

# Here's What We Do!



DIRECT FINANCE

## BSB Direct Finance Programs Include...

- Application Only to \$100,000
- “Thin to Win” Pricing
- 1% Advance Payment Lease
- Titled Vehicles
- Private Party Sale
- Sale Lease Back  
*within 90 Days*
- Risk Adjusted Credit Model
- Seasonal Payments
- Generic Documents
- Used Equipment
- Financing in Alaska and Hawaii

## New Enterprise Program

- Application Only Guidelines
- Start-Up (0 to 1 Year Time in Business) \$10,000 - \$25,000
- New Business (1 to 2 Years Time in Business) \$10,000 - \$35,000

*Lease Structure: Terms Offered From 36 to 60 Months, \$1 Purchase Option, 10% Put Hard Assets Only, Minimum 2 Payments in Advance*

## Credit Challenged Program

- Application Only Guidelines
- 2 to 3 Years Time in Business \$10,000 - \$35,000
- 3 + Years Time in Business \$10,000 - \$50,000 *With Financials Up To \$75,000*

## BSB Leasing Syndication Provides...



- Application Only to \$150,000
- Commercial Rates to \$300,000  
*(with only 1 yr of financials)*
- Commercial Rates to \$500,000  
*(with a full 3 yr financial package)*
- Application Only Programs for: Agriculture, Churches and Medical
- “A” through “D” Credits

# Contact Us

6 Inverness Court East | Suite 125 | Englewood, CO 80112

Office: 303.329.0227 800.945.3372

Fax: 303.329.0240 800.338.5225



LEASING

DIRECT FINANCE

## Broker Services

**Tom Kulisan**  
Broker Services  
tkulisan@bsbleasing.com  
Direct Line: 303-376-4691  
Direct Fax: 800-338-5225  
800-945-3372 Ext. 334

**Vicki Shimkus, CLP**  
Broker Services  
vshimkus@bsbleasing.com  
Direct Line: 425-373-4731  
Direct Fax: 888-488-4702  
800-945-3372 Ext. 273

**Bruce Zwillinger**  
V.P. Sales  
bzwillinger@bsbleasing.com  
Direct Line: 303-376-4669  
Direct Fax: 800-338-5225  
800-945-3372 Ext. 306

## Operations

**Ron Gonzales**  
Vice President Operations  
rgonzales@bsbleasing.com  
Direct Line: 303-376-4664  
Direct Fax: 800-338-5225  
800-945-3372 Ext. 248

**Trish Hellstrom**  
Credit & Syndication Analyst  
thellstrom@bsbleasing.com  
Direct Line: 303-376-4671  
Direct Fax: 800-338-5225  
800-945-3372 Ext. 241

**Adam Lyle**  
Credit Analyst  
alyle@bsbleasing.com  
Direct Line: 303-376-4665  
Direct Fax: 800-338-5225  
800-945-3372 Ext. 251

**Anna Marshall**  
Contracts  
amarshall@bsbleasing.com  
Direct Line: 303-376-4673  
Direct Fax: 800-338-5225  
800-945-3372 Ext. 245

**Susan Sandquist**  
Contracts  
sandquist@bsbleasing.com  
Direct Line: 303-376-4672  
Direct Fax: 800-338-5225  
800-945-3372 Ext. 250

**Heidi Groomer**  
Business Manager  
hgroomer@bsbleasing.com  
Direct Line: 303-376-4668  
Direct Fax: 800-338-5225  
800-945-3372 Ext. 301

**Joy Dellis**  
IT /Marketing  
jdellis@bsbleasing.com  
Direct Line: 303-376-4661  
Direct Fax: 800-338-5225  
800-945-3372 Ext. 303

**Don Myerson**  
President  
dmyerson@bsbleasing.com  
800-945-3372 Ext. 336