## **EXHIBIT A**

Panding Front

# Equipment Guidelines 10/16/2008

## The following equipment types are restricted:

Aircraft	and the second s	Mobile Office (not titled)
Agricultural		Molds (stand alone)
ATM's	<b>S</b>	Owner/Operator Truckers
Automated Dialers		Pay Phones
Box Springs or Mattresse	s (single items)	Permanent Leasehold Improvements
Computers (used/memory	<b>7)</b> ************************************	Phone Card Debit Machines
Copiers (brokers only)		Private Party Sales (non-titled)
Dry Cleaning Units (sever	1 (7) years or older	Restaurant Hoods/Refrigeration/Built-ins
VHVAC		Tanning Beds/Tanning Misting Equip.
Hazardous/Toxic Material	Clean-up	Underground Equipment
Inflatables	•	Vehicles over 5 years old
✓ Invasive Medical	A description of the control of the	Video Games (any kind)
Leasebacks		Vending Machines
Limousines		Wall Coverings
Livestock		Watercraft
Logging Equipment	•. •	Water Treatment/Purifiers
Mining Equipment		

Structure limitations and conditions of funding, based on equipment category apply on the following:

- Software \$1.00 out rates apply/36 months maximum term.
- Computer Equipment Acceptable residuals: \$1.00 only



# **EXHIBIT B**

## PUGET SOUND LEASING

Co., Inc.

January 15, 2006

#### **CREDIT GUIDELINES**

- 1. Completed/signed lease application.
- 2. Minimum time in business two (2) years.
- Clean personal credit bureau report (no BK, charge off's, repo's)
- 4. Clean NACM report (no BK's, charge off's, etc.)
- 5. Minimum low 4 checking
- 6. Corporate/Trade name verified.
- 7. Personal Guarantees required on all closely held business.
- 8. Application only up to \$100,000 (minimum 5 years in business & a five figure check balance.
- 9. Complete financial package over \$100,000. (two (2) years business/personal tax returns or audited/review financial statements and current business/personal financial statement.
- 10. Credit up to \$200,000 can be approved by either the President or Senior Vice President of the Company.
- 11. Credit over \$200,000 requires credit committee (President, EVP, SVP, CFO)

The above are only quidelines. We review each lease application on an individual basis and render a credit decision accordingly.

The President and Senior Vice President has extensive credit background (35 years + each) (Finance, Banks, Leasing)

# **EXHIBIT C**

## APPLICATIONS PER MONTH

MONTH/YEAR	TOTAL	VENDOR	BROKER
OCT-08	550 100%	111 20%	439 80%
SEP-08	658 100%	114 17%	544 83%
AUG-08	688 100%	118 17%	570 83%
JUL-08	687 100%	122 18%	565 82%
JUN-08	624 100%	127 20%	497 80%
MAY-08	590 100%	118 20%	472 80%
APR-08	649 100%	131 20%	518 80%
MAR-08	597 100%	120 20%	477 80%
	CT 1 1000/	100 200/	195 770/
OCT-07	674 100%	189 28%	485 72%
SEP-07	568 100%	172 30%	396 70%
AUG-07	634 100%	180 28%	454 72%
JUL-07	568 100%	183 32%	385 68%
JUN-07	636 100%	195 31%	441 69%
MAY-07	718 100%	212 30%` `	506 70%
APR-07	717 100%	206 29%	511 71%
MAR-07	764 100%	249 33%	515 67%
FEB-07	563 100%	214 38%	349 62%
JAN-07	530 100%	190 36%	330 64%
DEC-06	473 100%	160 34%	313 66%
NOV-06	502 100%	194 39%	308 61%
OCT-06	516 100%	193 37%	323 63%
SEP-06	513 100%	191 37%	322 63%
AUG-06	576 100%	206 36%	370 64%
JUL-06	497 100%	192 39%	305 61%
JUN-06	587 100%	199 34%	388 66%
MAY-06	571 100%	191 33%	380 67%
APR-06	529 100%	156 29%	373 71%
MAR-06	686 100%	214 31%	472 69%
FEB-06	560 100%	195 35%	365 65%
JAN-06	526 100%	178 34%	348 66%
TOTAL-06	6536 100%	2269 35%	4267 65%
DEC-05	528 100%	162 31%	366 69%
NOV-05	479 100%	184 38%	295 62%
OCT-05	452 100%	140 31%	312 69%
SEP-05	513 100%	175 35%	335 65%
	588 100%	207 35%	381 65%
AUG-05	J00 10070	2013370	JU1 0J/0

#### **VOLUME FOR THE MONTH OF OCTOBER 2008**

<u>NAME</u>	# OF LEASE	_%_	AMOUNT	<u>%</u>	AVG SIZE	AVG YIELD
JOHN	37	20%	\$916,736	20%	\$24,777	
MIKE	70	38%	\$2,155,585	46%	\$30,794	
ELLEN	11	6%	\$339,744	7%	\$30,886	
TAMMY	13	7%	\$503,557	11%	\$38,735	
DARIN	7	4%	\$122,342	3%	\$17,477	
SCOTT	20	11%	\$280,107	6%	\$14,005	
RYAN	8	4%	\$69,148	1%	\$8,644	
		0%		0%	\$0	
STEVE	9	5%	\$158,023	3%	\$17,558	
HOUSE	7	4%	\$122,609	3%	\$17,516	
TOTAL	182	100%	\$4,667,851	100%	\$25,648	
			YEAR TO DATE			
JOHN	473	22%	\$13,859,942	22%	\$29,302	
MIKE	677	31%	\$24,831,950	40%	\$36,679	
ELLEN	77	4%	\$2,426,447	4%	\$31,512	
TAMMY	258	12%	\$8,545,465	14%	\$33,122	
DARIN	90	4%	\$1,551,959	3%	\$17,244	
SCOTT	240	11%	\$3,903,866	6%	\$16,266	
RYAN	109	5%	\$2,167,439	4%	\$19,885	
PAM	56	3%	\$654,864	1%	\$11,694	
STEVE	146	7%	\$2,487,963	4%	\$17,041	
HOUSE	52	2%	\$1,330,526	2%	\$25,587	
TOTAL	2,178	100%	\$61,760,421	100%	\$28,356	

## **APPLICATIONS PER MONTH**

MONTH/YEAR	TOTAL	VENDOR	BROKER
MAY-08	590 100%	118 20%	472 80%
APR-08	649 100%	131 20%	518 80%
MAR-08	597 100%	120 20%	477 80%
OCT-07	674 100%	189 28%	485 72%
SEP-07	568 100%	172 30%	396 70%
AUG-07	634 100%	180 28%	454 72%
JUL-07	568 100%	183 32%	385 68%
JUN-07	636 100%	195 31%	441 69%
MAY-07	718 100%	212 30%` `	506 70%
APR-07	717 100%	206 29%	511 71%
MAR-07	764 100%	249 33%	515 67%
FEB-07	563 100%	214 38%	349 62%
JAN-07	530 100%	190 36%	330 64%
DEC-06	473 100%	160 34%	313 66%
NOV-06	502 100%	194 39%	308 61%
OCT-06	516 100%	193 37%	323 63%
SEP-06	513 100%	191 37%	322 63%
AUG-06	576 100%	206 36%	370 64%
JUL-06	497 100%	192 39%	305 61%
JUN-06	587 100%	199 34%	388 66%
MAY-06	571 100%	191 33%	380 67%
APR-06	529 100%	156 29%	373 71%
MAR-06	686 100%	214 31%	472 69%
FEB-06	560 100%	195 35%	365 65%
JAN-06	526 100%	178 34%	348 66%
TOTAL-06	6536 100%	2269 35%	4267 65%
DEC-05	528 100%	162 31%	366 69%
NOV-05	479 100%	184 38%	295 62%
OCT-05	452 100%	140 31%	312 69%
SEP-05	513 100%	175 35%	335 65%

AUG-05	588 100%	207 35%	381 65%
JUL-05	474 100%	185 39%	289 61%
JUN-05	536 100%	198 37%	338 63%
MAY-05	476 100%	178 37%	298 63%
APR-05	544 100%	197 36%	347 64%
MAR-05	459 100%	165 36%	294 64%
FEB-05	414 100%	152 37%	262.63%
JAN-05	359 100%	126 35%	233 65%
TOTAL-05	5822 100%	2069 36%	3750 64%
DEC-04	447 100%	138 31%	309 69%
NOV-04	408 100%	128 31%	280 69%
OCT-04	410 100%	138 34%	272 66%
SEP-04	432 100%	163 38%	269 62%
AUG-04	437 100%	145 33%	292 67%
JUL-04	437 100%	133 30%	304 70%
JUN-04	420 100%	117 28%	303 72%
MAY-04	385 100%	134 35%	251 65%
APR-04	400 100%	169 42%	231 58%
MAR-04	419 100%	145 35%	274 65%
FEB-04	309 100%	139 45%	170 55%
JAN-04	230 100%	91 40%	139 60%
TOTAL-04	4734 100%	1640 35%	3094 65%
DEC-03	240 100%	104 43%	136 57%
NOV-03	282 100%	146 52%	136 48%
OCT-03	325 100%	188 58%	137 42%
SEP-03	275 100%	121 44%	154 56%
AUG-03	323 100%	157 49%	166 51%
JUL-03	330 100%	141 43%	189 57%
JUN-03	347 100%	176 51%	171 49%
MAY-03	323 100%	143 44%	180 56%
APR-03	391 100%	156 40%	235 60%
MAR-03	334 100%	141 42%	193 58%
FEB-03	331 100%	179 54%	152 46%

JAN-03	285 100%	126 42%	159 56%
TOTAL-03	3786 100%	1778 47%	2008 53%
DEC-02	356 100%	101 28%	255 72%
NOV-02	287 100%	120 42%	167 58%
OCT-02	433 100%	188 43%	245 57%
SEP-02	357 100%	133 37%	224 63%
AUG-02	347 100%	170 49%	177 51%
JUL-02	378 100%	175 46%	203 54%
JUN-02	360 100%	202 46%	158 54%
MAY-02	441 100%	208 47%	233 53%
APR-02	436 100%	234 54%	202 46%
MAR-02	358 100%	192 54%	166 46%
FEB-02	229 100%	150 66%	79 34%
JAN-02	242 100%	138 57%	104 43%
TOTAL-02	4224 100%	2011 48%	2213 52%
DEC-01	197 100%	134 61%	63 32%
NOV-01	198 100%	132 67%	66 33%
OCT-01	217 100%	140 65%	77 35%
SEP-01	160 100%	99 62%	61 38%
AUG-01	230 100%	145 63%	85 37%
JUL-01	200 100%	127 64%	73 36%
JUN-01	242 100%	117 48%	125 52%
MAY-01	250 100%	144 58%	106 42%
APR-01	258 100%	157 61%	101 39%
MAR-01	324 100%	181 56%	143 44%
FEB-01	204 100%	111 54%	93 46%
JAN-01	292 100%	173 59%	119 41%
TOTAL-01	2772 100%	1660 60%	1112 40%

## **EXHIBIT D**

#### Lou Secord

From:

"Jim Jackson" <jimj@jmhseattle.com>

To:

"Mike Evered" <mevered@earthlink.net>; "Van Griffin" <vgriffin@gogus.com>; "Pam Myers" <pr\_myers@earthlink.net>; "Katy Titcomb" <btitcomb@earthlink.net>; "Steve Schwartz"

<Steve.Schwartz@pacific-re.com>

Cc:

"Don Hirtzel" <dhirtzel@firstsoundbank.com>; "Lou Secord" <lasecord@msn.com>; "Jan Gould"

<jgould@firstsoundbank.com>

Sent:

Thursday, July 24, 2008 11:40 AM

Attach:

Memo to Outside Directors re PSL audit, etc.doc; Leasing Observations by Moss Adams.pdf

Subject:

**PSL Internal Audit** 

FYI

Jim Jackson

## JACKSON, MORGAN & HUNT, PLLC

Certified Public Accountants

4123 California Avenue SW, Suite 101 0\$B!|0(B PO Box 16720 Seattle, Washington 98116 Phone 206-932-1314 □\$B!|□(B Fax 206-932-1858 www.jandmcpa.com

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#### First Sound Bank Leasing 7/15-17/08 Observations

- The policy does not define what are acceptable or not acceptable properties or businesses.
- 2. Approval Documentation
  - > List strengths and weaknesses
  - > List sources of repayment
  - > List exceptions to policy
  - > List conditions of approval signoff required to complete lease transaction
  - > Set threshhold for documenting financial ratios
    These are the critical areas that regulators will consider during an examination:
    - The lessee's ability to properly amortize the fixed obligations, including all present and proposed lease arrangements.
    - The correlation between projected and achieved operational results, with emphasis on cash flow.
    - The reasonableness of residual values and any exposure to income adjustments or loss on termination.
    - Possible adverse operating trends.
    - The support offered by other collateral.
    - The usefulness of the leased property to a third party, in the event of default.
  - > Set threshhold to obtain Articles of Incorporation for business entities.
- 3. File set-up
  - > Stack all documentation lists on left side of file
- 4. Approval Transmittal
  - > Initial each item to indicate satisfaction of requirement
- 5. Forced Placed Insurance
  - > No documented policy, procedures, processes and responsibilities.
- 6. Term Modifications
  - ➤ Policy extensions (affected by FASB 5)
- 7. Restructured Leases

- > Reporting for financial statement purposes
- Anti-Money Laundering Programs
  - > CDD
  - ➤ Monitoring early payoffs

## MOSS-ADAMS LLP

CERTIFIED PUBLIC ACCOUNTANTS | BUSINESS CONSULTANTS

DANIEL L. HUSTON, Partner, Internal Audit & Regulatory Compliance dan.huston@mossadams.com FINANCIAL INSTITUTION GROUP www.mossadams.com



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800-820-4476 503-274-2789

Fox Tower

805 SW Broadway, Suite 1200 Portland, OR 97205

## MOSS-ADAMS LLP

CERTIFIED PUBLIC ACCOUNTANTS | BUSINESS CONSULTANTS

MICHAEL G. STRICKER, Manager, Internal Audit & Regulatory Compliance FINANCIAL INSTITUTION GROUP
mike.stricker@mossadams.com > www.mossadams.com



509-777-0163 800-888-4065 509-624-5129

601 West Riverside Suite 1800

Spokane, WA 99201-0663 GLOBAL ALIANGE OF THE SPOKE STATES

July 23, 2008

#### Memorandum

Via - Email

From: James Jackson

To: Outside Directors

cc: Don, Lou and Jan

Subject: PSL Internal Audit

Preliminary observations by Moss Adams LLC.

Enclosure: Exit conference notes

- Don, Lou, Jan and Jim met with the internal auditors from Moss Adams on July 17 to discuss their preliminary observations of the leasing divisions internal controls surrounding the credit approval process, and related activities.
- 2. I am happy to report that there were no serious deficiencies.

- 3. The enclosed outline was used for discussion purposes with Moss Adams. Their formal report will be delivered in early August.
- 4. The Audit Committee will formally review the Moss Adams report at its September meeting. Appropriate follow-up/action items will be forwarded to Lou for his attention.
- 5. If you have any questions, lets discuss them at the July 29 Board Meeting. See you then.

# **EXHIBIT E**

Internal Revenue Service LMSB Financial Services

Department of the Treasury

Date: Jonuary 24, 2002

Form:1120, 1120s

Year Periods Ended: 04/30/98, 12/31/98, 12/3199 Person to Contact: Rita McCutcheon ID#91-06082

Contact Telephone Number: (206) 720-2984

Mr. Louis Secord, Jr. President Puget Sound Leasing Co., Inc. 185 NE Gilman Blvd. Issaquah, WA. 98027

Dear Mr. Secord:

We are pleased to tell you that after further consideration of your tax returns for the above periods, we have accepted them as filed.

If you have any questions, please contact the person whose name and telephone number are shown above.

y yours,

Bill Marx

Financial Services Team Manager

Copies: James H. Jackson Robert M. Kane Doug Blair CFO

## **EXHIBIT F**

## Internal Revenue Service Internal Revenue Agent

Date: January 16, 2004

Puget Sound Leasing Co., Inc. 185 N.E. Gilman Blvd. Issaquah, WA 98027

#### **Department of the Treasury**

Form Number: 1120S Person to Contact: Shane Forsell

Employee Identification Number 91-02897
Contact Telephone Number: 206-220-6570
Tax Periods: 12/31/2001

#### Dear Taxpayers:

We are pleased to tell you that after further review of your tax returns for the above periods, we have accepted them as filed. Do not consider this as an examination that resulted in no change to your tax liabilities. You were not examined for these years.

If you have any questions, please contact the person whose name and telephone number are shown above.

Sincerely yours,

Shane Forsell

Internal Revenue Agent

Letter 1024 (DO) (Rev. 7-1989) Cat. No. 40458E

# **EXHIBIT G**

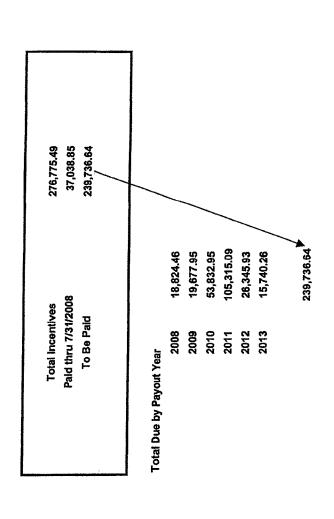
# LARASCO, INC PORTFOLIO SALES - PERFORMANCE INCENTIVES 2002 - 2007

Signed

				Incentive			
	Discount	<b>Total Amount</b>		Agreement	Incentive	Incentive	
Date of Sale Purchasor	Rate	Paid for Batch	Last Pmt	in File	Amount	Due Date	Comments
2. 2. 2. 2. 2. 2. 2. 2. 2. 2. 2. 2. 2. 2	1						
STATES OF THE DESCRIPTION OF THE PROPERTY HAS	7.11%	6,526,978.09	06/20/07	Yes	12,075.78	07/20/07	Sec
9/30/2002 Pacific NW Bank #1	6.42%	4,489,563.19	10/20/07	Yes	8,818,67	11/20/07	i d
11/25/2002 Union Safe Deposit Bank #3	6.34%	3,813,570.67	11/20/07	Š	7.340.02	12/20/07	20 2
12/24/2002 Pacific NW Bank #2	6.50%	4,443,053.34		Yes	00 700 0	04 100 100	
12/8/2003 Union Safe Deposit Bank #6	5.98%	4,863,919.65	11/10/08		9,373,70	12/10/08	Paid Internation Come Come For LAIRCE C
11/25/2003 Banner Bank	5.60%	5,042,503.72	11/20/08	Yes	9.450.78	12/20/08	(Pmt Amort Sch not found)
6/28/2004 First Mutual Batch #1	6.45%	4,583,369.01	06/20/09	Yes	9,267.71	07/20/09	
8/31/2004 Union Safe Batch #9	6.30%	5,144,879.88	08/20/09	No No	10.410.24	60/02/60	A state of the A see and the A state of the A
12/15/2004 First Mutual Sale #2	6.50%	4,995,460.51	12/20/09	S	10,261,25	01/20/10	incentive Ann per Exhibit A
3/1/2004 Union Safe Deposit Batch #7	5.37%	4,194,213.75	02/10/10	<u>8</u>	7.753.20	03/10/10	income with par Extillity
5/26/2004 Union Safe Deposit Batch #8	6.67%	4,777,652.66	03/10/10	20	9.515.74	04/10/10	incentive Ami per Exhibit A
5/22/2003 Union Safe Deposit Bank #4	5.14%	3,267,242.03	03/20/10	2	7 144 67	04/20/40	incentive Amt per Exhibit A
5/26/2005 First Mutual Bank #3	7.02%	5,816,045,27	05/20/10	S Y	40 45E 4E	01/02/40	incentive Amt per Exhibit A
8/26/2003 Union Safe Deposit Bank #5	6.11%	3,668,655.49	01/10/10	8 S	7.002.64	08/10/10	Andrewshire And man Electricity
12/16/2005 Regal Bank #2	7.44%	5,383,583.79	12/15/10	Yes	10,530.91	01/15/11	
3/23/2006 Banner Bank #2	7.34%	9,742,447.76	03/20/11	Yes	19.879.36	04/20/11	
1/26/2006 First Mutual Bank #4	7.23%	5,986,753.96	04/20/11	Yes	11.817.26	05/20/11	
4/27/2006 Cowitz Bank #1	7.65%	4,164,933.04	04/20/11	Yes	8.665.65	05/20/11	
7/20/2006 Charter Bank #1	7.87%	5,220,651.96	07/20/11	Xes	11.345.64	08/20/44	
8/26/2005 Regal Bank #1	7.06%	6,742,347.82	08/15/11	Yes	14,707.40	09/15/11	ווייםוותם ביווי לפו ויפגופפת דייתפו פחו חוו
8/31/2006 County Bank #1	7.63%	4,344,892.55	08/15/11	Yes	9.015.13	09/15/11	Network
9/11/2006 Charter Bank #2	7.60%	4,674,228.24	09/20/11	Yes	9.335.22	10/20/11	
11/28/2006 Plaza Bank #1	7.35%	4,980,321.22	11/20/11	Yes	10,018,52	12/20/11	
ထ	7.31%	4,480,423.03	12/20/11	Yes	9.311.79	04/20/42	
05/24/07 Charter #4	7.10%	8,146,301.66	05/20/12	Yes	17,034.14	06/20/12	
6/28/2006 First Mutual Bank #5	7.83%	7,868,517.14	04/20/13	Yes	15,740.26	05/20/13	
3/29/2002 Union Safe Deposit Bank	7.99%	6,633,410.11	03/20/07	Š	None	None	
8/26/2002 Columbia Bank	7.15%	4,926,324.52	07/15/07	N <sub>O</sub>	None	None	

7/30/2008, 11:33 AM

None	None	S S	None Buok	None	None	None	None	None	None	None	euc <sub>N</sub>	None e	None	None	e CC		None
None	None	None	None	None	None	None	None	None	None	None	None	None	None	None	None	None	None
o N	8	2	o Z	0 2	o N	o N	å	8 8	S S	N <sub>O</sub>	Š	S S	NO N	N <sub>o</sub>	Š	Š	o N
		12/15/08	10/20/10	04/15/05	07/15/10	09/15/10	11/20/10	06/20/11	10/20/11	02/20/12	01/20/14	04/15/12	08/01/12	08/20/14	09/15/12	08/20/12	12/20/12
642,502.99	6,049,511.51	2,658,973.90	5,777,145.45	6,272,920.69	5,835,528.42	4,321,863.21	6,986,239.01	4,997,219.60	6,324,692.26	8,534,373.20	4,951,716.65	4,692,504.79	5,701,226.23	6,563,522.77	6,247,765.15	7,062,038.14	5,300,738.76
6.00%	5.30%	6.00%	5.85%	7.15%	6.80%	7.15%	6.95%	7.30%	7.00%	6.80%	6.81%	6.80%	6.95%	6.62%	6.58%	6.47%	6.23%
Issaquah Bank	6/27/2003 Wells Fargo	Columbia Bank	0/22/2004 Wells Fargo Batch #3	3/29/2005 Sovereign Bank #1	6/29/2005 Sovereign Bank #2	9/30/2005 Sovereign Bank #3	11/10/2005 Wells Fargo #4	6/28/2006 HSBC #1	10/20/2006 Wells Fargo Bank #5	Banner Bank #3	First Mutual Bank #6	County Bank #2	Banner Bank #4	First Mutual #7	County Bank #3	Wells Fargo #6	Banner Bank #5
2/10/2003 Issa	6/27/2003	12/30/2003 Cal	•							02/28/07	03/26/07	04/27/07	08/20/07	08/30/02	09/27/07	10/30/07	12/20/07



# **EXHIBIT H**



June 3, 2008

Ron Werth Vice President and Manager Washington Federal/First Mutual Bank 400 - 108<sup>th</sup> Avenue NE P.O. Box 1647 Bellevue, WA 98009-1647

RE: Puget Sound Leasing

Dear Ron,

Puget Sound Leasing joined First Sound Bank as an operating Division of the Bank on March 1, 2008. The long relationship you enjoyed with Puget Sound Leasing Company, Inc. and the principals, Lou and Dick Secord, will remain with the Bank. The administration of the lease portfolio and subsequent lease stream sales is anticipated to operate as it has in the past under the former Puget Sound Leasing Company, Inc.

Should you have any questions feel free to call.

Thank you.

Sincerely,

Don L. Hirtzel

Chairman and CEO

Steven M. Shaughnessy, President, First Sound Bank Louis A. Secord, President, Puget Sound Leasing, a Division of First Sound Bank Mimi MacDonald, CCO, First Sound Bank

# **EXHIBIT I**



June 6, 2008

Ron Werth
Vice President and Manager
Washington Federal/First Mutual Bank  $400 - 108^{th}$  Avenue NE
P.O. Box 1647
Bellevue, WA 98009-1647

RE: Puget Sound Leasing

Dear Ron,

Puget Sound Leasing joined First Sound Bank as an operating Division of the Bank on March 1, 2008. The long relationship you enjoyed with Puget Sound Leasing Company, Inc. and the principals, Lou and Dick Secord, will remain with the Bank. The administration of the lease portfolio and subsequent lease stream sales is anticipated to operate as it has in the past under the former Puget Sound Leasing Company, Inc. Please refer to the attachment taken from the PSLC audited 12-31-06 financial statements as prepared by McGladrey & Pullen: Note 11 – Commitments which states "it has been the Company's policy, but not its obligation, to continue the payment of the lease stream to the purchaser, even if the lease is nonperforming."

Should you have any questions feel free to call.

Thank you.

Sincerely,

Don L. Hirtzel

Chairman and CEO

CC: Steven M. Shaughnessy, President, First Sound Bank Louis A. Secord, President, Puget Sound Leasing, a Division of First Sound Bank Mimi MacDonald, CCO, First Sound Bank

#### **Notes to Financial Statements**

Puget Sound Leasing Company, Inc. December 31, 2006 and 2005

#### Note 10 - Contingencies (concluded)

In May 1998, the Company's stockholders elected to be treated as an S corporation under the Internal Revenue Code. S corporations are generally exempt from all federal and state income taxes. However, a built-in gain tax is imposed on an S corporation's net recognized built-in gain for any year during the 10-year period beginning with its first day as an S corporation that the corporation has a net income for federal income tax purposes.

The maximum amount subject to tax; however, is limited to the corporation's net unrealized built-in gain. This generally equals the excess of the value of all corporation assets over their aggregate adjusted basis on the date of conversion to S corporation status. This contingent tax is estimated to be \$422,000. The contingency for the built-in gain tax expires April 2008.

#### Note 11 - Commitments

The Company, in its normal course of business, batches and sells the rights to receive the stream of payments to a group of leases. In accordance with FAS No. 140, the Company removes the lease stream from its balance sheets and recognizes a gain on the sale of the stream of payments. As a part of this sales contract, the Company retains the rights and the benefits to service the leases without recourse from the institution that purchases the stream of payments. In the course of servicing leases for the purchaser, certain leases become nonperforming. It has been the Company's policy, but not its obligation, to continue the payment of the lease stream to the purchaser, even if the lease is nonperforming. At December 31, 2006 and 2005, the nonperforming leases balances were \$216,025 and \$176,192, with monthly payments totaling \$8,472 and \$5,842, respectively. A period charge to gain on sale of lease portfolios is made for each continued payment to the purchaser of the lease stream. During 2006 and 2005, \$188,009 and \$148,040, respectively, were charged to this account.

The Company made a commitment to its stockholders to make a monthly distribution of \$29,350 each.

#### Note 12 - Employee Benefits and Retirement

The Company subscribes to a group medical and dental insurance plan, for which it pays employees' premiums. For 2006 and 2005, the cost to administer these programs totaled \$147,958 and \$110,934, respectively.

The Company has a 401(k) defined contribution plan which requires a one year service requirement. The Company has a discretionary match of up to 4 percent and discretionary profit-sharing contributions. In 2006 and 2005, the Company elected a match of 4 percent. During 2006 and 2005, the Company's contributions to the 401(k) plan were \$72,915 and \$54,223, respectively.

#### Note 13 - Concentrations

Independent lease brokers supplied 70 percent and 64 percent of the lease originations approved for funding in 2006 and 2005, respectively. Eighteen independent brokers originated 61 percent of the lease funding in 2006 and 13 independent brokers originated 60 percent of the lease funding in 2005.

# **EXHIBIT J**

#### Lou Secord

From:

"Steve Shaughnessy" <sshaughnessy@firstsoundbank.com>

To:

"Glen Garrison" <ggarrison@KellerRohrback.com>

Cc:

"Lou Secord" <a href="mailto:secord@msn.com">"Jan Gould" <jgould@firstsoundbank.com</a>

Sent:

Monday, October 06, 2008 4:34 PM

Attach: Subject:

WA FED Letter 10.06.08.pdf Letter of request from WaFed

Glen,

Please review the attached letter received today from Washington Federal Savings. I believe our response to Mr. Collette was very clear in our recent meeting with him on September 30<sup>th</sup> and that response was that First Sound Bank has no interest in repurchasing the portfolio that was recently sold to First Mutual Bank in June 2008. I know that Don has provided you with a copy of the letter that was prepared for Washington Federal, aka First Mutual Bank. My wish is for your thoughts on the appropriate response. Would it be appropriate to have counsel author the response?

Please let me know when it would be convenient to discuss.

Thanks,



#### First Sound Bank

Steven M. Shaughnessy
President and Chief Operating Officer
First Sound Bank
925 Fourth Avenue, Suite 2350
Seattle, WA 98104

Direct 206.436.2001 Fax 206.515.2005

sshaughnessy@firstsoundbank.com

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First Sound Bank does not send emails requesting your personal account information nor will the bank ask you to 'verify' personal account information via email. First Sound Bank will never ask you to click on a special link to do so. While emails of this nature may look like they are from us, and even use our logo, they are most likely a 'phishing' scam. Do not answer them and if you receive an email purporting to be from us, please do not hesitate to call us to confirm it.



**Hand Delivered** 

October 6, 2008

Don L. Hirtzel Chairman & Chief Executive Officer First Sound Bank 925 Fourth Ave, Suite 2350 Seattle, WA 98104

Re: Puget Sound Leasing

Dear Don,

In May of this year, Puget Sound Leasing (PSL) asked First Mutual Bank (FMB) a division of Washington Federal Savings (WFS) to purchase the future cash stream from a portfolio of leases originated by PSL. This would have been the 9<sup>th</sup> purchase dating back to June of 2004. This would have been the first purchase after FMB's acquisition by WFS, and PSL's acquisition by First Sound Bank.

On Thursday May 29<sup>th</sup>, we hosted a luncheon for yourself, Lou Secord, Doug Blair and Steve Shaunessy to hear about First Sound's intention to honor the course of conduct that PSL has built their reputation on over the last 25 years, specifically to make all past due payments and buying back all defaulted leases ("Perfect Pay"). You, Lou & Steve repeatedly assured us that this practice would continue as before. Mark Schoonover specifically asked you how First Sound Bank could justify this given the additional shareholders of the institution and your response was that it was in the best interest of the organization to continue this business practice as it is the reason why banks purchase the pools.

You offered to provide a letter that reassured us of the continuation of this practice. A copy of this letter dated June 6, 2008 is attached for your reference. Based on these strong verbal and written assurances, FMB purchased a future lease stream valued at \$7,295,671.72 on June 27, 2008.

On Monday, September 29<sup>th</sup>, Lou called Ron Werth to inform him that First Sound Bank would not be honoring this commitment going forward. On Tuesday September 30<sup>th</sup> Ron and I met with you, Lou & Steve in your office to learn more about First Sound's decision to cease this course of dealing that had specifically induced FMB to make the last purchase in June.

At that meeting, I asked that you repurchase this portfolio since it was purchased under the afore mentioned assurances from you and your management team. I did not get a response, so I am formally requesting that First Sound Bank repurchase the June 2008 portfolio from First Mutual Bank. We would like your response by the end of business October 15<sup>th</sup>.

With Offices in Washington, Idaho, Oregon, Utah, Arizona, Nevada and Texas.

We also request that First Sound Bank seriously reconsider your decision to cease your long standing practice of "Perfect Pay" and recommit to the course of dealing that we have relied upon over the past four and a half years when we purchased the other portfolios from PSL.

I look forward to hearing from you at your earliest convenience.

Rick Collette

Executive Vice President

Business Banking Group Manager

CC: Lou Secord

Steve Shaughnessy

Ron Werth

Roy Whitehead

Mark Schoonover

Paul Tyler, Counsel, WFS

## **EXHIBIT K**

### **PUGET SOUND LEASING - COLLECTION RESULTS**

	1999	2000	2001	2002	2003	2004	2005	2006	2007
JAN.	2.33	1.30	1.51	2.67	1.88	.84	.75	.73	.46
FEB.	2.23	1.55	1.12	1.81	1.69	.82	.83	.78	.60
MARCH	1.85	1.55	1.73	1.75	1.45	.72	.67	.73	.76
APRIL	2.30	1.25	1.43	1.38	1.52	.74	.71	.67	.57
MAY	1.52	1.44	1.46	1.33	1.28	.62	.71	.74	.68
JUNE	1.64	1.63	1.80	1.33	1.25	.64	.60	.74	.85
JULY	1.48	.86	1.86	1.39	.83	.45	.64	.74	.88
AUG.	1.35	1.42	2.68	1.25	1.03	.33	.74	.60	.98
SEPT.	1.38	1.91	2.33	1.46	1.04	.41	.75	.72	.87
OCT.	1.28	1.40	2.09	1.35	.94	.28	.64	.51	.82
NOV.	1.08	.85	2.12	1.42	1.17	.37	.58	.48	2.54
DEC.	.89	1.12	2.44	1.80	.92	.57	.57	.29	
AVE.	1.61	1.35	1.88	1.57	1.25	.56	.68	.64	.91

## **EXHIBIT L**

Date:

April 11, 2008

From:

Stacia A. Stratton

To:

James H. Jackson

Audit Committee Chairman

Copies:

Don Hirtzel

Chairman and CEO

Mary E. MacDonald

**EVP and CCO** 

Re:

Review of Puget Sound Leasing (PSL) as of 3/31/08

#### Scope of Review:

The focus of the visit was to review the largest leases and to assess the underwriting process. I initially interviewed various managers to learn more about the approval and collection processes. The CFO provided a list of the largest leases in the "owned portfolio." There are 48 leases with balances above \$100M. Of these, only 10 exceed \$200M, 3 are between \$150-200M, and 35 between \$100M-\$150M.

I reviewed 9 of the 10 leases above \$200M and sampled 4 additional leases above \$100M. Refer to Attachment A for a list of leases reviewed. In addition, I researched details on a group of leases to various Dinner's Ready franchisees which are beginning to experience delinquencies. Refer to Attachment A.

I did not request a list of past due portfolio leases since SVP & Risk Manager Steve Twidwell stated that delinquencies are not yet being reported accurately on the lease accounting system. The delinquency percentage history reflected on Attachment B is for the entire serviced portfolio – both owned and sold. The past due percentage increased from 82% in October 2007 to 2.54% in November, immediately after conversion to the new lease accounting system. At month-end February 2008, the past due percentage has increased to 2.96%. Part of the problem is that monthly payments that are short by a small amount – perhaps due to added fees or an increase in the sales tax in a particular state, are reflected as past due. These system issues have not yet been resolved and SVP Twidwell estimates that actual delinquency is closer to 1.25%.

#### **Quality of Reviewed Leases:**

All but one of the 13 leases reviewed were of satisfactory quality. The lease to Swingers, LLC dba Time Out Sports Bar (Lease #22790) is of questionable quality and was recently rewritten with \$89M in new funds advanced. Based on review of the file and discussions with SVP Carbone, this lease did not meet underwriting guidelines but was approved and documented as "Known to LAS" (President and CEO Lou Secord) on the Lease Approval Worksheet. I consider this lease to warrant a Special Mention grade.

The list of large leases provided by CFO Blair reflects two leases to this entity. One was booked under the dba Time Out Sports Bar (\$244,961 payment stream) and the other under the legal entity Swingers, LLC (\$406,877 payment stream). In reality, the smaller lease to Time Out Sports Bar should not be reflected on the system as it was refinanced into the larger lease in February 2008. (EVP Jan Gould is aware of this) The original lease was made in November 2004 when the LLC members John Stoneberg and Brent Nerby bought this Kirkland bar from the previous owners and paid for the acquired equipment with the lease proceeds. Nerby had managed the bar for the prior owner. There was some payment slowness on the original lease and its payoff balance of \$208,947 was combined with \$89M in new funds and rewritten at \$297,947. The payment stream of \$406.9M represents \$6,781/mo x 60 months with the first lease payment due on 3/15/08 (payment made on 3/25). The new \$89M is documented by an invoice with a list of equipment (tap system, pizza oven, stereo equipment, etc.) but the invoice was prepared by Swingers

1.21.08 put/D and the proceeds were deposited to their checking account at First Sound Bank. There is mention that the equipment is intended for a new location in Issaquah (not yet open) but some of the proceeds were reportedly to pay a tax lien.

There is not a current financial statement or tax return on the business in the file. Credit reports on each owner reflect poor Transunion credit scores. Stoneberg reflects prior charge-offs, collections and accounts closed by creditors. Nerby's 2007 tax return shows \$69M in wages from the business but does not even reflect ownership in the LLC. A current tax return for Stoneberg was not located. They were described as "not the best money managers."

### **Dinner's Ready Leases:**

I did not review individual lease files for the Dinner's Ready franchises. The collections staff commented on the trend of rising delinquencies and repossession activity that is surfacing. The lease system was searched and the eleven leases on Attachment A were identified. This franchise and similar operations provide recipes and meal preparation in their kitchen that you can then take home, freeze and cook at a later date. Dinner's Ready corporate offices are located in Mountlake Terrace and there are a number of locations in Washington in addition to other western states. But there are a number of similar franchise operations around the country. It is not an inexpensive meal preparation option, and the delinquencies are presumably a product of the declining economy.

The 11 Dinner's Ready leases identified total \$573M with an additional \$45M to a similar Dinner's Done Right franchisee. Three of the franchises (\$167M) have closed their door recently and contacted PSL to pick up the equipment. Another four leases are in various stages of delinquency (\$215M). See

Note: There is evidence of booking leases under both the legal name as well as the "dba" name. The Dinner's Ready leases on the Attachment are booked under the dba which is the only way they can be identified. There is no guaranty that additional Dinner's Ready franchises are not booked under the name of the various legal entities. (See recommendation below under Observations/ Recommendations)

### **Underwriting Process:**

Lease underwriting/approval is the responsibility of Frank Carbone, SVP-Credit who has years of credit experience including within a regulated bank environment. PSL operates with a one-page Credit Guidelines document supplemented by SVP Carbone's credit judgment. There are guidelines in place for when a complete financial package is required (business and personal financial statements and tax returns) but SVP Carbone requires a complete financial package whenever he feels it is warranted based on his review of the application and the credit reports. If a credit report or expanded Westlaw report discloses tax liens, they must be resolved before the lease is approved.

A rudimentary spreadsheet program has been developed for financial statements and tax returns and SVP Carbone spreads them himself. He adds back depreciation and the current portion of term debt to arrive at cash flow and then makes handwritten adjustments to add back owner salary/withdrawals and building lease payments to the owner in arriving at a "global" cash flow for closely-held businesses. He then mentally calculates a Debt Service Coverage ratio (DSC) but this is not documented on the spreads or the Lease Application Worksheet. (See recommendation below under Observations/Recommendations)

SVP Carbone documents approval of a lease with his initials on the Lease Application Worksheet. In his absence, President Lou Secord reviews/approves and initials the Application Worksheet. Approval of leases above \$200M (determined by equipment cost) requires approval by the four PSL Credit Committee members (L. Secord, R Secord, Carbone, Blair). (See recommendation below under Observations/

### File Documentation:

The lease files do not contain dividers but are orderly. Each file contains a Document Checklist, the Lease Application, Application Approval Worksheet, photocopies of the signed Lease Documents with the Equipment List attached as Exhibit A, Lease Guarantees (if any), Corporate Resolution, Secretary of State filing/Business License, original Equipment Invoices and copies of the PSL payment checks, Copy of the UCC, evidence of Insurance, and Credit Reports for the Business and individual Guarantors. The larger leases also contain Financial Statements and Tax Returns. Original lease legal documents are scanned and stored offsite.

The Application Worksheet reflects the approval initials and any approval conditions.

### Observations and Recommendations:

- SVP Frank Carbone acknowledges the expectation and need for expanded written policies, guidelines and procedures now that PSL is owned by a regulated bank. He is very open to meeting the bank's needs for expanded written documentation. Mr. Carbone is anticipating retirement in 2010 and his years of experience will be difficult to duplicate without written guidelines and procedures.
- Recommend using the bank's more detailed FS spreading software and expanded cash flow analysis for leases above \$500M, recognizing that this will slow the current approval time. Could consider for leases of \$200M and above since very few leases are affected.
- Recommend adding the requirement for a Westlaw report to the current Credit Guidelines. Current practice is to order for leases of \$100M and above.
- Observed some of the leases above \$200M with initials of only 3 of 4 PSL Credit Committee Members. If this is acceptable (only 3 of 4 initials required), then this clarification should be included in the written approval guidelines.
- Recommend that delinquent leases be "bulk-criticized" and included in the banks consolidated figures for Criticized/Classified assets that are reported to the Board similar to procedures for the Uniform Guidelines for the Classification of Consumer Loans. Leases >60 days past due could be considered Special Mention and those >90 days as Substandard. Repossessed Equipment should be considered as Substandard assets similar to OREO.
- Lease files contain the guaranty of spouses as well as a credit report without consideration of Regulation B requirements. Bank management is aware of this and will assist PSL management with training and modifying its practices to comply with regulations.
- The PSL website should be reviewed and updated. The Vendor Services Division page refers to "Application Only to \$75M" when this has been increased to \$100M.
- Consider use of the NAICS codes to allow identification of concentrations by industry. Note: the Dinner's Ready franchises appear to fit under a food preparation category. You might also consider a field to identify specific franchises.
- Consider standardizing the practice of whether a lease is booked under its legal name or a dba. Currently, there are inconsistencies.

Attachment A

Puget Sound Leasing – Owned Contracts Reviewed

Contract#	Lessee	Orig.	Balance	Residual
0028425-002	Allied Health Care Services, Inc.	6/07	\$548,170	\$1
0022790-001	Swingers LLC dba Time Out Sports Bar	2/08	\$406,877	\$1
0030628-000	Fremont Dock Co.	6/06	\$280,051	\$32,000
0018487-001	Lewis Contractors, Inc.	2/08	\$263,376	\$23,307
0036132-001	Sign Design, Inc.	12/07	\$245,920	\$1
0036790-002	Thai Bamboo Restaurant	10/07	\$244,429	\$1
0025784-000	Oceano Restaurant	7/05	\$242,816	\$1
0028821-000	Sparks Chamber of Commerce	7/06	\$242,329	\$1
0030692-001	Newport Mesa Audiology Balance & Ear	6/07	\$234,998	\$1
0035658-000	United Sewer Services, Inc.	6/07	\$147,562	\$1
0023295-000	Powell Skateboards	3/05	\$129,892	\$1
0016443-001	Beers Architects and Planners, Inc.	2/08	\$116,434	\$1
0014558-001	Lakeside Fitness and Tanning, LLC	12/07	\$108,766	\$1

### **Dinner's Ready Franchise Leases**

Contract #	Legal Name dba Dinner's Ready	Orig.	Location	Balance	Past Due or
23748-000	Marjen Industries, Inc	10/05	Tualatin, OR	\$45,271	LP 10/15/07; ceased opns Feb; requested repo
23372-000	*	na	Kirkland, WA	\$49,454	Current
23600-000	*	na	Lake Forest Park	\$38,565	Current
23981-000	*	na	Reno, NV	\$44,692	PD 31-60 days - 2 pmts
25112-000	*	na	Lake Stevens, WA	\$48,978	Current
25271-000	Buena Vita, LLC	11/05	Southlake, TX	\$55,448	Ceased opns Mar; req. PSL to repo
26272-000	*	na	Lynnwood, WA	\$51,942	PD 1-30 days
27253-000	*	na	Shoreline, WA	\$53,514	Current
29931-000	R&R Restaurant Management Co., Inc	na	Roseville, CA	\$66,684	LP 10/1/07; Ceased opns Dec 07 and req repo
26271-000	*	na	Mariemont, OH	\$56,453	Past Due 1-30 days
23951-000	*	na	Vancouver, WA	\$61,699	Past Due
			TOTAL	572,700	

<sup>\*</sup> Reviewed files and determined legal name only on the leases in the REPO process. All are booked on the lease accounting system under the dba.

The Broker for each of the three Repo leases is Harbor Financial Services and the common Vendor is Smith & Greene of Kent, WA

### **EXHIBIT M**

#### Lou Secord

From:

"Jan Gould" <jgould@firstsoundbank.com>

To:

<a>lasecord@msn.com>; "Doug Blair" <dblair@pugetsoundleasing.com></a> "Steve Shaughnessy" <sshaughnessy@firstsoundbank.com>; "Don Hirtzel"

Cc:

<dhirtzel@firstsoundbank.com> Thursday, October 23, 2008 8:28 AM

Sent: Subject:

FW: Security deposit forfeitures

Doug and Lou,

Here is Christie's response to my email. We need to make sure the forfeitures are in line with these rules. The best method is to make your selection and have a one over one review and signoff. I can come over and do it next week for this month.

Jan

First Sound Bank.

Jan Gould CFO/EVP First Sound Bank 925 Fourth Avenue, Suite 2350 Seattle, WA 98104

Direct 206-436-2002 206-515-2005 Fax jgould@firstsoundbank.com

From: Bakker, Christie [mailto:Christie.Bakker@rsmi.com]

Sent: Tuesday, October 21, 2008 8:53 AM

To: Jan Gould Çc: Ии, Jenny

Subject: RE: Security deposit forfeitures

We will be requesting that you provide support for recognizing this. Our research at PSL did support them doing this based upon the language in the contracts. We will need to verify the language has not changed. We do audit that the lease is delinquent at the time recognized and that it was a lease acquired by you versus one that PSL retained servicing on. I don't remember all the specifics right now but I think we also verified that the lessee was also billed the following month to replenish the security deposit.

If you could provide support on an individual lease basis that the lease was acquired by the bank - we will need that to select our sample for testing.

Christie Bakker Partner McGladrey & Pullen, LLP One Union Square 600 University Street, Ste. 1100 Seattle, Washington 98101

Direct: 206.676.1109 Main: 206.281.4444

10/23/2008

Fax Direct 206.749.7109 Fax Main: 206.676.1193

The Firm for Companies on the Move

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Circular 230 Disclosure: Any advice contained in this e-mail (including any attachments unless expressly stated otherwise) is not intended or written to

be used, and cannot be used, for purposes of avoiding tax penelties that may be imposed on any texpayer.

From: Jan Gould [mailto:jgould@firstsoundbank.com]

Sent: Monday, October 20, 2008 3:24 PM

To: Bakker, Christie Cc; Hu, Jenny

Subject: Security deposit forfeitures

I just wanted to confirm that there will not be a problem with security deposit forfeiture income. When we discussed it earlier, you indicated that PSL has the right to take this into income. This is a large number in our income statement so this is important to us.

Please let me know if there are concerns regarding this.

Thanks.

Jan

First Sound Bank.

Jan Gould CFO/EVP First Sound Bank 925 Fourth Avenue, Suite 2350 Seattle, WA 98104

Direct 206-436-2002 206-515-2005 Fax jgould@firstsoundbank.com

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10/23/2008

account information via email. First Sound Bank will never ask you to click on a special link to do so. While emails of this nature may look like they are from us, and even use our logo, they are most likely a 'phishing' scam. Do not answer them and if you receive an email purporting to be from us, please do not hesitate to call us to confirm it.

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Lou Secord

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## **EXHIBIT N**

Puget Sound Leasing § Security Deposit Anal তেন্ত্ৰ	Puget Sound Leasing Security Deposit Analysis - True Lease and Prom Note Accts ৪৪খেণ্ড	- True Le	ase and	Prom !	Note Acc	ä				9	1	177		156,574.6°	5	) . \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \	6	0 0 5	の 山 山	(Before Sales Taxes)	Taxes	7,	1 Done
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001-0032470-000	DJ'S BAR & GRILL		11/07/06	<b>191</b>	in Legal	3/13/2008	12/01/07	184.95	4,438.80	184.95	184.35	739.80 1,1	1,109.70	-	169.52		58.29		118.75		98.70	445.28	
001-00249-000		Regal Bank	08/05/05	18 E	in Legal	3/10/2008	12/01/07	1 205 67	28,154.28	. 205 87		3,412.64 3,4	3,412.64 1	. 8	511.82	67		•	273.24			785.18	
001-0035079-000	FES CONSTRUCT		05/21/07			4/15/2008	12/15/07	700.32					3,501.60	6140	425.87	ر ا		. ~	2,045.00			2,470.87	
001-0030996-000	FTF FUNDING	Charter Bank	08/04/06	181 In	In Benkruptcy	11/8/2007	12/01/07	802.92	26,498.36	802.92	802.92		4,817,52 1		774,18							774.19	
001-0026608-000	GENESIS AUDIO S					1/3/2008	11/15/07	1,154.69	42,723.53	,			5,773.45	<b></b> ,-	1,270.17		785.47	- '	1,079.40			3,145,04	
001-0024389-000	GOOD LUCK FOO					4412008	10/21/21	214.00	7,040,80			000000	036,00		8 8	,	41.19	_	7C.8.35			179.64	
- 0029788-000	GRANDSLAM PIZZ HIGH RATIO CONF	County Bank	10/06/06	ē ē	in Cagai	11/12/2007	12/01/07	984.65	15,286.95					765Y 000 YSYC	7 28.81 V	8.Y	!		528.12			728.53	
Х. оодновалетного						3/10/2008	11/15/07	1,211,28	39,871,58		,	5,958.30 5,6	5,956.30 1	J 25 272	363.38	,			749,55	60.00		1,172.84 deap	ro.
001-0028585-000	INCHES-A-WEIGH		02/08/06	181 In	In Repossessit 6/11/2008	6/11/2008	12/15/07	289.00	409.23				698.23	-	110.74		82.75		43.98			247.48	
001-0012308-001	JOHNNIES GREE				in Legal	5/23/2008	12/01/07	345.20	617.05	345.20	123.41	493.64	962.25 1	- 12.	7 108.58 24.53		27.09 27.09		ş		52.97	232.62	g
901-0032970-000	KUDZU GRAPHIC: L&S'S, INC	: First Mutuel B Charter Bank	12/11/06	E E	m Legal In Bankruptcy	1/24/2008	12/15/07	442,57	11,064.03	442.67	442.67		2,653.30 1	1 1000	398.43		133,38		176.32			708.13	
981-0632528-000	M & M BUILDING \$	Charter Bank	11/20/06	181	in Legal	6/19/2008	10/15/07	264.00	13,140.00			1,524.00 1,	1,524.00 1	7	219.86		87.85		30.00	30.00		367.71	
A DOL- ODDER SERVICE	N.			194 A	in Legal	3/10/2008	11/01/07	1,562.17	90,605.86	1,582.17	1,562.17	7,810.85 10.	10.935.19 1	3674	1,181.76				111,66	60.00	746	1,353.42	
001-0028887-000	MILER PLATING	TRANSPORTE	70/09/07	<u> </u>	in Legal	3/28/2008	12/01/07	1,500.11	48,003,52	,			6,000.44		750.05				10,00			20.092	
Vacan connectangle	4 NATHAN'S FAMO	I Benk of the W	N 07/14/03	181 In	In Legal	1111/2008	10/15/07	433,96	4,339.60			2,603.78 2.	2.603.76 1,293	2837 867.92 1	/ 217.00				10.00		134.04	361.04	
No.	X CANADA MATIONAL NUTRI				in Repossessk 4/18/2008	x 4/18/2008	12/01/07	562.13	29,230.76	562.13			3,372.78	1,124.26	512.65				3,391.89		217.92	4.122.48	ž
001-0024621-000	PALERMOS COUP	Pegal Bank	06/24/05		in Benkruptcy 12/13/2007	121372007	11/01/07	573.19	18,915.27	573,19	573.18		4,012.33	-	551.55				1,300.96			1,852,51	
001-5000010-000			11/02/07	£ 5	In Lagel 3/24/2008	324/2008	70/10/11	1,660,89	5,160.99		. 63 65	5,160.99 5,	5,160.99 1		1 153.06		27.007		10,00		1 151 50	10.00	
W1-0021380-W2	PONDERAY CAFE				in Repossessi of 192008	. 6/16/20/08	100000	1 543.28	24 605 02				925969	. 2			298.07		788.87		298.62	2.919.47	
X-000000000000000000000000000000000000					oppeople v	0000	12/01/07	1,038.59	19,231.80				3,682,95 1	1,036.59	310.98				803.28	30.00		1,622.23 deap	£.
001-0034427-000	PRECISION COFF			Ē	in Legal	3/28/2008	12/15/07	1,874.56	54,516.88	1,874.56			9,527,45 1	- <b>`</b>	\ <b>"</b>				20,00		602.88		,
KINDOMORREGIANDA PURSIFULL TRUC	RESIFULL TRUK	C First Mutual 8	8 07/18/07	181 I	in Bankruptcy 3/20/2008	3/20/2008	11/15/07	202.90	40,065.30	•	702.90	3,514.50 4	4,217.40 1	1,405.80	351.45				5,103,13			5,454.58	Arro
																						:	

DECLARATION OF LOUIS SECORD NO. C09-0056 TSZ -- Page 84

		TOTAL	658.32	1,489,47	719.38	3,630,40	396.40	844.31	422.82	\$3.83	4,070.35	3,809.42	1,484.87	2,096.85	1,181,48	805.89	3,072.22 533.81	189.43	832.86	660.95	835.80	1,680.84	1,185.64	1,467,49	1,514.88	1,588.57	2,265.18	1,971.43	884,74	1,445,25	1,080,56	264.24	030,61
Ŧ		Ē	91.80										219.40		242.16	333,60							568,68	496.53						811.68	404.24		
(Before Sales Taxes)	RSH	Fees	00'09								80.00	80.00	30,00										80.09										
1	8	Fees																															
	8	Ĭ.	159.68	91,68	471.62		10.00	245,45	195.11		3,528.07	3,267.14	559,67	963.40	235.75	9.00	2,640,74		215,75	235.75		707.80	10.00	10.00	678.04	166.65	140.04	5.00	582.53			1	
	ä	F.				1,190.25								562.45												314.60	1,186.24	1,097.63					
Prop		Tex		461.49		1,717.69		118.22	15.56				363.60		133.41				178.23	108.61						308.74							
New Interfer Rent	ŧ																																
ž			346.64	940.32	247.78	722.48	386.40	480.64	222.25	93.83	452.28	452.28	322.00	240.00	570,16	567.29	431.48	199,43	438.88	316.59	835.80	973.04	548.96	960.96	836,82	800,58	938.90	968.80	312.21	633.57	676.32	264.24	
		Chgs	- <b>A</b> :		1 24	1 22	38	- 84	2		<b>]</b>     	, å	, , ,	3	· -	- *	<b>4</b> 8	- -	¥ 4	-	Ž.,	·	<u>"</u> -\	~ ~	-		, and		-				
		Sec Dep														•																	
	Total -	Past Due 1		5,836.20 1	1,860.83	1,224,72	3,311.68	3,866.43 [	1,587.60 1	1,028.70 1			3,864.12 1		4,564.88 1	3,631,71			840.48	2,333,03			4,557.75	18		2,589.15 1		10,425.38	1,734,35	1,525,55		080.80	
Tr. Past Bt Pas			No.	5,838.20 5,8			2,207.92 3,	2,534,83 3,	1,587.60 1.	1,026.70			ĺ	2		2,395.51 3.			2447	1,686.45			4,557.76			2,589.15		10,425.36 10	1,040,61	2,715.33		990.90	ç
		Past 65 Pa		85	309.69 1,2	. 7.2	551.88 2.2	665.80 2,5	**	, ,	100		3.		570.61 3,	618.10 2,			2	333.29 1,			•			. 2		10,	346.87	905.11 2			
		Past 31 Pa			309.69		551.88 5%	665.80 64							570.61 5	618.10 6			548.64 5	333.29 3			a Coloque						346.87	11,206			
		CBR Pa	20,302,79	23,075.64		38,735,96	17,111,38 5	25,172.03 6	11,430.72	1,028.70			32,201.00	E	22,253.79	26,501,41			8,229.60	4,332.77			48,312.15			30,248.89		59,077.04	4,509.31	31,678.85		7,596.90	
		ent	495.19 20.3			1,204.12 39,7	551.98 17,	665.80 25,	317.52 11,				644.02 32.		570.61 22,	618.10 26,			S48.64 B.				911.55 48			727.83 30		1,737,56 59	348.87	905,11 31	鐖	390.30	
		ate Payment		-									-			į										70		7.0					
		Paid-to-Date	70150	12/01/07	12/01/07		12/15/07	12/15/07	11/15/07	12/01/07			10/15/07		10/15/07	12/15/07			11/01/07	11/01/07			11/01/0					10/15/07	90/10/108				
	Status	•mq		3/10/2008	1/25/2008	11/27/2007		8/19/2008	1/3/2008				y 5/7/2008		8/11/2008	8/9/2008			6/8/2008	8/8/2008			\$48/2008			2/21/2008		181 In Repostessi 3/28/2008	6/18/2008			1/28/2008	
	Contrast	Delin Statue		in Lease	in Legal	in Legal		181 In Legal	in Legal	,			181 in Benkruptcy 5/7/2008		181 in Legal	181 in Legal			151 In Legal	In Legal			181 in Legal			181 in Legal	SARCHERICA	In Reposit	in Legal			151 in Legal	
				19									181		181													181 201		151			
	Booking			ok 01/27/08				First Mutual B 12/28/05	10/13/05	~	70		ank 11/15		First Mutual B 12/12/05	ank 06/20/08			HE OTOS	nk 11/07/05			lank 02/28			First Mutual B 03/28/06		90/02/50	lank 12/30/05	rgo E 10/24/05		10/31/08	
		Bank Nm		Bunner Benk									Charter	SECTION S	- First Mut	E Charter Barrix			r First Mur	1. Regal Bank	34		Charter				Sept.	TE TE	N. Barmer Bank	IF Wells Fargo E		ñ	
		:	0510.	OCIALITY HOME!	RN REALTY & ASS	SAKURA	SATELLITE GROU	SCI GLOBAL MAN	SO-CAL SEAFOOI	SOLUTIONS INTE			SPORTHERAPY, I Charter Bienk 11/15/06	Section of the Contraction of th	SUNSET CAPITAL	THRIFTKO STORE			TODAY'S REALTY First Mutual B 01/03/05	TONYS TAQUERL			001-0033423-000 WALDENMAYER Charter Bank 02/28/07			WORLDWIDE TEC	NEW SPEED	WYNDALL'S ENTE	14K JEWELRY, IN	ACCESS INDUSTR		AMERICAN UNIVE	
OI SZ		Lesses	Spend HEROTOPS										. 86 SPC		uns ood			ALC: NO.	101 000		200 m. All	2001/01/20	-000 WA			26	ALTERNATIVE STATES	L001 WY		AC AC			
	F LC	ontract	IS S	001-0028283-000	001-0022671-000	101-0023850-	001-0033659-000	001-0024794-000	001-0028825-000	100-962238-001	100	A PROPERTY OF	901-0031914-000		001-0027707-000	001-0024342-001			001-0023019-000	001-0027019-000	Construction construction and an artist of the second	001-0027-68-00W-00-VID	001-003342			001-0078890-000		001-0024314-001	001-0027893-000	061-0027073-000		001-0030242-000	

		TOTAL	572.94	3,164.28	146.50	2,084,25	1,407.12	70°00	1,225.53	381.15	1,478,60		4205.33	195.74	2,114,02	794.62	902.05	2,520.84	175,96	1 108.34	3,870.95	1,066.62	10.00	1,492.93	2,638.79	531.42	96,98	808.83	390.27	550.42	854 79	1.971.06	4,017.72
5		Ē				772.10									90009		367.81	887.05	49,16			303.93				184.74	185,98						
(Before Sales Taxes)	NSF	£	59.26															180,00		60.09	3					90.00	80.00						
l	Do:	F.																															
φ 13	Co	ž.	70.00	2,610.00	10.00	10.00	1,138.48	20.00	1,100.30	30.67			9420	Ş	924.12	583.80	30.00	101.66	į	800	2.540.39	141.12	10.00	10.00	1,153.03	80.02		387,38	00.01	213.75	593.92	1,153,62	20.00
υ #1		ī																505.86			616.10												
25			135.07							73.12		į	355.56	87	3			371.32			368.82	118.55		709.63	369.06				140.74	78.74		76 30	
N P A C		Tax X	-																	131.75										160,50			
1	New Interim	Rent		80		٠,	4	Q	gî.	92	g		<b>x</b> :	5 f	8 8	: 8	<b>.</b> 22	8			5 Z	. 8		æ	ę.	8	8	422.25			724.72	339,50	í
	<b>1</b>	Chg	308.61	354.28	136,50	1,282.15	270.64	535.32	125.23	277.36	1,479.60		964.98	120.51	8.181	211.02	484.24	1 675.05	126.80	60.10	1999	203.02	_	1 773.30	1,115.70	1 256.68	1 309.00	- 455	55 24	`\ ==	_	a <b>tij</b> -	
·		Sec Dep		_	-	-	- \		36.37	-		-	-		•		_			C 9 2	•		27.55					•			2	98	7
	Total 1	Past Due 1	1 827.78	1 02:399	1,137,35 1	7,693.02 1	1,059.54	2.385	715.41	1,364,04 1	8,220.10	243,90	2,286.02	669.85	1,882.61	1.758.55	3,089,05	5,400.32	9559	284.80	4,179,94		5,000.00 1	4,369.89	5,001.55	1,925.10	2,317,58	2,328,20 1	1,089.13 1		4,529.62		
	·	Pact 51 Pa	827.78	885.70	682.41	.693.02					,932,06			461.79	707.17					284,80	1,450,59	7	ž.	4,369.89	2,768.25	1,925,10	2,317,56	1,397.52	1,069.13		2,717.78		
		Pest 61			72.727		•			272.51	,644.02			133.83	202.39	361.74					483.53	1	B		1,116.85			465.84	٠		905.92		3
		Past 31 P			727.47						1,844,02			133,93	.083.05	364.71	817.81	•	The second		2,245.82		1,000.00		1,116,65			465,84			905.92		ż
		GBR	5.042.98	9,485.40	9,098.80	143,603,04	43,301.76	簧	9,538.80		•	243.90	28,702.92		_	2,868.80	24.712.40	24,301,44	WANTED STATES		1,934.12	23,011.34 TRADE CONTRACTOR AND AND AND AND ADD.	22,681,22		40,734.35	3,850.20	6,180.16	7,919.28			39,880,50		0,44
		Payment	219.28			2,564.34 143	1,353.18 43			272.51				748.70		261.71			ABSTRACTOR AND ADDRESS OF THE PARTY ADDRESS OF THE PARTY ADDRESS OF THE PARTY AND ADDRESS OF THE			OLOGO A COLOGO A COLO	•		1,116,65	641.70	772.52	485.84				2	22
		Paid-to-Date Pay	01/15/08			01/01/08 2,5	80		01/01/08	01/01/08	•	92	<b>5</b> 2	蛟	#- <sup>-</sup>	. פטינטינס	2 5	-	CONTRACTOR CONTRACTOR			UTIVITIVO			1, 80,10,10	01/15/08	01/15/08	01/01/08	1 80/10/10		01/01/08		80/GL/ID
				_		2/15/2008 0			2/13/2008 0	3/11/2008 (	5/20/2008	~		_	_	4/1/2008			C248049696969696			/002/81/21			6/9/2008					TO COMPANY OF THE PASS OF THE	8/2008		6013/2008
8 Acts	sn <sub>tr</sub> ess		30000										2/5/		vatc)				ı	In Repossessik 4/23/2008						In Benkruptcy 1/10/2008	In Bankruptcy 11/7/2007	In Repossessk 4/18/2008		THE PARTY OF	151 In Repassessk 4/18/2008		
	Contract	Delin Status	454 in Lare			151 in Legal	151 In Lega		151 In Legal	151 in Legal	151 In Legal	151					101 IN LOGIN		A COMPANY			151 in Legal	151	151	151 In Legal	161 In Be	151 in Ba	151 hrRe	151	STEEL STEEL	151 In Re		151 in Legal
	Booking		, anoma			08/01/07	8702/05			90/82/90	COTESTO	10/15/07	01/30/08	05/13/05	OA/O4/05	0625/07	פטיפטיני	04/03/08	09430550	12/08/04	04/14/03	07/26/05	11/02/07	11/22/05	01/04/08	06/12/03	07/28/03	90/50/50	12/06/04		97/31/06		8730
	ă		2		. <b>ප</b>	County Bank Of	Wells Fargo E 08/02/05		First Mutual B. 04/08/08	County Bank O	First Mutual B 0	-	Benner Bank O	Regal Bank O	J		Estricy the W	Cowfiz Bank 0	1	-	ш	Regal Bank C		Regal Bank		Benk of the W	Bank of the W	First Mutual B (				3	Wells Fargo E
		Bank Nm			ÓR		TOW Well					YSEN			TMO				3.	CES P		- 1							RANDI	44	S on.	THE STATE OF THE S	
osit Analy		200	The Passage and	BRINGI F TRANSE	CAMS NEW YORK	COMFORT DENTA	CROOKHAM TOW		DUNGAN DRILLIN	FIRST STAR FINA	FLORIDA TRACTO	FRELINGHUYSEN	FURIOUS MOTOR	HOMEFRONT MO	HOMEFRONT MO	I R SOLUTIONS	ISIAH KNOX SEWI	HAMP 4 JOY INFL	- 4	M&D SERVICES P	NORTH VALLEY 4	ORTIZ ROOFING	MELEN BECKERS	PIZZA FACTORY	PORTELLUS, INC	PROGRESSIVE BY	PROGRESSIVE B	PUEBLO VIEJO III,	RANCHO GRANDI	CALLED SOFT THE STATE OF THE ST	SIGNS ETC, LLC	A CHARLESTER	STAR DRAIN, PLU
Vectority Deposit Analysis - True Lease and Profit Note Actual  NOTE: The Control of the Control			IS S	00-587500-100-E	0001-0035728-000	R 801-0036582-000	901-0025931-000	Vental Manage	001-0027397-000	001-0030712-000	001-0036282-000	001-5000005-000	001-0027648-000	001-0024307-001	001-0024307-000	001-0035838-000	001-0018206-000	001-0028584-000	CONTRACTOR DESCRIPTION OF THE PROPERTY OF THE	001-0017236-000	001-0017530-000	001-0025892-000	V-desixosization	001-0027230-000	001-0027870-000	001-0017822-000	001-0017822-001	001-0029665-000	p01-0022831-000	004-6023283-000	961-0030684-000	· OR STATE OF STATE O	001-0021588-000

	TOTAL	1	157773	287.86	272.86	586.24	4,116.09	388.66	853,19	6,050.80	1,225.76	961.53	2,591.23	1,228.84	9,2,49	564.87 66.32	459.17	376.64	152.08	805.64	721.27	27876	463.01	708.17	2,560.85	2,336.97	362.59	569.71	1,207.50	377.19	331.14	10.01
(R	<u> </u>	ŧ								615.62	218.85	535.77			280.65				18,74	287.10	214.72	3	2.5			153.04	69,32	135,20		83,46		
(Before Sales Taxos)	NSF	Ē			30.00			90.09			30.00															30.00						
	80															8,																
10 10 10	8	Ē	535.55	8 9	30.00	296.80	834.75	251,68	808.62	4,832.55	55.00		522.45	20.00	30,00		328,53	20.00		30.00	119.50	B. 1	10.00	428.65	10.00	1,656.21	111.66	101.68		24.52	198.12	
υ  	2 3	•	01.010	1,078,76																283.96												
- 1	Pers	Ĕ		158.64	81.91	205.68	25.00		ğ		235.95		632.42		667.25				103,35			į	203.74		739.74					113.61		
UNPAID								Shews	284.00							5873																
	-	X84	494.18	362.40	131.05	83.78	234	7.00		370.02	685.96	425.76	1,436.38	1,179.84		1	130.64	356.64	30.00	204.58	386.89	519.25	140.35	95.68	. 811.11	497.72	181.61	332.85	,207,50	155.80	133.02	10,00
	<b>.</b>	## #	<b>₽</b> !		131	¥ 	3260.34			ec		1 42	1,43	1,17	₽ -}		- 5		_	-	<del>~</del>	_	`	· 4 -	. <u>-</u>	_	-	- 6/	7,	\ <u>-</u> -	_	_
		Sec Dep			3813		NAMES OF THE PARTY		1440	0011	ξ										•	•	are personal	0151	•	•	•	•	•	OMICEOCHECO	428.14 1 10363	
	Total 1	Past Dus	3,098.87	3,623,91	757.08 1	62829	45.00 L		891.34 1	2755.44	_	2,235.81 1	5,913.54 1	5,899,06	2,527.40 1		2 B42 78	1,783.20	1 16:722	1,363,48	1,763.30	4,154.04	1,122.76 1		6.172.80	3,986,10 1	1,180.72	1,901.96	6,900.00	SPECIAL SPECIA	428.14 1	233.96
		Past St. Past		-			25072		1				2,812,92 5,9	2,848,54 5,6	961.80 2,5		2 649 78	_		681.34 1.			581.38		478.74 C					1	426.14	233.06
		Past 61	656.53 1,7				7					1,064.39 1,1		1,474,77 2.8	782.60		•	. i	75,78	341.07		N		2	340.07					A		
		Past 34 Pas	656.53 66		189.27 189.27		1,811.25 1,81		,	00 000			1,550.31 1.5	1,474,77 1,4	782.80 7					341.07		-	280,68	í	346.07							
		CBR Pa			5678.10							56,849.46		13,272.93 1,4	12,703.80		66.75.80	41 013.60	2,879,64	11,936,65			i		3,940,42 44 pr7 34 3		•		-	8	852.28	222.00
				1	189.27 5.6		•	200					Ī		782.80 12,					341.07 11.		1,038,51 27,		,	340.8/ 3			•		8	213.07	200
		te Payment					-		9			 			8 78							•		S S		-	•					
		Paid-to-Date	01/15/08	01/01/08	RIVERSE DE LA COMPANSION DE LA COMPANSIO	02/01/08	02/15/08	<b>30</b>			92450	D201A	02/15/08	02/01A	02/15/0			BUATONS O		02/15/08	02/15/08	02/01/08			020108	_				STATE OF STA	9 02/01/08	amanu a
	Status	Date	4/1/2008	SECTION SECTION	RONCHAR		\$72872008		1/3/2008		In Legal 4/1/2008	672/2008			6/24/2008			3/26/2008	5/6/2008	3/19/2008	6/11/2008		121 in Bankruptcy 6/11/2008	New Section 1	4/18/2008	SUDACE OF	5/8/2008	4/15/2008		PERCENTER	2/14/2008	00000000
	Contract	Delin Status	in Legal	MOREONE		in Loyer in Reniminto	in Legal			88	In Legal	in Leosi	in Benkruptcy	th Legal	In Legal			in Legal	in Legal	in Legal	in Legal		in Benkrupt				in Legal				in Legel	1
		e e e	25	151		<u> </u>			121	灩	ē 5	, t	5	5	121			5 5		121	121	121		擅		5				73	121	,
	Booking	o de la composição		E 10/07/05			B. 04/12/0		K 09/18/08	Carlo S	20/80/80				06/14/08				03/14/06		E 09/16/08	02/28/07	391 07/21/05	w			THE CONTINE			THE STATE OF	04/26/05	
		Bank Nm	Banner Bank	Wells Fargo E		Sovereign bar	First Mutual B. 04/12/06		Charler Bank		County Blank	Wells Faron E		First Mutual B						Wells Fargo E			Š				Charler Bank					
•			TREASURE CASIN	VALLEY WIDE HO	THE STATE OF THE S	7 DAYS FOOD SIG	REMEDICAL INC	CALLED THE STATE OF THE STATE O	C & H GARAGE &		CENTRAL MISSON	CLEAR DRAIN CO	DANNERS READY	FIDELITY BORRO"	FORESTAL PROD			GRACE S HAN, DI	HARBOUR INTER	J H MENEZES CO	JADE BHNATIONA	JOEL'S ENTERPR	JOHN CHEZIK HO		LATINO AMERICA	UPETIME AUTO C	LOROS	MILENNINA PRO	PAINI PSS SHOPE	STATES OF THE ST	PASSION TECHNO	The state of the s
Security Deposit Analysis - I rue Lease and Prom Note Access  100.000	OF LO	outra OUIS		C001-0028605-000	R	D 001-00258325-000		- 100			P	001-0031473-000			001-0030410-000		Constantino.	001-0034545-000	001-0032535-000	001-0026589-000	001-0031838-000	001-0032840-000	001-0025839-000		001-0027895-000	001-0030288-000	001-0033810-000	001-0038008-000	601-0025888-001		001-0023678-001	

		TOTAL	288.04	3,219.93	468.14	496.50	424.22	153.95	1,310,10	2,445.28	968.40	418,30	2,531.58	611.37	1,935.65	634.89	1,929.23	2,741.37	3,281,90	168.52	358.78	285.28	1,506,72	103.68	166.69	179.51	223.63	780.55	405.37	901.54	1,127.25	253,80	150.48	183.30	255.14
÷		<u>=</u>		595.87			203.56	68.53		901.17			251.18	300.30	421.80		38.40												150.96	246,60			65.88		17.30
(Before Salos Taxes)	NSF	Fees		30.00							30.00																			80	30.00				
1	200	£														7.62																			
л п	190	Fee 5		210.75	20.00		10,00	10.00	815.38	20.00	319.16	10.00	1,717,04	5.0		382.08	1,572.56	71.984.1	2,625.00		225.00	200.00		10.00	10.00	10.00	10,00	507.58	10,00	40.00	310.00	10.00	10.00	10.00	20.00
o •• ••	×	Fees															;	611.60													90 002	0070			
- 1	Pers Prop	Te.	<u>:</u>	1,015.71		423.21							385.87										648.06					272.97	85.46	6.03		118.00			
UNPAID	New Interim	Rent	24 (2) On L.	)												147.08																			140.70
	47	a de	288.04		448.14	78.29	210.68	75.42	494.72	1,524.11	619.24	408.30	177.51	301.07	1,513,85	88.25	318.28	181.40	029.90	168.52	134.78	85.28	890.68	93,68	156.69	169.51	213.93		158.95	578.91	22.787	4,568.13	24.60	183.30	77.14
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		Sec Dep	233			COCK HANDER	5819	•	•	•	•	•		•		•		. compagation		32,40													2756		
	Total -	Past Due	-	- 00'868'9	2,560,60 (		1,404.58	502.60	2,473,44	8,709.04	3,096.20 1	2,722.16	1,775,22	1,290.36	2,858,97	529.39	1,608.54	1,088,37 1 EMERITATION	394131	1.263.78	730,59	395.73	3,001.08 1	309.38	516.84	95'099	707.85	453.70	808.29	3,130,05	4,723.47	70807	44768	1,099,69	450.00
	Ī	Past 81 Pa		3.419.00 6.838.00 1		2		251.30	, 238.72	4,354.52	3,096,20	,361,08	591.74	430.12	952.99	176.45	536.18	382.78	1.313.77	421.28	243.53	132.55	1,000,38	102.32	171.20	166.85	235.95	453.70	269.43	1,043.35	1,574.48	255.64	149 22	366.59	450.00
		Past 61		1,709.50			351.14	125.65	618.38	2,177.26		680.54	591.74	430.12	952.99	178.47	536.18	362.79	1313.77	421.26	243,53	131.59	1,000.36	103.52	172.82	186.85	235.95		269.43	1,043.35	1,574,49	255.64	149.22	366.55	
		Past 31 P		170850 1			351.14	125,65	618,36	2,177.28 2		680,54	591.74	430.12	952.99	178.47	536.18	362.79	1313.77		243.53	131.59	1,000.36	103.52	172.82	188.85	235.85		269.43	1,043,35	1,574.49		149.22	386.55	
		CBR	4	18 804 50			11,938.76	4,397.75	32,154.72	26,281.08	75,858,90	34,707,54	9,467.84	22,366,24	34,307.84	3,882,32	15,549.22	17,413.92	19 706 55	3.370.08	10,471,78	1,843.22	33,011.88	930,48	1,899.40	2,055.35	2,595.45	10,868.80	11,316.06	7,303.45	91,320,42		1 584 28	10.263.44	•
		Payment	3	70021		뤯	351.14		818.36	2,177.26 12	1,548.10	880.54	591.74	430.12	852.99	178.47		362.78	131377		243.53	131,59	1,000.36	103.52	172.82	186.85	235.95	453.70	269.43	1,043.35			2000 2000 2000 2000 2000 2000 2000 200	366.55	450.00
		Pald-to-Date Pi		CONTROL OF			02/15/08	02/15/08	02/01/08	02/01/08	02/01/08	902/15/08	03/15/08	03/01/08	03/01/08	90/51/00	03/15/06	03/15/08	02/45/08	03/15/08	03/15/08	03/15/08	03/01/08	03/01/08	03/01/08	03/01/08	03/01/08	03/15/08	3/01/08	3/01/08	3/15/08		BONETED	03/15/08	03/01/08
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	Status			and the second second	In Decorement 3/24/21/08	Annual Control of Cont	In Repossessik 2/6/2008	In Repossessk 2/6/2008	In Repossessk 4/18/2006	9027229	1/31/2006	In Bankruptcy 3/14/2008	5/20/200	5/28/2008	In Repossessk 4/3/2008	5/28/2008	5/26/2008	5/28/2009			4/1/2008							3027/2008	6/4/2008	5/6/2008	in Legal 6/20/2008		in Kepossesek 3/19/2006		
m Note	Contrast	Dokn Status								in Legal			in Legal	in Legal		In Legal	In Legal	In Legal	9		In Legal							in Lega	In Legal	in Legal	in the				
	9					8	52		121	07 121	07 121	121	20	107 94	90	107 84	70	708 91 2008 91				705 81	705 81	705 91	106 91	908	108 91	907	8 901	104	9 707		5 8 8 8		
Lease a	Booking	Oate		90.00	Sovereign Ser 1272804	300	First Mutual 8 11/22/05	nk 12/14/05		nk 10/31/07	~	ink 04/13/07	W 08/23/04	50/10/80	ink 01/23/08	12/20/07	al B 07/20/07	10/26/05		_		_	4 10/27/05	11/03/05	01/09/06	01/09/08	01/09/08	ank 02/22/06	ank 07/26/06	08/26/04			- 0 72/14/08		
, True		Bank Ne			Soverege cel		First Motor	Cowitz Bank		Bermer Bank	First Mutual 8	Charter Bank	Bank of the W		Banner Bank		First Mutual B						Regal Bank					Cowitz Bank	Charter Bank			-	Banner Benk		Sovereign Ba
ruger Count Landysis - True Lease and Prom Note Accts 08/24/08		Leases			SKI MURICHGE,	超		VFW POST #8978	WESTERN AVE AT	WESTLAND FINAL	WOODBRIDGE N	ZAYYOUN CAR C	A-1 FIREPLACE &	ADMIRAL CONSTI	ALL TUNE AND LL	ANGLE'S BODY SI	ARRIAGA REAL E	601-0026488-001 CATS ARE IN, LLC		EXPLINATION OF	EXPRESS COLLE	FROSTUNE AIR C	FRUTTAND CHAL	FUTURE COMMU	FUTURE COMMU	FUTURE COMMU	FUTURE COMMU	GARAGE 112	GOLD BAR RESTA	GONZALEZ & GO	GRACE BUILDING		HAPPY DAYS CAS	DOOPER BAT TIE	JP MORTGAGE, L.
Puget Sound Leasing Security Deposit Analy OULOSIZ408 O NO		3	7	8		S POS-10	000'0		_	-	_							498-001 (					_								1845-001	0			
Puget's Security O NOILY V	E I C	) I I			R September 198	2	001-0027592-000	001-0027592-001	001-0035288-000	001-0037766-000	001-0033657-000	001-0034890-000	001-0018445-000	001-0035780-000	001-0028107-000	001-0015968-001	001-0033991-000	801-00284		roc-abuland-roo	001-0024332-001	001-0024332-000	001-0024327-000	001-0024975-002	001-0024975-004	001-0024975-005	001-0024975-003	001-0028369-000	001-0031167-000	001-0021605-000	001-0014845-001		001-0032980-000	001-0023024-000	001-0023508-000
C09-0056 TSZ	г LC Ра	age	15 <sup>-</sup> 58		ıΚ	<i>J</i>												•						,							•				

### **EXHIBIT O**

	TOTAL	133.17	861,88	1,904.86	2,728.85	1,877.36	568,84 2250.74	469.57	2,164.34	2,001.74	140.00	164.13	797.38	\$12.51	1,045,16	\$06.84	2,484.74	10.00	2,739.03	2,130.67	19.00	375.56	241.62	1,059,90	2,376.13	1,642.64	315.90	2,050,55
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(Before Sales Taxes)	NSF Fees						30.00								, 89	60.00			•			30.00				60.00		
Baton	P. B.			. ,	. ,		•		. }																			
	2 <del>1</del>	37,69	10.00	429.81 54.22	90'098'	136.46	. 5	313.19	.153.62	264.19	40.00	00.01	30.00	119.66	80.00		396.00	10,00	57,718,	.814.91	10.00 20 20 20 20	١.	47.43	642.18	10.00	10.00		40,00
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7	1 _																											
	Mew Interfer				519.60 3		638.64									319,58												
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	Total 1	778,64 I	7,077.20	12,462.50 1	2,401.50 1	12,178.62	5,505.10 t	725.04	3,136.67	2,426,48	373.55	135.50	2,727,76	3,973,94	3240.80	2,130,38	8,437.26 P	9,000,90	1,994.70	1,978.60	5,160,89	1,269,30 1	617.78	2,100.00 1	10,871.73 1	5,163,78	2,456.72	9,138.95
	a to the	505,76	8,649,90 6,192,55	9,970.00	1,639.20	8,472.26	3,372,32	483.36	2,170.33	1,511.85	298.84	657.00	2,045,62	2,868,62	450.00	1,420.24	9,437.26 4 K9K K7	7,000.00	1,329.80	1,319.20	5,150.99	846.20	376.22	1,400.00	8,455,79	3,442,52	1,784.80	5 483 37
	Past 6:	136.44	864.99	34724	431.55	353.18	1,064.39	120.84	483.17	317,16 467,30	74.71	139.25	341.07	552.68	. 070	355.06		000.00	332.45	329.80		211,55	120.77	350.00	1,207,97	560,63	350,95	827 708
	Past 31	138.44		347.24			1,084.39																		18,102,1	_	350.96	07 250
	Reziduni	8 8 8		_												1,215.81			1,00				369.90	15.614	B 25			
	28. Re	80,727,78	4,378,64 7,077.20 2.		2,234.40 1,		56,591.62			· ·		635.50				9,586,62						8,981.15			43,486.92	• "		18 277 90
	in on	136.44 7.7								467.30 18,4		139.25			450.00										1,207.97 43,		350.96 15,	
	-Darbe Pany			•	·	-																			01/01/08			DEMINDE 1.8
	H PRICAC-Date	5	_	708 12/15/07 708 04/17/1/08	ADS 04/01/DB		AUB 04/01/08			708 04/01/08	-	80/10/70					XG8 03/01/08			-							HEO BOYOZIGO	
	TRACT Status us : Date	gel 09/08/08		in Legal CAMBOS	In Legal OS/20/08		in Legal 10/15/08			in Legal OB/25/05		100			in Legal 06/12/08		In Repose 04/18/08				fallegal 03/24/05 In Renove 10/10/09		In Legal CO/18/08	In Bankry 09/02/08	9077700		In Legal OSIZ	In Legal 05/22/08
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	Booking Date	11/28/07	10,08/15	12/07/04	0827/07	04/02/05	10/17/07	11,08,07	90513/04	05/25/08	08/05/05	08/18/05	10/11/05	_	91/31/05	66/06/08	06006/05	11/02/07	08N1/06	08/21/06	11/02/01	11/28/07	70171107	10/69/01	1 1007/08			02/01/08
	Bank Am	First Sound Bank Wells Pargo Equip F	Wells Fargo Equip F Wells Fargo Equip F	Wells Fargo Equip F First Sound Bank	First Sound Bank Wale Game Gould S	Wets Fago Equip f	Weils Fargo Equip P	First Sound Bank	Weds Fargo Equip 6	HSBC Bank	Fint Boand Bank	First Sound Bank	Wells Fargo Equip	Wests Fargo Equip I	Sovereign Bank HBBC Bank	H6BC Bank	Sovereign Bank HSBC Bank	First Sound Bank	First Sound Bank	First Sound Bank	First Sound Bank	First Sound Bank	First Sound Bank	First Sound Bank	Wells Fargo Equip	Wells Fargo Equip	Wella Fargo Equip	First Sound Bank
	Booking Contract States    Contract   Contract   States   Contract   States   Contract   Contract	7 SEAS ENTERPR ACCESS MIDUSTE	ATACOMM AUTOSTAR LEASI	BLACKIACK TRUI	COFFEE MILL (TH	CROOKHAM TOW	DA PLOORING, IN-	DIVINE INSPRATI	DRAINPLO, LLC	ENCHANTED BAL	FUTURE COMMUN	PUTURE COMMUN	J H WENEZES COI	JADE BHATTONA	JP MORTGAGE, U	MOBILE PHONE C	NORTHPORT (EN	PETER BECKRIBI	PHC MECHANICA	PHC MECHANICAL	PILLAR OF GLORY	RILEY CREEK RE!	ROMIO'S PIZZA &	TRUDEAUS TOTA	VALLEY WIDE HO	WHATS YOUR SK	ARICHT-WAY MO	ACUTE REHAB EC
<sup>6</sup> \$4.	<b>.</b>	401-0015091-001 7		8 0001-0025787-000 OU-0022175-000			001-0036289-001 D			001-0016396-001 D		001-0024875-001 P		-	001-0023508-000 JI	-	001-0025131-000 N		_		001-5000010-000 P		001-0037881-000 A	•	V 000-505-000 V		Ī	A01-0028296-000

	TOTAL	97 868	63.00	4,458.20	4,925.11	1,659.30	294.03	1,039.00	917.19	754.28	2,759,63	1,958.27	304.80	1,451.30	689.67	12,199,59	2,558,91	764.72	1,000,45	967.96	1,827.47	1,449.98	88.89	5 030 53	2 859.11	763.34	2,044,08	348,65	592.93	16,327.00	36.85	120061	2.149.03	474.87	254.80	1,357.70	318.36
	F.	, ,			,									381.28	•						٠	٠			137.84	•		•	•	•	•		241.20		•	•	•
(Before Sules Taxes)	NSF Feet	,			60.00	30.00					•																						30,00		•		
(Before	8 <b>2</b>	,						25,00	225,00		•											•													•		
	F S	9	10.01	10.00	.511.57	16,500		712.20			2,084,95	20.00	10.00	61.49	238.99	10.00	2,028.07	358,96	. 8	8 %	1,085.96	623.40		, 44,	20,702.0	325.09	30,00	37.50	302.95		. ;	10.00	1.237.91	10.00	10.00	83.00	
			٠.																																	307.25	
ļ	Total Tax					165.22	97.79		146,65	148,74	. ;	51.75	30.08	340.96		5,362.60	٠		549.33	297.39	355.15	190.16				143.14							170 02		,	438.26	150.72
		:	481.60					60.13		363.30	•			, ,								•															
2	-	,		236.81 2							87,68	5.5 5	<b>1</b> 1	67.67	52.58	28.92	94.28	96.06	20.12	) S (S)	36.36	. 04'961	96.98	138.91	BC 25	310,13	014.06	311.15	269,98	327.00	75.84	061.70	313.04	464.87	244.60	629.20	187.64
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	Total I	-	2,890,15	1,691.26 1	2 618 17 1	1,942.88 1	1,028.60 1	1,510.24	1,519.75	1,513.75	4,343,00	2,681,50	5,006.75	3,040,70	2,280,00 1	9,404.92	1,133,87	2,828.85	6,000.80	1,330,24	3,763.40	1,877.35	448.56	5,281.12	1,332.54	1,439.57	8,973.76	1,427.96	1,933,12	11,790,00	1,025.44	1,776.80	2,087.5	1.992.30	1,467.54	1,322.91	
	1		1,734.09	1,014.75	404.66	1,166.72	535,96	906.14	308.25	908.25	2,505.80	1,608.90	2,795.15	2,171,17	1.368.00	3,362,61	630.71	1,697.31	3,600.48	730,64	1,881,70	686.41	223.28	2,640.68	1,595,34	488.37	4,486,88	649.56	996.58	5,895.00	1,512.72	2,388,30	1,886.12	564.10	489.18	440.97	7
	2		678.03	336.26	10,000,	388.58	245,32	302.05	302.75	302.76	968,60	536.30	,105,80	5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5	466.00	15.771.1	251.48	566.77	1,200.16	296.71	340.85	545,47	111.64	1,320.28	868.60	77.60	2,243,44	389.20	483.28	2,947.50	756.38	1,194.16	969.08	564.10	489.18	440.97	
	Part of		578.03	•	•	368.58	245.32	302.05	302.75	302.75	968.60			28.88							940.65	548,47	111.64	1,320.28	068,80	670.60	2,243,44	369.20	483.28	2,947.50	758,38	1,194,15	90'678	480.02 664.10	489.16	440.87	
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Comparison   Com		TOTAL	1,760.74	1,666.29	402.65	236.78	8 E	467.79	4,891,97	240.72	387.39	842.04	3,704.70	7,338,86	7,297,88	372.62	167.59	303.21	248.50	273.73	573,00	86,508	2,459.18	1,269.84	559.16	1,142.95	3,635.02	1,675,33	438.07	1,065.62	18.81	2011.05	112.00	316.01	1,834,10	2,602.93	2,817.08
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	Q ¥ 0		7687	10:097	141.16	106.50	87.58	297.63	30000	105.47	135,09		•	309.43		103,38	30.43	24.38		,	. §		380.68		760.91			•					1,003.96		•	•	
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			440.64	016.25	116.04	130.28	12.24	400.37	200 63	135.25	252.30	336,02	148,40	282.04	433.46	179,56	47.18	00.04	107.68	273.79	429.50	70.10	1,004.00	560.34	566.80	248.10	3,485.02	680.72	162.30	184,60	13.91	680.32	350.96	73.58	323,12	363.61	281.90
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## 01/10/10/20   1/2/20/20/20/20/20/20/20/20/20/20/20/20/2		Total Part Due	5	1,628.1	862.86	977.10	329.4	1,654.0																													
## 1970   1970		26.92	į	2000	282.44	325.70	102.55	479.34	548.82	235.62	165,00	727.82	286.79	1,093.6	866.8t	448.9	117.9	6.00	2, 2,	5.47.5				_							_						
Pair Ca-Dris   Payment   CRR   Residual   Past		Part 61		888.38	280.12	325.70	113.46	587.36	548.82	27.8.70	504.58	727.82	226.73	1,620.90	865.B7 866.87	448.83	117,91						-	_				•									
		Patt 31		699.19	2,032,54	325.70	113.46	587.36	2,582.70	778.70	504.68	727.82	296.79	1,620,90	866.87	448.93	117.91	69.90	87.72	547.57	•	243.53	1,004.02	933.90				8088	_	_		_	_				
1		Residual		1,940.23	7,965,50	1.00	503.76	2,478,31	2,582.70	2,574.21	8 8	8	728.00	7,381,80	3,735,68	1.00	1.00	1.00	1,268.24	1.80	4,295.00										_						
Paid-to-Cate Payments		8		3,825.34	101,827.00	14,656.50	2,825.59	20,449.58	1,097.64	35,041,50	3.212.48	28,929,34	\$,794.07	83,859,55	47,677,84	6,285,02	2,004.47	629.10	13,680,28	29,666.78									16.230.50								
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1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1		Paid-to-Data		07/01/08	07/01/08	67/15/08	97/01/08	07/01/08	97/01/08	07/01/08	20/10/10 20/10/10	07/01/08	80/21/20	07/01/08	67715/08	67/01/08	07/01/08	80/10/20	07/01/08	97,010	07/01/08	07/15/06	80/81/10 80/81/10	80/10/20	80/31/20	97/15/08	8021120	9701010	0775/08	92745/08	07/01/08	07/15/08	80/S1/15	90745/08	67/15/08	67/01/08	80/10/0
		Stebus		10,010,01	10,09,08	80/22/80	90/2/080			10/15/08	08/08/08	0871408	08/06/08	10/13/08	90/90/90				10/08/08			80/91/80	10/01/08				_	09/02/08	USIZZADO					_			
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		rotal,	258.06	1,346.58	1,059.54	1,537,08	623.62	304.90	131.20	1,012.96	429.24	246.65	232.00	189.46	2747	264.05	2002	1,701,16	1,628.59	2,811.58	242.74	95.88	1,432.85	289.50	1,654,85	306.50	1,979.53	2,835,15	2,326,79	2,415.80	467.24	244.54	529.04	2,462,28	44.28	2,289.61	98.96	835.26	5,811.28	10,000,1
		Ē	47.24	19'41	529.14			•				•		. ;	765.02					316.08				. 65 50		•	264.18				142.04		110,97	220.20		379.28		331.02	337.28	
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0 ~ 4 £ 2	Į .		114.22			375.01	117.68							122.80			. ;	6234		(69.63	124.77			. }	132.13		436.90	723.28		•	13.61		130,89	815.44					407.77	606,84
2 2		Runt T		637.65														- 207		_								•				•		,					÷	
					510.40	462.10	345.13	204.90	121.20	143,31	428.24	80.08	232.00	76.58	258.97	368.00	391.95	187.81	404 RE	626.02	107.87	85,88	1,392.66	1,287.05	812.72	296.50	249.20	\$48.04	379.06	2,785,60	£.33	07506	115.20	1.396.64	¥.28	1,037.30	99.96	438.91	521.84	11.17
ļ			1 08.598	_	<u>`</u>	Υ .		\	/ 82.121	Ì	/		_	~	-	_	1.58 7			 ·	-	-	-	- -		-		-	-	-				. <b>-</b>		•	-	-	-	-
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	į	Part Due	391.31	4,145,93	3,057,00	2,772.68	2,533,41	1,024,56	727.28	1,268,45	-		1,740,00					928.96	A dear	2.523.5	719.7	638.1	03,979,60	5,148.2	4063.6	2.964.9	1966	2,440.2	1,062.9	2,650.0	436.3	7926,1	383	3 187 (	342.	784.0	573.	1,795.14	2,605.20	3,530,02
		Park 91	391.31	4,145.93	1,019,00	22.22	14.47 14.47	24.25	242.43	312.87	59,02	216.23	00'089	72.88	367.12	735,98	203,86	96.89	20.00		•	•	•	•		•	•	•	•	•	•	•				•			•	
		Past 65	•	٠	1,018.00	22,52	4	341.52	242.43	177.74	715.36	21523	689.00	196.44	367.12	735,98	703.86	855.00	329.89	95.059			·		206.00					-	210.11			191.80 17457A				5 763,89	_	
		Part 31	٠	•	1,019.00	22.422	944.67	341.52	242.43	477.74	715.36	216.23	580.00	198.44	347.12	735.95	703,86			450	150.87	319.57	1,989,80	2,574.14	205.00	1,462.45	488.37	1,470.11	541.48	1,741.00		763.03	9/0/0/8	726.78	171.40		333.16		•	
		Residual	967.31	4,145.83	4,114.80	3,826,99	3,891.63	8 8	8,1	1.00	2,900,00	1.00	6.5	1,00	1,584.04	2,537,65	2,182,54	829.00		200,0	1,398.20	984.20		11,300.00		4.079.40	1,647.50	7,017.24	1,796.81	7,176.00		ř	90,1	97.078		2	1,335,40	2,500.00	6,300.00	8,228.50
		CBR		•	58,045,00	14,787,52	34,000,92	20,236.18	9,465.05	20,378,05	37,257,74	4,089.37	11,020,00	8,323,36	11,747.84	23,551.36	5,630.88	68.86	2,309.93	34,009,33			81,581.60	-			22,926,02			•			•	6,527.32					-	72,365.41
		Payment	10.730	4,145.93	1,019.00	924.22	14.47	578.78	242.43	477.74	715,38	215.23	580.00	198.44	367.12	735.98	703,86	858.00	329.38	78,287	359.67	318.57	1,889.80	2,574.14	205,00	1 482 45	498.37	1,470,11	541,48	1,741.00	226.21	762.9	870.68	181.98	1,745.78	758.58	333,16	1,031,25	1,304.10	1,765.01
		Paid-to-Date	00000	9010470	07/15/08	07715708	07/01/08	07/04/08	07/01/08	97715/08	07/01/08	07/15/08	07/15/08	07/15/UB	07/01/08	97/15/08	80/91/20	80/31/20	92/16/08	97/01/08	CONTAIN	901000	08/15/08	90/10/80	98/01/08	PENEME	08/01/08	08/15/08	08/01/08	08/01/08	08/15/08	deri Srds	9801/08	OBJOTAGE	02/15/05	SUSTRAC	08/01/08	06/01/08	96/15/09	08/15/DB
80.		Status Date		10/16/08	80/22/80	08/27/08	10/01/08	08/25/08	08/28/08	10/03/08	10/08/08	80/15/08	05/04/07	10/17/08	10/01/08	10,01/08	08/12/08				10074/00					0070700			10/01/08	08/20/08			1 09/24/08		10/15/08			90/81/80		a 09/30/08
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easing if Analysis		1		NATURAL GARDE	PEGASIS INC.	PENTHOUSE, THE	RC MOORE, INC	RED MOUNTAIN R	REFRESH VENOR	SELL SMART REAL	SPARTAN CONST	SU CASA MEXICA	SUNNY INDUSTRI	UNIQUE DEPEND,	UNIVERSAL BEAL	VINNY & JOE'S PL	V-TWINS 101	WTNICHOLSME	WEBE PAINTBALL	WEST MAIN SERV	tot FINANCIAL G	8020 ALEHOUSE	A. GOETZ & SON,	AA GRADING & CL	ACATLAN TIRES	ACE DURA-FLO	ALL TIME AND LE	ALLIED TRUCKING	ALLPOINTS MARIE	ALPINE CUSTOM	ARIZONA WELLNE	ATLAS AUTOGLA!	AUDORA INCORP	AZUL Y ROSA ALL	BACKHOE SERVIL	BASIC DESIGN HC	BEST OF SANIA	BIOFUEL SUPPLY	BISHOP HOMES L	CARBURETOR CC
Thuget Sound Leasing Security Deposit Analysis - True Lease and Prom Note Accts Note Accts The Lease and Prom Note Accts The Lease and Prom Note Accts	ON (	ي OF 1	JO.		Spot-outraspoz				0001-0028758-000			_					001-0028368-000	001-0025399-000				001-0028482-000	001-0016055-001	001-0014398-001	001-0031669-000	001-0023326-000	001-0033654-000	001-0036131-000	001-0038411-000	001-0032730-000	091-0029509-000	001-0032258-000	001-0015989-001	001-0029568-000	001-9051796-000	001-0028516-000	001-0023034-000	001-0014397-001	001-0024707-000	001-0006787-000
NO. C09-005	5 IS2	<u>/</u> ]	rag	ge 9	13																																			

Page 4 of 222

	TOTAL	6,470,54	4,780.3	1,894.44	2,265.1	397.73	2 8	1,845.	2,153.31	4,545,	888				2,718.70		21625				369,20														•
	Ē				£.	•			•	1,028,40	308.40	•	•	281.60	1,070.48	•	•	•	. 907		•	•	• •	•	٠	•		120.9			317.8	•	•	2.85.	97.00
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	75 <b>j</b>	1,976.09	2,702.77	764.00	1,882.32	000	10.00 50.00	20'00		120.00	10,01	10.00		1.824.61	439,05	384.52	20.00	139,90	20.00	10.00				10.00	1,027.25	10.00	1,147,74	10.00	24.58	120.51	20.00	313.20	•	10.00	4,175,80
	2 2	728.65			,					625.42																	•	,			•	٠			
	Pers Tex	879.37	223.57		225.74		,	193.69	395.41	671.75	279.45				. 250.65	1,664.16		•	329.57	645.13			165.96		124.51	618.28			•	. 98		302.62	•	•	•
	New Intertin	1.678.75	1,018.00	582.66			,	•			,				582.73						254.30	•	201.72				•		88.777		375.05	•			
	Chirt	3	Ĭ.	349.60	63.93	357.73	70.24	61.32	06.189.1	2,095,99	401.52	308.13	308.13	554,04	35828	317.04	195.26	143,72	292.84	439.28	74.90	754.44	158.45	236.83	124.45	332.43	425.44	110.64	396.59	93,80	346.16	891.50	435.16	308.10	765,85
			 		۲-	-	-	- ·			-	-	-	-		. <del>.</del>	-		-		- <del>-</del>	-	<u>`</u>	7 7 7	- ·	-	`.	1,106.30	<u>-</u> .				1,858.62 W	<u>.</u>	- ·
					1,680.61	_	_			. <b>.</b>	_	_	_	<b></b>				-	-			_	_			. <u>-</u>	-	_	- ~	<u>.</u> .			_		-
	Total Past Due	50 100 7	4,028,80	790.67	763,69	1,509.48	702.36	592.12	2,923.06	2.469.32	2,676.60	2,054.15	2,054.18	2,770.24	1,940,45	2,623,42	761.02	1,437.18	1,463.20	2,929.22	393.28	3,288.43	772.88	1.592.28	397.85	3,324.29	1,083,64	1,108.30	1,468.7	837.92			1,740,88	1,028,92	3,053,08
							٠		•			•	•	•	٠		٠	•	•	•		٠	•	•		•	٠	•	•	•	. 6		•	٠	•
	Pan 61	9	2,014,40	91.48	24.37	764.73	332.69	78.96	1,481.53	1,707.1	1,338.40	1,027.09	1,027.09	1,385.12	870.20	750,85	390.51	718.58	731.60	1,484,61	229.55	773.61	772.66	796.13	1,044.89	600.50	541.92	553,15	729.36	488.96	383,63	891.45	870.34	613,48	
	Pact 11	:	2,014,40	689.19	739.32	754.73	369.66	613.16	1,461,53	1,757.83	1,338.40	1,027.09	1,027.09	1,385.12	970.20	1,703,53	390.51	716,58	731.60	1,464.61	28.56	2,614,62	٠	786.13	1,044.89	4 823 78	541.92	553,15	729,38	468,96	383,63	891.45	670.34	513,46	
	Residusi		0,674.01	8 6	3,976.92	8	97.	2,093,20	3,000.00	3,800.00	1.00	97	1.00	8.	4,000.00	8 8	1,754,30	1.00	1,00	B,207.30	8 8	8	1,308.30	1.00	3,080,00	13.07 10.00	2,324.86	2,278.55	1.00	9	1,283,00	8 8	3,154.42	2,116.50	:
	188 188		78,561.80	74,739,37	10,374.85	12,284,88	10,313,51	13,421.12	20,461.42	28,128.24	36.136.80	3,408.68	54,435,77	51,249.44	13,552.80	85,485.03	4.296.61	1,437.10	32,922.00	71,765.69	7,345.92	63.644.11	,	16,718.73	27,167.14	1,031.44 60 777 00	25,012.16	18,807,10	38,656.08	6,158.56	6,136.08	72,135,85	11,314.42	15,917.28	
	## ## ## ## ## ## ## ## ## ## ## ## ##			1,126.00 5							338.60		1,027.08			1,703,53	390.61	716.58	731.60	1,464.81	229.66	2.514.82	1,308.30	796.13	1,044.89	246.92	541.82	653,16	729.38	468.96	363,63	865.42	870.34	613,48	
	Pathoto Date			06/15/08	OBJS708	08/01/08	90/21/20	08/15/08	08/15/08	08/15/08	ORTEOR	0000100	98/01/08	9075130	98/15/08	08/01/08	oensna nemsna	D8701/08	5021508	08/15/06	OBMS/OB	08/15/08	08/01/08	08,01,408	08/16/08	90/1000	08/01/08	90/5/180	80/10/80	96/15/08	08/15/06	OBMENS	90,100	09/01/08	
	Status Date Pai				10,01,08			09/20/08 0			0627/05			10/10/05			10/18/03		09/28/08	60/16/08	09/28/08	Services Services	10/17/08	08115/08	09/29/08	10/01/08	10/01/08	8078780		99/17/08	90/52/60	10/03/08	09/03/08	09/03/08	
	Contract &		_		SECURIT 10			In Reposs Of				in Kaposa		SECURIT 1			in Benkrug 1		In Reposs (			agen u	in Legal	in Legal		SECURIT	In Legal	In Reposs		In Bankry	in Reposs	InLegal	in negota	in Bankru	
	Contrac	5 5			5 5			2	2			= = 1	5 5		19		- 5 8		. 2	5	<b>5</b>	5 8	5 5	5			£ 8	. 2		5		£ :			
	Booking	<b>.</b>	08/21/08	0011707	10/10/10	80/80/20	11,08,05	10/13/05	09112/07	10/26/07	11/11/04	0002800	110907	90/81/80	4017704		09/07/05	OSCIONA SANGERA	04/20/07	08/Z1/07	9673708	09/28/07		03/26/07		03/07/05	03/17/06	921170	11/30/07	9017704	11/10/05	10/02/08	OF PERIO	02/02/06	
	ION OF	Bank Nei	Wets Fargo Equip F	County Bank	Charter Bank	Charter Bank	Regal Bunk	Welle Fargo Equip F	Banner Bank	Charter Bank	First Mutual Bank	Wells Finge Equip F	Ballaner Gemis Woode Famo Gruin F	Wets Fargo Equip f	Wells Fargo Equip F	Wells Fargo Equip F	Wells Fargo Equip F	First Mythral Bank	Charles Bank	County Bank	First Sound Bank	First Sound Bunk	Columbia Sank	County Bank	Wells Fargo Equip f	First Mutual Bank	Cowfitz Bank	First Mutual Bank	First Sound Bank	First Sound Bank	Regal Bank	First Sound Bank	Banner Bank	Savereign Bank Randar Bank	
		er er																												***				ğ	
		•	CENTRAL VALLEY	CHEF DANES	CHIROPRACTIC H	CITIWIDE PINAME	COASTAL INVEST	CRESCENT HEIGH	8	ij	CULMARY EXPRE	DADSEWING	DAYJET CORPOR	DG GRADING, INC	DICKEN'S STUDIC	DANNERS READY	DINNER'S READY	DIPPIN DOTS	ECOCOMPOSITE.	EL INDIO MARKET	FERRARA'S ICE C	FINISH CINE PUB.	FLOOR TO CEILIN	_			GENUINE LATH &			_	_				
		LO LO	131550-000	335968-000	Sec. 4017239-401	001-0031788-000	No. 10258222-000	D	001-0037447-000	001-0037447-001	001-0022000-000	001-0031978-000	001-0030909-000	103-0031420-100	001-0021783-000	001-0029931-000	001-0023748-000	001-0020397-000	001-0028881-800	001-0037168-000	001-0020832-002	001-0037366-000	001-0035454-001	001-0034026-000	001-0031908-000	001-0023844-000	001-0028077-000	001-0036023-000	001-0015246-001	001-0020734-000	001-0026984-000	001-0031477-000	001-0035968-000	001-0024442-000	A-1-1-2-2-2-2-1-1-1-1

### **EXHIBIT P**

### **Lou Secord**

From:

"Jan Gould" <jgould@firstsoundbank.com>

To:

ج. ي

<lasecord@msn.com>; "Steve Shaughnessy" <sshaughnessy@firstsoundbank.com>; "Don

Hirtzel" <dhirtzel@firstsoundbank.com>

Cc:

"Doug Blair" <dblair@pugetsoundleasing.com>

Sent:

Thursday, October 23, 2008 10:22 AM

Subject: Security deposit forfeiture in October

Month to date, we have taken \$221,742 in income. I think that is adequate for now and let's see how October income looks. We can do more in November or December if need be.

Jan



### First Sound Bank

Jan Gould CFO/EVP First Sound Bank 925 Fourth Avenue, Suite 2350 Seattle, WA 98104

Direct 206-436-2002 Fax 206-515-2005 jgould@firstsoundbank.com

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First Sound Bank does not send emails requesting your personal account information nor will the bank ask you to 'verify' personal account information via email. First Sound Bank will never ask you to click on a special link to do so. While emails of this nature may look like they are from us, and even use our logo, they are most likely a 'phishing' scam. Do not answer them and if you receive an email purporting to be from us, please do not hesitate to call us to confirm it.

# **EXHIBIT Q**

Puget Sound Leasing, a Division of First Sound Bank Balance Sheet By Month (\$ in 000's)

Dec-08	61,898.4 (953.8)	60,944.6	4,568.9 2,359.3	2,619.8 70,492.5		55,566.7	6,337.8 4,332.9	68,237.4	2,255.1	70,492.5	55,566.7 176.98 1,570.65	3,406.1 3.75%	34		5,000 18,500	•	2.24%	1.45%	%00:09	3.75%	3 KU%
Nov-08 Dec	58,421.7 61,8 (933.8) (9	8	4,568.9 4,9 2,359.3 2,0			52,160.6 55,1			2,204.5 2,	67,035.8 70,	32,160.6 55;1 160.77 1	3,491.2 3, 3.75%	30		2,000	,	12.24% 1,	1.45%	9 %00.09	3.75%	
Oct-08	54,846.6 (883.8)		4,568.9			48,669.4			2,170.6	63,510.8	48,669.4 \$	3,662.0 3.75%	34		4,500		12.24%	1.45%	%00.09	3.75%	2 5000
Sep-08	51,170.5	50,336.7	4,568.9	2,619.8 59,884.6		45,007.4	4.332.9	57,678.1	2,206.5	59,884.6	45,007.4 138.72	3,805.7	30		4,000	•	12.24%	1.45%	%00.09	3.75%	200
Aug-08	47,390.4 (783.8)	46,606.6	4,568.9	2,619.8 <b>56,154.5</b>		41,201.7		53,872.4	2,282.1	56,154.5	41,201.7	(10,921.7) 3.75%	3			•	12.24%	1.45%	%00:09	3.75%	2001
30-Inc	57,713.3	56,926.0	2,342.1	2,484.8 67,074.3		49,833.4	8,449.1 4.530.1	62,812.5	1,971.7	64,784.2	52,123.4	4,559.2 3.60%	સ		•	ı	12.24%	1.45%	%00.09	3.60%	0
Jun-08	52,096.3 (860.1)	51,236.1	2,341.4 5,099.9	2,588.9 <b>61,266.3</b>		48,579.8	3,354.9	60,229.2	2,052.8	62,282.0	47,564.2 144.65	(7,168.2) 3.70%	99		•		12.24%	1.45%	%00.09	3.70%	
May-08	57,825.1 (865.9)	56,959.2	2,415.6 5,499.4	2,090.1 <b>66,964.2</b>		54,543.1	2,101.3	65,650.7	1,124.2	66,774.8	54,732.4	5,973.3 3.80%	31		•	•	12.24%	1.45%	80.00%	3.80%	
Apr-08	53,844.7 (836.9)	53,007.8	2,294.4	2,127.9 62,387.1		48,598.4	3.626.7	61,083.7	1,142.7	62,226.4	48,759.1 156.30	(1,575.0)	30		•	•	12.24%	1.45%	80.00%	3.90%	
Mar-08	55,850.3	55,295.7	2,230.8	2,023.7 <b>63,812.4</b>		50,334.1	8,466.1 4,401.2	63,201.3	611.1	63,812.4	50,334.1	50,334.1 4.00%	સ			,	12.24%	1.45%	%00'09	4.00%	
Feb-08	. ,					•			•	,	٠.	•									
Jan-08		1			E	1			•	1	٠,						\				
	ASSETS Lease Receivable  Allowance for Loan Losses	Net Leases	Other Receivables Property & Equipment	Servicing & other assets Assets	LIABILITIES and EQUITY CREDIT	©CD.s	Lease Deposits Other	Total Deposits	Equity Credit	Total Liabilities	Funding Interest			Assumptions	Nolume	Sales	Portfolio Rate	Target LLR	Broker %	Funding Rate	

Income Statement By Month (\$ in 000's)

DECLARATION NO. C09-0056 T

		Jan-08	Feb-08	Mar-08	Apr-08	May-08	Jun-08	Jul-08	Aug-08	Sep-08	Oct-08	Nov-08	Dec-08	lotal
	Interest Income			0	0007	1		,	,	1		1		
	Gross Lease Interest	,		5000	499.3	483.7	489.0	426.1	448.4	502.7	240.7	2//5		
	FAS 91 Costs Amortization	,			(14.2)	(42.3)	(43.3)	(65.1)	(49.5)	(95.1)	(97.3)	(99.4)		
	Lease Amortization		•			•					(7.6)	(15.0)		
	Document Fee Income	ı	,	33.0	43.1	38.7	44.5	41.3	36.8	28.0	28.0	28.0		
	* Inferim Lease Income	,	•	104 1	46.0	123.1	132.0	117.6	136.6	2 06	2 06	206		
	# 1 ato Coop				0.00	- 0	0 0 0		0.20		3 00.		100	
	- Lake rees	•	•	5	30.6	5 i	0.5	0.0	0.70	0.0	2.0	2		
	* Collection fee/Other fees	,		61.5	(3.9)	(13.5)	63.6	19.1		٠	1	-		
	Total Interest Income	•	•	705.5	9.909	628.6	9.669	552.3	659.3	596.2	624.4	621.9	678.6	4,033.6
	Interest Expense	•	1	156.9	160.7	166.4	166.8	155.0	157.0	134.0	147.0	150.0	164.0	1,557.9
				i c	e e	0	0		0			9	9	
	Provision for Loan Losses		-	07079	300.0	100.0	(235.0)		250.0	140.0	140.0	140.0	140.0 (	0.080,
	Net Interest Margin	•	•	(71.4)	145.9	362.1	767.8	397.4	252.3	322.2	337.4	361.9	374.6	880.8
	Other Income													
	Late Fees	,	ı	86.7	2.76	90.8	89.8	121.3	1.7	67.3	67.3	67.3	67.3	757.2
	<ul> <li>Security Deposits Forfeited</li> </ul>	ı	•	311.9		150.0 ~	910.01	(112.4)	304.6	100.0	150.0	150.07	150.0	2,114.1
	Sain on Sale of Portfolio			934.5	812.3	ı	309.0	91.9	623.7	ı	•	ı	,	2,771.4
	Capitalized Servicer Rights			121.9	125.9		174.1		225.0	•	•	,	•	646.5
	*Other Income			68.1	187.5	31.9	48.5	71.9	76.0	100.0	100.0	100.0	100.0	883.5
	Total Other Income			1,523.0	1,223.4	272.6	1,531.4	172.8	1,231.0	267.3	317.3	317.3	317.3	7,173.5
	General & Administration Expense	es.												
	✓ Salaries and Benefits	0.0	0.0	456.2		466.9	435.5	467.2	452.3	460.0	470.0	370.0	365.0	
	Fas 91 Compensation Defe	,	•	(211.4)	(230.8)	(176.5)	(186.2)	(252.8)	(157.2)	(185.5)	(157.5)	(175.0)	(175.0)	
-	Occupancy			64.6		65.4	80.4	74.3	68.5	20.0	70.0	70.0	70.0	
	Furniture & Equipment			59.3		66.4	113.3	76.1	77.6	78.0	78.0	78.0	78.0	
-	Computer Processing			0.8		0.5	4.3	0.4	2.3	2.3	2.3	2.3	2.3	
	Professional Fees	•	ı	54.5		64.1	61.7	65.5	111.7	112.0	90.0	75.0	0.09	
	See Directors fees													
<b>/</b>	Marketing					2.0			4.7					
1 ,	B&O/Excise Tax		•	7.0	8.0	7.0	12.0	12.0	12.0	12.0	12.0	12.0	12.0	
Kurne	Other Employee Related		•	10.6	15.1	11.0	9.7	7.7	8.6	8.7	8.7	8.7	8.7	
y.com	Amortization of Intangibles			69.1	71.1	75.0	169.6	96.3	82.0	82.0	82.0	82.0	82.0	
	Larasco Payment			•		1		•			•		•	
	Miscellaneous		•	24.3	63.1	71.5		145.2		120.0	80.0	80.0	75.0	
	Fotal G & A Expense		-	535.1	571.9	653.3	915.9	692.0	784.8	759.5	735.5	603.0	578.0	6.828.9
	NI before Larasco			916.5	797.4	(18.5)	•	(121.8)		(170.0)	(80.8)	76.2	113.9	V
	Ì			305.5	265.8	, '		(40.7)		(26.7)	(26.9)	25.4	38.0	1
	Net income Pre Tax		1	611.0	531.6	(18.5)		(81.1)		(113.4)	(53.9)	50.8	75.9	V
	Income Tax	٠		203.7	177.2	(6.2)		(27.0)		(37.8)	(17.9)	16.9	25.3	
	Net Income After Tax	-		407.4	354.4	(12.3)		(1 43)		(75.6)	(35.9)	33.9	50.6	1 597 9
	א וופר ווואאווום שוופו ומע	,		T. 171	とようつ	(14.0)		5		(2.5.)	(2.5.5)	2.20	25.0	¥

3/1/08-10/

2,320.8

2,270.0

2,323.8

2,437.2

1,971.5

2,052.7

1,124.1

1,142.6

611.0

Puget Sound Leasing, a Division of First Sound Bank Balance Sheet By Month (\$ in 000's)

									3,155.45	966'09
Dec-09		104,352.2 (1,313.8) 103,038.4	4,568.9 2,359.3 2,619.8 112,586.4		99,915.7 8,337.8 4,332.9	112,586.4		112,586.4	99,915.7 318.22 2,702.8 3.75% 31	5,083 - 12.24% 1.45% 60.00% 3.75% 3.50%
Nov-09		101,619.4 (1,283.8) 100,335.6	4,568.9 2,359.3 2,619.8 109,883.5		97,212.9 8,337.8 4,332.9				97,212.9 299.63 2,780.6 3.75%	5,083 12.24% 1.45% 60.00% 3.75% 3.50%
Oct-09		98,808.9 1 (1,253.8) 97,555.0	4,568.9 2,359.3 2,619.8 107,103.0		94,432.3 8,337.8 4,332.9		•	107,103.0 109,883.5	94,432.3 300.76 2,860.5 3.75% 31	5,083 12.24% 1.45% 60.00% 3.75% 3.50%
Sep-09		95,918.4 (1,223.8) 94,694.5	4,568.9 2,359.3 2,619.8 <b>104,242.5</b>		\$91,571.8 8,337.8 4,332.9	104,242.5		104,242.5	91,571.8 282.24 2,942.7 3.75% 30	5,083 12.24% 1.45% 60.00% 3.75% 3.50%
Aug-09		92,945.6 (1,193.8) 91,751.8	4,568.9 2,359.3 2,619.8 101,299.7		88,629.0 8,337.8 4,332.9		•	101,299.7	88,629.0 282.28 2,183.6 3.75%	5,083 - 12.24% 1.45% 60.00% 3.75% 3.50%
60-Inf		90,732.0 (1,163.8) 89,568.2	4,568.9 2,359.3 2,619.8 99,116.1		41,533.3 8,337.8 4,332.9	l .		54,204.0	86,445.5 275.32 3,090.4 3.75%	5,083 12.24% 1.45% 60.00% 3.75% 3.50%
90-unf		87,611.6 (1,133.8) 86,477.8	4,568.9 2,359.3 2,619.8 96,025.7		83,355.0 8,337.8 4,332.9	96,025.7	•	96,025.7	83,355.0 256.92 3,179.2 3.75%	5,083 12.24% 1.45% 60.00% 3.75% 3.50%
May-09		84,402.4 (1,103.8) 83,298.6	4,568.9 2,359.3 2,619.8 92,846.5		80,175.8 8,337.8 4.332.9	92,846.5	ŗ	92,846.5	80,175.8 255.35 3,270.5 3.75%	5,083 - 12.24% 1.45% 60.00% 3.75% 3.50%
Apr-09		81,101.9 (1,073.8) 80,028.1	4,568.9 2,359.3 2,619.8 89,576.0		76,905.4 8,337.8 4,332.9	89,576.0	1	89,576.0	76,905.4 237.04 3,364.4 3.75%	5,083 12.24% 145% 60.00% 3.75% 3.50%
Mar-09		77,707.5 (1,043.8) 76,663.7	4,568.9 2,359.3 2,619.8 <b>86,211.6</b>		73,541.0 8,337.8 4,332.9	86,211.6	•	86,211.6	73,541.0 234.22 3,461.0 3.75%	5,083 - 12,24% 1,45% 60,00% 3,75% 3,50%
Feb-09		74,216.6 (1,013.8) 73,202.7	4,568.9 2,359.3 2,619.8 82,750.7		70,080.0 8,337.8 4.332.9	82,750.7	1	82,750.7	70,080.0 201.60 3,560.3 3.75% 28	5,083 0.00% 1.45% 60.00% 3.75% 3.50%
0-nel		70,626.3 (983.8) 69,642.4	4,568.9 2,359.3 2,619.8 79,190.4		66,519.7 8,337.8 4.332.9	79,190.4	•	79,190.4	66,519.7 211.86 66,519.7 3.75%	5,083 lended rate 1,45% 60.00% 3.75% 3.50%
(0.000	ASSETS	Lease Receivable Allowance for Loan Losses Net Leases	Other Receivables Property & Equipment Servicing & other assets Assets		Lease Deposits	i	Equity Credit	Total Liabilities	Funding Interest	Assumptions Volume 5,083 Sales - Sales - Target LLR 1,45% Broker % 60.00% Pruding Rate 3.759%
		OUIS SE 19ge 100	CORD	-	(late (field on lasses)	Ols Mais June	The second second	Compensating Balance	That makes late + 1415 to	www.monitordaily.com

Income Statement By Month (\$ in 000's)

Oct-09 Sep-09 Aug-09 Mar-09 Jan-09 Feb-09 Interest Income

T:ACCOUNTING/FSB\budget 2008-09 psl.xls

•	2,830.6	3,155.4	1,680.0	(2,004.9)	1	807.5	2.005,1	,	1,200.0	3,207.5							0.009	•	144.0	104.4	984.0		0.006	6,736.7	1,544.9	515.0	1,030.0	313.6	716.4	
975.3 (106.8) (100.7) 28.0 90.7	956.4	318.2	140.0	498.2	į	5.70	2.		100.0	267.3		365.3	(177.9)	70.0	66.0	2.3	20.0		12.0	8.7	82.0	•	75.0	553.4	212.1	70.7	141.4	47.1	94.3	274.1
949.6 (104.8) (95.4) 28.0 90.7 70.0	938.1	299.6	140.0	498.4	į	6,79	9		100.0	267.3		365.3	(177.9)	70.0	66.0	2.3	20.0		12.0	8.7	82.0	,	75.0	553.4	212.3	70.8	141.5	47.2	94.4	
923.1 (102.8) (89.8) 28.0 90.7 70.0	919.2	300.8	140.0	478.4		5.70	2.5	,	100.0	267.3		365.3	(177.9)	70.0	66.0	2.3	20.0		12.0	8.7	82.0		75.0	553,4	192.3	64.1	128.2	42.7	85.5	
895.9 (100.6) (84.1) 28.0 90.7	8.99.8	282.2	140.0	477.6	į	400.0	9.		100.0	267.3		365.3	(177.9)	70.0	66.0	2.3	20.0		12.0	8.7	82.0		75.0	553.4	191.5	63.8	127.7	42.5	85.1	200.0
867.9 (121.6) (78.2) 28.0 90.7	856.7	282.3	140.0	434.4	į	567.3	9.00	,	100.0	267.3		365.3	(177.9)	70.0	78.0	2.3	20.0		12.0	8.7	82.0		75.0	565.4	136.3	45.4	90.9	30.3	9.09	
839.2 (120.1) (72.2) 28.0 90.7	835.6	275.3	140.0	420.3	į	67.3	5.		100.0	267.3		365.3	(177.9)	70.0	78.0	2.3	20.0		12.0	8.7	82.0	1	75.0	565.4	122.2	40.7	81.5	27.1	54.3	
809.6 (118.4) (65.9) 28.0 90.7	813.9	256.9	140.0	417.0	;	67.3	2.		100.0	267.3		365.3	(177.9)	70.0	78.0	2.3	20.0		12.0	8.7	82.0		75.0	565.4	118.9	39.6	79.3	26.4	52.8	138.1
779.2 (116.7) (59.5) 28.0 90.7 70.0	791.6	255.4	140.0	396.3	į	67.3	0.001	,	100.0	267.3		365.3	(177.9)	70.0	78.0	2.3	20.0		12.0	8.7	82.0	,	75.0	565.4	98.2	32.7	65.4	21.8	43.6	
747.9 (115.0) (52.8) 28.0 90.7 70.0	768.7	237.0	140.0	391.7	;	67.3	, 100.0		100.0	267.3		365.3	(177.9)	20.0	78.0	2.3	20.0		12.0	8.7	82.0		75.0	565.4	93.6	31.2	62.4	20.8	41.6	
699.4 (113.2) (45.9) 28.0 90.7 70.0	728.9	234.2	140.0	354.7	,	67.3	100.0		100.0	267.3		365.3	(177.9)	70.0	78.0	2.3	20.0		12.0	8.7	82.0		75.0	565.4	56.5	18.8	37.7	7.5	30.2	141.2
682.6 (111.4) (38.9) 28.0 90.7 70.0	721.0	201.6	140.0	379.4	1	67.3		- 1	100.0	267.3		365.3	(177.9)	70.0	78.0	2.3	20.0		12.0	8.7	82.0		75.0	565.4	81.3	27.1	81.3	•	84.3	
627.4 (104.8) (31.6) 28.0 90.7 70.0	679.7	211.9	140.0	327.8	;	67.3			100.0	267.3	Se		(177.9)	70.0	78.0	2.3	20.0		12.0	8.7	82.0		75.0	565.4	29.7	6.6	29.7	•	29.7	
Gross Lease Interest FAS 91 Costs Amortization Lease Amortization Document Fee Income Interim Lease Income Late Fees	Total Interest Income	Interest Expense	Provision for Loan Losses	Net Interest Margin	Other Income	Late Fees	Gain on Sale of Portfolio	Canitalized Servicer Rights	Other Income	Total Other Income	General & Administration Expense	Salaries and Benefits	Fas 91 Compensation Def	Occupancy	Furniture & Equipment	Computer Processing	Professional Fees	Marketing	B&O/Excise Tax	Other Employee Related	Amortization of Intangibles	Larasco Payment	Miscellaneous	Total G & A Expense	NI before Larasco		Net Income Pre Tax	Income Tax	Net Income After Tax	

DECL Age as a second of the se lease blen

Assumptions:
Starting balance 50,000,000
Year 2
61,000
3.50%

Volume Fas 91 rate Sales

LOU Page	Month	Month	Month	Month	Month	Month	Month	Month 7	Month 8	Month 9	Month 10	Month 11	Month 12	Year 1
IS :	-	Jan	Feb		Apr	Ì		Jul		Sep		Nov	Dec	
SE S		13.40% 10.50% 12.24%	13.40% 10.50% 12.24%	13.40% 10.50% (2.24%	13.40% 10.50% 12.24%	13:40% 10:50% 12:24%	13.40% 10.50% 12.24%	13.40% 10.50% 12.24%	13.46% 10.50% 12.24%	13.40% 10.50% 12.24%	13.40% 10.50% 12.24%	13.40% 10.50% (2.24%	13.40% 10.50% 12.24%	
Portfolio	_								!				1	
Beginning Balanace		•	•	•	•		•	•	47,390.4	47,390.4	51,170.5	54,846.5	58,421.7	25.417
roduction		•		•		•	•	,	5,083.33	5,083.33	5,085.53	5,003.53	5,003.33	11.07
Sales					•		,	. '	13032	1 303 2	1 407.2	1.508.3	1.606.6	7,129
Paydowns/Payoffs		•	-	-				A 200 A	47 390 4	54 170 5	54.846.6	58.421.7	61.898.4	18,288.1
Ending Balance Amortization %	•	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%		2.75%	2.75%	2.75%	2.75%	
Averane Balance		•	•	•	•	•	•	•	47,390.4	49,280.4	53,008.6	56,634.2	60,160.1	22,206
					,			•	483.4	502.7	540.7	577.7	613.6	2,718
Interest Income 30 days/360		•	•	•	•	•								
1000		2.6%	2.6%	2.6%	2.6%	2.6%	2.6%	2.6%	2.6%	2.6%	2.6%	7.6%		
Reginning Balanace		•				•	•	•	•	3,659.2			.,	• 0
Additions		٠	٠		•	•		•	•	177.92			177.92	71./
Sales				ı	•	•		•	, '	, Ķ	97.3	99.4	101.4	393
Amortization			1	•	•				3 650 2	3 741 9	3 822 6	3,901.1	3.977.6	318.4
Ending Balance	•	•	•	•	•	•	•	•						
Average Balance		•	•	•	•	•	•	٠	1,829.6	3,700.5	3,782.2	3,861.8	3,939.3	1,426
Lease commissions		2.90%	2.90%	2.90%	2.90%	, 2.90%	2.90%	2.90%	2.90%	2.90%			2.90%	,
Beginning Balanace		•	•	•	•	•	٠,	٠.	٠,	274.50	274.50	274.50	274.50	1,098
Production		•	•			•	٠	,	•	•	٠			•
Sales		•	•	. '	, '		•	•	•	٠	7.6	15.0	22.2	45
Amortization Finding Balance	•		•					•		274.5	541.4	800.8	1,053.1	1,053.1
					,	•	٠	•	•	137.3	407.9	671.1	927.0	179
Average Balance		•	•	•	•	ı								
Average Book Balance		•	•	•	•	•	•	•	49,220.0	23	57,198.8	5	65,026.4	23,810.9
Income		•			1	' !	1	1 000	483.4	407.5		403.2		0.58%
Yield on Portfolio		0.00%	%00.0	% #DIV/0I	i0/AIQ#	#DIV/0i	#DIA/0i	#DIAVO	%6/.TL		١		1	0,000
8														
Beginning Balanace				•	•	•	•	•	•	733.8	783.8	833.8	883.8	933.8
,				1	•		•	•	•	140.00				100.00

100.00 100.00 100.00 100.00	- 733.8 783.8 833.8 1.438% 1.471% 1.453%	h Month Month Month Month Month 7 7 8 9 10 11	Sep	13.40% 13.40% 13.40% 13.40% 13.40% 10.50% 10.50% 10.50% 10.50% 12.24% 12.24% 12.24% 12.24% 12.24%	9.5 80,840.6 83,700.8 86,482.3 89,187.4 91,818.1 .33 5,083.33 5,083.33 5,083.33 5,083.33	142.2 2.223.1 2.301.8 2.378.3 2.452.7 2.525.0 84.376.4 84.376.4 876.4 2.75% 2.	0.0 82,270.7 85,091.6 87,834.9 90,502.8 93,097.3	809.6 839.2 867.9 895.9 923.1	2.8% 2.8% 2.8% 2.8% 2.8% 2.8% 2.8% 4.306.0 4.365.5 4,423.4 3,659.2 3,736.4 177.92 177.92 177.92	,365.5 4,423.4 3,659.2 3,736.4 3,811.6	4,335.8 4,394.5 4,041.3 3,697.8 3,774.0	3.00% 3.00% 3.00% 3.00% 3.00% 2,196.9 2,405.5 2,607.8 2,804.1 2,994.5 274.50 274.50 274.50 274.50	65.9 72.2 78.2 84.1 89.8 2,405.5 2,607.8 2,804.1 2,994.5 3,179.2	2,301.2 2,506.7 2,706.0 2,899.3 3,086.8	86,007.0 89,171.8 91,838.8 94,432.0 97,363.6 100,214,1 625.3 646.9 668.1 711.2 730.5 749.4 8.72% 8.71% 8.73% 9.04% 9.00% 8.97%	1,103.8 1,133.8 1,163.8 1,193.8 1,223.8 140.00 140.00 140.00 140.00 140.00 100.	1,163.8 1,193.8 1,223.8 1,5 1,303% 1,304% 1,294% 1.
		Month Month Month	Jun	13.40% 13.40% 10.50% 10.50% 12.24% 12.24%	7 71,765.4 74,875.2 77,899.5 3 5,083.33 5,083.33	1,973.5 2,059.1 2 74,875.2 77,899.5 80 2.75% 2.75%	7 73,320.3 76,387.3 79,370.0	747.9 779.2	2.8% 2.8% 4,181.9 4,244.8 4,3	115.0 116.7 4,244.8 4,306.0 4	4,213.4 4,275.4	3.00% 3.00% 1,760.2 1,981.9 2, 274.50 274.50 2	52.8 59.5 1,981.9 2,196.9	1,871.0 2,089.4	79,404.7 82,752.2 580.1 603.0 8.77% 8.74%	1,043.8 1,073.8 1 140.00 140.00 100.00 100.00	1,073.8 1,103.8 1,350% 1,332%
. '		ith Month Month	Feb Mar	13.40% 13.40% 13.40% 10.50% 10.50% 10.50% 10.50% 12.24%	,898.4 65,279.6 68,567.7 )83.33 5,083.33 5,083.33	.279.6 68,567.7 71,765.4 2.75% 2.75% 2.75% 2.75%	,510.1 66,923.6 68,567.7	627.4 682.6 699.4	2.8% 2.8% 2.8% 977.6 4,050.7 4,117.2 177.92 177.92	- 104.8 111.4 113.2 1,050.7 4,117.2 4,181.9		3.00% 3.00% 3.00% 1,053.1 1,296.0 1,531.6 274.50 274.50 274.50	31.6 38.9 45.9 ,296.0 1,531.6 1,760.2	1,174.6 1,413.8 1,645.9	66,615.1 72,421.4 74,363.2 491.0 532.3 540.2 8.85% 8.82% 8.72%	983.8 1,0 140.00 14	10.0 10.0 10.0 983.8 1,013.8 1,043.8
 DECLAR NO. CO	. A 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	Month Me	OF I	LONG SEC Page 1888	Leasing Yest-2 Portfolio (C. 1888 Beginning Balanace 61,88	Sales         1,7k           Paydowns/Payorifs         1,7k           Faydowns/Payorifs         57,740.6         65,2k           Amortization %         2,2k           Amortization %         2,2k	Ge 61	.0 days/360	FAS 91 Beginning Balanace 3.9 Additions 17	Sales Amortization 1 Ending Balance 3.810.3 4.0	8	Lease commissions 3 Beginning Balanace 1,0 Production 27	Sales Amonization 1,053.1 1,2		Average Book Balance 66,8 Income 2 Yried on Portfolio 8	LLR Beginning Balanace 1 Provision 1	Recoverles 953.8 Ending Balance

First Sound Bank (includes PSL Division) income Statement By Month For the Year Ended December 31, 2008

	Actual	Actual Feb.08	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Budget	Budget	Budget	
Interest Income				S Id	may-U6	20 unc	80-100	Aug-08	Sep-08	0 2 2 3	Nov-08	Dec-08	Total
Commercial Loans	507.3	428.0	376.5	358 4	228.0	2467	4	į					
Real Estate Loans	381.2	321.0	3546	373.1	372.4	270.7	316.5	328.4	327.2	305.1	297.4	309.5	4,207.7
ABL	85.3	70.2	0.40			- i	406.8	428.9	414.6	412.4	399.1	412.4	4.639.3
Leasing		į	9	2 6	130.0	153,1	139.4	157.2	145.1	159.3	181.7	179.6	1 572 0
Personal Loans	7.0	4	9 6	o d	700.	0.884	426.1	448.4	338.0	418.3	464.4	470.6	4.644 1m
Fed Funds Sold	22.0		9 6	9 6	0.0	9.7	8, /	9.1	6.3	8.7	8.8	10.0	5
investment Securities	2 2	4 6	5 5 5 6	0.72	4.62	35.4	53,0	36.4	43.2	43.1	35.3	44.8	507.6
Loan Fees	2 4	5 F	5 E	0.00	9.1.	<b>6</b>	8.8	12.3	9.5	13.6	13.1	13.4	145
Total interest income	0 0 0 0		0.10	200	147.7	218.2	143.8	230.5	88.0	112.0	162.0	162.0	1 451 0
	2,542.	7.1.28	1,670.4	1,495.5	1,523.3	1,588,9	1,506.1	1,851.2	1,374.9	1,472.4	1.641.7	1,602.3	47 949 9
interest expense										•			0.0041
Marcin Bearing Deposits	21.0	14.0	16.8	8.3	8.0	7.7	80	ď	ď	9	Š	į	į
Time Could Accounts	168.0	116.0	112.0	86.0	78.2	73.9	82.1	2.4	) u	2 6	9 6	7.9	119.1
	214.0	195.4	302.9	315.8	337.1	358.0	358.9	346.8	342.8	3 5	343.0	20 E	1,085.8
	403.0	325.4	431.7	410.1	423.3	439.6	449.6	442.6	407.8	380.6	372.8	433.7	3,704.1
Wholesale Borrowing	7.0		29.2	35.4	33.9	26.6	9	7 60	8			144.	0.608.4
Provision for Loan Loanses	40.0	9	000				£0.3	F.83	26.3	17.8	17.2	17.8	271.1
	20.0	202	0.000	280	180.0	280.0		330.0	361.0	250.0	250.0	250.0	3021
Net interest Margin	8.669	516.3	449.6	670.0	886.1	842.7	1.027.6	849.8	677.9	977	1		1111111
Other Income									9	0.44.1	%01.7	911.9	9,056.8
Bank Service Charges	10.4	17.2	14.3	7	<b>\$</b>	4		į	,				
Other Transaction Fees	33	4.2	475.5	200	270.2	+ 10 to 10 t	78.2	17.3	24.2	17.0	17.0	17.0	192.2
Gain/Loss on Sale of Securities	•	! ,	1,056.4	938.2	7.0/7	483.4	, ç	387.5	168.2	261.1	261.2	261.4	3,533.1
Total Other Income	13.7	21.4	1.546.2	1.239.3	290.3	1 KEA 2	4004	040.	61.0	,		,	3,500.2
General & Administration Expense								1,600.0	274.3	278.1	278.2	278.4	7,226.6
Salaries and Benefits	288.0	204.0	757 9	7500	705			:					
Incentive	22.0	100	2 5	2 5	3.0	617.5	20.	838.2	770.5	790.5	730.0	730.0	8.368.8
Fas 91 Compensation Deferral	(48.0	9 6	(947.2)	7250 51	0.75	28.0 28.0 3.0 3.0 3.0 3.0 3.0 3.0 3.0 3.0 3.0 3	43.0	18.0	20.0	10.0	10.0	10.0	10.0
Occupancy	4.0	45.0	107.0	1110	406.7	(531.5)	(287.8)	(188.9)	(187.2)	(206.8)	(206.8)	(206.8)	(2,348.3)
Furniture and Equipment	25.0	2 5	9 2	9 2 3	2 8	6.421	118.5	112.3	115.4	112.0	112.0	112.0	1.222.2
Computer Processing	16.0	14.6	4 5	1 2	n 4	200	B. /B	99.7	91.0	95.0	95.0	95.0	1,041.0
Professional/Regulatory Fees	21.0	25.0	84.5	; <del>,</del>	0.00	n 0	- 6 - 6	17.3	16.8	20.0	20.0	20.0	219.1
Directors Fees	7.0	7.0	80	. «	5 5	5 <del>1</del>	20.0	137.2	115.8	110.0	0.0	0.09	958.1
Marketing	2.0	0.7	8.2	, & C	2. 4	5 6	- c	⊃ F	17.0	11.0	11.0	11.0	118.0
B & O/Excise Taxes	20.0	19.8	22.0	26.0	27.0	8 6	3.6	) o	15.9	œ ;	8.0	8.0	138.7
Other Employee Related Expense:	7.0	10.0	32.7	23.2	23.2	2, 2,	18.0 28.0	9.5°C	200	26.0	28.0	26.0	314.8
Payment to Larasco			305.9	265.7	,	454.9	3.07	23.0	7.4.0	<b>24</b> .0	19.5	19.5	248.5
intangibles			70.0	7.	75.1	169.6	9 9	82.0	() e	. 8	. ;	•	1,044.6
Other Expenses	32.0	42.7	58.6	102.2	107.2	256.8	192.5	1707	174 4	3.5	95.0	95.0	934.5
iotal G & A Expense	436.0	437.1	1,414.6	1,406.8	1,175.7	1,970.2	1,212.1	1,615.8	1.108.5	1.261.1	- 100 E	0.00	1,514.8
Net Income Before IT	177.5	100.6	1,182	Kn2 6	2.0	4000					0.004	0,400,0	6.407.6
Income Taxes	60.0	20.0	193.0	167.5	·	181.0	25.6	436.3	(254.4)	(158.8)	96.2	105.5	2,497.6
Net Income After IT Exp	117.5	80.6	388.1	335.1	0.7	275.0	88	312.2	0.00	99.60	33.3	36.9	201.8
Cumulative Net Income	940	907	404						1	7,001	01.0	9.89	
	- 10	120	980	9Z1 ®	922	1,197®	1,206 :-	1,518 *	1,349	1,245	1,307	1,376	
Income By Quarter			586.2			1070					B		
Pre Tax		Я	PKG 2		a	010.7		H	161.6	`	•	27.2	
Net Income Increase by Qtr		<b>B</b> .	104.2		I.	276.0		Ħ	246.4		1 1	41.8	
WW Documents/bidges/2005 /secasional property (All Committees of the Committees of t	act 2008	n positioned	1000		#	69.0		П	(459.1)		i 11	(124.4)	
12.22.28.28.20.20.20.20.20.20.20.20.20.20.20.20.20.	100 × 100	COMPINE	4).XIS4:24	PM10/1/	2008								

First Sound Bank (includes PSL Division) Balance Sheet By Month For the Year ended December 31, 2008 (\$ in 000's)

CCL	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Budget	Budget	Hudas
ASSETS	240-00	rep-us	Mar-08	Apr-08	May-08	Jun-08	Jul-08	Aug-08	Sep-08	Oct-08	Nov-08	Dec-08
Cash and Cash												
	4.107.8	14.068.7	8 163 3	A SA	1 744 1	0 597 0	1					
	20 244 9	48 220 1	44,555,4	0,010,0	4.4.7.4	2.700.2	5,733.3	5,806.1	7,680.4	6,491.7	6,246.8	6.049.3
	24 959 7	40,640.1	17,402.7	20,305.3	20,976.8	25,204.7	24,829.1	30,473.5	20,201.6	22,000.0	22,000.0	26,000 0
	1.300,43	07,230.8	25,536.0	25,881.9	25,691.2	33,771.9	30,562.4	36,279.6	27,862.1	28,491.7	28,248.8	32,049.3
investment Securities	4,085.4	4,070.8	4,308.5	4,262.5	3,580.3	3,616.1	3,566.7	3,536.7	3.628.4	3,750.0	3 725 0	3 700 0
Loans											0,150,0	3,700.0
	81 274 0	00 479 4	76 000			ļ						
	67,574.9	00,472.4	(5,929.4	65,542,8	0.996,69	68,473.2	66,287.9	70,265.0	69.638.8	70.138.8	70 638 B	74 499 0
	1,626,76	61,561.9	61,506.2	69,482.1	70,934.5	71,027.2	74,059.1	76,532.6	75.869.5	75.889.5	75 860 5	75,000
	9,425.3	10,537.9	15,504.0	15,465.3	18,224.5	18,727.7	21,144.1	21.024.7	20 002 4	21,000.0	2,003.0	0.900.0
¥			55,084.2	52,506.7	55,832.1	50,240.3	55,142.7	45.485.2	48 805 9	46,000.1	40,006.4	23,002.4
SiaL	1,287.9	1,256.0	1,251.4	1,245.5	1,445.5	1,883.6	2,194.0	2.375.2	2 220 4	2,000,0	40,000,0	45,000.0
Gross Loans	149,617.2	153,828,2	209,275.2	204,242,4	216,402.6	210,332.0	218,827.8	215 RR2 6	244 E17 n	10 20 TO 00 A	640.00	2,320.4
Allowance for Loan Losses	(1,627.0)	(1,687.0)	(2,261.6)	(2,323.9)	(2,432.9)	(2,942.0)	(2.869.2)	(2.934.8)	(2) (2) (2)	0,000	F.158,01A	278,631.1
Deterred Loan Fees	(35.0)	(37.4)	703.0	1,278.1	1,956.9	1,817.8	2,542.9	1.828.2	3 583 0	(2,004.0)	(x,659.8)	(2,834.8)
wer Loans	147,955.2	162,123.8	207,716.6	203,196.5	215,928.5	209,207.8	218,501.5	214,575.9	216,076.7	244 24R 3	247 874 2	1,800.0
Premises & Equipment	852.7	835.4	2 064 4	0 000 0	9							5.00t.
Receivables		E 20 2	4.100,4	0.09U.	3,242.4	3,150.5	3,195.1	3,202.0	3,239.3	3,229.3	3.219.3	3 200 3
Intancibles	4	520.5	4,030.2	4,404.9	4,761.7	5,232.5	5,216.4	4,916.4	4,432.8	4,432.8	4.432.8	4.432 B
Other Assets	8 690	A 77. A	4 425 0	0,000,0	6,973.1	9,396.8	8,820.5	9,418.3	9,340.3	9,340.3	9.340.3	9,340.3
i Assets	478 208 8	0. 100 000	0.024,0	2.120,1	1,912.2	1,090.5	1,366.0	1,133.3	890.8	890.8	690.6	890.6
	0.00,400.0	440,402.5	204,303.1	201,648,9	264,087.3	265,476.1	271,228.6	273,062.2	264,270.2	264,181.0	287,528.1	270,918.6
LIABILITIES												
Deposits												
Non Interest Bearing Deposits	23,095.6	24,346.3	30,054.3	30,088.6	28.427.9	32,480.5	29 983 7	32 050 0	044.10	000		
Interest Bearing ckging/Savings	8,460.7	14,553.8	6,594.9	7,520.0	7,350.1	7,373.0	7.877.8	8.895.0	5.081.3	52,130,U	32,646.0	33,096.0
Money Market Accounts	63,992.1	66,096.0	48,896.3	47,781.8	51,484.4	49,368.5	54,833.5	55,831.6	58.204.1	57 404 1	50 704 4	6,431.3
The Calmidates	50,334.2	83,223.0	97,657.3	101,931.0	111,026.6	114,945.3	115,384.7	113,637.3	107,428.3	108 538 3	100 648 2	40,074.1
susodari mo	145,882.6	188,219.1	183,202.8	187,301.4	198,269.0	204,167.3	208,079.7	210,414.8	201,369.7	204,359.7	207,369.7	210,359.7
Total Borrowings	•	•	22,239.7	15,000.0	17,809.4	13,500.0	13,500.0	13,500.0	16,700.0	13.500.0	13.500.0	13 500 0
Other Liabilities	1,550.6	1,149.9	11,895.1	11,269.1	10,004.1	9,490.5	11,255.5	10,402.1	7,606.0	7.856.0	8 408 D	0.000,0
Total Liabilities	147,433.2	189,369,0	217,337.6	213.670.6	226 DR2 E	927 457 8	929 895 9	0.010.180			2001	0,000,0
STOCKHOI DEBS EQUITY						9	70001704	434,310.3	8.000,027	225,715.7	228,965.7	232,215.7
Common Stock & Paid-In-Capital	31,604.3	31,663.7	37,971.8	37,996.0	38.205.2	38 246 2	38 243 4	20 254 4	000	4		
Prior Period Earnings	(958.9)	(841.2)	(760.1)	(370.5)	(205.3)	(207.1)	70.4	70.7	304.4	36,326.5	38,359.9	38,396.8
Current Period Earnings	•	80.4	389.6	335.1	0.7	277.5	7.8	312.3	169.5	47.1.3	118.7	180.6
Call W. Coss of Marketable Cecumies	1	18.0	24.2	17.8	4.2	1.8	1,2	(0.2)	0.00	7.00.	0 C	0.00
otal Stockholders Equity	30,775.7	30,920.9	37,625.5	37,978.4	38,004.8	38,318.4	38,393.4	38,745.3	38,604.4	38,465.2	38,560.4	38.702.8
Total Liabilities & Equity	178,208.8	220,289.9	254,963.1	251,548.9	264.087.3	265.476.2	271 228 €	273 069 9	264 976 4	201 404 0		,
								41 01V06.4	7.07,402	264, 181.0	267,528.1	270,918.6

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First Sound Bank Loan Lose Reserve Anslysis As of September 30, 2008

manifor Apres					Collatoral	2000	And and and and	
		Balance	Secured	Balance		Flows	mpairment	
				'			,	
		•	•	•	•		•	•
Risk Anslysis Based on Loan Type:	:ed							
Criticizad Loans & Special Mention:	ilon:	Gurrent	Less Cash Secured/SBA	Net Reserve Relance	Allocation:	5	Total Reserve:	
Impaired Loans			•		Š	Ē	#OT	
Non Accrual Leases		632,864		632,864	20%	20%	316.432	318 439
Doubtful (9)		•		•	20%	20%		30430
Substantiard Loans (8)-analysis of no loss	ils or no loss	9,281,481	•	9,281,481	%	8	٠	•
Consequent of Course (5)		. 355 6			15%	15%	•	•
	Tribal Classified & cone	42 650 203	(448,559)	3,184,560	%	\$	127,382	191,074
Watch t let Mot Clear Haw		14,000,507	(AA0'054)	13,098,906				
Total Crit	Total Criticized and Special Me	39,137,048	(448 599)	26,486,741 30 585 647	2%	8%	629,735	1,059,470
			la mila m					
Performing Loans by Catagory (Excluding above losns) (1-5)	y (Excluding above los	ns) (1-5)						
Commercial oans Secured		26 404 407	744 740	200				
Commercial/Consumer Loans Unsecured	Unsecured	28 854 995	(01.11)	8//78/00	0.75%	1.00%	268,374	357,828
ABL Loans		20 000 433	1960 0001	40,021,833	7.50%	1.75%	432,779	504,909
*Leases		47,390,379	(2.456.993)	44 040 004	4.70%	,00°.	147,393	196,524
Residential RE		7,271,512		7.271 612	30%	1. C	574,001	763,867
Commercial RE		34,933,069		34.933.069	0.35%	0.00% 0.00%	010,13	200 G
Construction		2,595,541	•	2,595,541	0.80%	4 05%	20 784	208,080
Overdrafts		4,222		4,222	0.55%	0.80%	\$ 66 60 70 80 80 80 80 80 80 80 80 80 80 80 80 80	SCX,75
Consumer Loans		672,606	•	572,608	0.55%	0.80%	3,149	4.581
Total Lo	Total Loans/Reserve	217,263,242	(3,967,315)	214,183,124	1.59%	2.10%	2,684,110	2.874 563
	Rical South Bonk Loon Cont. December 1	oon   oee Bee		, , , , , , , , , , , , , , , , , , ,				200
	Lust some Dates		rve-current mon	pue un			3,043,378	3,043,378
	Difference (Excess)	<b>a</b>					(379,268) 626,186	628,185
	Target - Midpoint						2 447 597	
	Variance to Target (oversos)	(overage)					100,101,0	
Actual F	Actual Percentage Loan Loss to Total Loans Outstanding (Benchmark)	to Total Loans	Outstanding (Be	inchmark)			( 1.40%)	
Criticized & Special Nention Loan Detail:	ın Detail;						<u> </u>	
Ruth Oykman	Watch	766.96		100 00			)	
Ruth Dykman	Watch	35,011		28,227				
Pacific Bay	Watch	993.858		988.888		Distriction of the seasons	Traces	•
Steve Jensen	Wetch	3,157,081		3.157,081		Green	D.C. College	
		3,583,410					DIENIS TRECTER CONTROL	
Norse Homes		3,264,274				OCCUPANT OF THE PROPERTY OF TH	A STATE OF THE PERSON NAMED IN	
Mountain View	Watch	4,293,623	はまるできる					
- Parallelan	Water			5,505,258				
Xolora Estada	Water Ch Ele	ń	*****	5,635,000				
Dakordes Building	2 5 2 2	448,599	(448,599)					
Kennewick Car	E 70	917.586						
TO A STATE OF THE PARTY OF THE	THE STATE OF THE PARTY OF THE P			01/1000				
Bainbridge	Substandard	884,534		884.534				
SBI Dev	Substandard	1,598,688		1,598,638				
Pittsburgh Building	Substandard	2,026,502	•	2,026,502				
Redmond 74	Substandard	4,771,757		4,771,757				
Cheeses	Total	632,854	1	632,864				

First Sound Bank Liquidity and Dependency Ratio Calculations As of September 30, 2008

As of deptember so, took	80/08/68	80	06/3	06/30/08	
	Amount	Totals	Amount	Totals	
SHORT TERM INVESTMENTS (Due in One Yr or Less) 1. Fed Funds Sold Balances 2. Other Money Market Investments or IB accounts 3. TOTAL SHORT TERM INVESTMENTS	16,944,970 3,138,204	94 × 100.	22,766,860 2,309,503		
	1,310,188 1,566,763		1,316,375 1,692,152		
6. OTHER MARKETABLE SECURITIES ADJUST:	•	2,876,951		3,008,527	
8. Cash and Noninterest bearing Depository Balances 9. Reserve Requirements Being Met by Above 10. Pledged Investment/held for sale	7,078,895 0 (2,876,951)		7,970,009 0 (3,008,527)		
11. Approved Lines of Credit/FHLB borrowing limit ₩ 12. SBA Loans (guaranteed portions) 13. NET CASH, SHORT TERM, AND MARKETABLE ASSETS Line 3+7+8-9-10+12+13	33,828,277	60,990,346	20,594,900	3.72 E. S.	
POTENTIALLY VOLATILE LIABILITIES 14. Total Public/Brokered Deposits 15. Other Time Deposits (\$100 & Over) 16. Designated Short Term Deposits	76,685,036 29,739,356 0		91,395,660 22,515,017 0		
17. Fed Funds Purchased and Repos 18. Other Borrowings and Debt Due in One Year 19. TOTAL POTENTIALLY VOLATILE LIABILITIES	0 16,700,000	1751724392	0 13,500,000	127,4510,677	
20. All Other Deposits Not Listed Above 21. TOTAL OTHER DEPOSITS 22. TOTAL DEPOSITS AND SHORT TERM LIABILITIES	94,910,456	94,910,456 218,034,848	90,256,423	90,256,423	
23. LESS: Item 10 Above 24. NET DEPOSITS AND SHORT TERM LIABILITIES LIQUIDITY RATIO - Line 13 divided by line 24 LONG TERM ASSETS FUNDED WITH POTENTIALLY		0 218,034,848 28.0% √	\	0 217,667,100 24.6%	
VOLATILE LIABILITIES (AD) 25. Net Potentially Volatile Liabilities (Assets) line 19 minus line 3 26. Less Leasing Division funding 27. Net Bank Volatile Funding 28. Total Earning Assets minus line 3 (St Term inv and Leasing Assets	· ste	103,041,218 46,058,868 56,982,350 183,184,495		102,334,314 48,579,814 53,754,501 179.700,185	
DEPENDENCY RATIO Line 25 Divided by Line 26 Target Liquidity Ratio (should be more than target) Target Dependency Ratio (should be less than target)		31.1% 20% 40%		29.9% 20% 40%	

First Sound Bank	Deposit Account Listing	As of September 30, 2008
D	EC	LAI

Current Month Change									
Two	9/30/2008	-6	# of	6/30/2008		# of		Change	
	ŧ	æ	ota	<b>*</b>	<del>so</del> -	Total	*	<del>()</del>	%
Personal Checking IB	169	3,210,429.77	1.6%	160	5 724 697 48	2 00%	e)		
· Personal MMDA	145	4.049.448.41	%00	446	3 740 547 74	0/0.7	<b>D</b> 1	(2,511,267.39)	-105%
Business Checking Non IR	77.4	1000 000 00	200	2	0,140,041,0	 88.	7	308,900.70	13%
CHICAL BUILDING CONTINUE	£ :	32,120,036.51	16.3%	736	37,620,252.14	18.9%	20		Section Notice
Dusiness Checking IB	ဓ္က	1,767,656.00	%6:O	3	1.651.311.93	O 8%	<b>*</b>		
Business MMDA	164	52,154,691.91	25.9%	167	45 627 880 07	2000	- 6	) (10,04+0,01)	2%
COD Personal	72	7,686,119,34	% & &	. 4	0,000,000,00	0/6:37	P :	TO ELDIOPCIO	27.3%
COD Rueinees	. 6		200	5	0,731,024.24	8.4%	20	954,495,07	40%
	8	23,057,147.33	11.5%	22	16,817,998.15	8.5%	14	6 239 149 18	26407
COD Public	<u>1</u>	25,076,191.87	12.5%	8	17,622,000,00	%6 8	7	7 454 404 07	0/107
COD Brokered	20	51,608,843.93	25.6%	15	63.407.868.69	34 0%	. u	10.181,104,1	37.2%
			STATE STATE	•	20.000,101,000	9	D	(11,786,822.76)	-494%
Total	1,440	201,330,627.10	100%	1,386	198,940,978.09	100%	54	2.389.649.04	400%
Year to Date Change	9/30/2008		¥	1000					
	7	4	5	1002/16/21		#of		Change	
	<b>#</b>	<del>19-</del>	Total	#	€9-	Total	##	6	%
Personal Checking IB	169	3.210.429.77	1 R%	7	7 530 024 04	ì	,	. 1	
Personal MMDA	445	77 070 770 77	200	3 !	10.100,000,	5.1%	9	(4,327,602.04)	% <b>8-</b>
	? ;	4,044,040,4	Z.0%	147	7,266,105.51	4.9%	ņ	(3,216,657,10)	%¥-
Dusiness Checking Non IB	741	32,720,098.57	16.3%	674	24,414,390.03	16.6%	<b>29</b>	A ANE 708 KA	70.3F
Business Checking IB	ဓ	1,767,656.00	0.9%	29	1.257.223.53	%6.0	¥ • •	540 420 47	
Business MMDA:	161	52,154,691.91	25.9%	182	55 741 898 78	37 80%	Š	19.200,130	2
COD Personal	72	7.686.119.31	3.8%	47	0 697 454 90	200	- 4 4 6	(19.007,100,01)	%)-
COD Business	8	22 057 447 22	74 50,0		2,007,134.35	7.0%	22	4,998,964.93	% 6
	6 7	60,007,147.00	%C.LI	53	5,852,005.19	4.0%	စ္တ	17,205,142,14	32%
	2	78.191.67	12.5%	8	11,150,000.00	%9'.2	F	13.926.191.87	26%
COD Brokered	22	51,608,843.93	25.6%	15	31,582,898.86	21.4%	လ	20,025,945.07	37%
Total	1,440	201,330,627.10	100%	1.278	147,459,708,09	400%	162	20 020 020 03	ò
					20:00:100:1:::	200	72	10,818,0/6,66	100%

Difference in deposits from balance sheet is the net of the overdrafts and the treasury tax deposits

First Sound Bank Investment Listing As of September 30, 2008

Comments		Colletoral-public deposits Colletoral-public deposits Colletoral-public deposits	Collatoral-borrowing Collatoral-borrowing Collatoral-borrowing	Required as % of borrowings		Goliatoral-Lesse LC
Mark to Market 12,600,000 210,857 4,134,112 3,138,204	20,201,644	500,312.50 408,750.00 401,125.00	508,630.12 607,727.97 450,405.20	751,500.00	3,628,451	128,379
800k 12,600,000 210,857 4,134,112 3,138,204 118,470	20,201,644	499,785.15 405,938.04 400,927.93	510,398.06 602,381.95 457,012.88	751,500.00	3,627,944	128,379
Par 12,600,000 210,857 4,134,112 3,138,204 118,470	20,201,644	500,000.00 400,000.00 400,000.00	580,742.13 630,226.10 493,230.68	751,500.00	3,755,699	128,379
Yield 1.856% 1.937% 1.753% 4.000%	li	3.903% 4.022% 4.294%	3.976% 4.103% 3.974%		2.729%	5.050%
Rate 2.115% 1.937% 1.900% 1.300% 3.920%		3.625% 6.375% 4.350%	4.000% 4.000% 4.000%			4.930%
Maturity 10/1/2008 10/1/2008 10/1/2008 8/25/2009		11/14/2008 6/15/2009 5/29/2013	7/1/2009 7/1/2011 6/1/2014			8/25/2008
Purchase 9/30/2008 9/30/2008 9/30/2008 9/30/2008 8/25/2008	ts	8/2/2004 8/3/2004 5/29/2008	8/10/2004 8/24/2004 8/17/2004			8/25/2007
Type FF Sold PCBB FF Sold Key Bank FF Sold U. S. Bank FHLB ' United Commercial Bank	Total Short Term investments	FHLB 4 1/4 yr FNMA 5 yr FNMA 5 yr	FHLMC Gold 5 yr FN 7 yr FGB	FHLB Stock	Total Investment Securities	LC Matured & Renewed United Commercial Bank

### **EXHIBIT R**

### **Puget Sound Leasing**

A Division of First Sound Bank
Effective 10-2-08 thru 12-31-08 Funded by January 31, 2009

#### Revised 10-2-08

Equipment Cost	Security Deposits	24 Mos	36 Mos	48 Mos	60 Mos				
10% PUT RESIDUAL									
\$3,000-\$14,999	2	.0430	.0312	.0252	.0216				
\$15,000 - \$49,999	2	.0420	.0302	.0241	.0205				
\$50,000 - \$74,999	2	.0419	.0301	.0240	.0204				
Over \$75,000	2	.0418	.0300	.0239	.0203				

#### **\$1.00 RESIDUAL**

\$3,000-\$14,999	2	.0465	.0334	.0268	.0227
\$15,000 - \$49,999	2	.0457	.0325	.0258	.0217
\$50,000 - \$74,999	2	.0456	.0324	.0257	.0215
Over \$75,000	2	.0455	.0323	.0256	.0214

\*Base rates with no commission calculated

\*Maximum broker commission: 15% up to \$99,999.99 / 10% \$100,000.00 and over

\*Application only to \$100,000 \*Commercial transactions only

\*Document fees per attached schedule include 1 express mailing. Each extra express \$25.00

\*All terms require payments as security deposit

\*Additional security deposits may be required based on credit quality

\*Partial/Pre-funding - An additional \$100.00 doc fee applies

\*Call for special program rates

\*Base doc fee \$175.00

#### RATES SUBJECT TO CHANGE WITHOUT NOTICE

Puget Sound Leasing
A Division of First Sound Bank
Phone: (425) 392-6402 or (800) 325-3273
Fax: (425) 392-6427 or (888) 745-3273

# **EXHIBIT S**

### AGREEMENT TO CLARIFY OPERATING PROCEDURES

This AGREEMENT TO CLARIFY OPERATING PROCEDURES (the "Clarifying Agreement") is entered into between LARASCO, INC. (formerly Puget Sound Leasing Company, Inc.) a Washington corporation ("Seller") and its sole shareholders, LOUIS A. SECORD, JR. and RICHARD A. SECORD (collectively "Shareholders"); and FIRST SOUND BANK, a Washington state-chartered bank ("Buyer") to clarify operating procedures relating to the Asset Purchase Agreement (the "Agreement") entered into between the parties and effective on March 1, 2008 (the "Effective Date"). The parties agree as follows:

### 1. Goodwill.

The Agreement provides (Section 3.2) that "Seller will work with Buyer to minimize the amount of goodwill generated in this transaction so that the goodwill will not exceed \$6,000,000 or such other figure which may be agreed to by the Buyer, based on the valuation of Equipment Leases, Pending Equipment Leases and Other Purchased Assets."

The parties have agreed to a goodwill figure of \$6,500,000. To reduce the difference between the price paid by Buyer and the value of the assets acquired by Buyer to \$6,500,000, Seller agrees to pay Buyer \$480,000. This shall be paid by an allocation to the Buyer of the portion of recoveries (80%) otherwise due Seller at June 30, 2008 on delinquent contracts through collection action or repossession and sale of equipment. If Seller's share of these recoveries exceeds \$480,000 any additional amount shall be applied in reduction of any balance on the Promissory Note which is discussed hereafter. If Seller's share of the recoveries is less than \$480,000, Seller agrees to make a cash payment to Buyer for the balance.

The \$480,000 required to be paid to Buyer in satisfaction of the Goodwill overpayment shall be paid as soon as practicable after agreement is reached on the amount of Seller's portion of the recoveries referenced above, and in no event later than September 30, 2008.

## 2. Sold Portfolio/Leases in Default on Effective Date.

For the purposes of this Agreement, the "Sold Portfolio" means the lease contracts sold to investors by Seller prior to the Effective Date. The term "Leases in Default" means any purchased portfolio leases that were over sixty (60) days past due on the Effective Date.

Seller is responsible for payment to investors of all losses in the Sold Portfolio and on Leases in Default. At June 30, 2008, the losses in the Sold Portfolio are estimated at \$1,550,000 and on the Leases in Default, are estimated at \$535,000. These figures are subject to appropriate accounting adjustments.

Buyer has reimbursed investors for these losses and shall continue to reimburse investors for such losses on lease contracts sold.

The parties agree that even though the leases sold are sold on a "non-recourse basis" it is in the best interest of the parties that Buyer continues the practice adopted and implemented by Seller of reimbursing investors for any losses in portfolios they purchase.

- 3. Reimbursement to Buyer for Payment to Investors of Losses in Sold Portfolio and on Leases in Default.
  - (a) Buyer shall be reimbursed by Seller for payments made to investors by Buyer for losses in the Sold Portfolio and Leases in Default in the manner set forth hereafter.
  - (b) Upon execution of this Agreement the amount owed Seller under Section 3.1(d) of the Agreement is \$700,000, which shall be immediately applied to reduce the obligation of the Seller set forth in paragraph 2 of this Clarifying Agreement. The balance owed Buyer by Seller under the terms of this Clarifying Agreement shall be charged to the Line of Credit, the terms of which are set forth hereafter.
  - (c) Future reimbursement to investors for all additional losses relating to the Sold Portfolio and the Leases in Default, if any, shall be charged to the Line of Credit.

## 4. Credit Accommodation.

Upon execution of this Clarifying Agreement, First Sound Bank will provide to Seller a Line of Credit for \$2,000,000, which will mature annually, and accrue interest at the prime rate charged by First Sound Bank as that rate may adjust from time to time. The Line of Credit shall be secured by an assignment of the "Contingent Payments" due Seller under terms of the Agreement (Section 3.1(d)). Interest shall be paid quarterly and a minimum of 50% of the Contingent Payment due Seller shall be applied to the balance on the Line of Credit quarterly. The terms and conditions of the Line of Credit shall be subject to standard underwriting procedures of First Sound Bank and shall be in compliance with Regulation O.

## 5. Sharing of Recovery Revenue.

Revenue generated from sale of repossessed equipment and collection efforts shall be allocated 80% to Seller and 20% to Buyer.

The foregoing notwithstanding, recoveries on lease contracts not "of record" at the Effective Date shall belong to Seller. Lease contracts "of record" are those lease contracts for which Buyer assumed the servicing rights at the Effective Date. A list of the lease contracts of record at the Effective Date is attached hereto as an exhibit.

## 6. Amendment to Section 3.1(d) of the Agreement.

The last sentence of this Section is deleted in its entirety and replaced with the following:

If the annual pre-tax income does not exceed \$1,000,000, any payments deferred will be allocated to reduce any balance owed on the Promissory Note executed in conjunction with the Plan for Resolving Issues Related to Asset Purchase Agreement and Seller shall reimburse Buyer any payment made during such calendar year within thirty (30) days of written notice from Seller that the \$1,000,000 threshold was not met.

## 7. Independent Legal Counsel

Seller and its principals, Louis A. Secord, Jr. and Richard A. Secord acknowledge that Keller Rohrback L.L.P. has represented Buyer in this transaction and Seller and its principals have been encouraged to retain their own legal counsel regarding this Clarifying Agreement.

## 8. Effect on Agreement.

To the extent provisions of this Clarifying Agreement are contrary to provisions in the Agreement, the provisions of this Clarifying Agreement shall control. In all other aspects, the terms and conditions of the Agreement shall remain in full force and effect.

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IN WITNESS WHEREOF, the part on the day of, 200	ies hereto have executed this Clarifying Agreement 8.
	BUYER:
	FIRST SOUND BANK
	By:
	Name: Donald L. Hirtzel Title: Chairman and CEO
	Ву:
	Name: Steven M. Shaughnessy Title: President and COO
•	SELLER:
•	LARASCO, INC. (formerly PUGET SOUND LEASING COMPANY, INC.)
	By: Mir Mary
	Name: Richard A. Secord Title: President
·	SHAREHOLDERS AND DIRECTORS OF SELLER:
	Louis A. Secord, Jr., Individually Richard A. Secord, Individually

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# **EXHIBIT T**

# First Sound Bank Calculation of Larasco Earnout For the Period ended September 30, 2008

	Month To Date PSL	Year To Date PSL
Interest Income		
Leasing	338.0	2 400 0
Loan Fees	76.2	3,190.8
Total Interest Income	414.2	1,071.2 4,262.0
Interest Expense	•	
Intercompany Borrowing	121.7	1,084.5
Net interest income		1,004.5
before LLP	292.5	3,177.4
Provision for Loan Losses	281.0	1,316.0
Net Interest Income	11.5	1,861.4
Other Income		
Other Transaction Fees	161.9	2,702.0
Gain on Sales of Leases	81.9	3,500.2
Total Other Income	243.8	6,202.2
General & Administration Expense		
Salaries and Benefits	449.9	3,186.0
Incentives	0.0	10.9
Fas 91 Compensation Deferral	(151.5)	(1,366.3)
Occupancy	71.6	488.3
Furniture and Equipment	76.7	533.6
Computer Processing	1.2	10.0
Professional/Regulatory Fees	90.2	495.6
Directors Fees	0.0	0.0
Marketing	2.1	9.1
B&O/Excise Taxes	6.0	64.0
Other Employee Related Exps	14.5	77.2
Amortization of Intangibles	90.2	<b>653.</b> 5
Miscellaneous Expenses	127.6	769.3
Total G & A Expense	778.5	4,931.2
Net Income Before Payout	(523.2)	3,132.4
Payout @ 33%	(174.4)	1,044,0
Net Income After Payout	(348.8)	2,088.3
LARASCO Payments Paid Year to Date	Accrued/Unpaid	Paid and accrued 1,026,064
Accrued July	(40,663)	(40,663)
Accrued August	232,831	232,831
Accrued September	(174,394)	(174,394)
Total	17,775	1,043,839
- <del></del>	17,770	1,043,038

## **EXHIBIT U**



### For Immediate Release

Contact:
Don L. Hirtzel, Chairman and CEO
Steven M. Shaughnessy, President and COO
Jan Gould, Executive Vice President and CFO
(206) 515-2004

# First Sound Bank Reports Loss for 2008 - Capital Position Remains Strong -

**SEATTLE**, February 6, 2009 – First Sound Bank (OTCBB: FSWA) today reported a loss of \$3.2 million in the fourth quarter of 2008, compared to earnings of \$460 thousand in the fourth quarter of the previous year. For the year, the bank lost \$1.8 million – compared to \$1.6 million in net income in 2007. The losses incurred in 2008 resulted primarily from adding \$5.3 million to the loan loss provision (\$3.0 million of which was added in the fourth quarter). This compares to a provision of \$535 thousand for 2007. The bank's loan loss reserve, which comprised 2.4 percent of total loans, was up from 1.1 percent in 2007 and is considered prudent in light of the deteriorating local economy – as well as weakening noted in the bank's real estate construction and small-ticket leasing portfolios.

Assets at year-end stood at \$275.7 million, a 50.3 percent increase from \$183.4 million in December 2007. Loans ended the year at \$219.3 million, up 52.8 percent from \$143.5 million the previous year, while deposits increased 38.6 percent – from \$147.3 million to \$204.2 million. At year-end, 3.8 percent of the bank's total assets were non-performing assets – 88.5 percent of which were in real estate construction and 11.5 percent in small-ticket leasing. Non interest-bearing deposits, which account for 16.8 percent of total deposits, rose significantly – from \$24.3 million to \$34.2 million, an increase of 41.1 percent.

- more -

Page Two

First Sound Bank Reports Loss

The bank's net interest margin of 4.16 percent in the fourth quarter of 2008 was down from 4.42 percent a year ago – a 26 basis-point decrease that is attributed to generally eroding margins experienced throughout the industry.

On December 23, 2008, First Sound Bank received \$7.4 million in capital as a participant in the U.S. Treasury Department's Capital Purchase Program ("CPP"). Under the terms of the transaction, the bank issued 7,400 shares of Series A, Fixed-Rate Cumulative Perpetual Preferred Stock and a warrant to purchase 114,080 shares of the bank's common stock at an exercise price of \$9.73 per share. The bank's intention in electing to participate in the CPP was to add capital that would allow First Sound Bank to increase its lending to businesses and consumers in its market area.

With \$43 million in capital – and a Tier 1 capital ratio of 14.8 percent that is well above the regulatory 10 percent minimum – First Sound Bank remains one of the better-capitalized banks in the Northwest. The book value of the bank's common stock at year-end was \$10.09 per share, compared to \$10.54 a year ago.

First Sound Bank has a well-diversified loan portfolio with 34.9 percent of loans in commercial and industrial (including asset-based lending), 17.0 percent in real estate construction, 20.9 percent in other real estate, 26.2 percent in small-ticket leasing, and 1.0 percent in consumer loans.

First Sound Bank is in litigation with the former owners of Puget Sound Leasing Co., Inc. – as well as various investor banks that have done business with the leasing company's former owners and First Sound Bank – over issues regarding the asset acquisition of Puget Sound Leasing. Details regarding litigation issues may be found in First Sound Bank news releases issued on January 2, 2009 and January 12, 2009. Given year-end events relating to the leasing division, management has retained third-party assistance to assess the value of the leasing transaction as it relates to goodwill.

-- more --

Page Three

First Sound Bank Reports Loss

"First Sound Bank was well-capitalized prior to its participation in the U.S. Treasury Department's Capital Purchase Program, and the program has allowed us to further strengthen our balance sheet so that we can continue to take advantage of growth opportunities in the market," said First Sound Bank Chairman and CEO Don Hirtzel.

First Sound Bank was founded in July 2004. With \$276 million in assets, the bank and its dedicated 83-person staff serve clients from its downtown Seattle office and its leasing company in Bellevue.

## For a more detailed financial analysis, contact

Jgould@firstsoundbank.com

## First Sound Bank Reports Loss for 2008

Certain statements in this press release, including statements regarding the anticipated development and expansion of First Sound Bank's business, and the intent, belief or current expectations of the company, its directors or its officers, are "forward-looking" statements (as such term is defined in the Private Securities Litigation Reform Act of 1995). Because such statements are subject to risks and uncertainties, actual results may differ materially from those expressed or implied by such forward-looking statements.

### **About First Sound Bank**

Seattle-based First Sound Bank offers customized banking for small- to medium-sized businesses, organizations, not-for-profits and professionals in the Puget Sound region. Founded by a team of veteran local banking executives, it is committed to delivering personalized service, convenient access and competitive rates to support the needs of the business community. The bank offers online banking at <a href="https://www.firstsoundbank.com">www.firstsoundbank.com</a> plus an expansive banking network in the western U.S., as well as ATM banking throughout the country and abroad. On March 1, 2008, First Sound Bank purchased a majority of the assets of Puget Sound Leasing Company, Inc. – a small ticket, business-to-business leasing company – and established Puget Sound Leasing as a division of First Sound Bank.

###

# **EXHIBIT V**

# EMPLOYMENT AGREEMENT LOUIS A. SECORD, JR.

THIS EMPLOYMENT AGREEMENT ("Agreement") is made this 29th day of February, 2008, by and between FIRST SOUND BANK, a Washington State chartered commercial bank (the "Bank") and LOUIS A. SECORD, JR. ("Secord). The Bank and Secord are sometimes collectively referred to herein as "the Parties."

### **RECITALS**

WHEREAS, Second currently serves as the President and Chief Executive Officer of Puget Sound Leasing Company, Inc. ("Puget Sound"); and

WHEREAS, the Bank is acquiring substantially all of the assets of Puget Sound and wishes to retain the services of Second following the closing of the transaction;

NOW THEREFORE, in consideration of the mutual covenants and agreements contained herein, and other good and valuable consideration, the receipt and sufficiency of which is hereby acknowledged, the Parties agree as follows:

- 1. <u>Term.</u> Secord's term of employment ("Term") under this Agreement shall commence on the day following the Closing of the acquisition by the Bank of substantially all of the assets of Puget Sound under the terms set forth in the Asset Purchase Agreement between Puget Sound Leasing Company, Inc., a Washington corporation and its Shareholders and First Sound Bank dated September 24, 2007, and shall continue for a period of five (5) years unless earlier terminated in accordance with paragraph 9 hereof.
- 2. <u>Duties.</u> Secord is hired by the Bank to serve as President of the "Puget Sound Leasing division" of the Bank ("PSL"). Secord shall report directly to the Chief Executive Officer of the Bank and shall be responsible for the overall operation and conduct of PSL, pursuant to the general guidelines and directions established from time to time by the Bank. Further, within the last two years of the Term of this Agreement, Secord will work with Bank's senior management to select, hire and train his successor to serve as the principal executive officer of PSL. The Board of Directors of the Bank shall appoint Secord to serve as a member of the Board of Directors of Bank and nominate and recommend him for election to the Board by Shareholders as long as he is employed as the President of PSL.
- 3. Exclusive Services and Best Efforts. Second shall render services solely on behalf of the Bank, and in no event shall he render services directly to a customer of the Bank for the individual gain of Second, without the Bank's prior written consent. Second shall devote his full time, attention and energies, during regular business hours, to the business of the Bank. Second further agrees that he shall perform any and all duties to the best of his abilities. In addition to any other responsibilities which the Bank may from time to time require him to perform, Second shall:
- (a) Use his diligent efforts to promote the business and further the goals of the Bank;

- (b) Conduct his business and regulate his habits so as to maintain and increase the goodwill and reputation of both the Bank and its business and to abide by all codes of ethics and other professional duties which are binding upon or applicable to general good business practices;
- (c) Not render to others, during his employment with the Bank, services of any kind or promote, participate or engage in any other business activity which would interfere with the performance of his duties under this Agreement, including, without limitation, providing consulting services or otherwise engaging in business with any person or entity which directly or indirectly competes with the Bank, unless he first obtains the Bank's prior written consent to engage in such outside activities.

Although Secord is required to devote his entire time, attention and energies to the business of the Bank and cannot, during the term of this Agreement, be engaged in any other business activity which interferes with his duties hereunder, whether or not such business activity is pursued for gain, profit or other pecuniary advantage, this shall not be construed as preventing Secord from investing his assets in such manner as will not require any services on his part in the operation of the affairs of the companies in which such investments are made, or in making other investments which do not interfere with his duties under this Agreement. Further, it is understood that following the Closing, Secord shall have some continued duties related to the former Puget Sound Leasing Company, Inc. and shall be permitted to spend up to five (5) hours per week addressing and such issues without any reduction in his Compensation. If Secord's time commitment to the former Puget Sound Leasing Company, Inc. exceeds five (5) hours per week an appropriate adjustment will be made in his Salary, after discussing the same with Secord.

- 4. <u>Compensation</u>. The Bank shall pay Secord, as compensation for his full-time services during the Term, the following:
- (a) <u>Salary</u>. Secord will receive an annual salary of \$500,000 ("Salary"), payable in monthly or more frequent installments in accordance with he Bank's regular payroll schedule. Secord will receive no additional compensation for serving as a member of the Board of Directors of the Bank.
- (b) Benefits. During the Term, Secord shall be entitled to participate in the pension, employee benefit and similar plans and programs (including any retirement, 401(k), health and welfare benefit plans, but excluding any bonus, incentive pay, stock option, stock purchase or other equity incentive plans) of the Bank and PSL on substantially the same terms and conditions as similarly situated employees of the Bank, subject to any eligibility requirements applicable to such plans and programs. For purposes of determining eligibility to participate in such plans and the vesting related calculations of benefits under such plans (but not for the accrual of benefits) the Bank shall give effect to years of service with Puget Sound Leasing Company, Inc. as if such service were with the Bank.
- 5. <u>Business Expenses</u>. The Bank will pay or reimburse Secord for reasonable and necessary business expenses incurred by Secord, which are directly related to the performance of

his duties of employment, including travel, professional memberships and professional development, subject to documentation by Second and approval of the Chairman of the Bank.

- 6. <u>Automobile</u>. Secord shall provide his own automobile, and the Bank shall provide him an automobile allowance of \$700 per month for use of such automobile incident to his duties as President of PSL. The automobile allowance may be increased from time to time as deemed appropriate by the Board.
- 7. <u>Vacation</u>. Secord shall be entitled to eight (8) weeks vacation each year, during which time his compensation shall be paid in full. Secord shall not take any such vacation during a time when to do so would be detrimental to PSL or the Bank's business. Vacation days may not be accrued beyond the current year without approval of the Board of Directors.
- 8. Working Facilities. Second shall be furnished with such working facilities as are reasonably required by Second to perform his duties as President of PSL, which working facilities shall include, but not be limited to, an office and secretarial and staff support.
- 9. <u>Termination</u>. This Agreement may be terminated by the Bank upon written notice to Secord, and by Secord upon 90 days written notice to the Bank. If Secord resigns from the Bank, except for Good Reason as defined in paragraph 9(a), he will receive only his compensation, benefits earned and expenses reimbursable through the date this Agreement is terminated. If Secord's employment is terminated by the Bank or by Secord for Good Reason, he shall receive the compensation provided hereafter.
- (a) Termination Without Cause/For Good Reason. If Secord's employment is terminated by the Bank, except for cause as provided in paragraph 9(b), or by Secord for Good Reason, prior to expiration of the Term, Secord shall be entitled to receive a severance benefit equal to the balance of the Salary that would be due him under this Agreement if it had not been terminated. Such payment shall, at the option of the Bank, be made in a lump sum or in accordance with the Bank's regular payroll schedule and shall be paid or payments commenced as soon as practicable, but not less than six (6) months, after the date that Secord's entitlement to such payment arose. For purposes of this Agreement, "Good Reason" means any one or more of the following: Reduction of Secord's Salary during the Term of this Agreement without Secord's consent (other than as part of an overall program applied uniformly to all members of senior management of the Bank); the assignment to Secord without his consent of any duties materially inconsistent with Secord's position as of the date of this Agreement; or a relocation or transfer of Secord's principal place of employment that would require Secord to commute on a regular basis more than 30 miles each way from PSL's main office as of the date of this Agreement.
- (b) Termination for Cause. The compensation payable on termination as provided in paragraph 9(a) shall not be payable in the event Secord's employment is terminated for cause. Termination shall be determined to be for cause only in the event: (i) Secord is convicted of a felony or crime involving moral turpitude, or charged with a felony or crime involving moral turpitude if the Board, in its sole discretion, determines that the adverse publicity/notoriety stemming from such charge will make it difficult for Secord to perform his duties and/or the Bank to carry on its normal business activities; or (ii) Secord fails or refuses, after written request, to comply with any material policies adopted by the Board; (iii) Secord is

- terminated for fraud, embezzlement, or willful misconduct (including, but not limited to, violation of the Bank's anti-discrimination and harassment policies); or (iv) Secord is removed from office by the Board in order to comply with a requirement, request or recommendation from the Director of Banking for the State of Washington or the Federal Deposit Insurance Corporation ("FDIC").
- Secord's death. If Secord is unable to perform his duties and obligations under this Agreement for an aggregate period of ninety (90) days as a result of a physical or mental disability and cannot continue to perform his duties with reasonable accommodation, the Board may terminate this Agreement. If termination occurs due to Secord's death, his estate will be entitled to receive only the compensation, benefits earned, and expenses reimbursable through the date this Agreement is terminated. If termination occurs due to Secord's disability, he shall continue to receive his Salary until payments under the Bank's long-term disability plan commence, or in the event the Bank has no long-term disability plan on the date of disability, Secord's salary shall continue for a period of six (6) months. For purposes of this paragraph, "disability" shall be determined using the definition of that term in the Bank's long-term disability plan in effect at the time of the disability, or if no such plan is then in effect, the definition of "disability" found in Internal Revenue Code Section 22(e), as may be amended from time to time, shall apply.
- 10. Change of Control. If Secord remains in the employment of the Bank through the date of closing of a Change of Control of the Bank, as that term is hereinafter defined, and Secord leaves the employment of the Bank, whether voluntarily or involuntarily, within twelve (12) months after such Change of Control, Secord shall receive an amount equal to two (2) times his W-2 income (excluding any gains on sale of Bank stock) before salary deferrals over the twelve (12) month period prior to the Change of Control. "Change of Control" as used herein will be deemed to have occurred when there is a Change in the Ownership of the Bank or a Change in the Ownership of a Substantial Portion of the Assets of the Bank, as defined below:
- (a) Change in the Ownership of the Bank. For the purposes of this Agreement, a Change in the Ownership of the Bank shall be deemed to occur when any one person, or more than one person acting as a group, acquires ownership of the Bank stock that, together with stock held by such person or group, constitutes more than fifty percent (50%) of the total fair market value or total voting power of the Bank. A Change in Ownership of the Bank will not occur when any one person, or more than one person acting as a group, owning more than fifty percent (50%) of the total fair market value or total voting power of the stock of the Bank acquires additional stock. For the purposes of this section, an increase in the percentage of stock owned by any one person, or more than one person if acting as a group, as a result of a transaction in which the Bank acquires its stock in exchange for property will be treated as an acquisition of stock.
- (b) Change in the Ownership of a Substantial Portion of the Assets of the Bank. For the purposes of this Agreement, a Change in the Ownership of a Substantial Portion of the Assets of the Bank shall be deemed to occur on the date that any one person, or more than one person acting as a group, acquires (or has acquired during the twelve (12) month period ending on the date of the most recent acquisition by such person or persons) assets from the corporation that have a total gross fair market value equal to or more than forty percent (40%) of

- the total gross fair market value of all of the assets of the Bank immediately prior to such acquisition or acquisitions. For the purpose of this section, gross fair market value means the value of the assets of the Bank or the value of the assets being disposed of, determined without regard to any liabilities associated with such assets. A Change in the Ownership of a Substantial Portion of the Assets of the Bank shall not be deemed to occur where the assets transferred by the Bank are transferred to (1) a shareholder of the corporation (immediately before the asset transfer) in exchange for or with respect to its stock; (2) an entity fifty percent (50%) or more of the total value or voting power of which is owned, directly or indirectly, by the Bank; (3) a person, or more than one person acting as a group, that owns directly or indirectly, fifty percent (50%) or more of the total value or voting power of all the outstanding stock of The Bank; or (4) an entity, at least fifty percent (50%) of the total value or voting power of which is owned, directly or indirectly, by a person or more than one persons acting as a group, that owns, directly or indirectly, fifty percent (50%) or more of the total value or voting power of all the outstanding stock of The Bank.
- 11. Confidentiality. Secord acknowledges that he will have access to certain proprietary and confidential information of the Bank and its clients. Secord will not, after signing this Agreement, including during and after its Term, use for his own purposes or disclose to any other person or entity any confidential information concerning the Bank or its business operations or customers, unless: (i) the Bank consents to the use or disclosure of said confidential information, (ii) the use or disclosure is consistent with Secord's duties under this Agreement, or (iii) disclosure is required by law or court order.
- Competition Restriction. During the Term and for twenty-four (24) months 12. thereafter (the "Restriction Period"), Secord shall not (i) directly or indirectly, establish, finance, own, manage, operate, engage in or otherwise participate in the conduct of any business, in the states of Washington, Oregon and Idaho that is the same or substantially similar to PSL; provided, however, that the prohibition set forth in this paragraph 12 shall not in any manner limit or prohibit activities of Secord relating to assets not purchased by the Bank ("Excluded Assets"); (ii) directly or indirectly solicit, encourage or attempt to solicit or encourage any of the employees, agents, independent contractors, brokers, consultants or representatives of the Bank to terminate his, her or its relationship with the Bank; (iii) directly or indirectly solicit, encourage or attempt to solicit or encourage any of the employees, agents, independent contractors, brokers, consultants or representatives of the Bank to become employees, agents, representatives, consultants or independent contractors of any other entity; (iv) directly or indirectly solicit or attempt to solicit any broker, customer, vendor or distributor of the Bank with respect to any product or service being furnished, made, sold or leased by the Bank; or (v) persuade or seek to persuade any customer, broker or vendor of the Bank to cease to do business or to reduce the amount of business which any customer, broker or vendor has customarily done with the Bank or is contemplating doing work with the Bank.
- 13. <u>No Solicitation</u>. During the Term and for twenty-four (24) months thereafter, he will not, directly or indirectly, solicit or attempt to solicit: (i) any employees of the Bank to leave their employment, or (ii) any customers of the Bank to remove their business from the Bank to participate in any manner in a competing business ("Competing Business"). "Competing Business" means any leasing company that competes with or will compete with the Bank in

Washington, Oregon or Idaho, or financial institution or trust company that competes with or will compete with the Bank in King, Snohomish or Pierce County.

- 14. Return of Bank Property. If and when Secord ceases, for any reason, to be employed by the Bank, Secord must return to the Bank all keys, pass cards, identification cards and any other property of the Bank. At the same time, Secord also must return to the Bank all originals and copies (whether in hard copy, electronic or other form) of any documents, drawings, notes, memoranda, designs, devices, diskettes, tapes, manuals, and specifications which constitute proprietary information or material of the Bank. The obligations in this paragraph include the return of documents and other materials which may be in Secord's desk at work, in Secord's car or place of residence, or in any other location under Secord's control.
- 15. Enforcement of Confidentiality and Non-Competition Covenants. The Bank and Secord stipulate that, in light of all of the facts and circumstances of the relationship between them, the covenants referred to in paragraphs 11, 12, 13 or 14 above, including, without limitation, their scope, duration and geographic extent, are fair and reasonably necessary for the protection of the Bank's confidential information, goodwill and other protectable interests. If a court of competent jurisdiction should decline to enforce any of those covenants and agreements, Secord and the Bank request the court to reform these provisions to restrict Secord's use of confidential information and Secord's ability to compete with the Bank, to the maximum extent, in time, scope of activities, and geography, as the court finds enforceable.

Secord acknowledges that the Bank will suffer immediate and irreparable harm that will not be compensable by damages alone, if Secord repudiates or breaches any of the provisions in paragraphs 11, 12, 13 or 14 above or threatens or attempts to do so. For this reason, under these circumstances, the Bank, in addition to and without limitation of any other rights, remedies or damages available to it at law or in equity, will be entitled to obtain temporary, preliminary and permanent injunctions in order to prevent or restrain the breach, and the Bank will not be required to post a bond as a condition for the granting of this relief.

- 16. Adequate Consideration. Second specifically acknowledges the receipt of adequate consideration for the covenants contained in paragraphs 11, 12, 13 or 14 above and that the Bank is entitled to require him to comply with these paragraphs. These paragraphs will survive termination of this Agreement. Second represents that if his employment is terminated, whether voluntarily or involuntarily, he has the experience and capabilities sufficient to enable him to obtain employment in areas which do not violate this Agreement and that the Bank's enforcement of a remedy by way of injunction will not prevent Second from earning a livelihood.
- 17. <u>No Employee Contract Rights</u>. Nothing contained in this Agreement shall be construed to abrogate, limit or affect the powers, rights and privileges of the Board to remove Second as President of PSL, with or without the cause.
- 18. Regulatory Agencies. The Parties fully acknowledge and recognize that the Bank and Secord (insofar as he conducts the Bank's business) are regulated and governed by the Division of Banks for the State of Washington and the FDIC. In the event the Division of Banks, the FDIC or any other governmental agency with authority to regulate the Bank objects to, and requires modification of, any of the terms of this Agreement, the Parties agree that they shall

abide by and modify the terms of this Agreement to comply with any and all requirements of that governmental agency.

19. <u>Dispute Resolution</u>. The Parties agree to attempt to resolve all disputes arising out of this Agreement by mediation. Any party desiring mediation may begin the process by giving the other party a written Request to Mediate, describing the issues involved and inviting the other party to join with the calling party to name a mutually agreeable mediator and a timeframe for the mediation meeting. The Parties and mediator may adopt any procedural format that seems appropriate for the particular dispute. The contents of all discussions during the mediation shall be confidential and non-discoverable in subsequent arbitration or litigation, if any. If the Parties can, through the mediation process, resolve the dispute(s), the agreement reached by the Parties shall be reduced to writing, signed by the Parties, and the dispute shall be at an end.

If the result of the mediation is a recognition that the dispute cannot be successfully mediated, or if either party believes mediation would be unproductive or too slow, then either party may seek to resolve the dispute in accordance with the procedures established by Judicial Arbitration and Mediation Services, Inc.

The award rendered by the arbitrator (whether through Judicial Arbitration and Mediation Services, Inc. or otherwise) shall be final, and judgment may be entered upon it in accordance with applicable law in any court having jurisdiction thereof.

The arbitrator shall allocate the costs charged by Judicial Arbitration and Mediation Services, Inc., or other arbitrator as the case may be, for the arbitration between the Parties in a manner which the arbitrator considers equitable. It is agreed that the arbitrator shall award to the prevailing or substantially prevailing party all fees incurred by such party with regard to such arbitration, including reasonable legal and accounting fees. If the arbitrator determines that there is no prevailing or substantially prevailing party, the legal and accounting fees shall be the responsibility of each party.

- 20. <u>Passivity Commitment</u>. Second agrees that as long as he is employed by Bank and/or a member of its Board of Directors, he will not serve as a member of the Board of Directors or employee of Puget Sound Leasing, or any successor thereof.
- 21. <u>Governing Law.</u> All proceedings will be held at a place designated by the arbitrator in King County, Washington. The arbitrator, in rendering a decision as to any state law claims, will apply Washington law.
- 22. Exception to Arbitration. Notwithstanding the above, if Secord violates paragraphs 11, 12, 13 or 14 above, the Bank will have the right to initiate the court proceedings described in paragraph 15 above, in lieu of an arbitration proceeding. The Bank may initiate these proceedings wherever appropriate within Washington state, but Secord will consent to venue and jurisdiction in King County, Washington.
- 23. <u>Key Man Insurance</u>. The Bank may at its election and for its benefit, insure Secord against disability or death (up to \$1,000,000 coverage) and Secord shall submit to such

reasonable physical examination and supply such information as may be reasonably requested by the Bank in connection therewith.

- 24. <u>Waiver of Breach</u>. A waiver by the Bank or Second of a breach of any provision of this Agreement by the other party shall not operate or be construed as a waiver of any subsequent breach by the other party.
- 25. <u>Succession</u>. This Agreement shall be binding upon and inure to the benefit of the Parties and their respective heirs, legal representatives, successors, and permitted assigns. This Agreement may not be assigned or delegated by either Party without the consent of the other Party.
- 26. <u>Execution of Release</u>. Any change of control payment to Secord under paragraph 10 hereof shall be conditioned upon receipt by the Bank of an executed release of all claims against the Bank, satisfactory to the Bank and its counsel.
- 27. <u>Notice</u>. Any notice to be delivered under this Agreement shall be given in writing and delivered personally or by certified mail, postage prepaid, addressed to the Bank or to Secord at their last known address.
- 28. <u>Independent Legal Counsel</u>. Secord acknowledges that he has had the opportunity to review and consult with his own personal legal counsel regarding this Agreement.
- 29. <u>Non-Waiver</u>. No delay or failure by either party to exercise any right under this Agreement, and no partial single exercise of that right, shall constitute a waiver of that or any other right.
- 30. <u>Severability</u>. If any provision of this Agreement shall be held by a court of competent jurisdiction to be invalid or unenforceable, the remaining provisions shall continue to be fully effective.
- 31. <u>Entire Agreement</u>. This Agreement represents the entire agreement of the Parties. This Agreement supersedes any prior oral or written agreement between the Parties on the subject matter hereof. This Agreement may be superseded by another written agreement entered into between Secord and the Bank on mutually agreeable terms, provided such agreement expressly by its terms supersedes this Agreement.
- 32. <u>Binding Effect</u>. It is agreed that all covenants, terms and conditions of this Agreement shall extend, apply to and firmly bind the heirs, executors, administrators, assigns and successors in interest of the respective parties hereto as fully as the respective parties themselves are bound.
- 33. <u>Capitalized Terms</u>. Capitalized Terms used herein and not defined herein shall have the meaning set forth in the Asset Purchase Agreement between Puget Sound Leasing Co., Inc., a Washington Corporation and Its Shareholders and First Sound Bank, a Washington Bank, dated as of September 24, 2007.

34. <u>Compliance with Internal Revenue Code Section 409A</u>. Where required, the provisions of this Agreement are intended to comply with the requirements of Section 409A of the Internal Revenue Code. Notwithstanding any other provision of this Agreement, this Agreement shall be interpreted and administered in accordance with the requirements of Section 409A of the Internal Revenue Code.

IN WITNESS WHEREOF, the Parties have signed this Agreement on the day and year first above written.

FIRST SOUND BANK

Name: DONALD L. AIRTZEL

Title: Chairman and CEO

LOUIS A. SECORD, JR.