ELFA Announces 2022 Business Council Steering Committees

Committees Represent Key Business Sectors and Advance Association
Mission

Washington, D.C. – The Equipment Leasing and Finance Association today announced the results of the association's Business Council Steering Committee elections. A diverse group of ELFA members has been elected to serve on five committees representing key business sectors of the association membership. The committees are an integral part of ELFA operations, providing input on the direction of the association, meeting the needs of members in their respective areas and serving as a bridge between the members, Board of Directors and staff. Each committee keeps its finger on the pulse of the industry, assessing sector trends and how they may impact the membership and the association.

"We are pleased to recognize the 2022 Business Council Steering Committee members, who will play an important role in the ELFA community in the year ahead," said ELFA President and CEO Ralph Petta. "We are fortunate to have engaged volunteers who will contribute their time and energy to advancing our association's critical mission in a wide range of areas, from advocacy to professional development."

The following individuals will serve on the five committees in 2022. The committee members are elected by the Business Council membership for a term of two years on a staggered basis.

Asterisks indicate members who were newly elected or re-elected in the 2021 elections. The ETAC Liaisons are representatives from ELFA's Emerging Talent Advisory Council.

The **Bank Business Council Steering Committee** represents bank-owned or bank-related organizations that utilize internal funding. They may encompass bank departments, divisions or affiliates, or divisions or subsidiaries of bank holding companies. The members are as follows:

- Sean Svoboda, Farm Credit Leasing (Committee Chair)
- Eric Bunnell, Arvest Equipment Finance*
- Maureen Carr, Pacific Western Bank (Board Liaison)
- Mark Farlin, LEAF Commercial Capital*
- Adam Fay, First American Equipment Finance, an RBC / City National Company*
- Thomas Forbes, Wintrust Commercial Finance*
- Kris Foster, Pinnacle Financial Partners*
- Craig George, Truist Equipment Finance Corp.

- Amy Gestal, Huntington Technology Finance
- Bryan Grantham, Regions Equipment Finance*
- Matthew Hand, U.S. Bank Equipment Finance*
- Dale Kluga, Providence Equipment Finance, A Division of Providence Bank & Trust
- Svetlana Kralik, U.S. Bank Equipment Finance (ETAC Liaison)
- Dennis Magarro, Peapack Capital Corporation*
- Martha McGuire, First Bank Chicago, a Division of First Bank of Highland Park
- Jill McKean-Bilby, BOK Financial Equipment Finance, Inc.
- Theresa Provencher, Bank of America Global Leasing*
- Jourdan Saegusa, Midland Equipment Finance, a division of Midland States Bank*
- Robert Seltzer, BciCapital, Inc. (BciC)
- Marci Slagle, BankFinancial, NA
- Stan Walker, Citizens Asset Finance
- Ken Walters, Investors Bank Equipment Finance

The Captive and Vendor Finance Business Council Steering

Committee represents financial services organizations that provide salesassisted financing and vendor and manufacturer support activities, either on a third-party or captive basis. The members are as follows:

- Jayma Sandquist, John Deere Financial (Committee Chair)*
- Mark Bainbridge, Caterpillar Financial Services Corporation*
- Joe Banister, LEAF Commercial Capital Inc.*
- Jon Biorkman, Healthcare Financial Services, GE Healthcare (Board Liaison)
- Brian Bower, Bank of America Global Leasing*
- Todd Clegg, TCF Capital Solutions, a division of TCF National Bank*
- Mike Elmasry, IBM Global Financing
- Dan Hathcoat, Summit Funding Group, Inc.*
- Xiang Ji, Toyota Industries Commercial Finance, Inc.*
- Christopher Johnson, Pitney Bowes Global Financial Services
- Sherrie Kalajian, Presidio Technology Capital LLC
- Mark Lombardi, GE Healthcare Financial Services*
- Brian Lowe, Verdant Commercial Capital LLC
- Jeremy McCulloch, Wells Fargo Vendor Financial Services*
- Chris Meeks, OnPoint Capital, LLC
- Kara Miyasato, Stryker Flex Financial
- Vince Mollica, CIT
- Dan Nuss, US Bank Equipment Finance*
- Sara Palmer, Key Equipment Finance
- Larry Scherzer, Cisco Systems Capital Corporation

- Eileen Schoonmaker, DLL*
- Justin Tabone, TIAA Commercial Finance, Inc.
- Greg Vandewalker, GreatAmerica Financial Services
- Camtu Vo, DLL (ETAC Liaison)
- Dan Willems Van Dijk, CNH Industrial Capital

The **Independent Business Council Steering Committee** represents non-bank-owned organizations that provide financing through lines of credit, discounting relationships or other funding vehicles. The members are as follows:

- Jonathan Albin, Nexseer Capital (Committee Chair)
- Kimberly Adair, Amur Equipment Finance
- Hollis Bufferd, Star Hill Financial LLC*
- Deborah Cole, Gaelic Leasing Inc*
- Roman Gajda, ENGS Commercial Finance Co.*
- Autumn Heseltine, Insight Investments, LLC
- Rick Matte, Encina Equipment Finance, LLC*
- Zoe Mitchell, Macquarie Specialized and Asset Finance
- Brian Mulder, FORT Capital Resources, LLC*
- Chris Pagano, Mitsubishi HC Capital America*
- Jennifer Sablowski, LeasePlan USA
- Mark Scardigli, Marlin Capital Solutions
- Howard Shiebler, Crossroads Equipment Lease & Finance LLC*
- Harrison Smith, Stonebriar Commercial Finance (ETAC Liaison)
- Bruce Winter, FSG Capital, Inc. (Board Liaison)

The **Service Providers Business Council Steering Committee** represents organizations and firms providing a variety of related services to the members of the other four Business Councils. Associated company types include accounting, collections, law, consulting, software, equipment management, university/government, executive recruiters, insurance, nonprofits/associations and publishers. The members are as follows:

- Jon Gerson, Executive Solutions for Leasing and Finance, Inc. (Committee Chair)
- Tara Aasand, LTi Technology Solutions
- Todd Anderson, CSC
- Jeffery Bilbrey, Leasepath
- Susan Carol, Susan Carol Creative*
- Ben Court, Stinson LLP*
- Kelly DeCarteret, DeCarteret Transport, LLC
- Joe Franco, CLFP, FIS*
- Julia Gavrilov, Moritt Hock & Hamroff LLP*

- Sean McKenna, Great American Insurance Group (ETAC Liaison)
- Barry Ripes, Equifax Company (Board Liaison)
- Cody Sanguinetti, CLFP, Great American Insurance Group*
- Douglas Williams, JDR Solutions, Inc.

The **Small Ticket Business Council Steering Committee** represents financial services organizations primarily involved in transactions under \$250,000, either individually or through lines.

- Brad Peterson, Channel (Committee Chair)
- Robert Ceribelli, DLL
- Mike Coon, Hanmi Bank
- Cole Farmer, Blue Street Capital, LLC (ETAC Liaison)
- Nicholas Gibbens, CLFP, Wintrust Specialty Finance*
- Brent Hall, CLFP Alliance Funding Group
- Stephanie Hall, BankFinancial, NA*
- Richard Irwin, Marlin Capital Solutions
- Chris Lerma, CLFP, AP Equipment Financing
- Brient Mills, JB&B Capital, LLC*
- Robert Neagle, Finova Capital, LLC (Board Liaison)
- Kayla Perlinger, Oakmont Capital Services*
- Ryan Schlenner, U. S. Bank Equipment Finance
- Allen Snelling, Financial Pacific Leasing, Inc., an Umpqua Bank Company
- Todd Wainwright, Amur Equipment Finance*

Learn More

To learn more about each ELFA committee and its purpose, <u>download the ELFA Volunteer Guide</u> or <u>view committee descriptions online</u>. All members who are interested in serving on an ELFA committee, including a Business Council Steering Committee, are encouraged to <u>complete the online committee volunteer form</u> or contact Director of Governance Ed Rosen at <u>erosen@elfaonline.org</u> or 202.238.3428.

About ELFA

The Equipment Leasing and Finance Association (ELFA) is the trade association that represents companies in the nearly \$1 trillion equipment finance sector, which includes financial services companies and manufacturers engaged in financing capital goods. ELFA members are the driving force behind the growth in the commercial equipment finance market and contribute to capital formation in the U.S. and abroad. Its 575 members include independent and captive leasing and finance companies, banks, financial services corporations, broker/packagers and investment banks, as

well as manufacturers and service providers. For more information, please visit $\underline{www.elfaonline.org}$. Follow ELFA on Twitter @ELFAonline.