```
ANDRÉ BIROTTE JR.
 1
    United States Attorney
   DENNISE D. WILLETT
   Assistant United States Attorney
    Chief, Santa Ana Branch
 3
    JENNIFER L. WAIER
   Assistant United States Attorney (Cal. Bar. No. 209813)
 4
         Ronald Reagan Federal Building and Courthouse
 5
         411 West Fourth Street, Suite 8000
         Santa Ana, California 92701
         Telephone: (714) 338-3550
 6
         Facsimile: (714) 338-3708
 7
         Jennifer.Waier@usdoj.gov
    Attorney for Plaintiff
 8
    UNITED STATES OF AMERICA
 9
10
11
                       UNITED STATES DISTRICT COURT
12
                  FOR THE CENTRAL DISTRICT OF CALIFORNIA
13
    UNITED STATES OF AMERICA,
                                     ) SA CR No. <u>09-246-CJC</u>
14
                    Plaintiff,
                                     ) <u>PLEA AGREEMENT FOR DEFENDANT</u>
                                      CHANT VARTANIAN
15
16
    CHANT VARTANIAN,
17
                    Defendant.
18
19
```

1. This constitutes the plea agreement between CHANT VARTANIAN ("defendant") and the United States Attorney's Office for the Central District of California ("the USAO") in the above-captioned case. This agreement is limited to the USAO and cannot bind any other federal, state, local, or foreign prosecuting, enforcement, administrative, or regulatory authorities.

26

20

21

22

23

24

25

27

DEFENDANT'S OBLIGATIONS

- 2. Defendant agrees to:
- a) At the earliest opportunity requested by the USAO and provided by the Court, appear and plead guilty to count one of the indictment in <u>United States v. Chant Vartanian</u>, SA CR No. 09-246-CJC, which charges defendant with wire fraud, in violation of Title 18, United States Code, Section 1343.
 - b) Not contest facts agreed to in this agreement.
- c) Abide by all agreements regarding sentencing factors contained in this agreement.
- d) Appear for all court appearances, surrender as ordered for service of sentence, obey all conditions of any bond, and obey any other ongoing court order in this matter.
- e) Not commit any crime; however, offenses that would be excluded for sentencing purposes under United States

 Sentencing Guidelines ("U.S.S.G." or "Sentencing Guidelines")

 § 4A1.2(c) are not within the scope of this agreement.
- f) Be truthful at all times with Pretrial Services, the United States Probation Office, and the Court.
- g) Pay the applicable special assessment at or before the time of sentencing unless defendant lacks the ability to pay and submits a completed financial statement (form OBD-500) to the USAO prior to sentencing.

THE USAO'S OBLIGATIONS

- 3. The USAO agrees to:
 - a) Not contest facts agreed to in this agreement.

- b) Abide by all agreements regarding sentencing factors contained in this agreement.
- c) At the time of sentencing, move to dismiss the remaining counts of the indictment as against defendant.

 Defendant agrees, however, that at the time of sentencing the Court may consider any dismissed charges in determining the applicable Sentencing Guidelines range, the propriety and extent of any departure from that range, and the sentence to be imposed.
- d) At the time of sentencing, provided that defendant demonstrates an acceptance of responsibility for the offense up to and including the time of sentencing, recommend a two-level reduction in the applicable Sentencing Guidelines offense level, pursuant to U.S.S.G. § 3E1.1, and recommend and, if necessary, move for an additional one-level reduction if available under that section.
- e) Recommend that defendant be sentenced to a term of imprisonment no higher than the low end of the applicable Sentencing Guidelines range.

NATURE OF THE OFFENSE

4. Defendant understands that for defendant to be guilty of the crime charged in count one (violation of Title 18, United States Code, Section 1343), the following must be true:

(1) the defendant knowingly devised or participated in a scheme to defraud; (2) the statements made or facts omitted as part of the scheme were material, that is, they had a natural tendency to influence, or were capable of influencing, a person to part with money and property; (3) the defendant acted with the intent to

defraud, that is, the intent to deceive or cheat; and (4) the defendant used an interstate wire to carry out or to attempt to carry out an essential part of the scheme. Defendant admits that defendant is, in fact, guilty of the offense as described in count one of the indictment.

PENALTIES

- 5. Defendant understands that the statutory maximum sentence that the Court can impose for a violation of Title 18, United States Code, Section 1343 is: 20 years imprisonment; a fine of \$250,000 or twice the gross gain or gross loss resulting from the offense, whichever is greatest; a 3-year period of supervised release; and a mandatory special assessment of \$100.
- 6. Defendant understands that supervised release is a period of time following imprisonment during which defendant will be subject to various restrictions and requirements. Defendant understands that if defendant violates one or more of the conditions of any supervised release imposed, defendant may be returned to prison for all or part of the term of supervised release authorized by statute for the offense that resulted in the term of supervised release, which could result in defendant serving a total term of imprisonment greater than the statutory maximum stated above.
- 7. Defendant understands that, by pleading guilty, defendant may be giving up valuable government benefits and valuable civic rights, such as the right to vote, the right to possess a firearm, the right to hold office, and the right to serve on a jury. Defendant understands that once the court

accepts defendant's guilty plea, it will be a federal felony for defendant to possess a firearm or ammunition. Defendant understands that the conviction in this case may also subject defendant to various other collateral consequences, including but not limited to revocation of probation, parole, or supervised release in another case and suspension or revocation of a professional license. Defendant understands that unanticipated collateral consequences will not serve as grounds to withdraw defendant's guilty plea.

8. Defendant understands that, if defendant is not a United States citizen, the felony conviction in this case may subject defendant to removal, also known as deportation, which may, under some circumstances, be mandatory. The court cannot, and defendant's attorney also may not be able to, advise defendant fully regarding the immigration consequences of the felony conviction in this case. Defendant understands that by entering a guilty plea defendant waives any claim that unexpected immigration consequences may render defendant's guilty plea invalid.

FACTUAL BASIS

9. Defendant and the USAO agree to the statement of facts provided below. Defendant and the USAO agree that this statement of facts is sufficient to support a plea of guilty to the charge described in this agreement and to establish the Sentencing Guidelines factors set forth in paragraph 11 below but is not meant to be a complete recitation of all facts relevant to the

underlying criminal conduct or all facts known to either party that relate to that conduct.

Defendant owned and operated I-Systems Technologies &
Solutions ("I-Systems"), a purported equipment vendor, located in
Los Angeles, California. Defendant partnered with Capitalwerks
("Capitalwerks") located in Orange County, California.

Beginning in or around 2001 and continuing until at least 2006, in Orange and Los Angeles Counties, within the Central District of California, and elsewhere, defendant knowingly and with the intent to defraud, devised, executed, and participated in a scheme to defraud funding sources as to material matters, and to obtain money from funding sources by means of materially false and fraudulent pretenses, representations, and promises, and the non-disclosure and concealment of material facts, in connection with a fraudulent equipment lease scheme.

Capitalwerks advertised working capital loans to small businesses who could not qualify for such loans through financial institutions. Capitalwerks communicated with clients who responded to the advertising, and reiterated that Capitalwerks could obtain working capital loans for them. Capitalwerks told clients that they would get a loan, but would sometimes have to accept some computer equipment with which the clients were free to do with it what they wished.

Once the clients agreed to Capitalwerks' assistance,

Capitalwerks would refer the transactions to defendant at I
Systems. Defendant used false statements and promises to induce funding sources to provide equipment leases to the clients.

At the direction of defendant, I-Systems caused false and misleading invoices to be submitted to funding sources to make it appear as though the lessees were receiving computer equipment worth a substantial amount of money. These invoices were designed to cause the funding sources into paying for non-existent and over-valued equipment. I-Systems would, in turn, provide the lessees computers that were worth substantially less than what was represented to the funding source, and in some instances, I-Systems would not provide all the equipment represented in its invoices.

Based upon the false invoices provided by defendant, the funding sources forwarded funds to I-Systems for the purported equipment leases.

Rather than using the funds to solely acquire the equipment as promised, defendant took the money received from the funding sources, used a small portion to pay for equipment in some cases, kept a commission for himself, and caused the remainder to be paid to accounts controlled by Capitalwerks who sent the majority of the money to the lessees as a cash loan.

By devising, executing, and participating in the fraudulent equipment lease scheme, defendant caused funding sources to lose \$728,619.

In furtherance of the above scheme, defendant caused a \$53,282.96 payment to be wired from Hudson United Bank in New Jersey to I-Systems located in the Central District of California.

SENTENCING FACTORS

- 10. Defendant understands that in determining defendant's sentence the Court is required to consider the factors set forth in 18 U.S.C. § 3553(a)(1)-(7), including the kinds of sentence and sentencing range established under the Sentencing Guidelines. Defendant understands that the Sentencing Guidelines are advisory only, that defendant cannot have any expectation of receiving a sentence within the Sentencing Guidelines range, and that after considering the Sentencing Guidelines and the other § 3553(a) factors, the Court will be free to exercise its discretion to impose any sentence it finds appropriate up to the maximum set by statute for the crime of conviction.
- 11. Defendant and the USAO agree to the following applicable Sentencing Guidelines factors:

```
Base Offense Level : 7 [U.S.S.G. § 2B1.1(a)(1)]
```

Specific Offense Characteristics

Loss Over \$400,000: +14 [U.S.S.G. § 2B1.1(b)(1)(H)]

Defendant reserves the right to argue that additional specific offense characteristics, adjustments, and departures under the Sentencing Guidelines are appropriate.

- 12. Defendant understands that there is no agreement as to defendant's criminal history or criminal history category.
- 13. Defendant reserves the right to argue for a sentence outside the sentencing range established by the Sentencing Guidelines based on the factors set forth in 18 U.S.C. § 3553(a)(1), (a)(2), (a)(3), (a)(6), and (a)(7).

WAIVER OF CONSTITUTIONAL RIGHTS

- 14. Defendant understands that by pleading guilty, defendant gives up the following rights:
 - a) The right to persist in a plea of not guilty.
 - b) The right to a speedy and public trial by jury.
- c) The right to the assistance of an attorney at trial, including the right to have the Court appoint an attorney to represent defendant at trial. Defendant understands, however, that, despite defendant's guilty plea, defendant retains the right to be represented by an attorney -- and, if necessary, to have the Court appoint an attorney if defendant cannot afford one -- at every other stage of the proceeding.
- d) The right to be presumed innocent and to have the burden of proof placed on the government to prove defendant quilty beyond a reasonable doubt.
- e) The right to confront and cross-examine witnesses against defendant.
- f) The right to testify on defendant's own behalf and present evidence in opposition to the charges, including calling witnesses and subpoenaing those witnesses to testify.
- g) The right not to be compelled to testify, and, if defendant chose not to testify or present evidence, to have that choice not be used against defendant.
- h) Any and all rights to pursue any affirmative defenses, Fourth Amendment or Fifth Amendment claims, and other pretrial motions that have been filed or could be filed.

WAIVER OF APPEAL OF CONVICTION

15. Defendant understands that, with the exception of an appeal based on a claim that defendant's guilty plea was involuntary, by pleading guilty defendant is waiving and giving up any right to appeal defendant's conviction on the offense to which defendant is pleading guilty.

LIMITED MUTUAL WAIVER OF APPEAL OF SENTENCE

- 16. Defendant agrees that, provided the Court imposes a term of imprisonment within or below the range corresponding to an offense level of 18 and the criminal history category calculated by the Court, defendant gives up the right to appeal all of the following: (a) the procedures and calculations used to determine and impose any portion of the sentence; (b) the term of imprisonment imposed by the Court; (c) the fine imposed by the court, provided it is within the statutory maximum; (d) the term of probation or supervised release imposed by the Court, provided it is within the statutory maximum; and (e) any of the following conditions of probation or supervised release imposed by the Court: the standard conditions set forth in General Orders 318, 01-05, and/or 05-02 of this Court; the drug testing conditions mandated by 18 U.S.C. §§ 3563(a)(5) and 3583(d); and the alcohol and drug use conditions authorized by 18 U.S.C. § 3563(b)(7).
- 17. The USAO agrees that, provided (a) all portions of the sentence are at or below the statutory maximum specified above and (b) the Court imposes a term of imprisonment within or below the range corresponding to an offense level of 18 and the

criminal history category calculated by the Court, the USAO gives up its right to appeal any portion of the sentence.

RESULT OF WITHDRAWAL OF GUILTY PLEA

18. Defendant agrees that if, after entering a guilty plea pursuant to this agreement, defendant seeks to withdraw and succeeds in withdrawing defendant's guilty plea on any basis other than a claim and finding that entry into this plea agreement was involuntary, then (a) the USAO will be relieved of all of its obligations under this agreement; and (b) should the USAO choose to pursue any charge that was not filed as a result of this agreement, then (i) any applicable statute of limitations will be tolled between the date of defendant's signing of this agreement and the filing commencing any such action; and (ii) defendant waives and gives up all defenses based on the statute of limitations, any claim of pre-indictment delay, or any speedy trial claim with respect to any such action, except to the extent that such defenses existed as of the date of defendant's signing this agreement.

EFFECTIVE DATE OF AGREEMENT

19. This agreement is effective upon signature and execution of all required certifications by defendant, defendant's counsel, and an Assistant United States Attorney.

BREACH OF AGREEMENT

20. Defendant agrees that if defendant, at any time after the signature of this agreement and execution of all required certifications by defendant, defendant's counsel, and an Assistant United States Attorney, knowingly violates or fails to perform any of defendant's obligations under this agreement ("a

breach"), the USAO may declare this agreement breached. All of defendant's obligations are material, a single breach of this agreement is sufficient for the USAO to declare a breach, and defendant shall not be deemed to have cured a breach without the express agreement of the USAO in writing. If the USAO declares this agreement breached, and the Court finds such a breach to have occurred, then: (a) if defendant has previously entered a guilty plea pursuant to this agreement, defendant will not be able to withdraw the guilty plea, and (b) the USAO will be relieved of all its obligations under this agreement.

- 21. Following the Court's finding of a knowing breach of this agreement by defendant, should the USAO choose to pursue any charge that was not filed as a result of this agreement, then:
- a) Defendant agrees that any applicable statute of limitations is tolled between the date of defendant's signing of this agreement and the filing commencing any such action.
- b) Defendant waives and gives up all defenses based on the statute of limitations, any claim of pre-indictment delay, or any speedy trial claim with respect to any such action, except to the extent that such defenses existed as of the date of defendant's signing this agreement.
- c) Defendant agrees that: (i) any statements made by defendant, under oath, at the guilty plea hearing (if such a hearing occurred prior to the breach); (ii) the agreed to factual basis statement in this agreement; and (iii) any evidence derived from such statements, shall be admissible against defendant in any such action against defendant, and defendant waives and gives

up any claim under the United States Constitution, any statute, Rule 410 of the Federal Rules of Evidence, Rule 11(f) of the Federal Rules of Criminal Procedure, or any other federal rule, that the statements or any evidence derived from the statements should be suppressed or are inadmissible.

COURT AND PROBATION OFFICE NOT PARTIES

- 22. Defendant understands that the Court and the United States Probation Office are not parties to this agreement and need not accept any of the USAO's sentencing recommendations or the parties' agreements to facts or sentencing factors.
- are free to: (a) supplement the facts by supplying relevant information to the United States Probation Office and the Court, (b) correct any and all factual misstatements relating to the Court's Sentencing Guidelines calculations, and (c) argue on appeal and collateral review that the Court's Sentencing Guidelines calculations are not error, although each party agrees to maintain its view that the calculations in paragraph 11 are consistent with the facts of this case. While this paragraph permits both the USAO and defendant to submit full and complete factual information to the United States Probation Office and the Court, even if that factual information may be viewed as inconsistent with the facts agreed to in this agreement, this paragraph does not affect defendant's and the USAO's obligations not to contest the facts agreed to in this agreement.
- 24. Defendant understands that even if the Court ignores any sentencing recommendation, finds facts or reaches conclusions

different from those agreed to, and/or imposes any sentence up to the maximum established by statute, defendant cannot, for that reason, withdraw defendant's guilty plea, and defendant will remain bound to fulfill all defendant's obligations under this agreement. Defendant understands that no one -- not the prosecutor, defendant's attorney, or the Court -- can make a binding prediction or promise regarding the sentence defendant will receive, except that it will be within the statutory maximum.

NO ADDITIONAL AGREEMENTS

25. Defendant understands that, except as set forth herein, there are no promises, understandings, or agreements between the USAO and defendant or defendant's attorney, and that no additional promise, understanding, or agreement may be entered into unless in a writing signed by all parties or on the record in court.

17 / / /

1

2

3

4

5

6

7

8

9

10

11

12

13

14

15

16

18 / / /

19 / / /

20 / / /

21 / / /

22 / / /

23 / / /

24 / / /

25 / / /

26 / / /

27 / / /

PLEA AGREEMENT PART OF THE GUILTY PLEA HEARING 26. The parties agree that this agreement will be considered part of the record of defendant's guilty plea hearing as if the entire agreement had been read into the record of the proceeding. AGREED AND ACCEPTED UNITED STATES ATTORNEY'S OFFICE FOR THE CENTRAL DISTRICT OF CALIFORNIA ANDRÉ BIROTTE JR. United States Attorney 5/17/2012 Date 5/18/20/2 JENNIFER L WATER Assistant United States Attorney CHANT VARTANIAN Defendant FRED G. MINASSIAN Attorney for Defendant CHANT VARTANIAN

CERTIFICATION OF DEFENDANT'S ATTORNEY

I am CHANT VARTANIAN's attorney. I have carefully and thoroughly discussed every part of this agreement with my client. Further, I have fully advised my client of his rights, of possible pretrial motions that might be filed, of possible defenses that might be asserted either prior to or at trial, of the sentencing factors set forth in 18 U.S.C. § 3553(a), of relevant Sentencing Guidelines provisions, and of the consequences of entering into this agreement. To my knowledge: no promises, inducements, or representations of any kind have been made to my client other than those contained in this agreement; no one has threatened or forced my client in any way to enter into this agreement; my client's decision to enter into this agreement is an informed and voluntary one; and the factual basis set forth in this agreement is sufficient to support my guilty plea pursuant to this agreement.

Ğ. MINASSIAN

Attorney for Defendant

CHANT VĀRTANIAN

1

2

3

4

5

6 7

8

9

10

11

12

13

14

15

16

17

18

19

20

21

22 23

24

25

26 27

CERTIFICATION OF DEFENDANT

I have read this agreement in its entirety. I have had enough time to review and consider this agreement, and I have carefully and thoroughly discussed every part of it with my attorney. I understand the terms of this agreement, and I voluntarily agree to those terms. I have discussed the evidence with my attorney, and my attorney has advised me of my rights, of possible pretrial motions that might be filed, of possible defenses that might be asserted either prior to or at trial, of the sentencing factors set forth in 18 U.S.C. § 3553(a), of relevant Sentencing Guidelines provisions, and of the consequences of entering into this agreement. No promises, inducements, or representations of any kind have been made to me other than those contained in this agreement. No one has threatened or forced me in any way to enter into this agreement. I am satisfied with the representation of my attorney in this matter, and I am pleading guilty because I am guilty of the charge and wish to take advantage of the promises set forth in this agreement, and not for any other reason.

CHANT VARTANIAN

Defendant

1

2

9

1.0

11

12

13

14

15

16

17

18

19

20

21

22

2324

25

26

27

28

S/17/12