ACCOMPLISHMENT REPORT

CLFP | 2022



IN THIS ISSUE

- 2 2022 Board of Directors
- **3** Going Global
- 4 2022 Membership
- 8 Cindy Spurdle Award of Excellence & CLFP Day
- **10** ALFP 2022 Recap

- 12 2023 Board of Directors
- **14** Companies with 3 or More CLFPs
- 16 New CLFPs and Associates
- **20** Thank You to Our 2022 Corporate and Personal Partners!



CLFP Foundation | 2022 V.4

2022 BOARD OF DIRECTORS

Nathan Gibbons, CLFP
Past President | Innovation Finance

Jenny Wood, CLFP
President | Orion First Financial

Lia Wax, CLFPVice President | *Financial Pacific Leasing*

Todd Buzard, CPA, CLFPTreasurer | First American Equipment Finance

Mike McDonald, CLFP Vice Treasurer | *Stryker*

Candace Reinhart, CLFP Secretary | *CoreTech Leasing*

Craig Colling, CLFP *Ascentium Capital*

Mikki Henkelman, CLFP
Oakmont Capital Holdings

Theresa Kabot, CLFP Kabot Commercial Leasing **Paul Knowlton, CLFP** *Huntington Equipment Finance*

Larry LaChance, CLFP Bankers Capital

Jena Morgan, CLFP

Michael "Mic" Mount, CLFP U.S. Bank Equipment Finance

Daniel Nelson, CLFP *Tamarack Technology*

Kathy Nordendahl, CLFP Dedicated Funding

Deborah Reuben, CLFP *TomorrowZone*

STAFF
Reid Raykovich, CLFP
CEO

Mel Vinson, CLFP *VP of Marketing and Development*

Sandy Vigilia *Executive Administrator*

THANK YOU TO OUR SUPPORTING ASSOCIATIONS







GOING GLOBAL

With COVID travel restrictions lifted, CEO Reid Raykovich, CLFP was at last able to attend international industry events in Canada and Australia to spread the word of the CLFP designation.

The first conference was in Charlottetown, PEI, in September and held by the Canadian Finance & Leasing Association (CFLA) where Raykovich announced the kickoff of the designation to conference attendees.

She is pictured (right) with industry association leaders (from L-R): Ralph Petta, President and CEO of the Equipment Leasing and Finance Association (ELFA), Michael Rothe, President and CEO of CFLA, David Gandolfo, Chair of Advocacy for the Commercial Asset and Finance Broker Association (CAFBA), and David Gill, CLFP, CEO of CAFBA.

In November, she traveled to Melbourne, Australia to attend the CAFBA Annual Conference held at the Grand Hyatt. There, she sat on a panel with Terry Moody (L), and Gerard Hermens (R) who along with several other CAFBA members and staff, have been working hard to officially announce the completion of the Australian CLFP designation (bottom right).







2022 MEMBERSHIP

The Foundation had another record year and membership grew from 1,093 to 1,240 (as of December 6, 2022). That's a 13.5% increase, compared to 12% in 2021. Below are those that joined the community in 2022:

Chase Aiken, CLFP	PNC Equipment Finance	Jodi Brockman, CLFP	Channel
	Commercial Equipment Finance, Inc.		Crossroads Equipment Lease & Finance LLC
Blake Anderson, CLFP	Amur Equipment Finance	Kristopher Brown, CLFP	Key Equipment Finance
Bryan Anderson, CLFP	Northland Capital Financial	Jordan Brown, CLFP	Key Equipment Finance
Eric Angleró, CLFP	Services, LLC Commercial Equipment	Sam Bugas, CLFP Associate	DLL
	Finance, Inc.		AP Equipment Financing
•	Beacon Funding Corporation	CLFP	4 5
James Backoff, CLFP	· ·	Zachary Burghardt, CLFP	, ,
Katherine Baker, CLFP		William Burns III, CLFP	First American Equipment Finance, a City National Bank
Cheryl Baker, CLFP			Company
	Vision Financial Group, Inc.	John Burrell, CLFP	Arvest Equipment Finance
_	Arvest Equipment Finance	Katherine Butzow, CLFP	
John Bender, CLFP	First American Equipment Finance, a City National Bank Company	Megan Bystol-Olvera, CLFP	John Deere Financial
Janine Benson, CLFP	Key Equipment Finance	Zuzanna Capozzi, CLFP Associate	North Mill Equipment Finance
Karla Beran, CLFP	Amur Equipment Finance	Anita Carew, CLFP	FIS
Alec Bercher, CLFP	Navitas Credit Corp.	•	First American Equipment
Nuria Blais Sotiropoulos, CLFP Associate	American Lease Insurance		Finance, a City National Bank Company
Jean Blakeley-Cook, CLFP	Channel	Michael Clark, CLFP	Stryker
Emily Blinzler, CLFP	Arvest Equipment Finance	Michael Cohen, CLFP	Crossroads Equipment Lease
Danielle Bonzer, CLFP	Northland Capital Financial		& Finance LLC
	Services, LLC		Ascentium Capital LLC
Christopher Bough, CLFP		-	Wallwork Financial Corp
Brian Bourne, CLFP	·	Associate	S. 1
	Amur Equipment Finance	Mark Conrad, CLFP	
Stephanie Bramer, CLFP	The Huntington National Bank	Daniel Constants, CLFP Associate	North Mill Equipment Finance
Teuni Breg, CLFP	DLL	Richard Cook, CLFP	The Huntington National
Kimberly Brennan, CLFP	AP Equipment Financing	Valatia Costa CLED	Bank
Stacey Brewster, CLFP	CIT a division of First Citizens Bank		North Mill Equipment Finance ECS Financial Services, Inc.

Timothy Creasy, CLFP	Crossroads Equipment Lease & Finance LLC	-	First American Equipment Finance, a City National Bank
Amy Cunningham, CLFP		5 · 1 · C · · · · · · · · · · ·	Company
Taylor Dannar, CLFP	Alliance Funding Group		Ascentium Capital LLC
Michael Davis, CLFP	Arvest Equipment Finance	Wilmely Garcia Ramos,	Commercial Equipment Finance, Inc.
Scott Dawson, CLFP	Northland Capital Financial Services, LLC	Kathryn Georgiana, CLFP	DLL
Stephanie DeBoer, CLFP	DLL	Noah Gerlach, CLFP	First American Equipment
Michele DeBoer, CLFP	Tokyo Century (USA) Inc.		Finance, a City National Bank Company
Whitley Delaney, CLFP	Navitas Credit Corp.	David Gernhard CLFP	Transport Enterprise Leasing
Nicholas Demers, CLFP	First Citizens Bank	David Cermana, CEr	LLC
Rachel Dhaenens, CLFP	Stryker	Jared Goldberg, CLFP	Kalamata Capital Group (KCG)
Joshua Dickens, CLFP	Arvest Equipment Finance	Michael Gregan, CLFP	DLL
Logan Dickey, CLFP	Amur Equipment Finance	Anne Grider, CLFP	Transport Enterprise Leasing
Tonya DiGregorio, CLFP	Winfield Corp. dba Harry Fry & Assoc.		LLC
Wendlyn Dixon, CLFP	AP Equipment Financing	Richard Griffin Jr., CLFP	The Huntington National
Kristy Doll, CLFP	Oakmont Capital Holdings,		Bank
Alexandra Dressman,	LLC The Huntington National	Mitchell Hartmann, CLFP	CIT a division of First Citizens Bank
CLFP		Austen Hassebrock, CLFP	DLL
Steven Easler, CLFP	CIT a division of First Citizens	Justin Hayes, CLFP	DLL
Dradlay Edwards CLED	Bank	Zachary Heyd, CLFP	Beacon Funding Corporation
	Arvest Equipment Finance	Mark Hoffmann, CLFP	Key Equipment Finance
	North Mill Equipment Finance	Jodi Hoskins, CLFP	ECS Financial Services, Inc.
Jack Elenbaas, CLFP	Crossroads Equipment Lease & Finance LLC	Ryan Hunt, CLFP	DLL
Heather Ellison, CLFP		Tomomi Ichinose, CLFP	Tokyo Century (USA) Inc.
	Northland Capital Financial	Elizabeth Johns, CLFP	DLL
	Services, LLC	Maganlall Jugurnauth, CLFP	Infinite Capital Group
	Northland Capital Financial Services, LLC	Hiroki Kawai, CLFP	Sumitomo Mitsui Finance and Leasing Co., Ltd.
	Key Equipment Finance	Lori Kline, CLFP	Canon Financial Services, Inc.
•	U.S. Bank Equipment Finance		North Mill Equipment Finance
	Blue Street Capital, LLC	Joseph Knobbe, CLFP	• •
	U.S. Bank Equipment Finance	Emily Krause, CLFP	
Wade Fox, CLFP		•	Falcon Equipment Finance, a
Christopher Frans, CLFP		,	division of Falcon National
Joel Freebersyser, CLFP	MC2 Finance		Bank

	Key Equipment Finance Key Equipment Finance	Bradley Nicholson, CLFP	The Huntington National Bank
	North Mill Equipment Finance	Zeb Ollendick, CLFP	DLL
Associate	North Mitt Equipment I mance	Rebecca Persin, CLFP	First Citizens Bank
Conner Lenahan, CLFP	Quality Leasing Co., Inc.	Trevor Petersen, CLFP	North Mill Equipment Finance
	Arvest Equipment Finance	Michael Peterson, CLFP	Crossroads Equipment Lease & Finance LLC
Alexander Lindsey, CLFP	CIT a division of First Citizens	Gregory Pfeffinger, CLFP	DLL
	Bank	Janet Phillips, CLFP	LEAF Commercial Capital Inc.
Christopher Little, CLFP	The Huntington National Bank		Quality Leasing Co., Inc.
David Lowe, CLFP	Beacon Funding Corporation		North Mill Equipment Finance
	U.S. Bank Equipment Finance	Travis Rader, CLFP	The Huntington National Bank
	U.S. Bank Equipment Finance	Thomas Rahlfs CLEP	Beacon Funding Corporation
	Key Equipment Finance		Tokyo Century (USA) Inc.
Jennifer Martin, CLFP			Financial Pacific Leasing, Inc.,
Sydni Martines, CLFP	LTi Technology Solutions	riegan Kengstaa, ezi i	an Umpqua Bank Company
Trudie McAdams, CLFP	The Huntington National	Nicole Rice, CLFP	Affiliated Financial Services
D: 1 114 4 1:00 CLED	Bank	Catherine Robinson, CLFP	Navitas Credit Corp.
Richard McAuliffe, CLFP Patrick McKeever, CLFP		Christopher Rooney, CLFP	The Huntington National Bank
·	MAZO Capital Solutions	Rachel Rouillard, CLFP	
Mariana Melo Mejia, CLFP		Alex Ruderman, CLFP	
Mariana Meto Mejia, CLI F	Finance, Inc.	•	The Huntington National
Joshua Metcalf, CLFP	Tokyo Century (USA) Inc.		Bank
Jessica Meyer, CLFP	ECS Financial Services, Inc.	Gregory Rupp, CLFP	DLL
Tracy Middleton Plank, CLFP	DLL	MollyAnn Sand, CLFP	Oakmont Capital Holdings, LLC
Hunter Miller, CLFP	Stryker	Katelyn Saxton, CLFP	First American Equipment
Joseph Mirch, CLFP	Arvest Equipment Finance		Finance, a City National Bank
Naya Montoya, CLFP	Key Equipment Finance	India Schimak CI ED	Company Oakmont Capital Holdings,
Robert Moore, CLFP	Santander Bank, N.A	Joule Schiller, CLI P	LLC
Andrea Moreno, CLFP	North Mill Equipment Finance	Jennifer Schreurs, CLFP	U.S. Bank Equipment Finance
Molly Morris, CLFP	The Huntington National	Steven Schroeder, CLFP	• •
C	Bank	Shelby Schut, CLFP	Stryker
	Amur Equipment Finance	Hailey Seltzer, CLFP	Transport Enterprise Leasing
Benjamin Mussehl, CLFP	,		LLC
Claire Nelson, CLFP	Amur Equipment Finance	Rema Shamon, CLFP	The Huntington National Bank

Zachary Shiffman, CLFP	The Huntington National	Jerell Vincent, CLFP	Delta Financial Group
	Bank	Sarah Walter, CLFP	ECS Financial Services, Inc.
Darren Sholes, CLFP	GreatAmerica Financial	Brandie Wawrzynski, CLFP	Unknown
Deitter Circons CLED	Services	Jeffrey Wehe, CLFP	Northland Capital Financial
Brittany Simonsen, CLFP			Services, LLC
Ricardo Small, CLFP			The Huntington National
Kassidy Small, CLFP		CLFP	
Dakota Smith, CLFP		Benjamin Wendt, CLFP	CIT a division of First Citizens Bank
•	Vectra Bank Colorado	Nicolo White CLED	
Eduardo Sobrino, CLFP		Nicole White, CLFP	
Michelle Consume CLED	Finance, Inc.	Carol Williams Maurer, CLFP	The Huntington National
·	LEAF Commercial Capital Inc.		First American Equipment
	Entegra Capital LLC	Treather Worldska, CETT	Finance, a City National Bank
	North Mill Equipment Finance		Company
Timothy Stickney, CLFP		David Wynn, CLFP	Ascentium Capital LLC
	U.S. Bank Equipment Finance	Whitnee Yager, CLFP	Amur Equipment Finance
	U.S. Bank Equipment Finance	Denise Zeise, CLFP	Key Equipment Finance
Paula Summers Murphy, CLFP	Vision Financial Group, Inc.	3 .	First American Equipment Finance, a City National Bank
Matthias Swanson, CLFP	The Huntington National Bank		Company
Kara Szymanski, CLFP	DLL		
Edgar Teniente, CLFP	Orion First Financial LLC		
Kristen Thompson, CLFP	The Huntington National Bank		
Motofumi Tohda, CLFP	Tokyo Century (USA) Inc.		
Maria Trettel, CLFP	Oakmont Capital Holdings, LLC		
Jeffrey Truitt, CLFP	DLL		
Samantha Trznadel, CLFP Associate	ECS Financial Services, Inc.		

Joseph Tuholsky, CLFP Northland Capital Financial

Joshua Utke, CLFP Sun Key Equipment Finance

Catharyn (Emily) Tyrwhitt, ECS Financial Services, Inc. CLFP

Dannika Valdez, CLFP AP Equipment Financing Stacie VanBibber, CLFP Amur Equipment Finance

Marc Venere, CLFP DLL

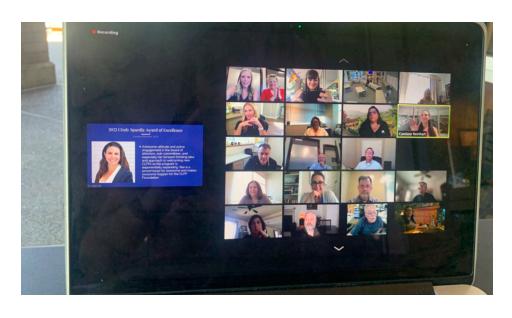
Services, LLC

CINDY SPURDLE AWARD OF EXCELLENCE & CLFP DAY

On August 25th, the CLFP membership gathered online for the annual virtual call to review the achievements for the year and also to award the annual Cindy Spurdle Award of Excellence.

The Cindy Spurdle Award was created in 2012 to acknowledge the CLFP who has contributed the most to the industry and best represents the CLFP ideals for the year. Nominees are submitted by the CLFP membership, and the final award candidate is voted upon by the entire CLFP Board of Directors.

This year's winner was Candace Reinhart, CLFP - SVP Operations and Syndications at CoreTech Leasing. She stated, "I cannot express my gratitude enough to the Foundation,



the board of directors, and in particular, Reid Raykovich and Deb Reuben - two women who have been an inspiration to me with their passion for positive impact on an industry we all love. To those considering the path to this esteemed designation, I encourage you to take the leap. The principles of the CLFP Foundation, coupled with this quickly growing member group, provide an encouraging look into what positive work we can do together. CLFP brings unparalleled knowledge, ongoing education, and a mission for exceptional standards and expertise."

The celebration also included a new award - the Lifetime Member Award. The award was created to honor

those who contributed significantly to the Foundation over the years and remained involved throughout retirement. Nominees were submitted by Foundation Board members and then voted on by the entire Board

The three individuals were honored: Bob Fisher, John Rosenlund, and Bob Teichman.

Other in-person celebrations were held throughout the United States including the following cities: Seattle, WA: Portland, OR: Walnut Creek, CA; Denver, CO; Minneapolis, MN; Philadelphia, PA; Albany, MN; Tustin, CA; Fort Smith, AR; Charleston, SC; Portage, MI; Rochester, NY.

LIFETIME MEMBER WINNERS



Bob Fisher, CLFP





John Rosenlund, CLFP Bob Teichman, CLFP

CLFP DAY CELEBRATION PHOTOS









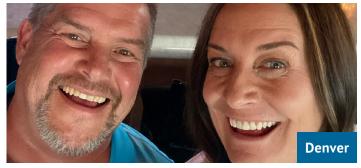


















ALFP 2022 RECAP

The CLFP Foundation continued to offer the Academy for Lease & Finance Professionals (ALFP) and held 20 throughout the year, compared to 14 in 2021.

This year, the in-person ALFPs returned and special thanks go to those who took time out of their busy schedules to travel and teach (marked with an asterisk).

Without the volunteers below, this could not have been possible. Just look at how many ALFPs some of them taught (number after their name)!

Andy Belliveau, CLFP (6) John Bradford, CLFP (6) Donnie Bunn, CLFP (11)* Eric Bunnell, CLFP (2) Todd Buzard, CLFP (10)* Megan Bystol-Olvera, CLFP (2) Kevin Canepa, CLFP (1) Mike Cohen, CLFP (7)* Diana Crews, CLFP (1) Jack Elenbaas, CLFP (2) Ann Erikson, CLFP (2) Leonard Lane, CLFP (1) Jill Molitor, CLFP (4) Kathy Nordendahl, CLFP (5) Matt Padden, CLFP (6) Kevin Prykull, CLFP (9)* Greg Pabich, CLFP (8) Reid Raykovich, CLFP (1) Candace Reinhart, CLFP (8)* Cal Shoemake, CLFP (1) Paula Summers-Murphy, CLFP (2) Mark Thomas, CLFP (3) Mel Vinson, CLFP (15) Lia Wax, CLFP (9)* Lisa Whitehead, CLFP (1) Chris(tine) Williams, CLFP (3)

A special thank you to our hosts! Both DLL and Huntington hosted 2 ALFPs!











































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2023 CLFP BOARD OF DIRECTORS



Jenny Wood, CLFP Orion First Financial, LLC



Lia Wax, CLFP Financial Pacific Leasing



Todd Buzard, CPA, CLFP First American Equipment Finance



Mike McDonald, CLFP Stryker



Candace Reinhart, CLFP CoreTech Leasing



Craig Colling, CLFP Ascentium Capital LLC



Nick Gibbens, CLFP Wintrust Specialty Finance



Ben Hall, CLFP U.S. Bank Equipment Finance



Brent Hall, CLFP Alliance Funding Group



Mikki Henkelman, CLFP Oakmont Capital Holdings



Theresa Kabot, CLFP Kabot Commercial Leasing



Paul Knowlton, CLFP Huntington National Bank

2023 CLFP BOARD OF DIRECTORS



Larry LaChance, CLFP Bankers Capital



Eric Mandella, CLFP Navitas Credit Corp.



Jill Molitor, CLFP Stearns Bank



Michael "Mic" Mount, CLFP U.S. Bank Equipment Finance



Kathy Nordendahl, CLFP Dedicated Funding, LLC



Deborah "Deb" Reuben, CLFP TomorrowZone



Molly Simon, CLFP



Dave Verkinderen, CLFP U.S. Bank Equipment Finance

COMPANIES WITH 3 OR MORE CLFPS

2021 Rank	2022 Rank	Company	2022 Count	2020 Count	Change
1	1	First American Equipment Finance, a City National Bank Company	139	144	-3%
2	3	U.S. Bank Equipment Finance	54	53	2%
6	3	DLL	52	28	86%
3	4	Ascentium Capital LLC	45	47	-4%
4	4	Key Equipment Finance	45	37	22%
10	6	The Huntington National Bank	35	21	67%
8	7	Amur Equipment Finance	34	25	36%
9	8	Oakmont Capital Holdings	30	23	30%
12	9	Financial Pacific Leasing, Inc., an Umpqua Bank Company	29	29	0%
10	11	AP Equipment Financing	24	21	14%
7	12	Stearns Bank NA-Equipment Finance Division	21	26	-19%
26	13	North Mill Equipment Finance	19	9	111%
14	14	Channel	18	14	n/a
20	15	Stryker	17	11	55%
13	16	KLC Financial, Inc.	16	16	0%
16	17	ECS Financial Services, Inc.	15	12	25%
14	17	Orion First Financial LLC	15	14	7%
16	19	Odessa	14	12	17%
31	20	Northland Capital Financial Services, LLC	13	7	86%
16	21	Ivory Consulting Corporation	12	12	0%
20	21	Navitas Credit Corp.	12	11	9%
16	23	1st Source Bank	11	12	-8%
31	23	Beacon Funding Corporation	11	7	57%
n/a	23	CIT a division of First Citizens Bank & First Citizens Bank*	11	1	1000%
24	23	Fleet Advantage, LLC	11	10	10%
20	27	Wintrust	10	11	-9%
31	28	Cadence Bank	9	7	29%
24	28	Canon Finacial Services, Inc.	9	10	-10%
26	28	Solifi	9	9	0%

Rank Rank Count Count	2021	2022	Company	2022	2020	Change
31 33 BMO Harris Equipment Finance Company 8 7 14% 29 33 LTi Technology Solutions 8 8 0% 42 33 Quality Leasing Co., Inc. 8 4 100% 7/4 37 Commercial Equipment Finance, Inc.* 7 1 600% 36 37 GreatAmerica Financial Services 7 6 17% 29 37 Truist 7 8 -13% n/a 40 Crossroads Equipment Lease & Finance LLC* 6 1 500% 49 41 Nexseer 5 5 0 % 49 41 Nexseer 5 3 67% n/a 41 Tokyo Century (USA) Inc.* 5 5 0 m/a 48 41 Nexseer 5 5 0 m/a 42 45 Cisco Systems Capital Corporation 4 4 0% n/a 45 Fist Commerci	Rank	Rank		Count	Count	
29 33 LTi Technology Solutions 8 8 4 100% 42 33 Quality Leasing Co., Inc. 8 4 100% n/a 37 Commercial Equipment Finance, Inc.* 7 1 600% 36 37 GreatAmerica Financial Services 7 6 17% 29 37 Truist 7 8 -13% n/a 40 Crossroads Equipment Lease & Finance LLC* 6 1 500% 38 41 Core Tech Leasing, Inc. 5 5 0% 49 41 Nexseer 5 3 67% 17/4 41 Tokyo Century (USA) Inc.* 5 0 n/a 38 41 Univest Capital, Inc. 5 5 0% 42 45 Cisco Systems Capital Corporation 4 4 0% 42 45 Cisco Systems Capital Corporation 4 4 1 300% 49 45 Fi					-	
42 33 Quality Leasing Co., Inc. 8 4 100% n/a 37 Commercial Equipment Finance, Inc.* 7 1 600% 36 37 Great America Financial Services 7 6 17% 29 37 Truist 7 8 133% n/a 40 Crossroads Equipment Lease & Finance LLC* 6 1 500% 38 41 CoreTech Leasing, Inc. 5 5 0% 49 41 Nexseer 5 3 67% n/a 41 Tokyo Century (USA) Inc.* 5 0 n/a 49 41 Univest Capital, Inc. 5 5 0% 42 45 Cisco Systems Capital Corporation 4 4 0% 42 45 Cisco Systems Capital Corporation 4 4 1 300% 49 45 First Commonwealth Equipment Finance, Inc. 4 1 300% 49 45 Firs						
n/a 37 Commercial Equipment Finance, Inc.* 7 1 600% 36 37 GreatAmerica Financial Services 7 6 17% 29 37 Truist 7 8 -13% n/a 40 Crossroads Equipment Lease & Finance LLC* 6 1 500% 49 41 Nexseer 5 5 0% 49 41 Nexseer 5 3 67% n/a 41 Tokyo Century (USA) Inc.* 5 0 n/a 38 41 Univest Capital, Inc. 5 5 0 n/a 38 41 Univest Capital, Inc. 5 5 0% 0 n/a 42 45 Cisco Systems Capital Corporation 4 4 0% 0				8	8	
36 37 GreatAmerica Financial Services 7 6 17% 29 37 Truist 7 8 -13% n/a 40 Crossroads Equipment Lease & Finance LLC* 6 1 500% 38 41 CoreTech Leasing, Inc. 5 5 0 0 49 41 Nexseer 5 3 67% n/a 41 Tokyo Century (USA) Inc.* 5 0 n/a 38 41 Univest Capital, Inc. 5 5 0 n/a 42 45 Cisco Systems Capital Corporation 4 4 0% n/a 45 Fisco Equipment Finance, a division of Falcon National Bank* 4 1 300% 49 45 First Commonwealth Equipment Finance 4 3 33% 38 45 First Foundation Bank 4 5 -20% 49 45 Fis 4 3 33% 42 5 Fis<	42	33			4	
29 37 Truist 7 8 -13% n/a 40 Crossroads Equipment Lease & Finance LLC* 6 1 500% 38 41 Core Tech Leasing, Inc. 5 5 0% 49 41 Nexseer 5 3 67% n/a 41 Tokyo Century (USA) Inc.* 5 5 0 n/a 38 41 Univest Capital, Inc. 5 5 0% 42 45 Cisco Systems Capital Corporation 4 4 0% n/a 45 Falcon Equipment Finance, a division of Falcon National Bank* 4 1 300% 49 45 First Commonwealth Equipment Finance 4 3 33% 38 45 First Foundation Bank 4 4 3 33% 49 45 First Foundation Bank 4 4 4 0% 49 45 First Foundation Bank 4 4 0% 40 <	n/a	37		7	1	
n/a 40 Crossroads Equipment Lease & Finance LLC* 6 1 500% 38 41 CoreTech Leasing, Inc. 5 5 0% 49 41 Nexseer 5 3 67% n/a 41 Tokyo Century (USA) Inc.* 5 0 n/a 38 41 Univest Capital, Inc. 5 5 0% 42 45 Cisco Systems Capital Corporation 4 4 0% n/a 45 Falcon Equipment Finance, a division of Falcon National Bank* 4 1 300% 49 45 First Commonwealth Equipment Finance 4 3 33% 38 45 First Foundation Bank 4 5 -20% 49 45 FIS 4 3 33% 42 45 FIS 4 4 0% 42 45 Hanni Bank 4 4 0% 42 45 UniFi Equipment Finance, Inc. 4 1	36	37	GreatAmerica Financial Services	7	6	17%
38 41 CoreTech Leasing, Inc. 5 5 0% 49 41 Nexseer 5 3 67% n/a 41 Tokyo Century (USA) Inc.* 5 0 n/a 38 41 Univest Capital, Inc. 5 5 0% 42 45 Cisco Systems Capital Corporation 4 4 0% n/a 45 Falcon Equipment Finance, a division of Falcon National Bank* 4 1 300% 49 45 First Commonwealth Equipment Finance 4 3 33% 38 45 First Foundation Bank 4 5 -20% 49 45 FIS 4 3 33% 42 45 Hanmi Bank 4 4 0% 42 45 Unifi Equipment Finance, Inc. 4 4 0% n/a 45 Vision Financial Group, Inc.* 4 1 300% n/a 45 Vision Financial Group, Inc.* 3 <td>29</td> <td>37</td> <td></td> <td>7</td> <td>8</td> <td>-13%</td>	29	37		7	8	-13%
49 41 Nexseer 5 3 67% n/a 41 Tokyo Century (USA) Inc.* 5 0 n/a 38 41 Univest Capital, Inc. 5 5 0% 42 45 Cisco Systems Capital Corporation 4 4 0% n/a 45 Falcon Equipment Finance, a division of Falcon National Bank* 4 1 300% 49 45 First Commonwealth Equipment Finance 4 3 33% 49 45 First Foundation Bank 4 4 3 33% 49 45 First Foundation Bank 4 4 3 33% 42 45 First Foundation Bank 4 4 3 33% 42 45 First Foundation Bank 4 4 4 0% 49 45 FIS 4 4 3 33% 42 45 Hanmi Bank 4 4 4 0% <t< td=""><td>n/a</td><td>40</td><td>Crossroads Equipment Lease & Finance LLC*</td><td>6</td><td>1</td><td>500%</td></t<>	n/a	40	Crossroads Equipment Lease & Finance LLC*	6	1	500%
n/a 41 Tokyo Century (USA) Inc.* 5 0 n/a 38 41 Univest Capital, Inc. 5 5 0% 42 45 Cisco Systems Capital Corporation 4 4 0% n/a 45 Falcon Equipment Finance, a division of Falcon National Bank* 4 1 300% 49 45 First Commonwealth Equipment Finance 4 3 33% 38 45 First Foundation Bank 4 5 -20% 49 45 FIS 4 3 33% 42 45 Hanmi Bank 4 4 0% 42 45 Hanmi Bank 4 4 0% 42 45 Unifi Equipment Finance, Inc. 4 4 0% n/a 45 Vision Financial Group, Inc.* 4 1 300% n/a 53 APEX Commercial Capital Corp.* 3 2 50% 38 53 BankFinancial, NA 3	38	41	CoreTech Leasing, Inc.	5	5	0%
38 41 Univest Capital, Inc. 5 5 0% 42 45 Cisco Systems Capital Corporation 4 4 0% n/a 45 Falcon Equipment Finance, a division of Falcon National Bank* 4 1 300% 49 45 First Commonwealth Equipment Finance 4 3 33% 38 45 First Foundation Bank 4 5 -20% 49 45 FIS 4 3 33% 42 45 Hanmi Bank 4 4 0% 42 45 Hanmi Bank 4 4 0% 42 45 UniFi Equipment Finance, Inc. 4 4 0% 42 45 UniFi Equipment Finance, Inc.* 4 1 300% n/a 45 Vision Financial Group, Inc.* 4 1 300% n/a 53 APEX Commercial Capital Corp.* 3 2 50% 38 53 BankFinancial, NA 3	49	41	Nexseer	5	3	67%
42 45 Cisco Systems Capital Corporation 4 4 0% n/a 45 Falcon Equipment Finance, a division of Falcon National Bank* 4 1 300% 49 45 First Commonwealth Equipment Finance 4 3 33% 38 45 First Foundation Bank 4 5 -20% 49 45 FIS 4 3 33% 42 45 Hanmi Bank 4 4 0% 42 45 UniFi Equipment Finance, Inc. 4 4 0% n/a 45 Vision Financial Group, Inc.* 4 1 300% n/a 45 Vision Financial Group, Inc.* 4 1 300% n/a 53 APEX Commercial Capital Corp.* 3 2 50% 38 53 BankFinancial, NA 3 5 -40% 42 53 Commercial Capital Corp.* 3 3 0 n/a 49 53 Dex	n/a	41	Tokyo Century (USA) Inc.*	5	0	n/a
n/a 45 Falcon Equipment Finance, a division of Falcon National Bank* 4 1 300% 49 45 First Commonwealth Equipment Finance 4 3 33% 38 45 First Foundation Bank 4 5 -20% 49 45 FIS 4 3 33% 42 45 Hanmi Bank 4 4 0% 42 45 UniFi Equipment Finance, Inc. 4 4 0% n/a 45 Vision Financial Group, Inc.* 4 1 300% n/a 53 APEX Commercial Capital Corp.* 3 2 50% 38 53 BankFinancial, NA 3 5 -40% 42 53 Commercial Capital Company, LLC 3 3 0 49 53 Commercial Capital Company, LLC 3 3 0 n/a 53 Dext Capital Finance Co. 3 3 0 n/a 53 ENGS Commercial Capital Inc.* 3 3 0 n/a 53 NAZO Capital Sol	38	41	Univest Capital, Inc.	5	5	0%
49 45 First Commonwealth Equipment Finance 4 3 33% 38 45 First Foundation Bank 4 5 -20% 49 45 FIS 4 3 33% 42 45 Hanmi Bank 4 4 0% 42 45 UniFi Equipment Finance, Inc. 4 4 0% n/a 45 Vision Financial Group, Inc.* 4 1 300% n/a 45 Vision Financial Capital Corp.* 3 2 50% 38 53 APEX Commercial Capital Corp.* 3 2 50% 38 53 BankFinancial, NA 3 5 -40% 42 53 Commercial Capital Company, LLC 3 3 0 0 49 53 Dext Capital* 3 0 n/a 3 3 0 0 49 53 ENGS Commercial Capital Inc.* 3 3 0 n/a <	42	45	Cisco Systems Capital Corporation	4	4	0%
38 45 First Foundation Bank 4 5 -20% 49 45 FIS 4 3 33% 42 45 Hanmi Bank 4 4 0% 42 45 UniFi Equipment Finance, Inc. 4 4 0% n/a 45 Vision Financial Group, Inc.* 4 1 300% n/a 53 APEX Commercial Capital Corp.* 3 2 50% 38 53 BankFinancial, NA 3 5 -40% 42 53 Commerce Bank 3 4 -25% 49 53 Commercial Capital Company, LLC 3 3 0% n/a 53 Dext Capital* 3 0 n/a 49 53 ENGS Commercial Finance Co. 3 3 0% n/a 53 LEAF Commercial Capital Inc.* 3 1 200% 49 53 NCMIC Finance Corporation 3 3 0% <	n/a	45	Falcon Equipment Finance, a division of Falcon National Bank*	4	1	300%
49 45 FIS 4 3 33% 42 45 Hanmi Bank 4 4 0% 42 45 UniFi Equipment Finance, Inc. 4 4 0% n/a 45 Vision Financial Group, Inc.* 4 1 300% n/a 53 APEX Commercial Capital Corp.* 3 2 50% 38 53 BankFinancial, NA 3 5 -40% 42 53 Commerce Bank 3 4 -25% 49 53 Commercial Capital Company, LLC 3 3 0% n/a 53 Dext Capital* 3 0 n/a 49 53 ENGS Commercial Finance Co. 3 3 0% n/a 53 LEAF Commercial Capital Inc.* 3 0 n/a 49 53 NCMIC Finance Corporation 3 3 0% 49 53 NorthTeq, Inc. 3 3 0% n/a 53 PEAC Solutions* 3 1 200%	49	45	First Commonwealth Equipment Finance	4	3	33%
42 45 Hanmi Bank 4 4 0% 42 45 UniFi Equipment Finance, Inc. 4 4 0% n/a 45 Vision Financial Group, Inc.* 4 1 300% n/a 53 APEX Commercial Capital Corp.* 3 2 50% 38 53 BankFinancial, NA 3 5 -40% 42 53 Commerce Bank 3 4 -25% 49 53 Commercial Capital Company, LLC 3 3 0% n/a 53 Dext Capital* 3 0 n/a 49 53 ENGS Commercial Finance Co. 3 3 0% n/a 53 LEAF Commercial Capital Inc.* 3 0 n/a n/a 53 MAZO Capital Solutions* 3 1 200% 49 53 NCMIC Finance Corporation 3 3 0% 49 53 NorthTeq, Inc. 3 3 0% n/a 53 PEAC Solutions* 3 1 200% <td>38</td> <td>45</td> <td>First Foundation Bank</td> <td>4</td> <td>5</td> <td>-20%</td>	38	45	First Foundation Bank	4	5	-20%
42 45 UniFi Equipment Finance, Inc. 4 4 0% n/a 45 Vision Financial Group, Inc.* 4 1 300% n/a 53 APEX Commercial Capital Corp.* 3 2 50% 38 53 BankFinancial, NA 3 5 -40% 42 53 Commerce Bank 3 4 -25% 49 53 Commercial Capital Company, LLC 3 3 0% n/a 53 Dext Capital* 3 0 n/a 49 53 ENGS Commercial Finance Co. 3 3 0% n/a 53 LEAF Commercial Capital Inc.* 3 0 n/a n/a 53 MAZO Capital Solutions* 3 1 200% 49 53 NCMIC Finance Corporation 3 3 0% n/a 53 PEAC Solutions* 3 1 200% n/a 53 Sumitomo Mitsui Finance and Leasing Co., Ltd.* 3 2 50% n/a 53 Tamarack Technology*	49	45	FIS	4	3	33%
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38 53 BankFinancial, NA 3 5 -40% 42 53 Commerce Bank 3 4 -25% 49 53 Commercial Capital Company, LLC 3 3 0% n/a 53 Dext Capital* 3 0 n/a 49 53 ENGS Commercial Finance Co. 3 3 0% n/a 53 LEAF Commercial Capital Inc.* 3 0 n/a n/a 53 MAZO Capital Solutions* 3 1 200% 49 53 NCMIC Finance Corporation 3 3 0% 49 53 NorthTeq, Inc. 3 3 0% n/a 53 PEAC Solutions* 3 1 200% n/a 53 Sumitomo Mitsui Finance and Leasing Co., Ltd.* 3 2 50% n/a 53 Taycor Financial 3 3 0% n/a 53 Taycor Financial 3 3 0% n/a 53 Thermo Fisher Financial Services* 3 1	n/a	45	Vision Financial Group, Inc.*	4	1	300%
42 53 Commerce Bank 3 4 -25% 49 53 Commercial Capital Company, LLC 3 3 0% n/a 53 Dext Capital* 3 0 n/a 49 53 ENGS Commercial Finance Co. 3 3 0% n/a 53 LEAF Commercial Capital Inc.* 3 0 n/a n/a 53 MAZO Capital Solutions* 3 1 200% 49 53 NCMIC Finance Corporation 3 3 0% 49 53 NorthTeq, Inc. 3 3 0% n/a 53 PEAC Solutions* 3 1 200% n/a 53 Sumitomo Mitsui Finance and Leasing Co., Ltd.* 3 2 50% n/a 53 Taycor Financial 3 3 0% n/a 53 Taycor Financial 3 3 0% n/a 53 Thermo Fisher Financial Services* 3 1 200%	n/a	53	APEX Commercial Capital Corp.*	3	2	50%
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n/a 53 Thermo Fisher Financial Services* 3 1 200%			·			
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^{*}Denotes new to the list

Celtic Commercial, Bank of the West, First National Capital Corporation, and Global Financial & Leasing Services LLC dropped off

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Eric Angleró CLFP



Michael Arida, CLFP



Katherine Baker, CLFP



Karla Beran, CLFP



Alec Bercher, CLFP



Christopher Bough, CLFP



Kyle Boysen, CLFP



Stacey Brewster, CLFP



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John Burrell, CLFP



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Logan Dickey, CLFP



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Claire Nelson, CLFP

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Thomas Rahlfs, CLFP



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Catherine Robinson (Galloway), CLFP



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