Hugh Swandel became affiliated with Kropschot Financial Services in 2007 as Vice President with responsibility for developing the firm's merger and acquisition advisory business in Canada. He remains President of his own firm, Swandel and Associates, a leading consulting firm for equipment and vehicle leasing and financing businesses throughout Canada. Swandel and Associates has represented many Canadian leasing companies in securing financing facilities, and it also provides leasing industry expertise in strategic planning, training and technology solutions.

Prior to founding Swandel and Associates, Mr. Swandel served as President of Electronic Financial Group, which built and launched a web based credit system for equipment leasing. He also held a variety of senior positions during his 10 years with National Leasing Group, a leading Canadian small ticket equipment lessor.

Mr. Swandel was awarded the Canadian leasing industry's highest honor in 2006, being named Member of the Year by the Canadian Finance & Leasing Association (CFLA). In addition to his membership in the CFLA, Mr. Swandel is an active member of the Equipment Leasing and Finance Association and the United Association of Equipment Leasing in the U.S.

Mr. Swandel can be reached in his Winnipeg, Manitoba office at (204) 477-0703.

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