud of the exceptional efforts of the U.S. Bank team and, notwithstanding the need to very carefully manage risk during this challenging economic environment, our Company remains focused on business growth initiatives, deepening our current customer relationships and acquiring new customers. As I have said before, we are "open for business" and are cognizant of the fact that this environment has created an opportunity for our Company to both solidify and grow our position in the markets we serve for the benefit of our customers, communities, employees and shareholders. Our business model and prudent approach to risk management will enable us to successfully manage this Company through this stressed period in the economic cycle."

The Company's net income for the second quarter of 2008 decreased by \$206 million (17.8 percent) from the same period of 2007. The reduction in net income year-over-year was the net result of a 5.4 percent increase in operating income (income before provision and taxes), offset by an increase in the provision for credit losses. On a linked quarter basis, net income declined by \$140 million (12.8 percent), as strong growth in net interest income and seasonally higher fee-based operating revenues were offset by higher credit losses during the quarter and the net impact of the other significant items recorded in the first quarter of 2008.

Total net revenue on a taxable-equivalent basis for the second quarter of 2008 was \$3,800 million, \$265 million (7.5 percent) higher than the second quarter of 2007, reflecting a 15.6 percent increase in net interest income and a modest increase in noninterest income. The increase in net interest income year-over-year was driven by growth in earning assets and an improvement in the net interest margin. Noninterest income from a year ago was relatively flat as strong growth in the majority of revenue categories was muted by securities impairments related to certain structured investments and higher retail lease residual losses. On a linked quarter basis, total net revenue on a taxable equivalent basis decreased \$74 million (1.9 percent). Strong

growth in net interest income of 4.3 percent (17.2 percent annualized), seasonally higher fee-based revenue and a favorable change in net securities losses were more than offset by a reduction in other noninterest income. The reduction in other noninterest income primarily reflected the \$430 million net favorable impact on the first quarter of 2008 from the Visa Gain and the adoption of a new accounting standard.

Total noninterest expense in the second quarter of 2008 was \$1,835 million, \$165 million (9.9 percent) higher than the second quarter of 2007, and \$39 million (2.2 percent) higher than the prior quarter. The increase year-over-year was principally due to higher costs associated with business initiatives designed to expand the Company's geographical presence and strengthen customer relationships, including investments in relationship managers, branch initiatives, Wealth Management and Payment Services businesses. The increase in operating expense also included higher credit collection costs and incremental costs associated with investments in tax-advantaged projects. On a linked quarter basis, noninterest expense increased 2.2 percent (8.8 percent annualized), due primarily to higher credit collection costs and seasonally higher compensation and professional services fees, offset somewhat by the impact of two expense items in the first quarter that included a contribution to the Company's foundation and litigation costs.

Provision for credit losses for the second quarter of 2008 was \$596 million, an increase of \$111 million over the first quarter of 2008 and \$405 million over the second quarter of 2007. This represented an incremental increase to the allowance for credit losses of \$200 million in the second quarter of 2008 and \$192 million in the first quarter of 2008. The increase in the provision for credit losses from a year ago reflected continuing stress in the residential real estate markets, including homebuilding and related supplier industries, driven by declining home prices in most geographic regions. It also reflected the current economic conditions and the corresponding impact on the commercial and consumer loan portfolios. Net charge-offs in the second quarter of 2008 were \$396 million, compared with net charge-offs of \$293 million in the first quarter of 2008 and \$191 million in the second quarter of 2007. Given current economic conditions and the continuing decline in home and other collateral values, the Company expects net charge-offs to increase in the third quarter of 2008. Total nonperforming assets were \$1,135 million at June 30, 2008, compared with \$845 million at March 31, 2008, and \$565 million at June 30, 2007. Nonperforming assets increased \$290 million (34.3 percent) during the second quarter of 2008 over the first quarter of 2008 as a result of stress in residential home construction and related industries and the impact of the economic slowdown on other commercial customers. The ratio of the allowance for credit losses to nonperforming

loans was 273 percent at June 30, 2008, compared with 358 percent at March 31, 2008, and 503 percent at June 30, 2007.

(Taxable-equivalent basis, \$ in millions, except per-share data)	2Q 2008	1Q 2008	2Q 2007	Percent Change 2Q08 vs 1Q08	Percent Change 2Q08 vs 2Q07	YTD 2008	YTD 2007	Percen Change
Net interest income	\$1,908	\$1,830	\$1,650	4.3	15.6	\$3,738	\$3,316	12.7
Noninterest income	1,892	2,044	1,885	(7.4)	.4	3,936	3,608	9.1
Total net revenue	3,800	3,874	3,535	(1.9)	7.5	7,674	6,924	10.8
Noninterest expense	1,835	1,796	1,670	2.2	9.9	3,631	3,242	12.0
Income before provision and taxes	1,965	2,078	1,865	(5.4)	5.4	4,043	3,682	9.8
Provision for credit losses	596	485	191	22.9	nm	1,081	368	nm
Income before taxes	1,369	1,593	1,674	(14.1)	(18.2)	2,962	3,314	(10.6
Taxable-equivalent adjustment	33	27	18	22.2	83.3	60	35	71.4
Applicable income taxes	386	476	500	(18.9)	(22.8)	862	993	(13.2
Net income	\$950	\$1,090	\$1,156	(12.8)	(17.8)	\$2,040	\$2,286	(10.8
Net income applicable to common equity	\$928	\$1,078	\$1,141	(13.9)	(18.7)	\$2,006	\$2,256	(11.1
Diluted earnings per common share	\$.53	\$.62	\$.65	(14.5)	(18.5)	\$1.14	\$1.27	(10.2

### Net Interest Income

Second quarter net interest income on a taxable-equivalent basis was \$1,908 million, compared with \$1,650 million in the second quarter of 2007, an increase of \$258 million (15.6 percent). The increase was due to strong growth in average earning assets as well as an improving net interest margin from a year ago. Average earning assets for the period increased over the second quarter of 2007 by \$19.8 billion (10.3 percent), primarily driven by an increase of \$17.4 billion (12.0 percent) in average loans and \$2.3 billion (5.6 percent) in average investment securities. During the second quarter of 2008, the net interest margin increased to 3.61 percent compared with 3.44 percent in the second quarter of 2007. The improvement in the net interest margin was due to several factors, including growth in higher spread assets, the benefit of the Company's current asset/liability position in a declining interest rate environment and related asset/liability re-pricing dynamics. Also, short-term funding rates were lower due to market volatility and changing liquidity in the overnight fed fund markets given current market conditions.

Net interest income in the second quarter of 2008 increased by \$78 million (4.3 percent) compared with the first quarter of 2008. This favorable variance was due to growth in average earning assets of \$5.1

billion (2.5 percent) and an increase in the net interest margin from 3.55 percent in the first quarter of 2008 to 3.61 percent in the current quarter. Given the current rate environment, asset re-pricing dynamics and yield curve, the Company expects the net interest margin to remain relatively stable or decline slightly during the remainder of 2008.

(Taxable-equivalent basis; \$ in millions)	2Q 2008	1Q 2008	2Q 2007	Change 2Q08 vs 1Q08	Change 2Q 08 vs 2Q 07	YTD 2008	YTD 2007	Change
Components of net interest income								
Income on earning assets	\$3,067	\$3,258	\$3,276	\$(191)	\$(209)	\$6,325	\$6,499	\$(174
Expense on interest-bearing liabilities	1,159	1,428	1,626	(269)	(467)	2,587	3,183	(596
Net interest income	\$1,908	\$1,830	\$1,650	\$78	\$258	\$3,738	\$3,316	\$422
Average yields and rates paid								
Earning assets yield	5.81%	6.32%	6.83%	(.51)%	(1.02)%	6.06%	6.82%	(.76)%
Rate paid on interest-bearing liabilities	2.53	3.20	3.95	(.67)	(1.42)	2.86	3.91	(1.05)
Gross interest margin	3.28%	3.12%	2.88%	.16%	.40%	3.20%	2.91%	.29%
Net interest margin	3.61%	3.55%	3.44%	.06%	.17%	3.58%	3.47%	.11%
Average balances								
Investment securities	\$42,999	\$43,891	\$40,704	\$(892)	\$2,295	\$43,446	\$40,791	\$2,655
Loans	163,070	155,232	145,653	7,838	17,417	159,151	145,176	13,975
Earning assets	212,089	207,014	192,301	5,075	19,788	209,552	191,721	17,831
Interest-bearing liabilities	183,855	179,451	165,177	4,404	18,678	181,653	163,937	17,716
Net free funds (a)	28,234	27,563	27,124	671	1,110	27,899	27,784	115

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(\$ in millions)				Percent Change	Percent Change			
	2Q 2008	1Q 2008	2Q 2007	2Q08 vs 1Q08	2Q08 vs 2Q07	YTD 2008	YTD 2007	Percent Change
Commercial	\$47,648	\$45,471	\$41,572	4.8	14.6	\$46,559	\$41,515	12.1
Lease financing	6,331	6,238	5,625	1.5	12.6	6,285	5,588	12.5
Total commercial	53,979	51,709	47,197	4.4	14.4	52,844	47,103	12.2
Commercial mortgages	21,192	20,337	19,562	4.2	8.3	20,765	19,617	5.9
Construction and development	9,281	9,199	8,941	.9	3.8	9,240	8,956	3.2
Total commercial real estate	30,473	29,536	28,503	3.2	6.9	30,005	28,573	5.0
Residential mortgages	23,307	22,978	21,831	1.4	6.8	23,142	21,700	6.6
Credit card	11,559	11,049	9,120	4.6	26.7	11,304	8,879	27.3
Retail leasing	5,523	5,802	6,662	(4.8)	(17.1)	5,662	6,753	(16.2
Home equity and second mortgages	17,106	16,527	15,735	3.5	8.7	16,817	15,646	7.5
Other retail	21,123	17,631	16,605	19.8	27.2	19,377	16,522	17.3
Total retail	55,311	51,009	48,122	8.4	14.9	53,160	47,800	11.2
Total loans	\$163,070	\$155,232	\$145,653	5.0	12.0	\$159,151	\$145,176	9.6

Average loans for the second quarter of 2008 were \$17.4 billion (12.0 percent) higher than the second quarter of 2007, driven by growth in the majority of loan categories. This included growth in average total retail loans of \$7.2 billion (14.9 percent), total commercial loans of \$6.8 billion (14.4 percent), total commercial real estate loans of \$2.0 billion (6.9 percent) and residential mortgages of \$1.5 billion (6.8 percent). Average loans for the second quarter of 2008 were higher than the first quarter of 2008 by \$7.8 billion (5.0 percent), again reflecting growth in the majority of loan categories. Total commercial loans grew by \$2.3 billion (4.4 percent) in the second quarter of 2008 over the first quarter of 2008, driven by growth in corporate and commercial banking balances as business customers utilized bank credit facilities, rather than the capital markets, to fund business growth and liquidity requirements. Total commercial real estate loans also increased over the first quarter of 2008, primarily reflecting changing market conditions that have limited borrower access to the capital markets and the impact of an acquisition. Consumer lending continues to experience strong growth in installment products, home equity lines and credit card balances. Retail loan growth in the second quarter of 2008 included a \$2.9 billion increase in federally guaranteed student loan balances due to both the transfer of balances from loans held for sale and a portfolio purchase.

Average investment securities in the second quarter of 2008 were \$2.3 billion (5.6 percent) higher than the second quarter of 2007. The increase was driven by the purchase in the fourth quarter of 2007 of structured investment securities from certain money market funds managed by an affiliate and an increase in tax exempt municipal securities, partially offset by a reduction in mortgage-backed securities. Average investment securities declined by \$ .9 billion (2.0 percent) from the first quarter of 2008 principally due to a reduction in mortgage-backed securities.

(\$ in millions)	2Q 2008	1Q 2008	2Q 2007	Percent Change 2Q08 vs 1Q08	Percent Change 2Q08 vs 2Q07	YTD 2008	YTD 2007	Percent Change
Noninterest-bearing deposits	\$27,851	\$27,119	\$27,977	2.7	(.5)	\$27,485	\$27,828	(1.2)
Interest-bearing savings deposits								
Interest checking	32,479	30,303	25,858	7.2	25.6	31,390	25,470	23.2
Money market savings	26,426	25,590	24,603	3.3	7.4	26,008	25,154	3.4
Savings accounts	5,377	5,134	5,443	4.7	(1.2)	5,256	5,422	(3.1)
Total of savings deposits Time certificates of deposit less	64,282	61,027	55,904	5.3	15.0	62,654	56,046	11.8
than \$100,000	12,635	13,607	14,716	(7.1)	(14.1)	13,121	14,745	(11.0
Time deposits greater than \$100,000	31,041	29,105	20,378	6.7	52.3	30,073	21,228	41.7
Total interest-bearing deposits	107,958	103,739	90,998	4.1	18.6	105,848	92,019	15.0
Total deposits	\$135,809	\$130,858	\$118,975	3.8	14.1	\$133,333	\$119,847	11.3

Average noninterest-bearing deposits for the second quarter of 2008 decreased modestly, \$126 million (.5 percent), from the second quarter of 2007. Average total savings deposits increased year-over-year by \$8.4 billion (15.0 percent) due to a \$6.6 billion increase (25.6 percent) in interest checking balances and a \$1.8 billion increase (7.4 percent) in money market savings balances, driven by higher balances from broker dealer, government and institutional trust customers. This increase was partially offset by a modest decline of \$66 million (1.2 percent) in average savings accounts. Average time certificates of deposit less than \$100,000 were lower in the second quarter of 2008 than in the second quarter of 2007 by \$2.1 billion (14.1 percent), reflecting the Company's funding and pricing decisions and competition for these deposits by other financial institutions that have more limited access to wholesale funding sources given the current market environment. Time deposits greater than \$100,000 increased by \$10.7 billion (52.3 percent) over the same period of 2007 as a result of both the Company's wholesale funding decisions and the business lines' ability to attract larger customer deposits given the current market conditions.

Average noninterest-bearing deposits for the second quarter of 2008 increased modestly compared with the first quarter of 2008. Total average savings deposits increased \$3.3 billion (5.3 percent) from the first quarter of 2008, primarily due to higher broker dealer and institutional trust balances. Average time certificates less than \$100,000 declined by \$972 million (7.1 percent) from the prior quarter reflecting competition for these funding sources given current market conditions. Average time deposits greater than \$100,000 increased by \$1.9 billion (6.7 percent) over the prior quarter, primarily due to wholesale funding decisions and growth in customer time deposits.

(\$ in millions)				Percent Change	Percent Change			
<u>-</u>	2Q 2008	1Q 2008	2Q 2007	2Q08 vs 1Q08	2Q 08 vs 2Q 07	YTD 2008	YTD 2007	Percent Change
Credit and debit card revenue	\$266	\$248	\$230	7.3	15.7	\$514	\$436	17.9
Corporate payment products revenue	174	164	159	6.1	9.4	338	306	10.5
ATM processing services	93	84	82	10.7	13.4	177	159	11.3
M erchant processing services	309	271	286	14.0	8.0	580	538	7.8
Trust and investment management fees	350	335	342	4.5	2.3	685	664	3.2
Deposit service charges	278	257	277	8.2	.4	535	524	2.1
Treasury management fees	137	124	126	10.5	8.7	261	237	10.1
Commercial products revenue	117	112	105	4.5	11.4	229	205	11.7
M ortgage banking revenue	81	105	68	(22.9)	19.1	186	135	37.8
Investment products fees and commissions	37	36	38	2.8	(2.6)	73	72	1.4
Securities gains (losses), net	(63)	(251)	3	74.9	nm	(314)	4	nm
Other _	113	559	169	(79.8)	(33.1)	672	328	nm
Total noninterest income	\$1,892	\$2,044	\$1,885	(7.4)	.4	\$3,936	\$3,608	9.1

### Noninterest Income

Second quarter noninterest income was \$1,892 million, \$7 million (.4 percent) higher than the same quarter of 2007 and \$152 million (7.4 percent) lower than the first quarter of 2008. Noninterest income compared with the second quarter of 2007 was relatively flat, as strong fee-based revenue growth in several revenue categories was muted by impairment charges on certain structured investments and higher retail lease residual losses from a year ago. Credit and debit card revenue, corporate payment products revenue, ATM processing services and merchant processing services were higher in the second quarter of 2008 than the same period of 2007 by \$36 million (15.7 percent), \$15 million (9.4 percent), \$11 million (13.4 percent) and \$23 million (8.0 percent), respectively. The strong growth in credit and debit card revenue was

primarily driven by an increase in customer accounts and higher customer transaction volumes over a year ago. Corporate payment products revenue growth reflected growth in sales volumes, card usage and business expansion. The ATM processing services increase was also due to growth in transaction volumes. Merchant processing services revenue was higher in the second quarter of 2008 than the same quarter of a year ago due to higher core transaction volume and business expansion. Trust and investment management fees increased \$8 million (2.3 percent) year-over-year due to core account growth, partially offset by unfavorable equity market conditions. Deposit service charges remained relatively flat year-over-year, partially due to deposit account-related revenue traditionally reflected in this fee category continuing to migrate to yield-related loan fees as customers utilized new consumer products. Treasury management fees increased \$11 million (8.7 percent), due primarily to the favorable impact of declining rates on customer earnings credits and account growth. Commercial products revenue increased \$12 million (11.4 percent) year-over-year due to higher commercial loan, syndication and other capital markets fees and commercial leasing revenue. Mortgage banking revenue increased \$13 million (19.1 percent) due to an increase in mortgage servicing income and production revenue, partially offset by the unfavorable net change in the valuation of mortgage servicing rights ("MSRs") and related economic hedging activities. Securities gains (losses) were lower from a year ago by \$66 million due to the impact of the impairment charges on structured investment securities. Other income declined \$56 million year-over-year, primarily due to the approximate \$42 million adverse impact of higher retail lease residual losses compared with the second quarter of 2007.

Noninterest income was lower by \$152 million (7.4 percent) in the second quarter of 2008 than the first quarter of 2008, reflecting the impact of the Visa Gain, partially offset by seasonally higher fee-based revenue and a favorable variance in securities losses. Credit and debit card revenue increased \$18 million (7.3 percent), corporate payment products revenue increased \$10 million (6.1 percent) and ATM processing services increased \$9 million (10.7 percent) on a linked quarter basis due to seasonally higher transaction volumes. Merchant processing services were higher in the second quarter of 2008 compared with the first quarter of 2008 by \$38 million (14.0 percent) due to seasonally strong sales volumes, pricing initiatives and business expansion. Trust and investment management fees increased \$15 million (4.5 percent) on a linked quarter basis, primarily due to seasonally lower transaction fees in the first quarter of 2008. Treasury management fees increased by \$13 million (10.5 percent) on a linked quarter basis due to higher government lock box

activity and the favorable impact of declining rates on customer earnings credits. Commercial products revenue increased from the first quarter of 2008 by \$5 million (4.5 percent) due to higher syndication fees, stand-by letter of credit fees and commercial leasing gains, partially offset by lower foreign exchange revenue. In addition, net securities losses reflected a \$188 million favorable variance on a linked quarter basis, due primarily to the change in the impairment charges recorded on structured investment securities. These increases were offset by several unfavorable variances. Other income was lower on a linked quarter basis due to the \$492 million Visa Gain in first quarter of 2008 and due to higher retail lease residual losses, partially offset by a \$62 million unfavorable impact in first quarter of 2008 related to the adoption of Statement of Financial Accounting Standard No. 157 "Fair Value Measurements" ("SFAS 157") on the valuation of certain derivatives. Mortgage banking revenue decreased by \$24 million (22.9 percent) from the first quarter of 2008 due to an unfavorable change in the valuation of MSRs and related economic hedging activities and lower production income, partially offset by an increase in servicing revenue.

NONINTEREST EXPENSE (\$ in millions)	2Q 2008	1Q 2008	2Q 2007	Percent Change 2Q08 vs 1Q08	Percent Change 2Q08 vs 2Q07	YTD 2008	YTD 2007	Table 7 Percent
Commonation	\$761	\$745	\$650	2.1	15 5	¢1.506	¢1 204	16.4
Compensation Employee hanefits	129	\$745 137	\$659 123	2.1 (5.8)	15.5 4.9	\$1,506 266	\$1,294 256	16.4 3.9
Employee benefits				` ′				
Net occupancy and equipment	190	190	184	25.5	3.3	380	361	5.3
Professional services	59	47	59	25.5		106	106	
M arketing and business development	66	79	68	(16.5)	(2.9)	145	120	20.8
Technology and communications	149	140	138	6.4	8.0	289	273	5.9
Postage, printing and supplies	73	71	71	2.8	2.8	144	140	2.9
Other intangibles	87	87	95		(8.4)	174	189	(7.9
Other	321	300	273	7.0	17.6	621	503	23.5
Total noninterest expense	\$1,835	\$1,796	\$1,670	2.2	9.9	\$3,631	\$3,242	12.0

### Noninterest Expense

Second quarter noninterest expense totaled \$1,835 million, an increase of \$165 million (9.9 percent) over the same quarter of 2007 and an increase of \$39 million (2.2 percent) over the first quarter of 2008. Compensation expense increased \$102 million (15.5 percent) over the same period of 2007 due to growth in ongoing bank operations, acquired businesses and other bank initiatives and the adoption of SFAS 157. Under this new accounting standard, compensation expense is no longer deferred for origination of mortgage

loans held for sale. Employee benefits expense increased \$6 million (4.9 percent) year-over-year as higher payroll taxes and medical costs were partially offset by lower pension costs. Net occupancy and equipment expense increased \$6 million (3.3 percent) over the second quarter of 2007, primarily due to acquisitions and branch-based and other business expansion initiatives. Technology and communications expense increased \$11 million (8.0 percent) year-over-year, primarily due to increased processing volumes and business expansion. Other expense increased \$48 million (17.6 percent) year-over-year, due primarily to credit-related costs for other real estate owned and loan collection activities, investments in tax-advantaged projects, and higher litigation and fraud costs. These increases were partially offset by a decrease in other intangibles expense of \$8 million (8.4 percent).

Noninterest expense in the second quarter of 2008 was higher than the first quarter of 2008 by \$39 million (2.2 percent). Compensation expense increased \$16 million (2.1 percent) due to continued focus on business expansion and operations, acquisitions and the timing of merit increases. Professional services expense increased \$12 million (25.5 percent) on a linked quarter basis, due to the seasonal timing of legal costs and other consulting projects. Technology and communications expense increased \$9 million (6.4 percent) due to increased processing volumes and the impact of a vendor credit received in the first quarter of 2008. Other expense increased by \$21 million (7.0 percent) as compared with the first quarter of 2008 due to credit-related costs for other real estate owned and loan collection activities, higher fraud losses, and increased investments in tax-advantaged projects, partially offset by the favorable impact from \$22 million in litigation costs recorded in the prior quarter. These increases were partially offset by favorable variances in employee benefits and marketing and business development expenses. Employee benefits decreased \$8 million (5.8 percent) on a linked quarter basis, due primarily to seasonally lower payroll taxes. Marketing and business development expense decreased \$13 million (16.5 percent) on a linked quarter basis due to a \$25 million charitable contribution in the first quarter of 2008, partially offset by the timing of Payment Services and Consumer Banking promotions.

### **Provision for Income Taxes**

The provision for income taxes for the second quarter of 2008 resulted in a tax rate on a taxable equivalent basis of 30.6 percent (effective tax rate of 28.9 percent) compared with 30.9 percent (effective tax rate of 30.2 percent) in the second quarter of 2007 and 31.6 percent (effective tax rate of 30.4 percent) in the first quarter of 2008.

ALLO WANCE FOR CREDIT LOSSES					Table 8
(\$ in millions)	2Q 2008	1Q 2008	4Q 2007	3Q 2007	2Q 2007
Balance, beginning of period	\$2,435	\$2,260	\$2,260	\$2,260	\$2,260
	\$2,433	\$2,200	\$2,200	\$2,200	\$2,200
Net charge-offs					
Commercial	51	39	23	26	21
Lease financing	18	16	13	11	8
Total commercial	69	55	36	37	29
Commercial mortgages	6	4	3	1	7
Construction and development	12	8	7	1	2
Total commercial real estate	18	12	10	2	9
Residential mortgages	53	26	17	17	15
Credit card	139	108	88	77	81
Retail leasing	8	7	6	3	4
Home equity and second mortgages	48	30	22	20	16
Other retail	61	55	46	43	37
Total retail	256	200	162	143	138
Total net charge-offs	396	293	225	199	191
Provision for credit losses	596	485	225	199	191
Acquisitions and other changes	13	(17)			
Balance, end of period	\$2,648	\$2,435	\$2,260	\$2,260	\$2,260
Components					
Allowance for loan losses	\$2,518	\$2,251	\$2,058	\$2,041	\$2,028
Liability for unfunded credit commitments	130	184	202	219	232
Total allowance for credit losses	\$2,648	\$2,435	\$2,260	\$2,260	\$2,260
Gross charge-offs	\$439	\$348	\$287	\$256	\$252
Gross recoveries	\$43	\$55	\$62	\$57	\$61
Allowance for credit losses as a percentage of					
Period-end loans	1.60	1.54	1.47	1.52	1.55
Nonperforming loans	273	358	406	441	503
Nonperforming assets	233	288	328	353	400

### Credit Quality

During the second quarter of 2008, credit losses and nonperforming assets continued to trend higher. The allowance for credit losses was \$2,648 million at June 30, 2008, compared with \$2,435 million at March 31, 2008, and \$2,260 million at June 30, 2007. As a result of the continued stress in the residential housing markets, homebuilding and related industry sectors, and due to the growth of the loan portfolios, the Company has increased the allowance for credit losses in the first and second quarters of 2008 by \$192 million and \$200 million, respectively. The credit stress is being reflected in higher delinquencies,

nonperforming asset levels and net charge-offs relative to a year ago and the first quarter of 2008. Total net charge-offs in the second quarter of 2008 were \$396 million, compared with the first quarter of 2008 net charge-offs of \$293 million and the second quarter of 2007 net charge-offs of \$191 million. The increase in total net charge-offs from a year ago was driven by the factors affecting the residential housing markets as well as credit costs associated with credit card and other consumer loan growth over the past several quarters.

Commercial and commercial real estate loan net charge-offs increased to \$87 million in the second quarter of 2008 (.41 percent of average loans outstanding) compared with \$67 million (.33 percent of average loans outstanding) in the first quarter of 2008 and \$38 million (.20 percent of average loans outstanding) in the second quarter of 2007. This increasing trend in commercial and commercial real estate net charge-offs reflected increases in nonperforming loans and delinquencies within the portfolios, especially residential homebuilding and related industry sectors.

Residential mortgage loan net charge-offs increased to \$53 million in the second quarter of 2008 (.91 percent of average loans outstanding) compared with \$26 million (.46 percent of average loans outstanding) in the first quarter of 2008 and \$15 million (.28 percent of average loans outstanding) in the second quarter of 2007. The increased residential mortgage losses were primarily related to loans originated within the consumer finance division and reflected the impact of rising foreclosures on sub-prime mortgages and current economic conditions.

Total retail loan net charge-offs were \$256 million (1.86 percent of average loans outstanding) in the second quarter of 2008 compared with \$200 million (1.58 percent of average loans outstanding) in the first quarter of 2008 and \$138 million (1.15 percent of average loans outstanding) in the second quarter of 2007. The increased retail loan credit losses reflected the Company's growth in credit card and consumer loan balances, seasonally higher losses related to credit cards, as well as the adverse impact of current economic conditions on consumers.

The ratio of the allowance for credit losses to period-end loans was 1.60 percent at June 30, 2008, compared with 1.54 percent at March 31, 2008, and 1.55 percent at June 30, 2007. The ratio of the allowance for credit losses to nonperforming loans was 273 percent at June 30, 2008, compared with 358 percent at March 31, 2008, and 503 percent at June 30, 2007.

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CREDIT RATIOS	•				Table 9
(Percent)	2Q 2008	1Q 2008	4Q 2007	3Q 2007	2Q 2007
Net charge-offs ratios (a)					
Commercial	.43	.34	.21	.25	.20
Lease financing	1.14	1.03	.86	.76	.57
Total commercial	.51	.43	.29	.31	.25
Commercial mortgages	.11	.08	.06	.02	.14
Construction and development	.52	.35	.31	.04	.09
Total commercial real estate	.24	.16	.14	.03	.13
Residential mortgages	.91	.46	.30	.30	.28
Credit card	4.84	3.93	3.29	3.09	3.56
Retail leasing	.58	.49	.39	.19	.24
Home equity and second mortgages	1.13	.73	.53	.49	.41
Other retail	1.16	1.25	1.05	1.00	.89
Total retail	1.86	1.58	1.28	1.15	1.15
Total net charge-offs	.98	.76	.59	.54	.53
Delinquent loan ratios - 90 days or more pas	t due <b>excluding</b> r	nonperforming	g loans (b)		
Commercial	.09	.09	.07	.07	.07
Commercial real estate	.09	.13	.02	.04	
Residential mortgages	1.09	.98	.86	.58	.46
Retail	.63	.69	.68	.55	.50
Total loans	.41	.43	.38	.30	.26
Delinquent loan ratios - 90 days or more pas	t due <b>including</b> n	onperforming	g loans (b)		
Commercial	.71	.60	.43	.51	.44
Commercial real estate	1.57	1.18	1.02	.83	.69
Residential mortgages	1.55	1.24	1.10	.79	.65
Retail	.74	.77	.73	.61	.58
Total loans	1.00	.86	.74	.65	.57
(a) annualized and calculated on average loan b (b) ratios are expressed as a percent of ending l					

	Jun 30 2008	Mar 31 2008	Dec 31 2007	Sep 30 2007	Jun 30 2007
Nonperforming loans					
Commercial	\$265	\$201	\$128	\$161	\$128
Lease financing	75	64	53	46	44
Total commercial	340	265	181	207	172
Commercial mortgages	139	102	84	73	90
Construction and development	326	212	209	153	107
Total commercial real estate	465	314	293	226	197
Residential mortgages	108	59	54	48	41
Retail	58	42	29	32	39
Total nonperforming loans	971	680	557	513	449
Other real estate	142	141	111	113	103
Other nonperforming assets	22	24	22	15	13
Total nonperforming assets (a)	\$1,135	\$845	\$690	\$641	\$565
Accruing loans 90 days or more past due	\$687	\$676	\$584	\$451	\$376
Restructured loans that continue to accrue interest	\$1,029	\$695	\$551	\$468	\$435
Nonperforming assets to loans plus ORE (%)	.68	.53	.45	.43	.39

Nonperforming assets at June 30, 2008, totaled \$1,135 million, compared with \$845 million at March 31, 2008, and \$565 million at June 30, 2007. The ratio of nonperforming assets to loans and other real estate was .68 percent at June 30, 2008, compared with .53 percent at March 31, 2008, and .39 percent at June 30, 2007. The increase in nonperforming assets from a year ago was driven primarily by the residential construction portfolio and related industries, an increase in foreclosed residential properties and the impact of the economic slowdown on other commercial customers. The Company expects nonperforming assets to continue to increase due to general economic conditions and continuing stress in the residential mortgage portfolio and residential construction industry. Accruing loans 90 days or more past due increased to \$687 million at June 30, 2008, compared with \$676 million at March 31, 2008, and \$376 million at June 30, 2007. Similar to nonperforming assets, the increase year-over-year in delinquent loans that continue to accrue interest was primarily related to residential mortgages, credit cards and home equity loans. However, the increase on a linked quarter basis moderated. Restructured loans that continue to accrue interest have also increased from the second quarter of 2007 and the first quarter of 2008, reflecting the impact of restructurings for certain residential mortgage customers in light of current economic conditions. The

Company expects this trend to continue during 2008 as residential home valuations continue to decline and certain borrowers take advantage of the Company's mortgage loan restructuring programs.

CAPITAL POSITION									Table 11	l
(\$ in millions)	Jun 30	)	Mar 31		Dec 31		Sep 30	)	Jun 30	)
	2008	1	2008		2007	•	2007	,	2007	7_
Total shareholders' equity	\$21,828		\$21,572		\$21,046		\$20,686		\$20,330	
Tier 1 capital	18,624		18,543		17,539		17,288		16,876	
Total risk-based capital	27,502		27,207		25,925		25,820		25,709	
Tier 1 capital ratio	8.5	%	8.6	%	8.3	%	8.5	%	8.5	9
Total risk-based capital ratio	12.5		12.6		12.2		12.7		13.0	
Leverage ratio	7.9		8.1		7.9		8.0		7.9	
Common equity to assets	8.2		8.3		8.4		8.6		8.7	
Tangible common equity to assets	5.2		5.3		5.1		5.3		5.2	

Total shareholders' equity was \$21.8 billion at June 30, 2008, compared with \$21.6 billion at March 31, 2008, and \$20.3 billion at June 30, 2007. The Tier 1 capital ratio was 8.5 percent at June 30, 2008, compared with 8.6 percent at March 31, 2008, and 8.5 percent at June 30, 2007. The total risk-based capital ratio was 12.5 percent at June 30, 2008, compared with 12.6 percent at March 31, 2008, and 13.0 percent at June 30, 2007. The leverage ratio was 7.9 percent at June 30, 2008, compared with 8.1 percent at March 31, 2008, and 7.9 percent at June 30, 2007. Tangible common equity to assets was 5.2 percent at June 30, 2008, compared with 5.3 percent at March 31, 2008, and 5.2 percent at June 30, 2007. All regulatory ratios continue to be in excess of stated "well-capitalized" requirements.

(M illions)	2Q 2008	1Q 2008	4Q 2007	3Q 2007	2Q 2007
Beginning shares outstanding	1,738	1,728	1,725	1,728	1,742
Shares issued for stock option and stock purchase plans, acquisitions and other corporate purposes	3	12	3	3	4
Shares repurchased		(2)		(6)	(18)
Ending shares outstanding	1,741	1,738	1,728	1,725	1,728

On August 3, 2006, the Company announced that the Board of Directors approved an authorization to repurchase 150 million shares of common stock through December 31, 2008. As of June 30, 2008, there were approximately 62 million shares remaining to be repurchased under the authorization.

	N	et Income	e	Percent	Change				2Q 2008
Business Line	2Q 2008	1Q 2008	2Q 2007	2Q08 vs 1Q08	2Q08 vs 2Q07	YTD 2008		Percent Change	Earnings Composition
Wholesale Banking	\$255	\$254	\$278	.4	(8.3)	\$509	\$545	(6.6)	27
Consumer Banking	321	387	478	(17.1)	(32.8)	708	927	(23.6)	34
Wealth Management &									
Securities Services	149	147	153	1.4	(2.6)	296	298	(.7)	16
Payment Services	278	282	253	(1.4)	9.9	560	481	16.4	29
Treasury and Corporate Support	(53)	20	(6)	nm	nm _	(33)	35	nm	(6)
Consolidated Company	\$950	\$1,090	\$1,156	(12.8)	(17.8)	\$2,040	\$2,286	(10.8)	100

### **Lines of Business**

Within the Company, financial performance is measured by major lines of business, which include Wholesale Banking, Consumer Banking, Wealth Management & Securities Services, Payment Services, and Treasury and Corporate Support. These operating segments are components of the Company about which financial information is available and is evaluated regularly in deciding how to allocate resources and assess performance. Noninterest expenses incurred by centrally managed operations or business lines that directly support another business line's operations are charged to the applicable business line based on its utilization of those services primarily measured by the volume of customer activities, number of employees or other

relevant factors. These allocated expenses are reported as net shared services expense within noninterest expense. Designations, assignments and allocations change from time to time as management systems are enhanced, methods of evaluating performance or product lines change or business segments are realigned to better respond to the Company's diverse customer base. During 2008, certain organization and methodology changes were made and, accordingly, prior period results were restated and presented on a comparable basis.

Wholesale Banking offers lending, equipment finance and small-ticket leasing, depository, treasury management, capital markets, foreign exchange, international trade services and other financial services to middle market, large corporate, commercial real estate, and public sector clients. Wholesale Banking contributed \$255 million of the Company's net income in the second quarter of 2008, an 8.3 percent decrease from the same period of 2007 and a .4 percent increase from the first quarter of 2008. Stronger net interest income year-over-year and growth in fee-based revenues was offset by valuation losses due to adverse market conditions, an increase in total noninterest expense driven by incremental investments in the wholesale banking business and higher credit costs. Net interest income increased \$30 million year-overyear due to strong growth in earning assets, partially offset by declining loan rates and a decrease in the margin benefit of deposits. The decline in total noninterest income was primarily due to security valuation losses and lower earnings from equity investments, offset somewhat by growth in treasury management fees, syndication, commercial loan and other capital markets fees and higher commercial leasing revenue. Total noninterest expense increased by \$22 million (9.1 percent) over a year ago, primarily due to higher compensation and employee benefits expense related to merit increases, expanding the business line's national corporate banking presence, investments to enhance customer relationship management, and an acquisition. The provision for credit losses increased \$35 million due to continued credit deterioration in the homebuilding and commercial home supplier industries.

Wholesale Banking's contribution to net income in the second quarter of 2008 was relatively flat compared with the first quarter of 2008. Growth in total net revenue (4.9 percent) was offset by a \$12 million increase in the provision for credit losses primarily due to higher net charge-offs, and higher total noninterest expense (7.8 percent). Total net revenue was higher on a linked quarter basis due to an increase in total noninterest income, while net interest income was essentially flat to the first quarter of 2008. Growth in average loans and interest-bearing deposit balances was offset by the effect of asset repricing and the lower margin benefit of deposits given the declining rate environment. Total noninterest income increased on a linked quarter basis due to an increase in treasury management fees, an increase in commercial products

revenue due to higher commercial leasing gains, stand-by letter of credit and syndication fees, and a favorable variance in other revenue from an investment in a commercial real estate business. This was partially offset by security valuation losses driven by recent market conditions. Total noninterest expense increased \$19 million (7.8 percent) due to a seasonal increase in compensation expense and higher credit collection-related costs. The provision for credit losses increased due to higher net charge-offs principally related to commercial construction lending.

Consumer Banking delivers products and services through banking offices, telephone servicing and sales, on-line services, direct mail and ATM processing. It encompasses community banking, metropolitan banking, in-store banking, small business banking, consumer lending, mortgage banking, consumer finance, workplace banking, student banking and 24-hour banking. Consumer Banking contributed \$321 million of the Company's net income in the second quarter of 2008, a 32.8 percent decrease from the same period of 2007 and a 17.1 percent decrease from the prior quarter. Within Consumer Banking, the retail banking division accounted for \$285 million of the total contribution, a 36.7 percent decrease on a year-over-year basis and a 16.4 percent decrease from the prior quarter. The decrease in the retail banking division from the same period of 2007 was due to lower total net revenue, growth in total noninterest expense related to incremental business investments and an increase in the provision for credit losses. Net interest income for the retail banking division declined year-over-year as an increase in average loan balances and yield-related loan fees was more than offset by lower deposit balances, as customers utilized balances to fund higher living costs, and a decline in the margin benefit of deposits given the declining interest rate environment. Total noninterest income for the retail banking division decreased 7.2 percent from a year ago due to lower retail lease revenue related to higher retail lease residual losses, which were partially offset by growth in revenue from ATM processing services. Total noninterest expense in the second quarter of 2008 increased 9.3 percent for the division over the same quarter of 2007, reflecting branch expansion initiatives, geographical promotional activities and customer service initiatives. In addition, the division experienced higher fraud losses and credit-related costs associated with other real estate owned and foreclosures. The provision for credit losses for the retail banking division was higher due to a \$97 million year-over-year increase in net charge-offs, reflecting portfolio growth and credit deterioration in residential mortgages, home equity and other installment and consumer loan portfolios. In the second quarter of 2008 the mortgage banking division's contribution was \$36 million, an \$8 million increase from the same period of 2007. The increase for the mortgage banking division's contribution was a result of higher total net revenue, partially

offset by higher noninterest expense and provision for credit losses. The division's total net revenue increased by \$54 million (59.3 percent) over a year ago, reflecting an increase in net interest income and an increase in mortgage servicing income and production revenue, partially offset by an unfavorable net change in the valuation of mortgage servicing rights ("MSRs") and related economic hedging activities. As a result of higher rates and increased loan production, net interest income increased \$40 million as average mortgage loans and loans held for sale increased over a year ago. Noninterest income was favorably impacted by loan production and the adoption of SFAS 157 in early 2008. Total noninterest expense for the mortgage banking division increased \$31 million (66.0 percent) over the second quarter of 2007, primarily due to the impact of the adoption of SFAS 157 on compensation expense of \$18 million, higher production levels from a year ago and servicing costs associated with other real estate owned and foreclosures.

Consumer Banking's contribution in the second quarter of 2008 decreased \$66 million (17.1 percent) compared with the first quarter of 2008. The retail banking division's contribution decreased 16.4 percent on a linked quarter basis, driven primarily by an increase in the provision for credit losses. Total net revenue for the retail banking division decreased \$9 million (.7 percent) due to lower net interest income, partially offset by an increase in total noninterest income. Net interest income declined by 2.4 percent on a linked quarter basis, as the favorable impact of growth in average loan balances was more than offset by lower deposit balances and changing credit spreads due to the current yield curve. The increase in total noninterest income was driven by seasonally higher deposit service charges and ATM processing services revenue, partially offset by higher retail lease residual losses. Total noninterest expense for the retail banking division increased \$30 million (4.3 percent) on a linked quarter basis. This increase was due to higher compensation and employee benefits expense due to the timing of merit increases, higher fraud losses and processing costs and the timing of marketing programs. The provision for credit losses for the division reflected a \$50 million increase in net charge-offs compared with the first quarter of 2008 reflecting higher consumer delinquencies within these portfolios. The contribution of the mortgage banking division decreased \$10 million from the first quarter of 2008, driven primarily by an increase in provision for credit losses. Total net revenue decreased by 1.4 percent principally due to the net impact of an unfavorable change in the valuation of MSRs and related economic hedging activities. Total noninterest expense in the mortgage banking division increased \$3 million (4.0 percent) over the first quarter of 2008, primarily driven by higher processing costs.

Wealth Management & Securities Services provides trust, private banking, financial advisory, investment management, retail brokerage services, insurance, custody and mutual fund servicing through five businesses: Wealth Management, Corporate Trust, FAF Advisors, Institutional Trust & Custody and Fund Services. Wealth Management & Securities Services contributed \$149 million of the Company's net income in the second quarter of 2008, a 2.6 percent decrease compared with the same period of 2007 and a 1.4 percent increase over the first quarter of 2008. Total net revenue year-over-year remained relatively flat. Total noninterest income increased (2.4 percent) due to core account growth, partially offset by unfavorable equity market conditions from a year ago. Net interest income declined (6.0 percent) due to a reduction in the margin benefit of deposits. Total noninterest expense was 3.6 percent higher compared with the same quarter of 2007, primarily due to higher compensation and employee benefits expense, partially offset by lower other intangibles expense.

The increase in the business line's contribution in the second quarter of 2008 compared with the first quarter of 2008 was primarily due to seasonally higher tax filing fees. This increase was partially offset by lower net interest income due to the margin impact of declining rates on deposits and a 2.0 percent increase in total noninterest expense as compared with the first quarter of 2008.

Payment Services includes consumer and business credit cards, stored-value cards, debit cards, corporate and purchasing card services, consumer lines of credit and merchant processing. Payment Services are highly inter-related with banking products and services of the other lines of business and rely on access to the bank subsidiary's settlement network, lower cost funding available to the Company, cross-selling opportunities and operating efficiencies. Payment Services contributed \$278 million of the Company's net income in the second quarter of 2008, a 9.9 percent increase over the same period of 2007 and a 1.4 percent decrease compared with the first quarter of 2008. Total net revenue increased year-over-year due to higher net interest income (43.8 percent) and total noninterest income (10.6 percent). Net interest income increased due to strong growth in higher spread credit card balances and the timing of asset repricing in a declining rate environment. During the past year, all payment processing revenue categories benefited from account growth, higher transaction volumes and business expansion initiatives. Growth in total noninterest expense (11.4 percent) year-over-year primarily reflected new business initiatives, including costs associated with transaction processing and recent acquisitions. An increase in the provision for credit losses was driven by an increase in net charge-offs of \$67 million year-over-year, which reflected credit card portfolio growth, higher delinquency rates and changing economic conditions from a year ago.

Payment Services' contribution in the second quarter of 2008 decreased slightly (1.4 percent) compared with the first quarter of 2008, as total net revenue growth was offset by an increase in total noninterest expense (6.7 percent) and in the provision for credit losses (25.4 percent) due to portfolio growth and changing economic conditions. Total net revenue was higher due to a 9.2 percent increase in total noninterest income, partially offset by a 4.3 percent decrease in net interest income. Total noninterest income increased due to seasonally higher transaction volumes and changes in rates, driven by the mix of sales volume. Net interest income decreased as the benefit from strong growth in retail credit card balances was offset by declining rates as these assets repriced with the recent declines in interest rates. The increase in total noninterest expense was primarily due to an increase in compensation and employee benefits, including the impact of business expansion initiatives, increased fraud losses and the timing of marketing programs.

Treasury and Corporate Support includes the Company's investment portfolios, funding, capital management, asset securitization activities, interest rate risk management, the net effect of transfer pricing related to average balances and the residual aggregate of those expenses associated with corporate activities that are managed on a consolidated basis. Treasury and Corporate Support recorded a net loss of \$53 million in the second quarter of 2008, compared with a net loss of \$6 million in the second quarter of 2007 and net income of \$20 million in the first quarter of 2008. Net interest income increased \$185 million in the current quarter over the second quarter of 2007, reflecting a steepening yield curve, wholesale funding decisions and the Company's asset/liability position. Total noninterest income decreased \$44 million, primarily reflecting the impairment charges for certain structured investment securities. Total noninterest expense was flat year-over-year, reflecting higher compensation and employee benefits expense, incremental costs associated with investments in tax-advantaged projects and litigation costs, partially offset by a reduction in business integration expense and net shared services expense. The provision for credit losses increased \$196 million representing the incremental charge taken this quarter. This incremental provision, reflected deterioration in credit quality within the loan portfolios related to stress in the residential real estate markets, including homebuilding and related supplier industries, and the impact of economics conditions on the loan portfolios.

Net income in the second quarter of 2008 was lower on a linked quarter basis due to the impact of several significant items recognized by the Company in the first quarter of 2008. The net change in operating results, on a linked quarter basis was primarily due to the \$492 million Visa Gain, net of the \$62 million for adoption of SFAS 157 recorded in the first quarter of 2008, partially offset by a favorable

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variance on the structured investment securities impairment charges and the first quarter of 2008 foundation contribution.

Additional schedules containing more detailed information about the Company's business line results are available on the web at usbank.com or by calling Investor Relations at 612-303-0781.

RICHARD K. DAVIS, CHAIRMAN, PRESIDENT AND CHIEF EXECUTIVE OFFICER, AND ANDREW CECERE, VICE CHAIRMAN AND CHIEF FINANCIAL OFFICER, WILL HOST A CONFERENCE CALL TO REVIEW THE FINANCIAL RESULTS AT 1:00 PM (CDT) ON TUESDAY, JULY 15, 2008. The conference call will be available by telephone or on the Internet. To access the conference call from locations within the United States and Canada, please dial 866-316-1409. Participants calling from outside the United States and Canada, please dial 706-634-9086. The conference ID number for all participants is 52522493. For those unable to participate during the live call, a recording of the call will be available approximately two hours after the conference call ends on Tuesday, July 15th, and will run through Tuesday, July 22nd, at 11:00 p.m. (CDT). To access the recorded message within the United States and Canada, dial 800-642-1687. If calling from outside the United States and Canada, please dial 706-645-9291 to access the recording. The conference ID is 52522493. Find the recorded call via the Internet at usbank.com.

Minneapolis-based U.S. Bancorp ("USB"), with \$247 billion in assets, is the parent company of U.S. Bank, the 6th largest commercial bank in the United States. The Company operates 2,542 banking offices and 4,895 ATMs in 24 states, and provides a comprehensive line of banking, brokerage, insurance, investment, mortgage, trust and payment services products to consumers, businesses and institutions. Visit U.S. Bancorp on the web at usbank.com.

### Forward-Looking Statements

The following information appears in accordance with the Private Securities Litigation Reform Act of 1995:

This press release contains forward-looking statements about U.S. Bancorp. Statements that are not historical or current facts, including statements about beliefs and expectations, are forward-looking statements. These statements often include the words "may," "could," "would," "should," "believes," "expects," "anticipates," "estimates," "intends," "plans," "targets," "potentially," "probably," "projects," "outlook" or similar expressions. These forward-looking statements cover, among other things, anticipated future revenue and expenses and the future plans and prospects of the Company. statements involve inherent risks and uncertainties, and important factors could cause actual results to differ materially from those anticipated, including changes in general business and economic conditions, changes in interest rates, deterioration in the credit quality of our loan portfolios or in the value of the collateral securing those loans, deterioration in the value of securities held in our investment securities portfolio, legal and regulatory developments, increased competition from both banks and non-banks, changes in customer behavior and preferences, effects of mergers and acquisitions and related integration, effects of critical accounting policies and judgments, and management's ability to effectively manage credit risk, market risk, operational risk, legal risk, and regulatory and compliance risk. For discussion of these and other risks that may cause actual results to differ from expectations, refer to our Annual Report on Form 10-K for the year ended December 31, 2007, on file with the Securities and Exchange Commission, including the sections entitled "Risk Factors" and "Corporate Risk Profile." Forward-looking statements speak only as of the date they are made, and the Company undertakes no obligation to update them in light of new information or future events.

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# **Consolidated Statement of Income**

	Three Months		Six Months Ended		
(Dollars and Shares in Millions, Except Per Share Data)	June 30		June 30		
(Unaudited)	2008	2007	2008	2007	
Interest Income					
Loans	\$2,429	\$2,616	\$4,989	\$5,194	
Loans held for sale	49	70	122	129	
Investment securities	494	516	1,029	1,032	
Other interest income	43	34	80	68	
Total interest income	3,015	3,236	6,220	6,423	
Interest Expense					
Deposits	458	663	1,064	1,338	
Short-term borrowings	263	379	585	707	
Long-term debt	419	562	893	1,097	
Total interest expense	1,140	1,604	2,542	3,142	
Net interest income	1,875	1,632	3,678	3,281	
Provision for credit losses	596	191	1,081	368	
Net interest income after provision for credit losses	1,279	1,441	2,597	2,913	
Noninterest Income					
Credit and debit card revenue	266	230	514	436	
Corporate payment products revenue	174	159	338	306	
ATM processing services	93	82	177	159	
Merchant processing services	309	286	580	538	
Trust and investment management fees	350	342	685	664	
Deposit service charges	278	277	535	524	
Treasury management fees	137	126	261	237	
Commercial products revenue	117	105	229	205	
Mortgage banking revenue	81	68	186	135	
Investment products fees and commissions	37	38	73	72	
Securities gains (losses), net	(63)	3	(314)	4	
Other	113	169	672	328	
Total noninterest income	1,892	1,885	3,936	3,608	
Noninterest Expense	,	ŕ	,	,	
Compensation	761	659	1,506	1,294	
Employee benefits	129	123	266	256	
Net occupancy and equipment	190	184	380	361	
Professional services	59	59	106	106	
Marketing and business development	66	68	145	120	
Technology and communications	149	138	289	273	
Postage, printing and supplies	73	71	144	140	
Other intangibles	87	95	174	189	
Other	321	273	621	503	
Total noninterest expense	1,835	1,670	3,631	3,242	
Income before income taxes	1,336	1,656	2,902	3,279	
Applicable income taxes	386	500	862	993	
Net income	\$950	\$1,156	\$2,040	\$2,286	
Net income applicable to common equity	\$928	\$1,141	\$2,006	\$2,256	
Earnings per common share	\$.53	\$.66	\$1.16	\$1.29	
Diluted earnings per common share	\$.53	\$.65	\$1.14	\$1.27	
Dividends declared per common share	\$.425	\$.400	\$.850	\$.800	
Average common shares outstanding	1,740	1,736	1,735	1,744	
Average diluted common shares outstanding	1,756	1,760	1,752	1,770	
11. stage affaced common shares outstanding	1,750	1,700	1,134	1,770	

U.S. Bancorp **Consolidated Ending Balance Sheet** 

	June 30,	December 31,	June 30,
(Dollars in Millions)	2008	2007	2007
Assets	(Unaudited)		(Unaudited)
Cash and due from banks	\$7,956	\$8,884	\$6,534
Investment securities			
Held-to-maturity	64	74	81
Available-for-sale	41,058	43,042	39,433
Loans held for sale	3,788	4,819	4,552
Loans			
Commercial	55,138	51,074	46,459
Commercial real estate	31,247	29,207	28,421
Residential mortgages	23,301	22,782	21,992
Retail	56,204	50,764	48,836
Total loans	165,890	153,827	145,708
Less allowance for loan losses	(2,518)	(2,058)	(2,028)
Net loans	163,372	151,769	143,680
Premises and equipment	1,811	1,779	1,798
Goodwill	7,851	7,647	7,593
Other intangible assets	3,313	3,043	3,352
Other assets	17,325	16,558	15,507
Total assets	\$246,538	\$237,615	\$222,530
Tille Id III I			
Liabilities and Shareholders' Equity			
Deposits	<b>\$22.07</b> 0	ф22.22.4	<b>#20.545</b>
Noninterest-bearing	\$33,970	\$33,334	\$29,545
Interest-bearing	76,300	72,458	70,216
Time deposits greater than \$100,000	24,861	25,653	19,941
Total deposits	135,131	131,445	119,702
Short-term borrowings	41,107	32,370	27,160
Long-term debt	39,943	43,440	45,946
Other liabilities	8,529	9,314	9,392
Total liabilities	224,710	216,569	202,200
Shareholders' equity			
Preferred stock	1,500	1,000	1,000
Common stock	20	20	20
Capital surplus	5,682	5,749	5,748
Retained earnings	23,220	22,693	22,110
Less treasury stock	(7,075)	(7,480)	(7,476)
Other comprehensive income	(1,519)	(936)	(1,072)
Total shareholders' equity	21,828	21,046	20,330
Total liabilities and shareholders' equity	\$246,538	\$237,615	\$222,530

# Supplemental Analyst Schedules 2Q 2008

### **Income Statement Highlights**

3 3	,	Three Months E		Percent Change v. June 30, 2008		
(Dollars and Shares in Millions, Except Per Share Data)	June 30,	March 31,	June 30,	March 31,	June 30,	
(Unaudited)	2008	2008	2007	2008	2007	
Net interest income (taxable-equivalent basis)	\$1,908	\$1,830	\$1,650	4.3 %	15.6 %	
Noninterest income	1,892	2,044	1,885	(7.4)	.4	
Total net revenue	3,800	3,874	3,535	(1.9)	7.5	
Noninterest expense	1,835	1,796	1,670	2.2	9.9	
Income before provision and income taxes	1,965	2,078	1,865	(5.4)	5.4	
Provision for credit losses	596	485	191	22.9	*	
Income before income taxes	1,369	1,593	1,674	(14.1)	(18.2)	
Taxable-equivalent adjustment	33	27	18	22.2	83.3	
Applicable income taxes	386	476	500	(18.9)	(22.8)	
Net income	\$950	\$1,090	\$1,156	(12.8)	(17.8)	
Net income applicable to common equity	\$928	\$1,078	\$1,141	(13.9)	(18.7)	
Diluted earnings per common share	\$.53	\$.62	\$.65	(14.5)	(18.5)	
Revenue per diluted common share (a)	\$2.20	\$2.36	\$2.01	(6.8)	9.5	
Financial Ratios						
Net interest margin (b)	3.61	% 3.55	% 3.44	%		
Interest yield on average loans (b)	6.01	6.65	7.22			
Rate paid on interest-bearing liabilities (b)	2.53	3.20	3.95			
Return on average assets	1.58	1.85	2.09			
Return on average common equity	17.9	21.3	23.0			
Efficiency ratio (c)	47.5	43.5	47.3			
Tangible efficiency ratio (d)	45.2	41.4	44.6			

<sup>\*</sup> Not meaningful

<sup>(</sup>a) Computed as the sum of net interest income on a taxable-equivalent basis and noninterest income excluding securities gains (losses), net divided by average diluted common shares outstanding

<sup>(</sup>b) On a taxable-equivalent basis

<sup>(</sup>c) Computed as noninterest expense divided by the sum of net interest income on a taxable-equivalent basis and noninterest income excluding securities gains (losses), net

<sup>(</sup>d) Computed as noninterest expense divided by the sum of net interest income on a taxable-equivalent basis and noninterest income excluding securities gains (losses), net and intangible amortization

# **Income Statement Highlights**

	Six Months		
(Dollars and Shares in Millions, Except Per Share Data)	June 30,	June 30,	Percent
(Unaudited)	2008	2007	Change
Net interest income (taxable-equivalent basis)	\$3,738	\$3,316	12.7 %
Noninterest income	3,936	3,608	9.1
Total net revenue	7,674	6,924	10.8
Noninterest expense	3,631	3,242	12.0
Income before provision and income taxes	4,043	3,682	9.8
Provision for credit losses	1,081	368	*
Income before income taxes	2,962	3,314	(10.6)
Taxable-equivalent adjustment	60	35	71.4
Applicable income taxes	862	993	(13.2)
Net income	\$2,040	\$2,286	(10.8)
Net income applicable to common equity	\$2,006	\$2,256	(11.1)
Diluted earnings per common share	\$1.14	\$1.27	(10.2)
Revenue per diluted common share (a)	\$4.56	\$3.91	16.6
Financial Ratios			
Net interest margin (b)	3.58 %	3.47 %	
Interest yield on average loans (b)	6.32	7.23	
Rate paid on interest-bearing liabilities (b)	2.86	3.91	
Return on average assets	1.71	2.09	
Return on average common equity	19.6	22.7	
Efficiency ratio (c)	45.5	46.8	
Tangible efficiency ratio (d)	43.3	44.1	

<sup>\*</sup> Not meaningful

<sup>(</sup>a) Computed as the sum of net interest income on a taxable-equivalent basis and noninterest income excluding securities gains (losses), net divided by average diluted common shares outstanding

<sup>(</sup>b) On a taxable-equivalent basis

<sup>(</sup>c) Computed as noninterest expense divided by the sum of net interest income on a taxable-equivalent basis and noninterest income excluding securities gains (losses), net

<sup>(</sup>d) Computed as noninterest expense divided by the sum of net interest income on a taxable-equivalent basis and noninterest income excluding securities gains (losses), net and intangible amortization

### **Quarterly Consolidated Statement of Income**

Quarterly Consolidated Statement of	Three Months Ended						
(Dollars and Shares in Millions, Except Per Share Data)	June 30,	March 31,	December 31,	September 30,	June 30,		
(Unaudited)	2008	2008	2007	2007	2007		
Interest Income	Ф2. 42O	<b>#2.5</b> 60	Φ2.720	<b>#2.702</b>	02.616		
Loans	\$2,429	\$2,560	\$2,730	\$2,703	\$2,616		
Loans held for sale	49	73 525	72	76	70		
Investment securities	494	535	541	522	516		
Other interest income	43	37	36	33	34		
Total interest income	3,015	3,205	3,379	3,334	3,236		
Interest Expense	458	606	722	694	662		
Deposits Short term berrowings			352	374	663 379		
Short-term borrowings	263 419	322 474	564	574 599	562		
Long-term debt Total interest expense	1,140	1,402	1,638	1,667	1,604		
Net interest income	1,875	1,803	1,741	1,667	1,632		
Provision for credit losses	596	485	225	1,007	1,032		
Net interest income after provision for credit losses	1,279	1,318	1,516	1,468	1,441		
Noninterest Income	1,279	1,516	1,510	1,400	1,441		
Credit and debit card revenue	266	248	285	237	230		
Corporate payment products revenue	174	164	166	166	159		
ATM processing services	93	84	84	84	82		
Merchant processing services	309	271	281	289	286		
Trust and investment management fees	350	335	344	331	342		
Deposit service charges	278	257	277	276	277		
Treasury management fees	137	124	117	118	126		
Commercial products revenue	117	112	121	107	105		
Mortgage banking revenue	81	105	48	76	68		
Investment products fees and commissions	37	36	38	36	38		
Securities gains (losses), net	(63)	(251)	4	7	3		
Other	113	559	46	150	169		
Total noninterest income	1,892	2,044	1,811	1,877	1,885		
Noninterest Expense	1,0>2	2,0	1,011	1,077	1,000		
Compensation	761	745	690	656	659		
Employee benefits	129	137	119	119	123		
Net occupancy and equipment	190	190	188	189	184		
Professional services	59	47	71	56	59		
Marketing and business development	66	79	69	71	68		
Technology and communications	149	140	148	140	138		
Postage, printing and supplies	73	71	73	70	71		
Other intangibles	87	87	93	94	95		
Other	321	300	517	381	273		
Total noninterest expense	1,835	1,796	1,968	1,776	1,670		
Income before income taxes	1,336	1,566	1,359	1,569	1,656		
Applicable income taxes	386	476	417	473	500		
Net income	\$950	\$1,090	\$942	\$1,096	\$1,156		
Net income applicable to common equity	\$928	\$1,078	\$927	\$1,081	\$1,141		
Earnings per common share	\$.53	\$.62	\$.54	\$.63	\$.66		
Diluted earnings per common share	\$.53	\$.62	\$.53	\$.62	\$.65		
Dividends declared per common share	\$.425	\$.425	\$.425	\$.400	\$.400		
Average common shares outstanding	1,740	1,731	1,726	1,725	1,736		
Average diluted common shares outstanding	1,756	1,749	1,746	1,745	1,760		
	1,730	1,/7/	1,770	1,773	1,700		
Financial Ratios	2 61	3.55 %	2.51 0/	3.44 %	2 44 0/		
Net interest margin (a)	3.61				3.44 %		
Interest yield on average loans (a)	6.01	6.65	7.18	7.30	7.22		
Rate paid on interest-bearing liabilities (a)	2.53	3.20	3.83	4.01	3.95		
Return on average assets	1.58	1.85	1.63	1.95	2.09		
Return on average common equity	17.9	21.3	18.3	21.7	23.0		
Efficiency ratio (b) Tangible officiency ratio (c)	47.5 45.2	43.5	55.1 52.5	50.0 47.3	47.3		
Tangible efficiency ratio (c)  (a) On a taxable-equivalent basis	43.2	41.4	34.3	41.3	44.6		

<sup>(</sup>a) On a taxable-equivalent basis

<sup>(</sup>b) Computed as noninterest expense divided by the sum of net interest income on a taxable-equivalent basis and noninterest income excluding securities gains (losses), net

<sup>(</sup>c) Computed as noninterest expense divided by the sum of net interest income on a taxable-equivalent basis and noninterest income excluding securities gains (losses), net and intangible amortization

U.S. Bancorp **Consolidated Ending Balance Sheet** 

	June 30,	March 31,	December 31,	September 30,	June 30,
(Dollars in Millions)	2008	2008	2007	2007	2007
Assets	(Unaudited)	(Unaudited)		(Unaudited)	(Unaudited)
Cash and due from banks	\$7,956	\$7,323	\$8,884	\$6,636	\$6,534
Investment securities					
Held-to-maturity	64	72	74	78	81
Available-for-sale	41,058	41,624	43,042	40,293	39,433
Loans held for sale	3,788	5,241	4,819	4,601	4,552
Loans					
Commercial	55,138	52,744	51,074	48,012	46,459
Commercial real estate	31,247	29,969	29,207	28,517	28,421
Residential mortgages	23,301	23,218	22,782	22,563	21,992
Retail	56,204	52,369	50,764	49,947	48,836
Total loans	165,890	158,300	153,827	149,039	145,708
Less allowance for loan losses	(2,518)	(2,251)	(2,058)	(2,041)	(2,028)
Net loans	163,372	156,049	151,769	146,998	143,680
Premises and equipment	1,811	1,805	1,779	1,779	1,798
Goodwill	7,851	7,685	7,647	7,604	7,593
Other intangible assets	3,313	2,962	3,043	3,150	3,352
Other assets	17,325	19,020	16,558	16,489	15,507
Total assets	\$246,538	\$241,781	\$237,615	\$227,628	\$222,530
Liabilities and Shareholders' Equity					
Deposits					
Noninterest-bearing	\$33,970	\$32,870	\$33,334	\$28,272	\$29,545
Interest-bearing	76,300	76,895	72,458	70,916	70,216
Time deposits greater than \$100,000	24,861	28,505	25,653	23,560	19,941
Total deposits	135,131	138,270	131,445	122,748	119,702
Short-term borrowings	41,107	36,392	32,370	28,868	27,160
Long-term debt	39,943	36,229	43,440	45,241	45,946
Other liabilities	8,529	9,318	9,314	10,085	9,392
Total liabilities	224,710	220,209	216,569	206,942	202,200
Shareholders' equity	22 1,7 10	==0,=0>	210,000	200,5 .2	202,200
Preferred stock	1,500	1,500	1,000	1,000	1,000
Common stock	20	20	20	20	20
Capital surplus	5,682	5,677	5,749	5,748	5,748
Retained earnings	23,220	23,033	22,693	22,500	22,110
Less treasury stock	(7,075)	(7,178)	(7,480)	(7,554)	(7,476)
Other comprehensive income	(1,519)	(1,480)	(936)	(1,028)	(1,072)
Total shareholders' equity	21,828	21,572	21,046	20,686	20,330
Total liabilities and shareholders' equity	\$246,538	\$241,781	\$237,615	\$227,628	\$222,530
Total habilities and shareholders equity	ΨΔ+0,330	ΨΔ+1,/01	ΨΔ31,013	ΨΔΔ1,0Δ0	ΨΔΔΔ,330

U.S. Bancorp

Consolidated Quarterly Average Balance Sheet

(Dollars in Millions, Unaudited)	June 30, 2008	March 31, 2008	December 31, 2007	September 30, 2007	June 30, 2007
Assets					
Investment securities	\$42,999	\$43,891	\$42,525	\$41,128	\$40,704
Loans held for sale	3,417	5,118	4,459	4,547	4,334
Loans					
Commercial					
Commercial	47,648	45,471	43,649	41,648	41,572
Lease financing	6,331	6,238	5,978	5,742	5,625
Total commercial	53,979	51,709	49,627	47,390	47,197
Commercial real estate					
Commercial mortgages	21,192	20,337	19,775	19,592	19,562
Construction and development	9,281	9,199	8,983	8,870	8,941
Total commercial real estate	30,473	29,536	28,758	28,462	28,503
Residential mortgages	23,307	22,978	22,670	22,258	21,831
Retail					
Credit card	11,559	11,049	10,621	9,895	9,120
Retail leasing	5,523	5,802	6,123	6,424	6,662
Home equity and second mortgages	17,106	16,527	16,343	16,048	15,735
Other retail	21,123	17,631	17,309	17,040	16,605
Total retail	55,311	51,009	50,396	49,407	48,122
Total loans	163,070	155,232	151,451	147,517	145,653
Other earning assets	2,603	2,773	1,872	1,694	1,610
Total earning assets	212,089	207,014	200,307	194,886	192,301
Allowance for loan losses	(2,292)	(2,075)	(2,054)	(2,041)	(2,039)
Unrealized gain (loss) on available-for-sale securities	(1,548)	(1,105)	(892)	(1,206)	(771)
Other assets	33,972	32,841	31,976	31,866	32,531
Total assets	\$242,221	\$236,675	\$229,337	\$223,505	\$222,022
Liabilities and Shareholders' Equity					
Noninterest-bearing deposits	\$27,851	\$27,119	\$26,869	\$26,947	\$27,977
Interest-bearing deposits					
Interest checking	32,479	30,303	27,458	26,052	25,858
Money market savings	26,426	25,590	25,996	25,018	24,603
Savings accounts	5,377	5,134	5,100	5,283	5,443
Time certificates of deposit less than \$100,000	12,635	13,607	14,539	14,590	14,716
Time deposits greater than \$100,000	31,041	29,105	25,461	21,255	20,378
Total interest-bearing deposits	107,958	103,739	98,554	92,198	90,998
Short-term borrowings	38,018	35,890	30,289	29,155	29,524
Long-term debt	37,879	39,822	44,156	46,452	44,655
Total interest-bearing liabilities	183,855	179,451	172,999	167,805	165,177
Other liabilities	8,195	8,626	8,325	8,012	7,973
Shareholders' equity	3,272	-,	5,5_5	-,	, ,,, , ,
Preferred equity	1,500	1,083	1,000	1,000	1,000
Common equity	20,820	20,396	20,144	19,741	19,895
Total shareholders' equity	22,320	21,479	21,144	20,741	20,895
Total liabilities and shareholders' equity	\$242,221	\$236,675	\$229,337	\$223,505	\$222,022

U.S. Bancorp

# Consolidated Daily Average Balance Sheet and Related Yields and Rates (a)

For the Three Months Ended June 30,

		2008			2007		
			Yields			Yields	% Change
(Dollars in Millions)	Average		and	Average		and	Average
(Unaudited)	Balances	Interest	Rates	Balances	Interest	Rates	Balances
Assets							
Investment securities	\$42,999	\$538	5.01 %	\$40,704	\$548	5.39 %	5.6 %
Loans held for sale	3,417	49	5.70	4,334	70	6.43	(21.2)
Loans (b)							
Commercial	53,979	645	4.80	47,197	781	6.64	14.4
Commercial real estate	30,473	429	5.67	28,503	524	7.37	6.9
Residential mortgages	23,307	354	6.08	21,831	331	6.06	6.8
Retail	55,311	1,009	7.34	48,122	988	8.23	14.9
Total loans	163,070	2,437	6.01	145,653	2,624	7.22	12.0
Other earning assets	2,603	43	6.58	1,610	34	8.36	61.7
Total earning assets	212,089	3,067	5.81	192,301	3,276	6.83	10.3
Allowance for loan losses	(2,292)			(2,039)			(12.4)
Unrealized gain (loss) on available-for-sale securities	(1,548)			(771)			*
Other assets	33,972			32,531			4.4
Total assets	\$242,221			\$222,022			9.1
Liabilities and Shareholders' Equity							
Noninterest-bearing deposits	\$27,851			\$27,977			(.5)
Interest-bearing deposits	,			, ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,			()
Interest checking	32,479	67	.83	25,858	84	1.32	25.6
Money market savings	26,426	79	1.21	24,603	159	2.59	7.4
Savings accounts	5,377	2	.18	5,443	5	.38	(1.2)
Time certificates of deposit less than \$100,000	12,635	109	3.48	14,716	162	4.40	(14.1)
Time deposits greater than \$100,000	31,041	201	2.59	20,378	253	4.98	52.3
Total interest-bearing deposits	107,958	458	1.71	90,998	663	2.92	18.6
Short-term borrowings	38,018	282	2.99	29,524	401	5.44	28.8
Long-term debt	37,879	419	4.44	44,655	562	5.05	(15.2)
Total interest-bearing liabilities	183,855	1,159	2.53	165,177	1,626	3.95	11.3
Other liabilities	8,195	,		7,973	,		2.8
Shareholders' equity	,			,			
Preferred equity	1,500			1,000			50.0
Common equity	20,820			19,895			4.6
Total shareholders' equity	22,320			20,895			6.8
Total liabilities and shareholders' equity	\$242,221			\$222,022			9.1 %
Net interest income		\$1,908			\$1,650		
Gross interest margin	•		3.28 %	-		2.88 %	
Gross interest margin without taxable-equivalent increme	ents	_	3.22	Ī	_	2.84	1
	•	_		ı	_		1
Percent of Earning Assets			E 01 64			C 02 .0/	
Interest income			5.81 %			6.83 %	
Interest expense		_	2.20	1	_	3.39	
Net interest margin		_	3.61 %	ı	_	3.44 %	ļ
Net interest margin without taxable-equivalent increment	S		3.55 %			3.40 %	

<sup>\*</sup> Not meaningful

<sup>(</sup>a) Interest and rates are presented on a fully taxable-equivalent basis utilizing a tax rate of 35 percent.

<sup>(</sup>b) Interest income and rates on loans include loan fees. Nonaccrual loans are included in average loan balances.

# Consolidated Daily Average Balance Sheet and Related Yields and Rates (a)

For the Three Months Ended

		June 30, 200		e Monuis Endi	March 31, 20	008	
-		June 30, 200	Yields		viaicii 51, 20	Yields	% Change
(Dollars in Millions)	Average		and	Average		and	Average
(Unaudited)	Balances	Interest	Rates	Balances	Interest	Rates	Balances
Assets							
Investment securities	\$42,999	\$538	5.01 %	\$43,891	\$580	5.28 %	(2.0) %
Loans held for sale	3,417	49	5.70	5,118	73	5.72	(33.2)
Loans (b)	-,						(== : )
Commercial	53,979	645	4.80	51,709	721	5.60	4.4
Commercial real estate	30,473	429	5.67	29,536	463	6.30	3.2
Residential mortgages	23,307	354	6.08	22,978	358	6.24	1.4
Retail	55,311	1,009	7.34	51,009	1,026	8.09	8.4
Total loans	163,070	2,437	6.01	155,232	2,568	6.65	5.0
Other earning assets	2,603	43	6.58	2,773	37	5.37	(6.1)
Total earning assets	212,089	3,067	5.81	207,014	3,258	6.32	2.5
Allowance for loan losses	(2,292)			(2,075)			(10.5)
Unrealized gain (loss) on available-for-sale securities	(1,548)			(1,105)			(40.1)
Other assets	33,972			32,841			3.4
Total assets	\$242,221			\$236,675			2.3
Liabilities and Shareholders' Equity							
Noninterest-bearing deposits	\$27,851			\$27,119			2.7
Interest-bearing deposits	\$27,031			Ψ27,117			2.7
Interest checking	32,479	67	.83	30,303	88	1.16	7.2
Money market savings	26,426	79	1.21	25,590	114	1.79	3.3
Savings accounts	5,377	2	.18	5,134	3	.23	4.7
Time certificates of deposit less than \$100,000	12,635	109	3.48	13,607	139	4.11	(7.1)
Time deposits greater than \$100,000	31,041	201	2.59	29,105	262	3.62	6.7
Total interest-bearing deposits	107,958	458	1.71	103,739	606	2.35	4.1
Short-term borrowings	38,018	282	2.99	35,890	348	3.90	5.9
Long-term debt	37,879	419	4.44	39,822	474	4.78	(4.9)
Total interest-bearing liabilities	183,855	1,159	2.53	179,451	1,428	3.20	2.5
Other liabilities	8,195	1,107	2.55	8,626	1,120	3.20	(5.0)
Shareholders' equity	-,-,-			3,000			(2.0)
Preferred equity	1,500			1,083			38.5
Common equity	20,820			20,396			2.1
Total shareholders' equity	22,320			21,479			3.9
Total liabilities and shareholders' equity	\$242,221			\$236,675			2.3 %
Net interest income		\$1,908			\$1,830		-
Gross interest margin	•		3.28 %	, l		3.12 %	
Gross interest margin without taxable-equivalent increme	ents	_	3.22	-	_	3.07	
Percent of Earning Assets					_		
Interest income			5.81 %	<u>,                                    </u>		6.32 %	
Interest meonie  Interest expense			2.20			2.77	
Net interest margin		_	3.61 %	6	_	3.55 %	
The interest margin		_	3.01 /	-	_	3.33 /0	

3.55 %

Net interest margin without taxable-equivalent increments

3.50 %

<sup>(</sup>a) Interest and rates are presented on a fully taxable-equivalent basis utilizing a tax rate of 35 percent.

<sup>(</sup>b) Interest income and rates on loans include loan fees. Nonaccrual loans are included in average loan balances.

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# Consolidated Daily Average Balance Sheet and Related Yields and Rates (a)

For the Six Months Ended June 30,

Loans kold for sale			2008	the Six Mont	ns Ended Jun	2007		
General Cases Interest         Interest         Rales         Interest         Rates         Interest         Rates         Balances           Loans held for sale         4,267         122         5.71         4,000         129         5.36         %         6.5 %           Loans held for sale         4,267         122         5.71         4,000         129         6.33         4.3           Commercial         52,44         1,366         5.19         47,103         1,555         6.65         12.2           Commercial real estate         30,005         892         5.98         28,573         1,044         7.37         5.06           Retail         30,005         822         5.98         28,573         1,044         7.37         5.06           Retail         30,005         5.005         6.16         47,800         1,955         8.25         11.2           Total canning assets         2,688         80         5.96         1,664         6.89         8.18         6.15           Total canning assets         2,288         80         19.72         2,038         19.72         2,038         19.72         2,038         19.32         1,049         1,049         1,049         1				Yields			Yields	% Change
Name	(Dollars in Millions)	Average		and	Average		and	Average
Investment securities	(Unaudited)	Balances	Interest	Rates	Balances	Interest	Rates	Balances
Loans led for sale	Assets							
Commercial	Investment securities	\$43,446	\$1,118	5.15 %	\$40,791	\$1,094		6.5 %
Commercial cal estate	Loans held for sale	4,267	122	5.71	4,090	129	6.33	4.3
Commercial real estate	Loans (b)							
Residential mortgages	Commercial	52,844		5.19	47,103	1,555		
Retail         53,160         2,035         7.0         47,800         1,955         8.25         11.2           Total loans         159,151         5,005         6,32         145,166         5,08         8.18         6.65           Other earning assets         2,09,552         6,325         6,06         191,721         6,499         6.82         9,3           Allowance for loan losses         (2,183)         -         6,06         191,721         6,499         6.82         9,3           Chrostops on available-for-sale securities         (2,183)         -         6,06         191,721         6,499         6.82         9,3           Other assets         33,406         -         8,220,748         -         8,220,748         8,5         5,1           Total assets         \$27,485         -         \$22,0274         -         8,5         5,1           Liabilities and Shareholders' Equity         \$27,485         -         \$27,828         -         -         1,2           Liabilities and Shareholders' Equity         \$1,390         155         99         \$25,470         160         1,27         23,2           Money market savings         \$26,008         193         1,		30,005					7.37	
Total loans	Residential mortgages	23,142	712		21,700	654		
Other earning assets         2,688         80         5,96         1,664         68         8.18         61.5           Total earning assets         209,552         6,325         6,05         191,721         6,499         6,82         9,3           Allowance for loan losses         (2,183)         (695)         (7,1)         (7,1)           Unrealized gain (loss) on available-for-sale securities         (1,327)         (695)         (7,1)         (90,9)           Other assets         33,406         (3,38)         31,786         (827,774)         (827,774)         5.1           Total assets         \$239,448         8         \$220,774         8         5.1           Liabilities and Shareholders' Equity         \$27,485         \$27,828         \$27,828         \$2,55         \$5           Liabilities and Shareholders' Equity         \$27,485         \$29,9         \$25,470         160         1.27         23,2           Interest checking         \$13,390         1.55         .99         \$25,470         160         1.27         23,2           Money market savings         \$26,088         193         1.49         \$25,154         322         2.58         3,4           Savings accounts <td>Retail</td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td>	Retail							
Total earning assets			5,005		145,176	5,208		
Allowance for loan losses	Other earning assets	2,688		5.96	1,664		8.18	61.5
Unrealized gain (loss) on available-for-sale securities   1,327   0   (695)   0   (90.9)   Other assets   33,406   31,786   5.1	Total earning assets	209,552	6,325	6.06	191,721	6,499	6.82	9.3
Other assets         33,406         \$239,448         \$220,774         5.1         8.5           Liabilities and Shareholders' Equity           Noninterest-bearing deposits         \$27,485         \$27,828         (1.2)           Interest-bearing deposits         \$27,828         \$27,828         (1.2)           Interest checking         31,390         1.55         .99         25,470         160         1.27         23.2           Money market savings         26,008         193         1.49         25,154         322         2.58         3.4           Savings accounts         5,256         5         2.0         5,422         10         .38         (3.1)           Time deposits greater than \$100,000         30,073         463         3.09         21,228         526         4.99         41.7           Total interest-bearing deposits         105,848         1,064         2.02         92,019         1,338         2.93         15.0           Short-term berrowings         36,954         630         3.43         28,114         748         5.37         31.4           Long-term debt         38,851         893         4.62         43,804         1,097         5.04         (11.3)	Allowance for loan losses	(2,183)			(2,038)			(7.1)
Total assets	Unrealized gain (loss) on available-for-sale securities	(1,327)			(695)			(90.9)
Noninterest-bearing deposits   \$27,485   \$27,828   \$27	Other assets	33,406			31,786			5.1
Noninterest-bearing deposits   \$27,485     \$27,828     \$   \$   \$   \$   \$   \$   \$   \$   \$	Total assets	\$239,448			\$220,774			8.5
Interest checking	Liabilities and Shareholders' Equity							
Interest checking   31,390   155   .99   25,470   160   1.27   23.2   Money market savings   26,008   193   1.49   25,154   322   2.58   3.4   Savings accounts   5,256   5   .20   5,422   10   .38   (3.1)   Time certificates of deposit less than \$100,000   13,121   248   3.81   14,745   320   4.37   (11.0)   Time deposits greater than \$100,000   30,073   463   3.09   21,228   526   4.99   41.7   Total interest-bearing deposits   105,848   1,064   2.02   92,019   1,338   2.93   15.0   Short-term borrowings   36,954   630   3.43   28,114   748   5.37   31.4   Long-term debt   38,851   893   4.62   43,804   1,097   5.04   (11.3)   Total interest-bearing liabilities   181,653   2,587   2.86   163,937   3,183   3.91   10.8   Total interest-bearing liabilities   1,291   1,000   29.1   Total shareholders' equity   1,291   1,000   29.1   Total shareholders' equity   20,608   20,052   4.0   8.5   Mortificates and shareholders' equity   32,3948   33,316   33,3	Noninterest-bearing deposits	\$27,485			\$27,828			(1.2)
Money market savings         26,008         193         1.49         25,154         322         2.58         3.4           Savings accounts         5,256         5         .20         5,422         10         .38         (3.1)           Time certificates of deposit less than \$100,000         13,121         248         3.81         14,745         320         4.37         (11.0)           Time deposits greater than \$100,000         30,073         463         3.09         21,228         526         4.99         41.7           Total interest-bearing deposits         105,848         1,064         2.02         92,019         1,338         2.93         15.0           Short-term borrowings         36,954         630         3.43         28,114         748         5.37         31.4           Long-term debt         38,851         893         4.62         43,804         1,097         5.04         (11.3)           Total interest-bearing liabilities         181,653         2,587         2.86         163,937         3,183         3.91         10.8           Other liabilities         8,411         1,291         1,000         2.91         2.91         2.91         2.91         2.91         4.0         2.91	Interest-bearing deposits							
Savings accounts       5,256       5       .20       5,422       10       .38       (3.1)         Time certificates of deposit less than \$100,000       13,121       248       3.81       14,745       320       4.37       (11.0)         Time deposits greater than \$100,000       30,073       463       3.09       21,228       526       4.99       41.7         Total interest-bearing deposits       105,848       1,064       2.02       92,019       1,338       2.93       15.0         Short-term borrowings       36,954       630       3.43       28,114       748       5.37       31.4         Long-term debt       38,851       893       4.62       43,804       1,097       5.04       (11.3)         Total interest-bearing liabilities       181,653       2,587       2.86       163,937       3,183       3.91       10.8         Other liabilities       8,411       7,957       5.7       5.7         Shareholders' equity       1,291       1,000       2.91       2.91         Common equity       20,608       20,052       2.8       2.8       2.8         Total liabilities and shareholders' equity       83,738       820,774       82.91       8.5       9	Interest checking	31,390	155	.99	25,470	160	1.27	23.2
Time certificates of deposit less than \$100,000       13,121       248       3.81       14,745       320       4.37       (11.0)         Time deposits greater than \$100,000       30,073       463       3.09       21,228       526       4.99       41.7         Total interest-bearing deposits       105,848       1,064       2.02       92,019       1,338       2.93       15.0         Short-term borrowings       36,954       630       3.43       28,114       748       5.37       31.4         Long-term debt       38,851       893       4.62       43,804       1,097       5.04       (11.3)         Total interest-bearing liabilities       181,653       2,587       2.86       163,937       3,183       3.91       10.8         Other liabilities       8,411       7,957       5.7       5.7         Shareholders' equity       1,291       1,000       29.1       29.1         Common equity       20,608       20,052       2.8       4.0         Total shareholders' equity       \$21,899       \$22,0774       \$3,316       8.5 %         Net interest income       \$3,738       \$3,14       2.91 %       8.5 %         Gross interest margin without taxable-equivalent increments	Money market savings	26,008	193	1.49	25,154	322	2.58	3.4
Time deposits greater than \$100,000       30,073       463       3.09       21,228       526       4.99       41.7         Total interest-bearing deposits       105,848       1,064       2.02       92,019       1,338       2.93       15.0         Short-term borrowings       36,954       630       3.43       28,114       748       5.37       31.4         Long-term debt       38,851       893       4.62       43,804       1,097       5.04       (11.3)         Total interest-bearing liabilities       181,653       2,587       2.86       163,937       3,183       3.91       10.8         Other liabilities       8,411       7,957       7       5.7         Shareholders' equity       1,291       1,000       29.1       29.1         Common equity       20,608       20,052       2.8       4.0         Total shareholders' equity       \$21,899       \$21,052       \$3,316       8.5 %         Net interest income       \$3,738       \$3,14       2.91 %       8.5 %         Gross interest margin without taxable-equivalent increments       3.14       2.91 %       2.81         Percent of Earning Assets         Interest income       6.06 %       6.82 %	Savings accounts	5,256	5	.20	5,422	10	.38	(3.1)
Total interest-bearing deposits   105,848   1,064   2.02   92,019   1,338   2.93   15.0	Time certificates of deposit less than \$100,000	13,121	248	3.81	14,745	320	4.37	(11.0)
Short-term borrowings   36,954   630   3.43   28,114   748   5.37   31.4     Long-term debt   38,851   893   4.62   43,804   1,097   5.04   (11.3)     Total interest-bearing liabilities   181,653   2,587   2.86   163,937   3,183   3.91   10.8     Other liabilities   8,411   7,957   5.7     Shareholders' equity   1,291   1,000   29.1     Common equity   20,608   20,052   2.8     Total shareholders' equity   21,899   21,052   4.0     Total liabilities and shareholders' equity   \$239,448   \$320,774   \$3,316     Gross interest margin   3.20 %   3.316     Gross interest margin without taxable-equivalent increments   3.14   2.87     Percent of Earning Assets   6.06 %   6.82 %     Interest expense   2.48   3.35	Time deposits greater than \$100,000	30,073	463	3.09	21,228	526	4.99	41.7
Long-term debt	Total interest-bearing deposits	105,848	1,064	2.02	92,019	1,338	2.93	15.0
Total interest-bearing liabilities	Short-term borrowings	36,954	630	3.43	28,114	748	5.37	31.4
Other liabilities       8,411       7,957       5.7         Shareholders' equity       1,291       1,000       29.1         Common equity       20,608       20,052       2.8         Total shareholders' equity       21,899       21,052       4.0         Total liabilities and shareholders' equity       \$239,448       \$220,774       8.5       %         Net interest income       \$3,738       \$3,316       2.91 %       %         Gross interest margin       3.20 %       2.87       2.87       2.87         Percent of Earning Assets         Interest income       6.06 %       6.82 %       6.82 %         Interest expense       2.48       3.35       3.35	Long-term debt	38,851	893	4.62	43,804	1,097	5.04	(11.3)
Shareholders' equity       1,291       1,000       29.1         Common equity       20,608       20,052       2.8         Total shareholders' equity       21,899       21,052       4.0         Total liabilities and shareholders' equity       \$239,448       \$220,774       \$8.5 %         Net interest income       \$3,738       \$3,316       2.91 %         Gross interest margin       3.20 %       2.87       2.87         Percent of Earning Assets         Interest income       6.06 %       6.82 %         Interest expense       2.48       3.35	Total interest-bearing liabilities	181,653	2,587	2.86	163,937	3,183	3.91	10.8
Preferred equity       1,291       1,000       29.1         Common equity       20,608       20,052       2.8         Total shareholders' equity       21,899       21,052       4.0         Total liabilities and shareholders' equity       \$239,448       \$220,774       \$3,316         Second of the strain o	Other liabilities	8,411			7,957			5.7
Common equity       20,608       20,052       2.8         Total shareholders' equity       21,899       21,052       4.0         Total liabilities and shareholders' equity       \$239,448       \$220,774       \$3,316         Net interest income       \$3,738       \$3,316       \$2.91 %         Gross interest margin       3.14       2.87         Percent of Earning Assets         Interest income       6.06 %       6.82 %         Interest expense       2.48       3.35	Shareholders' equity							
Total shareholders' equity Total liabilities and shareholders' equity  Net interest income Gross interest margin Gross interest margin without taxable-equivalent increments  Percent of Earning Assets Interest income  6.06 % Interest expense  21,052 \$220,774  \$3,316  2.91 %  6.82 %  6.82 %  6.82 %  6.83 %	Preferred equity	1,291			1,000			29.1
Total liabilities and shareholders' equity \$239,448  Net interest income \$3,738  Gross interest margin 6,06 % 6,82 % Interest expense \$2.48  \$220,774  \$3,316  \$3,316  \$2.91 %  \$2.91 %  \$3.14	Common equity	20,608			20,052			2.8
Net interest income         \$3,738         \$3,316           Gross interest margin         3.20 %         2.91 %           Gross interest margin without taxable-equivalent increments         3.14         2.87           Percent of Earning Assets           Interest income         6.06 %         6.82 %           Interest expense         2.48         3.35	Total shareholders' equity	21,899			21,052			4.0
Gross interest margin $3.20\%$ $2.91\%$ Gross interest margin without taxable-equivalent increments $3.14$ $2.87$ Percent of Earning Assets Interest income $6.06\%$ $6.82\%$ Interest expense $2.48$ $3.35$	Total liabilities and shareholders' equity	\$239,448			\$220,774			8.5 %
Gross interest margin without taxable-equivalent increments    Percent of Earning Assets	Net interest income		\$3,738			\$3,316		
Gross interest margin without taxable-equivalent increments    Percent of Earning Assets	Gross interest margin			3.20 %	-		2.91 %	
Interest income         6.06 %         6.82 %           Interest expense         2.48         3.35	_	ents	_	3.14	İ	_		
Interest income         6.06 %         6.82 %           Interest expense         2.48         3.35	Percent of Earning Assets							
Interest expense 2.48 3.35	e			6.06 %			6.82 %	
Net interest margin 3.58 % 3.47 %	•		_		ĺ		3.47 %	
Net interest margin without taxable-equivalent increments  3.52 %  3.43 %	<u> </u>	ts			1			

<sup>(</sup>a) Interest and rates are presented on a fully taxable-equivalent basis utilizing a tax rate of 35 percent.

<sup>(</sup>b) Interest income and rates on loans include loan fees. Nonaccrual loans are included in average loan balances.

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# Loan Portfolio

	June 3	30, 2008	March	31, 2008	Decembe	er 31, 2007	Septembe	er 30, 2007	June 3	0, 2007
		Percent		Percent		Percent		Percent		Percent
(Dollars in Millions, Unaudited)	Amount	of Total	Amount	of Total	Amount	of Total	Amount	of Total	Amount	of Total
Commercial										
Commercial	\$48,714	29.4 %	\$46,438	29.3 %	\$44,832	29.1 %	\$42,126	28.3 %	\$40,746	28.0 %
Lease financing	6,424	3.9	6,306	4.0	6,242	4.1	5,886	3.9	5,713	3.9
Total commercial	55,138	33.3	52,744	33.3	51,074	33.2	48,012	32.2	46,459	31.9
Commercial real estate										
Commercial mortgages	21,948	13.2	20,751	13.1	20,146	13.1	19,650	13.2	19,455	13.3
Construction and development	9,299	5.6	9,218	5.8	9,061	5.9	8,867	5.9	8,966	6.2
Total commercial real estate	31,247	18.8	29,969	18.9	29,207	19.0	28,517	19.1	28,421	19.5
Residential mortgages										
Residential mortgages	17,745	10.7	17,582	11.1	17,099	11.1	16,799	11.3	16,116	11.1
Home equity loans, first liens	5,556	3.3	5,636	3.6	5,683	3.7	5,764	3.9	5,876	4.0
Total residential mortgages	23,301	14.0	23,218	14.7	22,782	14.8	22,563	15.2	21,992	15.1
Retail										
Credit card	11,930	7.2	11,346	7.2	10,956	7.1	10,251	6.9	9,429	6.5
Retail leasing	5,367	3.2	5,675	3.6	5,969	3.9	6,282	4.2	6,572	4.5
Home equity and second mortgages	17,536	10.6	16,648	10.5	16,441	10.7	16,210	10.9	15,907	10.9
Other retail										
Revolving credit	2,835	1.7	2,719	1.7	2,731	1.8	2,679	1.8	2,579	1.8
Installment	5,518	3.4	5,321	3.4	5,246	3.4	5,203	3.5	5,022	3.4
Automobile	9,487	5.7	9,342	5.9	8,970	5.8	8,883	5.9	8,901	6.1
Student	3,531	2.1	1,318	.8	451	.3	439	.3	426	.3
Total other retail	21,371	12.9	18,700	11.8	17,398	11.3	17,204	11.5	16,928	11.6
Total retail	56,204	33.9	52,369	33.1	50,764	33.0	49,947	33.5	48,836	33.5
Total loans	\$165,890	100.0 %	\$158,300	100.0 %	\$153,827	100.0 %	\$149,039	100.0 %	\$145,708	100.0 %

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# **Supplemental Financial Data**

	June 30,	March 31,	December 31,	September 30,	June 30,
(Dollars in Millions, Unaudited)	2008	2008	2007	2007	2007
Book value of intangibles					
Goodwill	\$7,851	\$7,685	\$7,647	\$7,604	\$7,593
Merchant processing contracts	648	677	704	741	773
Core deposit benefits	199	140	154	171	187
Mortgage servicing rights	1,731	1,390	1,462	1,522	1,649
Trust relationships	311	328	346	366	385
Other identified intangibles	424	427	377	350	358
Total	\$11,164	\$10,647	\$10,690	\$10,754	\$10,945
			Three Months En	ded	
	June 30,	March 31,	December 31,	September 30,	June 30,
	2008	2008	2007	2007	2007
Amortization of intangibles					
Merchant processing contracts	\$34	\$34	\$38	\$39	\$39
Core deposit benefits	15	14	17	16	17
Trust relationships	17	17	19	19	19
Other identified intangibles	21	22	19	20	20
Total	\$87	\$87	\$93	\$94	\$95
Mortgage banking revenue					
Origination and sales	\$73	\$77	\$31	\$29	\$40
Loan servicing	99	95	93	87	87
Mortgage servicing rights fair value adjustment	(91)	(67)	(76)	(40)	(59)
Total mortgage banking revenue	\$81	\$105	\$48	\$76	\$68
Mortgage production volume	\$9,061	\$9,325	\$7,738	\$7,208	\$7,022
Mortgages serviced for others	\$107,334	\$102,010	\$97,014	\$94,379	\$89,745

A summary of the Company's mortgage servicing rights and related characteristics by portfolio as of June 30, 2008, was as follows:

(Dollars in Millions)	MRBP (a)	Government	Conventional	Total
Servicing portfolio	\$11,852	\$11,831	\$83,651	\$107,334
Fair market value	\$246	\$210	\$1,275	\$1,731
Value (bps) (b)	208	177	152	161
Weighted-average servicing fees (bps)	40	41	32	34
Multiple (value/servicing fees)	5.20	4.32	4.75	4.74
Weighted-average note rate	5.94 %	6.22 %	5.99 %	6.01 %
Age (in years)	3.0	2.9	2.7	2.8
Expected life (in years)	9.3	7.5	7.5	7.7
Discount rate	11.1 %	10.8 %	10.1 %	10.3 %

<sup>(</sup>a) MRBP represents mortgage revenue bond programs.

<sup>(</sup>b) Value is calculated as fair market value divided by the servicing portfolio.

U.S. Bancorp

# **Line of Business Financial Performance\***

	Wholesale				Consumer		Wealth Management &			
	-	Banking			Banking			rities Servi	ces	
Three Months Ended	Jun 30,	Jun 30,	Percent	Jun 30,	Jun 30,	Percent	Jun 30,	Jun 30,	Percent	
(Dollars in Millions, Unaudited)	2008	2007	Change	2008	2007	Change	2008	2007	Change	
Condensed Income Statement										
Net interest income (taxable-equivalent basis)	\$483	\$453	6.6 %	\$945	\$969	(2.5) %	\$110	\$117	(6.0) %	
Noninterest income	240	237	1.3	550	572	(3.8)	385	376	2.4	
Securities gains (losses), net	(11)	1	**							
Total net revenue	712	691	3.0	1,495	1,541	(3.0)	495	493	.4	
Noninterest expense	260	238	9.2	795	700	13.6	241	228	5.7	
Other intangibles	4	4		15	17	(11.8)	19	23	(17.4)	
Total noninterest expense	264	242	9.1	810	717	13.0	260	251	3.6	
Income before provision and income taxes	448	449	(.2)	685	824	(16.9)	235	242	(2.9)	
Provision for credit losses	47	12	**	180	73	**	1	1		
Income before income taxes	401	437	(8.2)	505	751	(32.8)	234	241	(2.9)	
Income taxes and taxable-equivalent adjustment	146	159	(8.2)	184	273	(32.6)	85	88	(3.4)	
Net income	\$255	\$278	(8.3)	\$321	\$478	(32.8)	\$149	\$153	(2.6)	
Average Balance Sheet Data										
Loans	\$58,367	\$51,227	13.9 %	\$81,500	\$74,869	8.9 %	\$4,898	\$5,030	(2.6) %	
Other earning assets	365	214	70.6	3,665	4,419	(17.1)	66	158	(58.2)	
Goodwill	1,385	1,329	4.2	2,420	2,420		1,562	1,553	.6	
Other intangible assets	49	40	22.5	1,712	1,735	(1.3)	337	425	(20.7)	
Assets	64,055	56,863	12.6	91,845	86,168	6.6	7,269	7,597	(4.3)	
Noninterest-bearing deposits	10,687	11,131	(4.0)	11,958	12,231	(2.2)	4,363	4,222	3.3	
Interest-bearing deposits	30,663	19,375	58.3	55,574	57,923	(4.1)	14,547	11,709	24.2	
Total deposits	41,350	30,506	35.5	67,532	70,154	(3.7)	18,910	15,931	18.7	
Shareholders' equity	6,564	5,729	14.6	7,164	6,668	7.4	2,374	2,454	(3.3)	

	Payment				easury and		Consolidated			
	-	Services		Corp	orate Supp	ort		Company		
Three Months Ended	Jun 30,	Jun 30,	Percent	Jun 30,	Jun 30,	Percent	Jun 30,	Jun 30,	Percent	
(Dollars in Millions, Unaudited)	2008	2007	Change	2008	2007	Change	2008	2007	Change	
Condensed Income Statement										
Net interest income (taxable-equivalent basis)	\$243	\$169	43.8 %	\$127	\$(58)	** %	\$1,908	\$1,650	15.6 %	
Noninterest income	762	689	10.6	18	8	**	1,955	1,882	3.9	
Securities gains (losses), net				(52)	2	**	(63)	3	**	
Total net revenue	1,005	858	17.1	93	(48)	**	3,800	3,535	7.5	
Noninterest expense	351	308	14.0	101	101		1,748	1,575	11.0	
Other intangibles	49	51	(3.9)				87	95	(8.4)	
Total noninterest expense	400	359	11.4	101	101		1,835	1,670	9.9	
Income before provision and income taxes	605	499	21.2	(8)	(149)	94.6	1,965	1,865	5.4	
Provision for credit losses	168	101	66.3	200	4	**	596	191	**	
Income before income taxes	437	398	9.8	(208)	(153)	(35.9)	1,369	1,674	(18.2)	
Income taxes and taxable-equivalent adjustment	159	145	9.7	(155)	(147)	(5.4)	419	518	(19.1)	
Net income	\$278	\$253	9.9	\$(53)	\$(6)	**	\$950	\$1,156	(17.8)	
Average Balance Sheet Data										
Loans	\$17,128	\$14,287	19.9 %	\$1,177	\$240	** %	\$163,070	\$145,653	12.0 %	
Other earning assets	153	189	(19.0)	44,770	41,668	7.4	49,019	46,648	5.1	
Goodwill	2,371	2,287	3.7				7,738	7,589	2.0	
Other intangible assets	1,027	1,069	(3.9)				3,125	3,269	(4.4)	
Assets	22,371	19,256	16.2	56,681	52,138	8.7	242,221	222,022	9.1	
Noninterest-bearing deposits	490	341	43.7	353	52	**	27,851	27,977	(.5)	
Interest-bearing deposits	57	36	58.3	7,117	1,955	**	107,958	90,998	18.6	
Total deposits	547	377	45.1	7,470	2,007	**	135,809	118,975	14.1	
Shareholders' equity	4,906	4,566	7.4	1,312	1,478	(11.2)	22,320	20,895	6.8	

<sup>\*</sup> Preliminary data

<sup>\*\*</sup> Not meaningful

U.S. Bancorp

# **Line of Business Financial Performance\***

	Wholesale Consumer				Wealth	Wealth Management &			
		Banking Ba					Secu	ces	
Three Months Ended	Jun 30,	Mar 31,	Percent	Jun 30,	Mar 31,	Percent	Jun 30,	Mar 31,	Percent
(Dollars in Millions, Unaudited)	2008	2008	Change	2008	2008	Change	2008	2008	Change
Condensed Income Statement									
Net interest income (taxable-equivalent basis)	\$483	\$486	(.6) %	\$945	\$946	(.1) %	\$110	\$118	(6.8) %
Noninterest income	240	193	24.4	550	560	(1.8)	385	369	4.3
Securities gains (losses), net	(11)		**						
Total net revenue	712	679	4.9	1,495	1,506	(.7)	495	487	1.6
Noninterest expense	260	242	7.4	795	762	4.3	241	235	2.6
Other intangibles	4	3	33.3	15	15		19	20	(5.0)
Total noninterest expense	264	245	7.8	810	777	4.2	260	255	2.0
Income before provision and income taxes	448	434	3.2	685	729	(6.0)	235	232	1.3
Provision for credit losses	47	35	34.3	180	120	50.0	1	1	
Income before income taxes	401	399	.5	505	609	(17.1)	234	231	1.3
Income taxes and taxable-equivalent adjustment	146	145	.7	184	222	(17.1)	85	84	1.2
Net income	\$255	\$254	.4	\$321	\$387	(17.1)	\$149	\$147	1.4
Average Balance Sheet Data									
Loans	\$58,367	\$56,564	3.2 %	\$81,500	\$76,897	6.0 %	\$4,898	\$5,039	(2.8) %
Other earning assets	365	261	39.8	3,665	5,489	(33.2)	66	73	(9.6)
Goodwill	1,385	1,329	4.2	2,420	2,420		1,562	1,564	(.1)
Other intangible assets	49	31	58.1	1,712	1,509	13.5	337	356	(5.3)
Assets	64,055	61,657	3.9	91,845	88,937	3.3	7,269	7,475	(2.8)
Noninterest-bearing deposits	10,687	10,283	3.9	11,958	11,553	3.5	4,363	4,555	(4.2)
Interest-bearing deposits	30,663	28,237	8.6	55,574	56,021	(.8)	14,547	13,636	6.7
Total deposits	41,350	38,520	7.3	67,532	67,574	(.1)	18,910	18,191	4.0
Shareholders' equity	6,564	6,180	6.2	7,164	6,805	5.3	2,374	2,392	(.8)

	Payment			Tr	easury and		Consolidated			
		Services		Corp	orate Suppo	ort		Company		
Three Months Ended	Jun 30,	Mar 31,	Percent	Jun 30,	Mar 31,	Percent	Jun 30,	Mar 31,	Percent	
(Dollars in Millions, Unaudited)	2008	2008	Change	2008	2008	Change	2008	2008	Change	
Condensed Income Statement										
Net interest income (taxable-equivalent basis)	\$243	\$254	(4.3) %	\$127	\$26	** %	\$1,908	\$1,830	4.3 %	
Noninterest income	762	698	9.2	18	475	(96.2)	1,955	2,295	(14.8)	
Securities gains (losses), net				(52)	(251)	79.3	(63)	(251)	74.9	
Total net revenue	1,005	952	5.6	93	250	(62.8)	3,800	3,874	(1.9)	
Noninterest expense	351	326	7.7	101	144	(29.9)	1,748	1,709	2.3	
Other intangibles	49	49					87	87		
Total noninterest expense	400	375	6.7	101	144	(29.9)	1,835	1,796	2.2	
Income before provision and income taxes	605	577	4.9	(8)	106	**	1,965	2,078	(5.4)	
Provision for credit losses	168	134	25.4	200	195	2.6	596	485	22.9	
Income before income taxes	437	443	(1.4)	(208)	(89)	**	1,369	1,593	(14.1)	
Income taxes and taxable-equivalent adjustment	159	161	(1.2)	(155)	(109)	(42.2)	419	503	(16.7)	
Net income	\$278	\$282	(1.4)	\$(53)	\$20	**	\$950	\$1,090	(12.8)	
Average Balance Sheet Data										
Loans	\$17,128	\$16,298	5.1 %	\$1,177	\$434	** %	\$163,070	\$155,232	5.0 %	
Other earning assets	153	180	(15.0)	44,770	45,779	(2.2)	49,019	51,782	(5.3)	
Goodwill	2,371	2,351	.9				7,738	7,664	1.0	
Other intangible assets	1,027	1,025	.2		2	**	3,125	2,923	6.9	
Assets	22,371	20,722	8.0	56,681	57,884	(2.1)	242,221	236,675	2.3	
Noninterest-bearing deposits	490	469	4.5	353	259	36.3	27,851	27,119	2.7	
Interest-bearing deposits	57	51	11.8	7,117	5,794	22.8	107,958	103,739	4.1	
Total deposits	547	520	5.2	7,470	6,053	23.4	135,809	130,858	3.8	
Shareholders' equity	4,906	4,730	3.7	1,312	1,372	(4.4)	22,320	21,479	3.9	

<sup>\*</sup> Preliminary data

<sup>\*\*</sup> Not meaningful

U.S. Bancorp

# **Line of Business Financial Performance\***

	Wholesale Consumer				Wealth Management &					
		Banking			Banking		Securities Services			
Six Months Ended	Jun 30,	Jun 30,	Percent	Jun 30,	Jun 30,	Percent	Jun 30,	Jun 30,	Percent	
(Dollars in Millions, Unaudited)	2008	2007	Change	2008	2007	Change	2008	2007	Change	
Condensed Income Statement										
Net interest income (taxable-equivalent basis)	\$969	\$905	7.1 %	\$1,891	\$1,930	(2.0) %	\$228	\$234	(2.6) %	
Noninterest income	433	455	(4.8)	1,110	1,092	1.6	754	733	2.9	
Securities gains (losses), net	(11)		**							
Total net revenue	1,391	1,360	2.3	3,001	3,022	(.7)	982	967	1.6	
Noninterest expense	502	468	7.3	1,557	1,384	12.5	476	452	5.3	
Other intangibles	7	8	(12.5)	30	34	(11.8)	39	47	(17.0)	
Total noninterest expense	509	476	6.9	1,587	1,418	11.9	515	499	3.2	
Income before provision and income taxes	882	884	(.2)	1,414	1,604	(11.8)	467	468	(.2)	
Provision for credit losses	82	24	**	300	147	**	2	1	**	
Income before income taxes	800	860	(7.0)	1,114	1,457	(23.5)	465	467	(.4)	
Income taxes and taxable-equivalent adjustment	291	315	(7.6)	406	530	(23.4)	169	169		
Net income	\$509	\$545	(6.6)	\$708	\$927	(23.6)	\$296	\$298	(.7)	
Average Balance Sheet Data										
Loans	\$57,467	\$51,430	11.7 %	\$79,198	\$74,578	6.2 %	\$4,968	\$5,029	(1.2) %	
Other earning assets	312	234	33.3	4,578	4,146	10.4	70	135	(48.1)	
Goodwill	1,357	1,329	2.1	2,420	2,413	.3	1,563	1,551	.8	
Other intangible assets	40	42	(4.8)	1,611	1,695	(5.0)	346	437	(20.8)	
Assets	62,856	56,796	10.7	90,392	85,570	5.6	7,372	7,594	(2.9)	
Noninterest-bearing deposits	10,485	10,982	(4.5)	11,757	12,208	(3.7)	4,459	4,214	5.8	
Interest-bearing deposits	29,451	20,717	42.2	55,798	57,808	(3.5)	14,091	11,776	19.7	
Total deposits	39,936	31,699	26.0	67,555	70,016	(3.5)	18,550	15,990	16.0	
Shareholders' equity	6,372	5,764	10.5	6,984	6,706	4.1	2,383	2,465	(3.3)	

	Payment			Tr	easury and		Consolidated			
		Services		Corp	orate Supp	ort		Company		
Six Months Ended	Jun 30,	Jun 30,	Percent	Jun 30,	Jun 30,	Percent	Jun 30,	Jun 30,	Percent	
(Dollars in Millions, Unaudited)	2008	2007	Change	2008	2007	Change	2008	2007	Change	
Condensed Income Statement										
Net interest income (taxable-equivalent basis)	\$497	\$341	45.7 %	\$153	\$(94)	** %	\$3,738	\$3,316	12.7 %	
Noninterest income	1,460	1,309	11.5	493	15	**	4,250	3,604	17.9	
Securities gains (losses), net				(303)	4	**	(314)	4	**	
Total net revenue	1,957	1,650	18.6	343	(75)	**	7,674	6,924	10.8	
Noninterest expense	677	602	12.5	245	147	66.7	3,457	3,053	13.2	
Other intangibles	98	100	(2.0)				174	189	(7.9)	
Total noninterest expense	775	702	10.4	245	147	66.7	3,631	3,242	12.0	
Income before provision and income taxes	1,182	948	24.7	98	(222)	**	4,043	3,682	9.8	
Provision for credit losses	302	193	56.5	395	3	**	1,081	368	**	
Income before income taxes	880	755	16.6	(297)	(225)	(32.0)	2,962	3,314	(10.6)	
Income taxes and taxable-equivalent adjustment	320	274	16.8	(264)	(260)	(1.5)	922	1,028	(10.3)	
Net income	\$560	\$481	16.4	\$(33)	\$35	**	\$2,040	\$2,286	(10.8)	
Average Balance Sheet Data										
Loans	\$16,712	\$13,901	20.2 %	\$806	\$237	** %	\$159,151	\$145,175	9.6 %	
Other earning assets	166	226	(26.5)	45,275	41,805	8.3	50,401	46,546	8.3	
Goodwill	2,361	2,272	3.9		14	**	7,701	7,579	1.6	
Other intangible assets	1,026	1,050	(2.3)	1	21	(95.2)	3,024	3,245	(6.8)	
Assets	21,545	18,749	14.9	57,284	52,065	10.0	239,449	220,774	8.5	
Noninterest-bearing deposits	479	376	27.4	305	48	**	27,485	27,828	(1.2)	
Interest-bearing deposits	53	34	55.9	6,456	1,684	**	105,849	92,019	15.0	
Total deposits	532	410	29.8	6,761	1,732	**	133,334	119,847	11.3	
Shareholders' equity	4,818	4,515	6.7	1,342	1,602	(16.2)	21,899	21,052	4.0	

<sup>\*</sup> Preliminary data

<sup>\*\*</sup> Not meaningful

# Supplemental Credit Schedules 2Q 2008

U.S. Bancorp

# **Residential Mortgages**

(Dollars in Millions, Unaudited)	June 30, 2008		March 31, 2008		December 31, 2007	September 30 2007		June 30, 2007	
CONSUMER FINANCE DIVISION									
Sub-prime Borrowers									
Loans outstanding	\$3,128		\$3,204		\$3,270	\$3,236		\$3,155	
Nonperforming loans	46		24		22	21		18	
<b>Delinquency Ratios</b>									
30-89 days past due	4.54	%	3.59	%	3.39	% 3.83	%	2.03	%
90 days or more past due	3.45		3.15		2.87	1.89		1.52	
Nonperforming loans	1.47		.75		.67	.65		.57	
Other Borrowers									
Loans outstanding	\$6,845		\$6,772		\$6,477	\$6,240		\$5,935	
Nonperforming loans	26		11		8	8		6	
<b>Delinquency Ratios</b>									
30-89 days past due	1.11	%	.89	%			%		%
90 days or more past due	.98		.80		.56	.30		.24	
Nonperforming loans	.38		.16		.12	.13		.10	
OTHER RETAIL DIVISIONS									
Loans outstanding	\$13,328		\$13,242		\$13,035	\$13,087		\$12,902	
Nonperforming loans	36		24		24	19		17	
<b>Delinquency Ratios</b>									
30-89 days past due	.82	%	.61	%	.61	% .66	%	.59	%
90 days or more past due	.59		.55		.51	.39		.30	
Nonperforming loans	.27		.18		.18	.15		.13	
				Т	Three Months E	Ended			
	June 30,		March 31,		December 31,	-		June 30,	
	2008	1	2008		2007	2007		2007	
CONSUMER FINANCE DIVISION Sub-prime Borrowers									
Net charge-offs	\$25		\$13		\$10	\$10		\$9	
Net charge-off ratio	3.19	%	1.62	%				1.15	
Other Borrowers									
Net charge-offs	\$17		\$8		\$4	\$5		\$4	
Net charge-off ratio	1.00	%	.48	%			%	.27	
OTHER RETAIL DIVISIONS									
Net charge-offs	\$11		\$5		\$3	\$2		\$2	
Net charge-off ratio	.33	%	.15	%			%		%

# Residential Mortgages (Dollars in Millions, Unaudited)

June 30, 2008  PORTFOLIO PROFILE  Consumer Finance Division  Sub-prime borrowers Other Retail Divisions Total  Three Months Ended June 30, 2008  LOAN ORIGINATIONS Consumer Finance Division Sub-prime borrowers Other Retail Divisions Total  Three Months Ended June 30, 2008  Consumer Finance Division Sub-prime borrowers Other Retail Divisions Total	alances	Weighted Average FICO Score  % 624 728 733 % 717  Weighted Average FICO Score  621 737 734 726	Weighted Average Loan-to-Value  85 % 86 67 75 %  Weighted Average Loan-to-Value  81 % 82 70 75 %
June 30, 2008  PORTFOLIO PROFILE  Consumer Finance Division  Sub-prime borrowers  Other borrowers  Total  Three Months Ended June 30, 2008  LOAN ORIGINATIONS  Consumer Finance Division  Sub-prime borrowers  Other Betail Divisions  Total  Three Months Ended June 30, 2008  Consumer Finance Division  Sub-prime borrowers  Other Retail Divisions  Total	14 29 57 100 Loans ginated \$76 358 555 \$989	FICO Score  % 624 728 733 % 717  Weighted Average FICO Score  621 737 734	Loan-to-Value  85 % 86  67 75 %  Weighted Average Loan-to-Value  81 % 82 70
PORTFOLIO PROFILE Consumer Finance Division Sub-prime borrowers \$3,128 Other borrowers 6,845  Other Retail Divisions Total \$23,301  Three Months Ended June 30, 2008 Orig LOAN ORIGINATIONS Consumer Finance Division Sub-prime borrowers Other borrowers Other Retail Divisions Total	14 29 57 100 Loans ginated \$76 358 555 \$989	% 624 728 733 % 717 Weighted Average FICO Score 621 737 734	85 % 86 67 75 % Weighted Average Loan-to-Value  81 % 82 70
Consumer Finance Division Sub-prime borrowers Other borrowers Other Retail Divisions Total  Three Months Ended June 30, 2008 LOAN ORIGINATIONS Consumer Finance Division Sub-prime borrowers Other borrowers Other Retail Divisions Total  Total	29 57 100 Loans ginated \$76 358 555 \$989	728 733 % 717  Weighted Average FICO Score  621 737 734	86 67 75 % Weighted Average Loan-to-Value  81 82 70
Sub-prime borrowers Other borrowers Other Retail Divisions Total  Three Months Ended June 30, 2008  Consumer Finance Division Sub-prime borrowers Other borrowers Other Retail Divisions Total  Total  Sub-prime borrowers Other Retail Divisions Total	29 57 100 Loans ginated \$76 358 555 \$989	728 733 % 717  Weighted Average FICO Score  621 737 734	86 67 75 % Weighted Average Loan-to-Value  81 82 70
Other Betail Divisions Total  Three Months Ended June 30, 2008  LOAN ORIGINATIONS Consumer Finance Division Sub-prime borrowers Other borrowers Other Retail Divisions Total	29 57 100 Loans ginated \$76 358 555 \$989	728 733 % 717  Weighted Average FICO Score  621 737 734	86 67 75 % Weighted Average Loan-to-Value  81 82 70
Other Retail Divisions Total  Three Months Ended June 30, 2008  LOAN ORIGINATIONS Consumer Finance Division Sub-prime borrowers Other borrowers Other Retail Divisions Total	57 100 Loans ginated \$76 358 555 \$989	733 % 717  Weighted Average FICO Score  621 737 734	Weighted Average Loan-to-Value  81 % 82 70
Three Months Ended June 30, 2008  Consumer Finance Division Sub-prime borrowers Other borrowers Other Retail Divisions Total	100 Loans ginated \$76 358 555 \$989	Weighted Average FICO Score  621 737 734	Weighted Average Loan-to-Value  81 % 82 70
Three Months Ended June 30, 2008  Consumer Finance Division Sub-prime borrowers Other borrowers Other Retail Divisions Total	100 Loans ginated \$76 358 555 \$989	Weighted Average FICO Score  621 737 734	Weighted Average Loan-to-Value  81 % 82 70
Three Months Ended June 30, 2008  LOAN ORIGINATIONS  Consumer Finance Division  Sub-prime borrowers Other borrowers  Other Retail Divisions  Total	\$76 358 555 \$989	Average FICO Score 621 737 734	Average Loan-to-Value  81 % 82 70
Three Months Ended June 30, 2008  LOAN ORIGINATIONS  Consumer Finance Division  Sub-prime borrowers Other borrowers  Other Retail Divisions  Total	\$76 358 555 \$989	Average FICO Score 621 737 734	Average Loan-to-Value  81 % 82 70
Three Months Ended June 30, 2008  LOAN ORIGINATIONS  Consumer Finance Division  Sub-prime borrowers Other borrowers  Other Retail Divisions  Total	\$76 358 555 \$989	FICO Score  621 737 734	Average Loan-to-Value  81 % 82 70
LOAN ORIGINATIONS Consumer Finance Division Sub-prime borrowers Other borrowers Other Retail Divisions Total	\$76 358 555 \$989	FICO Score  621 737 734	Loan-to-Value  81 % 82 70
Consumer Finance Division Sub-prime borrowers Other borrowers  Other Retail Divisions Total	358 555 \$989	737 734	82 70
Sub-prime borrowers Other borrowers  Other Retail Divisions  Total	358 555 \$989	737 734	82 70
Other borrowers  Other Retail Divisions  Total	358 555 \$989	737 734	82 70
Other Retail Divisions Total	555 \$989	734	70
Total	\$989		70 75 %
Total	\$989		75 %
		720	13 /0
As a I	Percent		
As a I	CICCIII		As a Percent
Loans of Tota	al Loan	Nonperforming	of Loan
	alances	Loans	Balances
LOAN PORTFOLIO BY GEOGRAPHY - TOP STATES	arances	Loans	Darances
Consumer Finance Division			
Sub-prime Borrowers			
Ohio \$237	7.6	% \$8	3.4 %
Florida 219	7.0	7	3.2
Pennsylvania 172	5.5	2	1.2
Tennessee 167	5.3	1	.6
Michigan 156	5.0	1	.6
Other 2,177	69.6	27	1.2
Total \$3,128	100.0		1.5 %
O.I. B			
Other Borrowers	10.6	0/ 02	2 0/
Minnesota \$723	10.6		.3 %
California 594	8.7	2	.3
Colorado 533	7.8	2	.4
Missouri 478	7.0		
Ohio 420	6.1	4	1.0
Other 4,097	59.8 100.0	16 % \$26	.4 %
Total \$6,845	100.0	% \$20	.4 %
Other Retail Divisions			
Minnesota \$1,325	9.9	% \$3	.2 %
California 1,027	7.7	3	.3
Colorado 950	7.1	1	.1
Illinois 893	6.7	3	.3
Ohio 873	6.6	7	.8
Other8,260	62.0	19	.3 %
Total \$13,328	100.0	% \$36	.3 %

U.S. Bancorp **Home Equity and Second Mortgages** 

	June 30,		March 31,		December 31,	September 30,		June 30,	
(Dollars in Millions, Unaudited)  CONSUMER FINANCE DIVISION	2008		2008		2007	2007		2007	
Sub-prime Borrowers									
Loans outstanding	\$793		\$841		\$881	\$912		\$910	
Nonperforming loans	1		2		1	1			
<b>Delinquency Ratios</b>									
30-89 days past due	4.04	%	3.57	%	3.52	% 3.51	%	2.20	%
90 days or more past due	3.03		3.45		2.61	1.54		1.32	
Nonperforming loans	.13		.24		.11	.11			
Other Borrowers									
Loans outstanding	\$1,305		\$1,058		\$973	\$931		\$920	
Nonperforming loans	2		1		1	1		2	
<b>Delinquency Ratios</b>									
30-89 days past due	1.23	%	1.32	%	1.64	% 1.29	%	1.09	%
90 days or more past due	1.07		1.32		1.03	.86		.65	
Nonperforming loans	.15		.09		.10	.11		.22	
OTHER RETAIL DIVISIONS									
Loans outstanding	\$15,438		\$14,749		\$14,587	\$14,367		\$14,077	
Nonperforming loans	8		8		9	9		13	
<b>Delinquency Ratios</b>									
30-89 days past due	.41	%	.39	%	.41	% .42	%	.33	%
90 days or more past due	.23		.20		.21	.17		.14	
Nonperforming loans	.05		.05		.06	.06		.09	
				7	Three Months E	Ended			
	June 30,	,	March 31,		December 31,	September 30,		June 30,	
	2008		2008		2007	2007		2007	
CONSUMER FINANCE DIVISION Sub-prime Borrowers									
Net charge-offs	\$25		\$14		\$9	\$9		\$7	
Net charge-off ratio	12.44	%	6.59	%			%	3.08	%
Other Borrowers									
Net charge-offs	\$10		\$6		\$5	\$5		\$4	
Net charge-off ratio	3.29	%	2.37	%	2.06	% 2.15	%	1.73	%
OTHER RETAIL DIVISIONS									
Net charge-offs	\$13		\$10		\$8	\$6		\$5	
Net charge-off ratio	.35	%	.27	%	.22	% .17	%	.14	%

# Home Equity and Second Mortgages (Dollars in Millions, Unaudited)

(Dollars in Millions, Unaudited)				
	_	As a Percent	Weighted	Weighted
1 20 2000	Loans	of Total Loan	Average	Average
June 30, 2008	Outstanding	Balances	FICO Score	Loan-to-Value
PORTFOLIO PROFILE Consumer Finance Division				
	\$793	5	% 652	94 %
Sub-prime borrowers Other borrowers	1,305	5 7	% 652 727	94 %
	1,303	/	121	90
Other Retail Divisions	15,438	88	746	72
Total	\$17,536	100	% 740	75 %
			***	***
		*	Weighted	Weighted
The March F. 1. 11 20 2000		Loans	Average	Average
Three Months Ended June 30, 2008  LOAN ORIGINATIONS		Originated	FICO Score	Loan-to-Value
Consumer Finance Division				
Sub-prime borrowers		\$17	658	82 %
Other borrowers		346	746	84
Other Retail Divisions		2,186	764	70
Total		\$2,549	761	72 %
		A D .		A D .
	T	As a Percent	NT	As a Percent
Luna 20, 2008	Loans	of Total Loan Balances	Nonperforming	of Loan Balances
June 30, 2008  LOAN PORTFOLIO BY GEOGRAPHY - TOP STATES	Outstanding	Datances	Loans	Darances
Consumer Finance Division				
Sub-prime Borrowers				
Ohio	\$68	8.6	% \$	%
Colorado	57	7.2		
Minnesota	56	7.1		
California	51	6.4		
Washington	43	5.4		
Other	518	65.3	1	.2
Total	\$793	100.0	% \$1	.1 %
Other Borrowers				
California	\$155	11.9	% \$	%
Colorado	147	11.3	,,	
Minnesota	137	10.5		
Washington	101	7.7		
Ohio	76	5.8	1	1.3
Other	689	52.8	1	.1_
Total	\$1,305	100.0	% \$2	.2 %
Other Retail Divisions				_
Minnesota	\$2,793	18.1	% \$1	%
California	1,870	12.1	γι ψ1 1	.1
Colorado	1,221	7.9	<u></u>	
Oregon	1,209	7.8		
Washington	1,152	7.5	1	.1
Other	7,193	46.6	5	.1
Total	\$15,438	100.0		.1 %
•	,			