



CLFP

2019 Accomplishment Report

IN THIS ISSUE

- 2 | 2019 Membership
- 7 | 2019 CLFP Celebration Day
- 11 | Exam Preparation
- 12 | Cindy Spurdle Award of Excellence
- 13 | 2020 Board of Directors
- 14 | Companies with 3 or More CLFPs
- 19 | New CLFPs and Associates
(since last publication)



2019 BOARD OF DIRECTORS

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Kevin Prykull, CLFP - Vice President
PNC Equipment Finance
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Orion First Financial

STAFF

Reid Raykovich, CLFP - Executive Director
Sandy Vigilia - Executive Administrator

Thank you to our supporting Associations.



2019 MEMBERSHIP

The CLFP Foundation membership increased 25% in 2019 with 297 individuals sitting for the exam – a 39% increase over 2018. At time of press, the Foundation has 861 CLFPs and Associates across the United States, Canada, Australia, and India. Following are the individuals who gained the designation in 2019:

Chris Ahn	DLL
Omar Ali	Partners Capital Group, Inc.
Ryan Anderson	Stearns Bank NA-Equipment Finance Division
Mitchel Anderson (CLFP Associate)	Stearns Bank NA-Equipment Finance Division
Margaret Aniceto (CLFP Associate)	AP Equipment Financing
Caprice Archer	Ascentium Capital LLC
Andrew Baccaro	Ascentium Capital LLC
Blake Bachelor (CLFP Associate)	Team Financial Group, Inc.
Emma Bambury	First American Equipment Finance, a City National Bank Company
Nate Bash	First American Equipment Finance, a City National Bank Company
Geoff Belt	Stryker
Kimberly Benson	Financial Pacific Leasing, Inc., an Umpqua Bank Company
Justin Berard	Amur Equipment Finance
Shannah Berger	FirstLease, Inc.
Amanda Bialka	Stearns Bank NA-Equipment Finance Division
Mario Bianchi (CLFP Associate)	Northpoint Commercial Credit, LLC
Jeff Bitzer	Integrated Financial Solutions
Cassie Blodgett (CLFP Associate)	Stryker
Chad Boivin	Beacon Funding Corporation
John Bortle	Amur Equipment Finance
Melissa Boyd	U.S. Bank Equipment Finance
Dawn Brouillet	Stearns Bank NA-Equipment Finance Division
Criss Brown	BB&T Commercial Equipment Capital Corp.
Katrina Bryson	DLL
Angie Burg	Stearns Bank NA-Equipment Finance Division
Rebecca Bylin	Financial Pacific Leasing, Inc., an Umpqua Bank Company
Chad Carlson	Tamarack Consulting, Inc.
Steve Caulder	International Decision Systems
Kyle Cerone	First American Equipment Finance, a City National Bank Company
Desiree Chackal	First American Equipment Finance, a City National Bank Company
Brian Chang (CLFP Associate)	First American Equipment Finance, a City National Bank Company
Rachel Chesley	Western Equipment Finance
Drew Christopher	Diorio Forest Products, Inc.
Andrew Clark	Laurentide Financial Services
Danielle Clawson	First American Equipment Finance, a City National Bank Company
Andre Clifford	Bryn Mawr Equipment Finance, Inc. dba Bryn Mawr Funding
Nathan Cmelik	Stearns Bank NA-Equipment Finance Division
Jerald Collens	Crossroads Equipment Lease & Finance LLC
Craig Colling	Ascentium Capital LLC
Jordan Cooper	First American Equipment Finance, a City National Bank Company
Karin Copeland	3M
Tony Corbett	DLL
Martin Cowie	FIS
Paul Crnkovic	Ascentium Capital LLC
Tricia Cruz	Ascentium Capital LLC
Anna Cuthbert	First American Equipment Finance, a City National Bank Company
Casey Cuthbert	First American Equipment Finance, a City National Bank Company
Ashley Davis	Ascentium Capital LLC
Brenda Denelsbeck	U.S. Bank Equipment Finance

Doug DiFilippo	DLL
Michele Lee Doherty	Canon Financial Services, Inc.
Parker Dood (CLFP Associate)	Stryker
Crystal Doro	First American Equipment Finance, a City National Bank Company
Heather Doyle	Financial Pacific Leasing, Inc., an Umpqua Bank Company
Adam Drill	K2 Capital Group
Katrina DuBois	AP Equipment Financing
Sichao E	ECS Financial Services, Inc.
Sean Eidle	Oakmont Capital Services, LLC
Mandy Eiyneck	Stearns Bank NA-Equipment Finance Division
Tracey Elfering	Oakmont Capital Services, LLC
Corey Elkins	Financial Pacific Leasing, Inc., an Umpqua Bank Company
Josh Ellison	Stearns Bank NA-Equipment Finance Division
Ron Elwood	Navitas Credit Corp.
Joel Emmett	International Decision Systems
Sarah Engdahl	Stearns Bank NA-Equipment Finance Division
Matt Enzwiler	Commerce Bank
Ann Erickson	Stearns Bank NA-Equipment Finance Division
Suzann Fakhoury	Crossroads Equipment Lease & Finance LLC
Becky Farmer	First American Equipment Finance, a City National Bank Company
Eric Felland	Stearns Bank NA-Equipment Finance Division
Clay Fischer	Sentry Bank
Andy Fishburn	Equipment Leasing and Finance Association
Jan Forgue	ECS Financial Services, Inc.
Erin Foster	Ascentium Capital LLC
Jen Foulds	Oakmont Capital Services, LLC
Roger Franco	Cisco Systems Capital Corporation
Joseph Frank	Stearns Bank NA-Equipment Finance Division
Ben Franzoso (CLFP Associate)	Amur Equipment Finance
Siyani Fullerton	First American Equipment Finance, a City National Bank Company
Jason Galaska	Amur Equipment Finance
Ed Gerek, Jr. (CLFP Associate)	Bryn Mawr Equipment Finance, Inc. dba Bryn Mawr Funding
Dustin Gibbs	AP Equipment Financing
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Ryan Gilbert	First Foundation Bank
Brandon Gnecco (CLFP Associate)	Amur Equipment Finance
Sharon Goetz	KLC Financial, Inc.
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Lovern Gordon	Boston Financial & Equity Corporation
Kim Gosal	Amur Equipment Finance
Whitney Gross	First American Equipment Finance, a City National Bank Company
Cindy Grover	Financial Pacific Leasing, Inc., an Umpqua Bank Company
Robert Harris	Wintrust Commercial Finance
Kash Hassan	First American Equipment Finance, a City National Bank Company
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Dan Heim	BB&T Commercial Equipment Capital Corp.
Brian Hernandez	Ascentium Capital LLC
Tammy Heydt	BB&T Commercial Equipment Capital Corp.
Richard Hickmon	VFI Corporate Finance
Jake Hirsch (CLFP Associate)	AP Equipment Financing
Julie Hoffman	TriState Capital Bank
Crystal Hofmeyer	U.S. Bank Equipment Finance
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Adam Horsch	Stearns Bank NA-Equipment Finance Division
Hilary Hull	Amur Equipment Finance
Jason Hunter (CLFP Associate)	ECS Financial Services, Inc.

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Ben Jacobs
Caroline Johnson
Jeremy Johnson
Michael Jung (CLFP Associate)
Bill Kane (CLFP Associate)
Nick Karlen (CLFP Associate)
Ken Karpel
Nate Kary
Aaron Kaslow
Dan Kats (CLFP Associate)
Melissa Kaul
Lawrence Kellmayer
Debra Kemp
Craig Kern
Jordanne Kissner (CLFP Associate)
Dom Knight
Roderick Knoll (CLFP Associate)
Missy Koltes
Nick Konz
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Yuman Li
Elise Linn
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Paul MacDonald
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Eric Mandella
Stephen Marcucci (CLFP Associate)
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Jodie Masciola
Andrew Mayer
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Michael McElroy
Lance McKnight
Brent McWhorter
Sean Meder
Natalie Melhouse
Brittney Metzner
Dennis Miller
Julie Miller (CLFP Associate)
Kara Miyasato
Amy Moffitt
Kimberly Moore
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Jena Morgan
Ramesh Muniappan

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First American Equipment Finance, a City National Bank Company
Stryker
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First American Equipment Finance, a City National Bank Company
BB&T Equipment Finance Corp.
Amur Equipment Finance
Geneva Capital, LLC
Northpoint Commercial Credit, LLC
ECS Financial Services, Inc.
U.S. Bank Equipment Finance
SANY Capital USA, Inc.
U.S. Bank Equipment Finance
Stearns Bank NA-Equipment Finance Division
Fafinski Mark & Johnson, P.A.
Ascentium Capital LLC
Marathon Commercial Capital, LLC
Stearns Bank NA-Equipment Finance Division
Northland Capital Financial Services, LLC
Amur Equipment Finance
ConnectedFi
Stearns Bank NA-Equipment Finance Division
Amur Equipment Finance
First Midwest Equipment Finance Co.
Odessa
Financial Pacific Leasing, Inc., an Umpqua Bank Company
ECS Financial Services, Inc.
Oakmont Capital Services, LLC
First American Equipment Finance, a City National Bank Company
Stryker
Stearns Bank NA-Equipment Finance Division
Stearns Bank NA-Equipment Finance Division
Volvo Financial Services
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Navitas Credit Corp
Ascentium Capital LLC
BB&T Commercial Equipment Capital Corp.
Navitas Credit Corp.
Wintrust Specialty Finance
Tamarack Consulting, Inc.
Stryker
International Decision Systems
Stryker
Oakmont Capital Services, LLC
BB&T Equipment Finance Corp.
Amur Equipment Finance
BciCapital, Inc.
International Decision Systems
Ascentium Capital LLC
BB&T Commercial Equipment Capital Corp.
ConnectedFi
Stryker
First American Equipment Finance, a City National Bank Company
First American Equipment Finance, a City National Bank Company
AP Equipment Financing
KLC Financial, Inc.
Odessa

Danielle Naylor	First American Equipment Finance, a City National Bank Company
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Matt Nicholson	U.S. Bank Equipment Finance
Tatum Noreen	Stearns Bank NA-Equipment Finance Division
Justin Norris	First Utah Bank
Kevin O'Connor	Beacon Funding Corporation
Mark O'Gorden	Amur Equipment Finance
David Olson	International Decision Systems
Trent Olson	KLC Financial, Inc.
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Nathan Pearson	Stearns Bank NA-Equipment Finance Division
Melanie Pedersen	U.S. Bank Equipment Finance
Aaron Perry	Stryker
Randy Petersen	KLC Financial, Inc.
Kevin Peterson	Northpoint Commercial Credit, LLC
Karen Pomazal	First American Equipment Finance, a City National Bank Company
Lori Popp	Stearns Bank NA-Equipment Finance Division
Michael Prestoy (CLFP Associate)	Odessa
Tom Radcliff	Physicians Mutual Insurance Company
Jen Rakotz	Stearns Bank NA-Equipment Finance Division
Matt Rankin	First American Equipment Finance, a City National Bank Company
Erin Rasmus	KLC Financial, Inc.
Becky Ricci	DLL
Ray Ridge III	DLL
Ricky Rios, CFA	Commercial Equipment Finance, Inc.
Lee Ritter	Stryker
Ryan Rizzo	International Decision Systems
Vickii Robinson	Financial Pacific Leasing, Inc., an Umpqua Bank Company
Rob Rohner	Amur Equipment Finance
Wyman Rothanburg	Northland Capital Financial Services, LLC
Brent Russell	Bryn Mawr Equipment Finance, Inc. dba Bryn Mawr Funding
Jeff Saylor	First American Equipment Finance, a City National Bank Company
Cati Scheifele	DLL
Larry Scherzer	Cisco Systems Capital Corporation
Margaret Schmitt	International Decision Systems
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Zack Scribani	First American Equipment Finance, a City National Bank Company
Erin Secord	Stearns Bank NA-Equipment Finance Division
Don Segura	Amur Equipment Finance
Molly Simon	U.S. Bank Equipment Finance
Julian Sirull	Global Financial & Leasing Services LLC
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Eli Skundric	Amur Equipment Finance
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Rico Sondakh-Dorantes	UniFi Equipment Finance, Inc.
Brett Spurlock	Arvest Equipment Finance
Delroy Stauffer	Odessa
Jen Steichen	Stearns Bank NA-Equipment Finance Division
Anthony Stein	Ascentium Capital LLC
Mark Stephany	First American Equipment Finance, a City National Bank Company
Jen Stich	Stearns Bank NA-Equipment Finance Division
Marilyn Tacka	BB&T Equipment Finance Corp.
Shrirang Tambe	Origa Lease Finance Pvt Ltd, India
Maggie Terres	Stearns Bank NA-Equipment Finance Division
Jacki Thielen	Stearns Bank NA-Equipment Finance Division
Stacey Thompson	First Foundation Bank
Will Thomsen	Better Business Funding, LLC
Christopher Tokin	Financial Pacific Leasing, Inc., an Umpqua Bank Company

Amanda Town
 Joan Twigg
 Meredith Ulrich
 Matt Vazzana
 Brian Vogel
 Skii VonDracek
 Missy Vos
 Taka Wada
 Gordon Walker
 Scott Wall
 Nate Wallenhorst
 Eric Wanberg
 Bobbie Warner
 Cameron Watten
 Gina Weismann
 Ann Wendling
 Steph Wentland
 Will Whelan
 Garrett Wilhite (CLFP Associate)
 Valerie Wood
 Chelsea Wood Thurn
 Luanne Woods
 Amanda Zeken
 Kara Ziegler
 Christa Zodda

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 Univest Capital, Inc.
 Stearns Bank NA-Equipment Finance Division
 Huntington Technology Finance
 Stearns Bank NA-Equipment Finance Division
 U.S. Bank Equipment Finance
 Stearns Bank NA-Equipment Finance Division
 Amur Equipment Finance
 DLL
 International Decision Systems
 First American Equipment Finance, a City National Bank Company
 AP Equipment Financing
 Odessa
 Amur Equipment Finance
 TD Equipment Finance, Inc.
 Odessa
 Stearns Bank NA-Equipment Finance Division
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2019 CLFP CELEBRATION WEEK

The Foundation extended the CLFP Celebration Day to a Celebration Week. CLFPs and Associates gathered across the country in fifteen different cities including, Chicago, IL; Fort Smith, AR; Grand Island, NE; Milwaukee, WI; Devils Lake, ND; Philadelphia, PA; Portland, OR; Rochester, NY; San Francisco, CA; Scottsdale, AZ; Seattle, WA; Tustin, CA; St. Cloud, MN; Knoxville, TN; and Houston, TX.

SEATTLE, WA



FORT SMITH, AR



ST. CLOUD, MN



TUSTIN, CA



2019 CLFP CELEBRATION WEEK

PHILADELPHIA, PA



CHICAGO, IL



SCOTTSDALE, AZ



DEVILS LAKE, ND



2019 CLFP CELEBRATION WEEK

PACIFIC NORTHWEST + SOUTHERN CALIFORNIA



KNOXVILLE, TN



MILWAUKEE, WI



SAN FRANCISCO, CA



GRAND ISLAND, NE



2019 CLFP CELEBRATION WEEK

ROCHESTER, NY



PORTLAND, OR



ROCHESTER, NY



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EXAM PREPARATION

The CLFP Foundation continued facilitating the Academy for Lease & Finance Professionals (ALFP) in 2019 and held 14 Academies (6 private and 8 public). Below are those CLFPs who graciously volunteered their time to lead a subject (or several), and/or proctor.

Stacey Allen, CLFP
Derek Anniston, CLFP
Robin Cook, CLFP
Anne Dalgaard, CLFP
Kathy Dapcic, CLFP
Nick Fong, CLFP
Michelle Fuchs, CLFP
Michael Green, CLFP
Judi Jenks, CLFP
Terey Jennings, CLFP
Bette Kerhoulas, CLFP
Kristie Kosobuski, CLFP
Christy Kusilek, CLFP
Joe Leonard, CLFP
Chris Maudlin, CLFP
Mike McDonald, CLFP
Mark McKissick, CLFP

Jill Molitor, CLFP
Sinead Murphy, CLFP
David Normandin, CLFP
Daniel Nelson, CLFP
Jim Peach, CLFP
Nate Pfeifer, CLFP
Shervin Rashti, CLFP
Candace Reinhart, CLFP
Deb Reuben, CLFP
Delroy Stauffer, CLFP
Jen Stich, CLFP
Lia Wax, CLFP
Christine Williams, CLFP
Lisa Whitehead, CLFP
Tobey Wilson, CLFP
Laura Witow, CLFP

We would also like to thank all of the hosts who made each ALFP a success!



CINDY SPURDLE

Award of Excellence



The 2019 Cindy Spurdle Award of Excellence was presented to Rob Boyer, CLFP by Reid Raykovich, CLFP at the NEFA Fall Funding Symposium. He was nominated by his peers and the Board of Directors made a final selection as the CLFP who has contributed most to the industry and best represents the CLFP ideals for the year.

Kevin Prykull, CLFP, Vice President of the CLFP Board of Directors states, “The Cindy Spurdle Award of Excellence is befitting for Rob who provides ongoing commitment and service to the CLFP certification, our Foundation, and the equipment finance and leasing industry. I have had the opportunity to work directly with Rob on the CLFP Board over the last couple of years. His insights, leadership and thoughtfulness helped propel the exam, certification and our Foundation to new heights. Rob clearly makes a difference, akin to the excellence of Cindy Spurdle for which this award is in honor. Rob is a consummate professional and represents the CLFP in the very best light.”

“It is truly a great honor to be recognized by the CLFP Foundation for the work that I did while a member of the Foundation’s Board of Directors,” said Rob Boyer. “The CLFP Foundation is unique in the sense that it works to build a better industry by its focus on developing enhanced knowledge and ethical conduct at the individual professional level. I found the CLFP’s mission and purpose very compelling and I am happy that I was able to have a positive impact on its growth and development.”

2020 CLFP BOARD OF DIRECTORS



SUDHIR AMEMBAL, CLFP
Amembal & Halladay



TAMARA MCCOURT, CCE, CLFP
LendSpark



PETE SAWYER, CLFP
Sun South Equipment Leasing



TODD BUZARD, CPA, CLFP
First American Equipment Finance



DANIEL NELSON, CLFP
Tamarack Consulting



JASON SEITZ, CLFP
BMO Harris Equipment Finance



ANDREW ELLER, CLFP
First American Equipment Finance



KATHY NORDENDAHL, CLFP
Dedicated Funding



LIA WAX, CLFP
Financial Pacific Leasing



NATE GIBBONS, CLFP
Innovation Finance



KEVIN PRYKULL, CLFP
PNC Equipment Finance



JENNY WOOD, CLFP
Orion First Financial



JOE LEONARD, CLFP
Oakmont Capital Services



NICK ROSS, CLFP
Western Equipment Finance

The Foundation would especially like to thank those who served on the Board of Directors in 2019 and will not be returning.



CHRIS ENBOM, CLFP
who served for four years



MARCI SLAGLE, CLFP
who served for five years

COMPANIES WITH 3 OR MORE CLFPS

2019 RANK	2018 RANK	COMPANY	2019 COUNT	2018 COUNT	CHANGE
1	1	First American Equipment Finance, a City National Bank Company	124	109	12%
2	n/a	Stearns Bank NA-Equipment Finance Division*	39	1	97%
3	6	Amur Equipment Finance	33	16	52%
3	2	Financial Pacific Leasing, Inc., an Umpqua Bank Company	33	24	27%
5	4	Ascentium Capital LLC	32	18	44%
6	4	BB&T Commercial Equipment Capital Corp.	26	18	31%
6	5	U.S. Bank Equipment Finance	26	17	35%
8	3	AP Equipment Financing	24	19	21%
9	7	ECS Financial Services, Inc.	18	12	33%
10	12	DLL	14	4	71%
10	9	KLC Financial, Inc.	14	9	36%
12	10	Oakmont Capital Services, LLC	13	8	38%
13	14	International Decision Systems	12	3	75%
13	7	Ivory Consulting Corporation	12	12	0%
13	n/a	Stryker*	12	2	83%
16	8	Arvest Equipment Finance	11	10	9%
16	8	Canon Financial Services, Inc.	11	10	9%
18	8	Orion First Financial LLC	10	10	0%
19	9	BMO Harris Equipment Finance Company	9	9	0%
19	8	Great American Insurance	9	10	-11%
19	10	Northland Capital Financial Services, LLC	9	8	11%
19	14	Wintrust Capital	9	3	67%
23	9	BancorpSouth Equipment Finance	8	9	-13%
24	10	Beacon Funding Corporation	7	8	-14%
24	10	Celtic Commercial Finance	7	8	-14%
24	14	Odessa	7	3	57%
24	12	Tamarack Consulting, Inc.	7	4	43%
28	10	The Huntington National Bank	6	8	-33%
29	12	Commerce Bank	5	4	20%
29	14	First Foundation Bank	5	3	40%
29	11	GreatAmerica Financial Services	5	6	-20%
32	12	Bank of the West	4	4	0%
32	11	Marlin Capital Solutions	4	6	-50%
32	12	NCMIC Finance Corporation	4	4	0%
32	12	Partners Capital Group, Inc.	4	4	0%
32	14	UniFi Equipment Finance, Inc.	4	3	25%
37	13	Alliance Funding Group	3	3	0%
37	n/a	Bryn Mawr Equipment Finance, Inc. dba Bryn Mawr Funding*	3	1	67%
37	14	BSB Leasing, Inc.	3	3	0%
37	14	First National Capital Corporation	3	3	0%

*Denotes companies not on the 2018 list

COMPANIES WITH 3 OR MORE CLFPS

37	n/a	FirstLease, Inc.*	3	1	67%
37	n/a	FSG Capital, Inc.*	3	3	0%
37	n/a	Global Financial & Leasing Services LLC*	3	1	67%
37	12	Hanmi Bank	3	4	-33%
37	14	Key Equipment Finance	3	3	0%
37	14	LTi Technology Solutions	3	3	0%
37	n/a	Navitas Credit Corp.*	3	0	100%
37	n/a	Northpoint Commercial Credit, LLC*	3	0	100%
37	14	Providence Capital Funding, Inc.	3	3	0%
37	14	Quality Leasing Co., Inc.	3	3	0%
37	n/a	Taycor Financial*	3	2	33%
37	14	Western Equipment Finance	3	3	0%

*Denotes companies not on the 2018 list

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Thank you to our 2019 corporate partners

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Financial Pacific Leasing
First American Equipment
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Hanmi Bank
LeaseTeam, Inc.
Orion First Financial*

GOLD

AP Equipment Financing

BRONZE

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Arvest Equipment Finance
Ivory Consulting Corporation
Pawnee Leasing Corporation
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Company*

Thank you to our 2019 personal partners

BENEFACTOR (\$250+)

*Alliance Capital Corporation
Sudhir Amembal, CLFP
Rob Boyer, CLFP
Donnie Bunn, CLFP
Mike Coon, CLFP
Jeff Elliott, CLFP
Paul Fogle, CLFP*

*Rick Galtelli, CLFP
Lisa Genereux, CLFP
Jaimie Haver, CLFP
Jaime Kaneshina, BPB, CLFP
Kevin Prykull, CLFP
Reid Raykovich, CLFP
Candace Reinhart, CLFP*

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John Rosenlund, CLFP*

*Colin Rosenmeyer, CLFP
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Kristie Kosobuski, CLFP
Ray Lavin, CLFP
Brian Link, CLFP*

*Richard Padgett, CLFP
Ignacio Sanchez, CLFP
Dave Verkinderen, CLFP*

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Jed Evans, CLFP
Katharine Harris, CLFP*

*Michael Kianmahd, CLFP
Cate McDonald, CLFP
Kathy Nordendahl, CLFP
Patrick O'Connor, CLFP*

*Shervin Rashti, CLFP
Kendra Rothschild, CLFP*

NEW CLFPS AND ASSOCIATES

since last publication



CHRIS AHN, CLFP
DLL



CHAD CARLSON, CLFP
Tamarack Consulting, Inc.



DOUG DIFILIPPO, CLFP
DLL



BLAKE BACHELOR, ASSOCIATE
Team Financial Group, Inc.



STEVEN CAULDER, CLFP
International Decision Systems



MICHELE LEE DOHERTY, CLFP
Canon Financial Services, Inc.



SHANNAH BERGER, CLFP
FirstLease, Inc.



ANDREW CLARK, CLFP
Laurentide



ADAM DRILL, CLFP
K2 Capital Group



MARIO BIANCHI, ASSOCIATE
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ANTHONY CORBETT, CLFP
DLL



RONALD ELMWOOD, CLFP
Navitas Credit Corp.



JEFFREY BITZER, CLFP
Integrated Financial Solutions



MARTIN COWIE
FIS



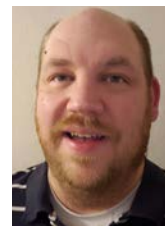
JOEL EMMETT, CLFP
International Decision Systems



CRISS BROWN, CLFP
BB&T Commercial Equipment Capital Corp.



PAUL CRNKOVIC, CLFP
Ascentium Capital LLC



MATTHEW ENZWILER, CLFP
Commerce Bank



KATRINA BRYSON, CLFP
DLL



PATRICIA CRUZ, CLFP
Ascentium Capital LLC



ANDY FISHBURN, CLFP
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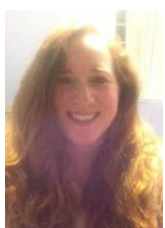
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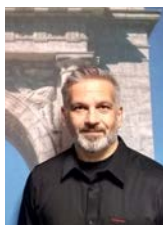
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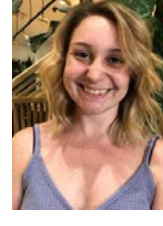
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