1		The Honorable Thomas S. Zilly	
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7	UNITED STATES DISTRICT COURT WESTERN DISTRICT OF WASHINGTON		
8	AT SEATTLE		
9	FIRST SOUND BANK, a Washington Corporation,	) )	
10		) No. C09-0056-TSZ	
11	Plaintiff,	<i>)</i> )	
12	v.	) <b>FIRST AMENDED</b> COMPLAINT OF WASHINGTON FEDERAL SAVINGS	
13	LARASCO, INC., a Washington corporation; LOUIS A SECORD, JR., an individual; and	) ) JURY TRIAL DEMANDED	
14	RICHARD A. SECORD, an individual,	) JUNI TRIAL DEMANDED	
15	Defendants.	) )	
16		) )	
17	WASHINGTON FEDERAL SAVINGS, a	) )	
18	federally chartered savings association,	) )	
19	Plaintiff-Intervener,	) )	
20	V.	) )	
21			
22	FIRST SOUND BANK, a Washington corporation; LARASCO, INC., a Washington	) )	
23	corporation	) )	
24	Defendants-in-Intervention.		
25			
26			
	FIRST AMENDED COMPLAINT OF WASHINGTON I SAVINGS - 1	FEDERAL FOSTER PEPPER PLLC 1111 THIRD AVENUE, SUITE 3400	

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For its first amended complaint against defendant First Sound Bank and Larasco, Inc., plaintiff-intervener Washington Federal Savings alleges as follows:

### I. THE PARTIES

- 1. Washington Federal Savings, ("WaFed") is a federally chartered savings association. WaFed has paid all fees and licenses and is authorized to maintain this suit. In about February 2008, WaFed acquired First Mutual Bank ("First Mutual") and is, therefore, the successor-in-interest to First Mutual.
- 2. First Sound Bank ("FSB") is a Washington corporation and a Washington state chartered bank.
  - 3. Larasco, Inc. is a Washington corporation.

### II. THE NONPARTIES

- 4. On or about March 1, 2008, FSB acquired the assets of Puget Sound Leasing Co., Inc. ("PSL"), including the name "Puget Sound Leasing." FSB now operates a division known as Puget Sound Leasing. PSL was, at all times relevant to this action, a Washington corporation with its principal place of business located in Washington, and the stock of which is owned by Richard A. Secord and Louis A. Secord, Jr. On information and belief, PSL changed its name to Larasco, Inc. ("Larasco") contemporaneous with the asset sale to FSB. Upon information and belief, defendant Larasco is located in Washington, and its stock is owned by Richard A. Secord and Louis A. Secord, Jr. It is unknown whether Larasco is still engaged in the business of originating and servicing commercial equipment leases.
- 5. Louis A. Secord, Jr. is a natural person who, at all times relevant to this action, was and is a citizen and resident of Washington. Louis Secord was a shareholder, officer, and director of PSL and served as its president. Upon information and belief, Louis Secord was a member of the FSB Board of Directors from March 1, 2008 until January 12, 2009. Upon information and belief, Louis Secord is a shareholder, officer, and director of Larasco.

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- 6. Richard A. Secord is a natural person who, at all times relevant to this action, was and is a citizen and resident of Washington. Richard Secord was a shareholder of PSL and served as its executive vice-president. Upon information and belief, Richard Secord was a member of the FSB Board of Directors from April 2004 until May 2007. Upon information and belief, Richard Secord is a shareholder, officer, and director of Larasco.
- 7. In this complaint, Louis Secord and Richard Secord are sometimes hereinafter referred to collectively as the "Secords."

### III. JURISDICTION AND VENUE

- 8. This Court has supplemental jurisdiction over the claims asserted here by WaFed pursuant to 28 U.S.C. § 1367(a).
- 9. This Court has personal jurisdiction over FSB and Larasco because they are domiciled in and conduct business in this judicial district.
- 10. Venue is proper here under 28 U.S.C. § 1391(b) in that a substantial part of the events or omissions giving rise to WaFed's claims occurred in this judicial district.

# IV. FACTUAL BACKGROUND

# A. PSL's Leasing Business.

- 11. Upon information and belief, the Secords founded PSL in 1985. PSL was in the business of originating and servicing commercial equipment leases. PSL entered into leasing agreements with customers—typically businesses in need of equipment—under which PSL would acquire the needed equipment and provide it to the customer pursuant to lease agreements. In return, PSL's customers agreed to make future monthly payments to PSL pursuant to the terms of each respective lease. PSL's lease agreements typically provided that, at the end of the lease payment, the customer could purchase the leased equipment from PSL in return for a payment known as a "residual payment."
- 12. After originating its lease agreements with customers, PSL frequently sold its rights to the lease payments, known as "lease payment streams," to banks or other financial

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institutions (sometimes hereinafter referred to as "Investor Banks"), such as First Mutual. PSL entered into agreements called "Program Agreements" with the Investor Banks. The Program Agreements set forth the terms under which the Investor Banks could purchase portfolios of lease payment streams from PSL. Under the Program Agreements, PSL retained responsibility for servicing the leases on behalf of WaFed and other Investor Banks: PSL would continue to collect the lease payments from customers and would forward the money due to the Investor Banks. PSL also retained certain rights under the leases, including the right to any residual payments and to collect certain fees from the customers.

- 13. A leasing company, such as PSL, can sell the lease payment streams at favorable prices to interested financial institutions, such as WaFed and the Investor Banks, if the leasing company demonstrates that the leases it originates are of high quality. Two important measures of lease quality are: (1) the firm's delinquency rate (the percentage of leases that are delinquent at any given time), and (2) the value of its charge-offs (nonperforming leases written-off as bad debt). If there is a low delinquency rate and low charge-offs, financial institutions, such as First Mutual and WaFed, as well as the other Investor Banks, will pay a premium to buy the lease payment streams.
- 14. To induce First Mutual and WaFed (and other Investor Banks) to purchase lease payment streams from its lease portfolio, PSL represented that the delinquency rates on PSL's leases were very low and for some periods less than 1%. For example, in discussions during 2007 about purchasing lease portfolios, Louis Secord allegedly provided FSB management with an illustration showing that PSL's delinquency rate had been below 1% every month since late 2003—an extraordinary record. Similarly, FSB alleges that Louis Secord told FSB on numerous occasions that PSL's charge-offs were "insignificant."
- 15. Upon information and belief, Louis Secord also boasted about PSL's accounting and management practices. Louis Secord told FSB that he and his brother were both former bankers at Seattle-First National Bank and that he served on the board of Issaquah Bank. Louis

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Secord told FSB management that PSL was "run like a bank" and "reported like a bank." Based upon these representations, PSL was so successful in selling lease payments streams to First Mutual, and other Investor Banks, that by mid-2007 PSL serviced over 9,000 individual leases, the payment streams to which were largely sold to Investor Banks. For First Mutual and WaFed alone, between 2004 and 2008, PSL and/or FSB sold and serviced a significant number of lease payment streams in nine separate lease pools worth in excess of \$30 million.

### В. The Lease Purchase Agreement Between WaFed And PSL.

- 16. First Mutual and PSL entered into a Program Agreement dated June 8, 2004 ("Program Agreement"), a copy of which is attached hereto as Exhibit A. Under the Program Agreement, PSL and/or FSB sold portfolios of secured commercial leases to First Mutual and/or WaFed, as well as other secured instruments. Specifically, PSL sold First Mutual a total of seven pools and also FSB sold WaFed two pools. Since March 2008, FSB has been servicing all nine of WaFed's pools, which are more fully described in Exhibit B.
- 17. The Program Agreement contained explicit servicing standards, security requirements, default procedures relating to the leases, remarketing of equipment securing defaulted leases, as well as other relevant provisions set forth in the Program Agreement. In addition, the Program Agreement contained representations and covenants relevant to this action that PSL (and its successor FSB) would:
  - Service the leases in a manner consistent with industry practices;
  - Not modify, amend, or waive a lessee's performance under any lease;
  - Not sell or transfer leases subject to the Program Agreement;
  - Maintain accurate books and records:
  - Provide First Mutual (and its successor WaFed) with accurate financial statements;
  - Provide First Mutual (and its successor WaFed) with accurate receivable aging/receivables statements; and

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- Not assign any of its obligations under the Program Agreement without the prior written consent of First Mutual (and its successor WaFed).
- 18. As hereinafter alleged in greater detail, PSL and FSB breached the Program Agreement in a number of material respects.

# C. PSL's "Perfect-Pay" Policy.

- 19. First Mutual purchased its first pool of leases from PSL in June 2004.

  Commencing with that pool and thereafter, PSL employed a "perfect-pay" policy under which First Mutual was paid all lease payments due under the Contracts whether or not the parties to the underlying leases were meeting their payment obligations.
- 20. PSL understood and expected that its policy and assurances of perfect pay would induce First Mutual to rate the pools more favorably and First Mutual would pay a higher price for the pools than if First Mutual were required to assume the liability and risks associated with defaults. PSL's demonstrated commitment to its perfect-pay policy further induced First Mutual to continue its participation in the program and to purchase additional pools. The result was that PSL enjoyed continued business, avoided the risk of a buyback demand, and took advantage of favorable terms made for supposed "low risk" investments, in addition to the tax benefits associated with the losses arising from adherence to its perfect-pay policy, which was a part of its business policies, practices, operations and the parties' course of conduct for more than a four-year period.

### D. FSB Purchases The Assets Of PSL.

- 21. Upon information and belief, beginning in September 2004, PSL became a FSB customer, maintaining deposits at FSB and obtaining financing from the bank. Other close relationships existed between FSB and PSL. Richard Secord was one of FSB's largest shareholders and had been an FSB director since the bank's founding.
- 22. Upon information and belief, on September 24, 2007, FSB, PSL, and the Secords entered into an Asset Purchase Agreement (the "Asset Purchase Agreement"), under which FSB

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purchased substantially all of the assets of PSL. Among the purchased assets were PSL's rights under most of the leases originated by PSL. The purchased assets also included PSL's inventory of repossessed equipment and the trade name "Puget Sound Leasing." The assets not sold to FSB were retained in PSL, which was renamed "Larasco," and the stock of which continued to be held by the Secords.

- 23. The Asset Purchase Agreement between FSB and PSL indicates that as payment for the assets purchased pursuant to the Asset Purchase Agreement, FSB conveyed to PSL: (1) 437,500 shares of First Sound Bank stock (valued at \$6,278,125), (2) \$4,500,000 in cash, (3) an agreement to make certain future payments (contingent upon the earnings of the purchased assets), (4) a Consulting Agreement with Richard Secord and an Employment Agreement with Louis Secord, and (5) other valuable consideration.
- 24. The Asset Purchase Agreement clearly shows that among the assets purchased from PSL by FSB were all or virtually all of leases to which First Mutual had purchased lease payment streams at the time of the closing of the purchase on March 1, 2008, to which leases WaFed was the successor-in-interest. The sale by PSL was made without the prior written consent of WaFed and was in violation of the Program Agreement.
- 25. According to the allegations of the Secords filed in federal and state court proceedings, between the signing of the Asset Purchase Agreement in September 2007 and the closing of the purchase on March 1, 2008, FSB was provided unfettered access to the books and records of PSL. During that time, FSB conducted extensive due diligence with respect to PSL and its leasing business, and it appeared to be satisfied with the nature and manner in which PSL conducted its business. Among the practices that FSB and WaFed later became aware of was PSL's practice of selling repossessed equipment without providing WaFed of notice of the default of the particular lease. Even when there was a default and sale of the repossessed equipment, PSL and later FSB would not establish a loss on its financial statements or place the defaulted lease on the delinquency report. Nor did PSL or later FSB indicate that there was a

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change in equipment inventory or provide First Mutual and later WaFed with notice that the equipment had been sold. Instead, PSL and later FSB would apply proceeds from the sale of repossessed equipment to future lease payments due under the terms of the lease. In doing so, the leases appeared to be paying the lease according to its terms, when in fact the lessee had long since defaulted and the lease had been terminated. This false and misleading information gave WaFed the incorrect perception that the leases were performing according to their terms, when in fact they were not.

### E. Undisclosed Lease Delinquencies.

- 26. Upon information and belief, after the closing of the asset sale, FSB named Louis Secord as President of FSB's new Puget Sound Leasing Division (the "Leasing Division") and appointed him to FSB's board. As an officer of the Leasing Division and as a director of FSB, Secord continued to manage the Leasing Division on behalf of FSB in much the same manner that the Secords had managed PSL prior to the asset sale to FSB. According to allegations of FSB filed in federal court, developments over the following months raised questions concerning PSL's leasing operations.
- 27. According to allegations by FSB, after the closing of the asset sale FSB's CFO, Jan Gould, discovered that payments made in March 2008 to Investor Banks for payoffs and charge-offs accrued in February exceeded the corresponding cash flows collected from lessees that month by approximately \$1 million. Larasco had reimbursed FSB only \$447,000, leaving a shortfall of \$400,000. Gould was concerned because the Secords had failed to disclose this and because the \$1 million shortfall was inconsistent with PSL's past reported charge-offs of only \$229,000 for the entire year of 2006. According to FSB, when Gould confronted Louis Secord about this, he initially refused to make up the shortfall. When other members of FSB management later raised the issue, however, Louis Secord agreed to reimburse FSB.
- 28. Then, in June or July 2008, (the same period when FSB was selling Pool No. 9 to WaFed) after a review of the Leasing Division's performance for its first quarter as part of FSB,

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Gould made an additional discovery—about \$2 million of leases on the Leasing Division's books were more than 180 days overdue and had to be charged off as nonperforming. The great majority of these leases had been delinquent either at closing or in the four months following closing. Gould told Louis Secord that the leasing Division was required to immediately charge off all accounts over 180 days overdue, as required by generally accepted accounting principles. When this was completed, the Leasing Division's second-quarter charge-offs were \$2,085,000—almost ten times PSL's reported charge-offs for the entire previous year.

29. According to FSB, the Secords did not dispute that the delinquent leases had to be charged off, and they initially told FSB management that they would take responsibility for the losses. At an FSB board meeting, Louis Secord allegedly told the Board that he would "make the bank whole" for these losses. To reflect this commitment, the Secords and Larasco entered into an agreement (the "Clarification Agreement") on July 26, 2008, which stated that the Secords would cover the losses associated with the delinquent leases. As part of the Clarification Agreement, FSB agreed to provide the Secords and Larasco with a \$2 million line of credit to help them finance the reimbursement. Apparently, the Secord's have since disclaimed this commitment, contending the Clarification Agreement is unenforceable.

### F. The Secords' Fraudulent Conduct.

- 30. According to allegations by FSB, in late October 2008, FSB management learned that Louis Secord had modified the September reports issued to Investor Banks, including WaFed, to remove information about delinquencies of more than 90 days in their portfolios. On November 19, 2008, FSB relieved the Secords of authority for the Leasing Division and appointed Steve Shaughnessy to act as the Leasing Division's president.
- 31. Shortly after FSB removed the Secords, long-term PSL employees began voluntarily coming forward to members of FSB management with disclosures of fraud in the course of running PSL's business. These practices are summarized in affidavits of PSL employees previously filed by FSB in this action. FSB also submitted the declaration of John

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Deane, allegedly an expert in leasing, and Paul Sutphen, a forensic accountant and fraud examiner. As explained by Mr. Deane in a declaration filed there, the practices described by the PSL employees are "not consistent with accepted equipment leasing/lending industry standards," are "so egregious that [they] represent fraudulent business practices," and causes the overvaluation of PSL's assets and profitability. These business practices are alleged by FSB to include the following:

# a. False And Misleading Lease Delinquency Rates.

31. Jennifer Wright, PSL's Assistant Vice-President and Administration Officer, was the PSL employee principally responsible for accounting for PSL's delinquency rate. As set forth in a declaration filed in this action, Ms. Wright summarizes PSL's practices as:

Louis Secord, Steve Twidwell, and other regularly impressed upon me the importance to PSL's business of ensuring that the delinquency rate (the percentage of leases that were delinquent at any given time) shown on PSL's accounting reports was less than 1%....

During the period before FSB purchased PSL's assets, PSL manipulated its accounting records to artificially maintain a reported delinquency rate of 1% or lower. Louis Secord, Richard Secord, and Steve Twidwell regularly told me to take steps, which are specifically described below, that made delinquent leases on PSL's accounting system appear as if they were not delinquent, artificially decreasing the reported delinquency rate.

32. Ms. Wright's statement and the practices she describes are allegedly corroborated by her co-workers, Theas St. Pierre and Tammy Kady, who also performed accounting functions for PSL.

# b. Fictitious Lease Payments.

33. According to declarations filed by FSB, beginning in about 1998, PSL management regularly instructed its accounting employees (Ms. St. Pierre and Ms. Wright) to post fictitious payments to lessees' accounts, falsely making it appear as if the leases were performing when, in fact, they were in default. Ms. St. Pierre explains:

Soon after Steve Twidwell joined PSL in about 1998, Mr. Twidwell told me to to make an entry showing that a lease payment had been received, when in fact

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it had not. This made me uncomfortable because I believed it was wrong to make a false entry in the accounting system. Mr. Twidwell and I "butted" heads" over this issue, but he insisted that I make the entry. I then raised this issue with Richard Secord, who directed me to Louis Secord. I told Louis Secord that I was not comfortable posting false payments on the system. Louis Secord told me that I should make the entry, and that if I refused to do so, PSL "would find someone who would." I could not afford to lose my job, so I followed Mr. Twidwell and Louis Secord's instructions.

After this incident, Mr. Twidwell would give me a list of accounts each month for which he wanted me to post payments, when in fact no payment had been received on the account. He referred to these accounts as "runoffs." I posted false "runoff" payments each month until 1999, when Jennifer Wright took over a number of my responsibilities, including this one.

34. This practice continued after Jennifer Wright replaced Ms. St. Pierre, and up until the time of the asset sale. According to Ms. Wright, "[o]n a monthly basis, Louis Secord or Steve Twidwell would tell me to post false payments to make delinquent accounts appear as if they were currents." These fictitious payments were often posted to accounts where the client had gone bankrupt or dissolved, when it was clear that no further lease payments prevented the account from appearing as part of PSL's monthly delinquency rate.

# c. "Pay Ahead" Leases.

- 35. PSL further suppressed its delinquency rate by allegedly using the proceeds of reposed equipment to "fund" delinquent leases. Equipment leases are generally secured by the leased equipment. When the lessee defaults on a lease, leasing companies typically repossess and then sell the collateral. At this point, because of the default, lease accounting principles dictate that the defaulted lease be "charged off," that is, taken off the books, and the loss associated with the default recognized. The proceeds of the repossessed property are used to offset the loss associated with the charge off. This accounting treatment accurately reflects that the lease is no longer performing, unsecured, and unlikely to produce future lease payments.
- 36. Unlike other leasing companies, PSL used the proceeds from repossessions to make delinquent leases appear current on its books. According to PSL employee Tammy Kady:

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When a PSL customer defaulted on a lease, PSL acted quickly to repossess the leased equipment. PSL often applied the proceeds of the sale of the equipment toward future payments on the lease. This would prevent the account from appearing delinquent on PSL's monthly reports. The proceeds from the repossession were sometimes sufficient to "fund" the lease payments for as long as two years, allowing PSL to prevent the account from appearing to be delinquent for that period of time....PSL's practice of "paying ahead" leases misrepresented the status of defaulted, unsecured leases by falsely making them appear current.

37. Sometimes the collateral sale would generate enough money to make the account appear "current" for as long as two years after the lessee defaulted. In this action, FSB alleges that it has now identified approximately \$1.9 million worth of "paid ahead" delinquent leases that falsely appeared current on PSL's books at the time FSB purchased PSL's assets.

# d. Applying Security Deposits To Delinquent Payments.

- 38. PSL's lease agreements required customers to provide PSL with security deposits, typically in the amount of two monthly payments. Under PSL's lease agreements, PSL was entitled to the forfeiture of the security deposits if the lessee defaulted on the lease. As Mr. Deane explained in his declaration filed in this action, "the appropriate and industry standard manner for dealing with such leases would be to report them as delinquent" and stop accruing income on the lease. The captured security deposit is used to offset the loss when the lease is charged off.
- 39. PSL allegedly used these security deposits to make delinquent accounts appear current. As explained by PSL employee Jennifer Wright, when an account became delinquent, "Steve Twidwell would direct me to cause the security deposit to be forfeited and applied to past due (delinquent) payments on the lease. This would prevent these leases from appearing as delinquent on the month's report." According to FSB's forensic expert, the effect was to "artificially and incorrectly inflate revenue" and "cause the misstatement of the actual delinquent and charge-off performance."

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# a. Backdating Lease Payments.

40. According to allegations of FSB in this action, PSL further reduced its reported delinquency rate by backdating lease payments received after their due date. PSL would leave its books open at the end of each month and then, as Ms. Wright was instructed, "backdate" the payment to make it appear as if it had been received on time. This backdating prevented the account from contributing to that month's delinquency rate.

# a. Extending Lease Payments.

41. According to Jennifer Wright's declaration filed in this action, PSL also disguised delinquent accounts by giving "extensions" to customers, sometimes without the lessee's request or knowledge. Louis Secord would instruct Ms. Wright to extend the terms of the lease by adding the delinquent payments to the end of the lease. Ms. Wright explained: "For example, if a lease set to terminate in January, 2010 was three months overdue, Louis Secord would instruct me to re-set the term to expire in April, 2010, effectively changing the status of the payment from an overdue payment to a payment due in the future." This caused a further artificial reduction in the delinquency rate.

# G. WaFed Purchased Two Pools Directly From FSB Under The Program Agreement.

- 42. Shortly after FSB purchased PSL's assets, FSB proceeded to sell Lease Pool No. 8 to WaFed. As part of the agreement for the purchase and sale of this pool, FSB agreed to abide by all of the terms and conditions of the Program Agreement.
- 43. FSB then asked WaFed if it would purchase Lease Pool No. 9. On May 29, 2008, representatives of WaFed met with personnel from FSB to discuss whether and to what extent FSB would continue to honor the business practices and perfect-pay policy that PSL had employed over the past four-year period. FSB's Chairman and CEO, Don Hirtzel, along with Lou Secord, Doug Blair and Steve Shaunessy of First Sound, all attended that meeting. FSB repeatedly assured WaFed that PSL's perfect-pay policy would not change and would continue under FSB's ownership of PSL.

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- 44. WaFed requested a letter confirming First Sound's stated commitment to PSL's perfect-pay policy. In a letter dated June 6, 2008, First Sound reiterated that the long relationship that existed with PSL "will remain with the Bank" and that the administration and service of the loans "is anticipated to operate as it has in the past under the former Puget Sound Leasing Company, Inc." FSB also said that "it has been the Company's policy, but not its obligation, to continue the payment of the lease stream to the purchaser, even if the lease is nonperforming."
- 45. On or about June 27, 2008, and in reliance on the repeated oral and written assurances that FSB was committed to honoring PSL's perfect-pay policy, WaFed and FSB executed the Security Agreement for the purchase and sale of Lease Pool No. 9. The June 27, 2008 Security Agreement, like all of the prior eight Security Agreements, included express covenants requiring PSL to abide by all of the representations, warranties and covenants contained in the Program Agreement, including those in Sections 4 and 6. See Security Agreement § 3, attached hereto as Exhibit C. At no time during the discussions relating to the purchase of Pool No. 9 did any one at FSB indicate that either PSL and/or FSB had engaged in accounting irregularities. On the contrary, FSB warranted and represented that the financial information provided conformed with Generally Accepted Accounting Principles.
- 46. On September 29, 2008, only three months after the closing of Pool No. 9, Lou Secord of First Sound called Ron Werth of WaFed to inform WaFed that First Sound would no longer honor its perfect-pay policy, notwithstanding the oral and written assurances previously made to WaFed. This call was extremely disappointing to WaFed, which had trusted that First Sound would honor PSL's perfect-pay policy, as represented.
- 47. The next day, on September 30, Mr. Secord wrote a letter to Ron Werth of WaFed informing Mr. Werth that PSL had advanced payments of \$104,278.62 during the past quarter and stating that "this amount will be deducted from the October payment stream."

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- 48. Mr. Secord further noted that there were leases over 90-days delinquent, stating: "As a condition of the servicing agreement, further collection action will require your input as the additional expenses thereon will be borne by First Mutual Bank once authorized."
- 49. Also on September 30, Ron Werth and Rick Collette of WaFed met with Mr. Hirtzel, Mr. Secord and Mr. Shaunessy to discuss FSB's change in policy. At that meeting, WaFed asked FSB to repurchase the portfolios. On October 3, 2008, Mr. Collette of WaFed wrote Mr. Hirtzel of First Sound to request again that FSB repurchase the portfolios and rethink a change to PSL's long-standing policy and practices.
- 50. On October 14, 2008, FSB responded to Mr. Collette that FSB would not repurchase any of the Contracts. FSB also reaffirmed FSB's position that WaFed is liable for a portion of the collection costs.
- 51. On information and belief, FSB then laid off a significant portion of its collection staff, further altering the manner in which PSL services accounted and operated its business. In addition, FSB stated that it would only pay for efforts to collect delinquent accounts for a period of ninety days. Far from honoring PSL's established perfect-pay policy, FSB is no longer honoring lease payments and is attempting to shift the collection costs to WaFed.

## H. The State Court Litigation.

- 52. PSL and/or FSB's conduct constitute "Events of Default" within the meaning of Section 12(a) of the Program Agreement. As such, FSB is obligated under Section 12(b) of the Program Agreement to buy back the pools once WaFed elects this remedy.
- 53. On or about November 7, 2008, WaFed provided written notice to FSB demanding, under Section 12(b)(i) of the Program Agreement, that FSB repurchase all of the Contracts for cash for the cumulative Repurchase Price of all such Payment Streams within ten (10) days from the date of deemed service of WaFed's written notice. A copy of this demand is attached to this Complaint as Exhibit D.

**FIRST AMENDED** COMPLAINT OF WASHINGTON FEDERAL SAVINGS - 15

Case No. C09-0056-TSZ

FOSTER PEPPER PLLC
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SEATTLE, WASHINGTON 98101-3299
PHONE (206) 447-4400 FAX (206) 447-9700

- 54. Notwithstanding the November 7, 2008 demand attached as Exhibit D, FSB failed to comply with the Notice and did not buyback the loans as required by the Program Agreement.
- 55. On November 7, 2008, WaFed sued FSB in King County Superior Court by serving FSB with a summons and complaint. WaFed amended its complaint and formally filed the action on December 23, 2008, under Cause No. 08-2-43530-0SEA. Shortly after the filing of WaFed's lawsuit against FSB, FSB filed an action against WaFed, Larasco, and the other Investor Banks in King County Superior Court, under Cause No. 08-2-43555-5SEA. Both state court lawsuits are currently pending.

# I. Discovery of PSL and FSB's Fraud.

- 56. Although WaFed was aware of various Events of Default at the time WaFed commenced its state court action against FSB, the extent of the breaches and the fraud was unknown to WaFed.
- 57. After FSB purchased virtually all of PSL's assets, the Secords became officers of FSB and were appointed managers of the "Puget Sound Leasing Division," and as officers of FSB, the Secords continued the false, misleading, and fraudulent leasing practices alleged above. Although FSB now says it did not know of the fraudulent practices that the Secords were engaged in, FSB is fully responsible for the conduct of the Secords when they were directors and officers of FSB and the Leasing Division. Further, FSB is similarly liable for all of the representations and warranties, and other the other obligations assumed by FSB, at the time FSB sold Pool Nos. 8 and 9 to WaFed. And having assumed the benefits of the Program Agreement, FSB cannot deny the liabilities of that agreement.
- 58. Even after the Secords were terminated in Fall 2008 as FSB directors, officers, and/or employees, FSB did not notify WaFed of the false, misleading, and fraudulent leasing activities in which the Secords were engaged. Only through reviewing pleadings filed by FSB in this litigation has the extent of the fraud been revealed.

FIRST AMENDED COMPLAINT OF WASHINGTON FEDERAL SAVINGS - 16
Case No. C09-0056-TSZ

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FIRST CAUSE OF ACTION: DECLARATORY JUDGMENT

- 59. WaFed realleges and incorporates each and every allegation contained in the preceding paragraphs.
- 60. WaFed is entitled to a declaratory judgment pursuant to the Washington Declaratory Judgment Act. WaFed entered into the Program Agreement with PSL. PSL has now transferred to FSB and/or Larasco virtually all of its obligations under the Program Agreement.
- 61. WaFed seeks a declaration that FSB is not entitled to a rescission of its Asset Purchase Agreement with PSL and Larasco. WaFed further seeks a declaration that First Sound and/or Larasco have breached the Program Agreement and are obligated to buy back the Lease portfolios.

### VI. SECOND CAUSE OF ACTION: BREACH OF CONTRACT

- 62. WaFed realleges and incorporates each and every allegation contained in the preceding paragraphs.
- 63. The facts alleged above, including the failure to buyback the leases, constitute breaches of the Program Agreement by First Sound and/or Larasco.
- 64. WaFed has been actually and proximately damaged by the breaches of the Program Agreement in an amount to be proven at trial.

### VII. THIRD CAUSE OF ACTION: SPECIFIC PERFORMANCE

- 65. WaFed realleges and incorporates each and every allegation contained in the preceding paragraphs.
- 66. The Program Agreement required buyback of the leases upon default following 10-days written demand.
- 67. The Court should award specific performance in favor of WaFed and should order First Sound and/or Larasco to buyback the leases as required by the parties' contract.

FIRST AMENDED COMPLAINT OF WASHINGTON FEDERAL **SAVINGS - 17** Case No. C09-0056-TSZ

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### VIII. FOURTH CAUSE OF ACTION: PROMISSORY ESTOPPEL

- 68. WaFed realleges and incorporates each and every allegation contained in the preceding paragraphs.
- 69. WaFed reasonably relied upon the representations, promises and assurances of PSL and First Sound regarding the financial condition of PSL, the performance of the lease pools, and continuing to pay WaFed for the leases in the portfolios according to the perfect-pay policy.
- 70. Despite these assurances by PSL and/or First Sound, including the promises made by First Sound prior to the purchase of Pool No. 9, First Sound has repudiated these promises and assurances and has failed to perform according to the perfect-pay policy.
- 71. If First Sound were permitted to repudiate the assurances and promises WaFed would suffer injury.
- 72. Under the doctrine of promissory estoppel, this Court should exercise its equitable powers binding First Sound and/or PSL to the promises and assurances made to WaFed, including the promises and assurances that WaFed would receive all of the income arising from the portfolios purchased under the Program Agreement.

# IX. REQUEST FOR RELIEF

Washington Federal Savings respectfully requests that the Court grant the following relief:

- A. For declaratory judgment that that FSB is not entitled to a rescission of its Asset Purchase Agreement with PSL and Larasco and that First Sound and/or Larasco have breached the Program Agreement and are obligated to buy back the Lease portfolios of WaFed.
- C. Judgment against First Sound Bank and/or Larasco for specific performance and/or damages, together with an award of reasonable attorneys' fees and costs incurred by WaFed in connection with this action;
  - D. For leave to amend freely this Complaint; and

FIRST AMENDED COMPLAINT OF WASHINGTON FEDERAL SAVINGS - 18
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E. For such further and other relief as this court deems just and equitable.

## **DEMAND FOR JURY TRIAL**

Washington Federal Savings has previously demanded the right to a trial by jury for all causes and issues so triable.

DATED this 28th day of July, 2009.

### FOSTER PEPPER PLLC

# /s/Neil A. Dial

Tim J. Filer, WSBA #16285 Neil A. Dial, WSBA #29599 Attorneys for Washington Federal Savings 1111 Third Avenue, Suite 3400

Seattle, WA 98101

Telephone: 206-447-4400 Facsimile: 206-447-9700 Email: <u>Filet@foster.com</u> Email: <u>Dialn@foster.com</u>

FIRST AMENDED COMPLAINT OF WASHINGTON FEDERAL SAVINGS - 19
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# **DECLARATION OF SERVICE**

2	The undersigned hereby certifies that on July 28, 2009 I electronically filed the attached
3	document with the Clerk of the Court using the CM/ECF System which will send notification of
4	such filing to the following parties who have appeared in this action as of today's date:
5	Counsel for Plaintiff First Sound Bank C. Seth Wilkinson
6 7	swilkinson@yarmuth.com Richard C Yarmuth yarmuth@yarmuth.com
8	Jeremy E Roller  jroller@yarmuth.com
10	Counsel for Defendants Larasco, Inc., Louis A Secord, Jr, and Richard A Secord
11	Charles E. Newton cnewton@cairncross.com
12	Diana S. Shukis dshukis@cairneross.com
13 14	Stephen P. VanDerhoef svanderhoef@cairncross.com
15	Yousef Arefi-Afshar <u>Yarefi-afshar@cairncross.com</u>
16	Counsel for Defendant Banner Bank
17 18	Bradley R. Duncan bradleyduncan@dwt.com
19	Cassandra Kinkead <u>cassandrakinkead@dwt.com</u>
20	Counsel for Intervenor Plaintiff Westamerica Bankcorporation Vanessa Soriano Power
21	vspower@stoel.com
22	Counsel for Intervenor Plaintiff Wells Fargo Equipment, Inc.
23	Russell B. Wuehler Russell.wuehler@dlapiper.com
24	Alan L. Kildow alan.kildow@dlapiper.com
25	Sonya R. Braunschweig sonya.braunschweig@dlapiper.com
26	Son, moramicon moramapipor. Com

FIRST AMENDED COMPLAINT OF WASHINGTON FEDERAL SAVINGS - 20 Case No. C09-0056-TSZ

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1			
1	Counsel for Intervenor Plaintiff Plaza Bank and Regal Financial Bank		
2	Frederick B. Rivera  FRivera@perkinscoie.com		
3	Counsel for Intervenor Plaintiff Cowlitz Bank Aaron D. Goldstein		
4			
5	agoldstein@balljanik.com  Dwain M. Clifford		
6	dclifford@balljanik.com		
7	Counsel for Third Party Defendant James H. Jackson  Larry Setchell		
8	lsetchell@helsell.com		
9			
10	I also sent a copy of the attached document via U.S. Mail to the following:  None required		
11			
12	I DECLARE under penalty of perjury under the laws of the State of Washington that the foregoing is true and correct.		
13			
14	DATED July 28, 2009.		
15	FOSTER PEPPER PLLC		
16	/s/ Neil A. Dial		
17	Tim J. Filer, WSBA #16285 Neil A. Dial, WSBA #29599		
18	1111 Third Avenue, Suite 3400		
19	Seattle, WA 98101 Attorneys for Plaintiff-Intervenor Washington		
20	Federal Savings		
21	Telephone: 206-447-4400 Facsimile: 206-447-9700		
22	e-mail: FileT@foster.com e-mail: DialN@foster.com		
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FIRST AMENDED COMPLAINT OF WASHINGTON FEDERAL SAVINGS - 21 Case No. C09-0056-TSZ

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### PROGRAM AGREEMENT

THIS PROGRAM AGREEMENT (the "Agreement") is entered into as of this 8th day of June 2004, by and between PUGET SOUND LEASING CO., INC., a Washington corporation ("PSL"), with its chief executive office or principal place of business located at 185 N. E. Gilman Blvd., Issaquah, WA 98027 and FIRST MUTUAL BANK, a Washington State Chartered Bank, with its chief executive office or principal place of business located at 400 108<sup>th</sup> Avenue NE, Suite 100, Bellevue, WA 98004.

### RECITALS

- A. PSL is in the business of selling or leasing to various end-users certain items or types of equipment.
- B. Under the terms and conditions set forth herein, PSL wishes from time to time to sell to FIRST MUTUAL BANK, and FIRST MUTUAL BANK wishes from time to time to purchase from PSL, portfolios of payment streams under certain leases, installment sale contracts and other chattel paper arising out of such business.
- C. The purpose of this Agreement is to set forth the understandings and agreements of the parties with respect to the terms and conditions under which FIRST MUTUAL BANK will purchase certain portfolios of payments streams from PSL, PSL will sell to FIRST MUTUAL BANK such portfolios, and PSL will grant to FIRST MUTUAL BANK a first priority security interest in certain assets to secure payment of such payment streams.

### AGREEMENT

NOW, THEREFORE, in consideration of the foregoing and the mutual covenants and promises set forth in this Agreement and other good and valuable consideration, the receipt and sufficiency of which are hereby acknowledged, the parties agree as follows:

### 1. Definitions

The following terms, wherever used in this Agreement, shall have the meanings ascribed to them in this paragraph:

"Agreement" means this Program Agreement.

"Balance of Payments" of a Contract at any time means the total Payments due and to become due under the Contract from the date of sale of the Contract to FIRST MUTUAL BANK through the maturity date or last Payment date under the Contract.

"Business Day(s)" means any day other than a Saturday, Sunday or holiday on which banks are authorized to close in the State of Washington.

"Contract" means an eligible contract that is either a Lease or a Finance Agreement and shall include, in either case, a Schedule.

"Contract Documents" means, with respect to any Contract, all documents connected therewith, and shall include, but not necessarily be limited to, all landlord waivers (if any) for all Equipment located on real property leased by the Obligor, mortgagee waivers (if any) for any Equipment that may be a fixture and is located on real property that is subject to a mortgage, all existing Obligor Guaranties, notes, certificates of inspection and acceptance, security agreements, titles to equipment, financing statements and any existing opinions of counsel.

"FIRST MUTUAL BANK" shall have the meaning assigned to that term in the preamble.

"Debt" means all consolidated obligations, on a GAAP basis, included in the liability section of a balance sheet of PSL including, without limitation and without duplication of such amounts, and regardless of whether such items would otherwise not be shown on the liability side of a balance sheet:

- (i) <u>Guaranties</u>. All obligations guaranteed or assumed by PSL, directly or indirectly in any manner, or endorsed (other than for collection and deposit in the ordinary course of business) or discounted by PSL with recourse, including all debt guaranteed by PSL through any agreement, contingent or otherwise;
- (ii) <u>Contingent Reserves</u>. The aggregate amount of reserves established on the books of PSL with respect to contingent liabilities (except reserves which are properly treated as deductions from assets);
- (iii) <u>Leases</u>. All obligations for the payment of money or other property pursuant to capital leases under which PSL is leasing real or personal property; and
- (iv) <u>Partnership Debts</u>. All obligations of any partnership or joint venture of which PSL is a member, if PSL is legally liable for such obligations.

"Discount Rate" means the rate of interest at which FIRST MUTUAL BANK will discount to present value the Payment Stream scheduled to be paid by an Obligor under a Contract, which rate shall be provided by FIRST MUTUAL BANK to PSL in accordance with the terms of this Agreement.

"Eligible Contract" means a Contract assigned to FIRST MUTUAL BANK which meets all of the requirements set forth in Section 5.

"Equipment" means the personal property financed or leased by PSL under a Contract, together with all accessories, attachments, accessions, parts, repairs and upgrades now or hereafter affixed thereto or used in connection therewith and included under the terms of the Contract and all proceeds thereof, and includes Equipment substituted for the original Equipment financed or leased under the Contract.

"<u>Finance Agreement</u>" means an installment sale contract or other chattel paper under which PSL sells or finances the sale of Equipment to an Obligor(s).

"GAAP" shall mean generally accepted accounting principles as in effect from time to time in the United States and as consistently applied by PSL.

"Intangibles" means all intangible assets under GAAP, including, without limitation, trademarks, trademark rights, trade names, copyrights, patents, patent rights, goodwill, royalties, licenses, permits, claims, causes of action, unamortized debt, discounts, marketing expenses, and deferred research and development costs, and excluding goods, accounts, chattel paper, documents, instruments, and money.

"Lease" means any lease or chattel paper under which PSL leases Equipment to an Obligor(s).



"Obligor" means any party obligated to remit the Payments and perform obligations under a Contract, including without limitation, any guarantor, co-lessee or surety. The term "Obligor" does not include the lessor or the vendor of the Equipment described in a Contract.

"Obligor Default" shall mean each of the following events:

- (i) failure of an Obligor under any Contract to make a Payment within ninety (90) days of the due date of that Payment;
- (ii) failure of any Obligor to perform any of its obligations considered material by FIRST MUTUAL BANK in its sole discretion under any Contract;
- (iii) insolvency of any Obligor, inability of any Obligor to pay its debts as they mature, the making by any Obligor of an assignment for the benefit of creditors, or institution of any proceeding by or against any Obligor alleging that the Obligor is insolvent or unable to pay its debts as they mature if such proceeding is not withdrawn or dismissed within sixty (60) days after its institution;
- (iv) entry of any final judgment against any Obligor remaining unsatisfied for a period of thirty (30) days if such judgment is deemed by FIRST MUTUAL BANK to be a material factor in the creditworthiness of the Obligor;
- (v) death of any Obligor who is a natural person or of any general partner of any Obligor which is a partnership, or any member of any obligor which is a limited liability corporation;
- (vi) dissolution, merger, consolidation or transfer of a substantial part of the property of any Obligor which is a corporation, limited liability company, partnership or other entity, if such dissolution, merger, consolidation or transfer is deemed by FIRST MUTUAL BANK to be a material adverse factor in determining the creditworthiness of such Obligor; or
- (vii) falsity in any material respect as of the date made in any statement, representation or warranty of any Obligor in connection with any Contract.

"Obligor Guaranty" means any guaranty given to PSL (or under which PSL has rights) by any person or entity guaranteeing the payment and/or performance of a Contract purchased by FIRST MUTUAL BANK.

"Payment" means, with respect to each Contract, all monies due or to become due under that Contract, whether or not earned by performance, receivable by PSL pursuant to the Contract, including any insurance settlement; provided however, if such Contract is a Lease, Payment shall not mean (i) any amounts payable by the lessee under an option to purchase the Equipment, if any, (ii) all taxes payable by the lessee under the terms of the Lease, (iii) insurance premiums required by the Lease to be paid by the lessee, and (iv) other expenses under the Lease for which PSL is entitled to reimbursement, such as UCC filing fees.

"Payment Settlement Date" shall have the meaning assigned to that term in Section 8(a).

"Payment Stream" means, with respect to any Contract, the aggregate amount of Payments payable under such Contract.

"Purchase and Security Agreement" shall have the meaning assigned to that term in Section 3(d).

"Purchase Price" means, as provided in Section 3(e), the amount to be paid by FIRST MUTUAL BANK to PSL to purchase the Payment Stream under a Contract, which amount shall be equal to the Balance of Payments discounted to present value at the Discount Rate.

"Portfolio" means the Payment Streams under a group of Contracts to be sold by PSL and purchased by FIRST MUTUAL BANK pursuant to a Purchase and Security Agreement. It is anticipated that the terms of such Payment Streams will be 36 to 60 months with the average term of each Portfolio approximately equal to 46 months.

"Repurchase Price" of a Payment Stream means, at any time, the present value of the Balance of Payments (based on FIRST MUTUAL BANK's records and taking into account all Payments received from PSL without regard to whether PSL has received the corresponding Payment from the Obligor) of such Payment Stream at that time, calculated using the Discount Rate used to determine the Purchase Price for such Payment Stream.

"Schedule" means, with respect to any Contract, any addendum or schedule attached to or executed in connection with such Contract and describing, among other things, the Equipment leased or financed under the Contract.

"Substitute Payment Stream" shall have the meaning assigned to that term in Section 11.

"Tangible Net Worth" means, all assets appearing on the consolidated balance sheet of PSL, on a GAAP basis, less, without limitation and without duplication of deductions, the sum of:

- (i) Debt;
- (ii) All reserves established by PSL for anticipated losses and expenses; and

(ii) Net book value of all assets of PSL which are treated as Intangibles in accordance with GAAP.

"Transaction Package" means, with respect to each Contract, the documents and information required to be delivered to FIRST MUTUAL BANK by PSL as enumerated in Section 3(b) below.

### 2. Purchase

PSL may from time to time, in its sole discretion and in accordance with the terms of this Agreement, offer FIRST MUTUAL BANK the right to purchase certain Portfolios and FIRST MUTUAL BANK may, in its sole discretion and in accordance with the terms of this Agreement, elect to purchase or decline to purchase such Portfolios or the Payment Stream under any Contract included in such Portfolio.

### 3. Procedure

- (a) <u>Current Discount Rate</u>. Upon inquiry, FIRST MUTUAL BANK shall provide PSL with the Discount Rate currently in effect, which Discount Rate will remain in effect for thirty (30) days.
- (b) <u>Initial Request</u>. If PSL, in its sole discretion, wishes to sell a certain Portfolio to FIRST MUTUAL BANK, PSL shall submit to FIRST MUTUAL BANK a written request including the following documents and information with respect to each Contract included in such Portfolio:
- (i) A copy, certified by a responsible officer of PSL to be full, true and complete, as applicable, of each Contract including the related Schedule, the Balance of Payments due thereunder, and all related Contract Documents, proposed to be assigned as security for payment by the Obligor of the Payments and all other amounts payable by the Obligor under the Contract, which Contract and Schedule shall be in substantially the form attached hereto as Exhibit A if such Contract is a Lease, or Exhibit B if such Contract is a Finance Agreement; provided, however, that if the Contract and Schedule have been modified or amended from the form attached hereto, the request shall be accompanied by a copy of the Contract marked to reflect the modifications thereto and a copy of any amendments thereto;
- (ii) If PSL has pledged or granted a security interest in the Portfolio, any Contracts which comprise the Portfolio or the related Equipment, PSL shall notify FIRST MUTUAL BANK and identify the lender or lenders with such security interests; and
- (ii) Such other documents as FIRST MUTUAL BANK may reasonably request.
- (c) <u>Purchase Approval</u>. Upon receipt of PSL's request to sell a Portfolio, FIRST MUTUAL BANK shall make such inquiries with respect to the related Contracts and Equipment as FIRST MUTUAL BANK makes in its usual and customary approval process with respect to transactions of similar size and nature; provided, however, that FIRST MUTUAL BANK shall

not contact any Obligor without the prior consent of PSL, except for such lease and equipment verifications as FIRST MUTUAL BANK may wish to conduct as part cf its due diligence with prior notice to PSL. FIRST MUTUAL BANK shall make reasonable efforts to complete its review of the request and notify PSL whether FIRST MUTUAL BANK wishes to make the proposed purchase, all within five (5) Business Days following the las. date on which FIRST MUTUAL BANK shall have received the request together with all other information reasonably required by FIRST MUTUAL BANK. If FIRST MUTUAL BANK is u willing, in its sole and absolute discretion, to purchase such Portfolio or the Payment Stream under any Contract included in such Portfolio, FIRST MUTUAL BANK shall so notify PSL, and FIRST MUTUAL BANK shall be under no further obligation of any kind with respect to such Portfolio or Contract or with respect to PSL's request for the proposed sale. Failure on the part of FIRST MUTUAL BANK to notify PSL in writing of FIRST MUTUAL BANK's decision to approve or reject a purchase request shall be deemed a decision to reject such request. If FIRST MUTUAL BANK has notified PSL that FIRST MUTUAL BANK is willing to make the proposed purchase, FIRST MUTUAL BANK shall nevertheless not be obligated to make such a purchase unless and until all of the conditions set forth in this Agreement have been satisfied within the time periods, if any, set forth herein, including without limitation the condition that PSL shall have delivered a complete Transaction Package to FIRST MUTUAL BANK, and that FIRST MUTUAL BANK shall have approved the Transaction Package, in its sole discretion.

- (d) Acceptance. Upon receipt of notice that FIRST MUTUAL BANK has approved a proposed purchase, PSL shall arrange to deliver to FIRST MUTUAL BANK, contemporaneously with payment of the Purchase Price (i) a fully executed original Payment Stream Purchase and Security Agreement in substantially the form attached hereto as Exhibit C (a "Purchase and Security Agreement"), transferring to FIRST MUTUAL BANK all of PSL's right, title and interest in and to the Payment Streams under all Contracts included in such Portfolio and a first priority security interest in, among other property described therein, the specific Equipment, Contract Documents, Contracts, and Schedules thereto and (ii) the sole original counterpart of each Schedule and fully executed original Contracts and Contract Documents included in such Portfolio; provided however, that if any original Schedules and Contracts or Contract Documents are in the possession of any of PSL's lender, then payment of the Purchase Price for such Schedules and Contracts shall be contingent upon compliance with the terms set forth in Section 3(e) of this Agreement, and (iii) Original Titles to vehicles and/or equipment (if applicable) with original lien holder released.
- (e) <u>Purchase Price</u>. The Purchase Price for the Payment Stream under each Contract shall be equal to the Balance of Payments scheduled to be paid by the Obligor over the term of the Contract, discounted to present value at the Discount Rate, without regard to whether the Discount Rate is the same as or higher or lower than the effective rate offered by PSL to the Obligor.

FIRST MUTUAL BANK shall wire transfer to PSL or to PSL's designee the Purchase Price with respect to the Portfolio on a mutually acceptable closing date (each, a "Closing Date"). Notwithstanding the foregoing, if PSL has pledged or granted a security interest in the Portfolio, any Contracts or contract documents or the related Equipment to an interim warehouse lender or other creditor of PSL, PSL shall notify FIRST MUTUAL BANK thereof and shall deliver to FIRST MUTUAL BANK, at least one Business Day prior to the proposed Closing Date, and as a

condition to payment of the Purchase Price thereof, (y) a written undertaking in form and substance acceptable to FIRST MUTUAL BANK from PSL's interim warehouse lender or other creditor certifying that upon receipt of the specified payoff amount, it will immediately release its security interest in and to the Portfolio, Contracts, contract documents, and/or related Equipment and deliver to FIRST MUTUAL BANK any original Contracts, contract documents and Schedules which are being purchased by FIRST MUTUAL BANK; and (z) instructions from PSL to pay such Purchase Price, or the specified payoff amount if less than the Purchase Price, directly to such interim warehouse lender or other creditor.

### 4. Representations and Warranties

PSL represents and warrants that, as of the date of this Agreement, as of the date of execution of each Contract, contract documents, and Schedule, and as of the date of each Purchase and Security Agreement and Closing Date (each representation and warranty shall be considered as having been made concurrently with the sale of a Portfolio and any Contracts to FIRST MUTUAL BANK as an inducement to FIRST MUTUAL BANK to purchase the Portfolio and Contracts):

- (a) PSL is a corporation duly organized, validly existing and in good standing under the laws of Washington, and is duly qualified and in good standing as a foreign corporation authorized to do business in each state or jurisdiction where such qualification is necessary, except where the failure to be so qualified will not have a material adverse effect on PSL's business or its ability to enforce any provisions of this Agreement, any contract, or contract document. No petition for relief under any chapter of the United States Bankruptcy Code, any analogous law of any state or foreign jurisdiction, or any liquidation, dissolution or winding up law has ever been filed by or against PSL.
- PSL has full power and authority: (i) to execute this Agreement, each Contract, each Schedule and each Purchase and Security Agreement; (ii) to perform PSL's duties and obligations thereunder; and (iii) to transfer to FIRST MUTUAL BANK all of PSL's right, title and interest in and to the Payment Streams under all Contracts, and to grant to FIRST MUTUAL BANK a first priority security interest in each Contract, each Schedule, the Contract Documents and the Equipment under each Purchase and Security Agreement. The execution, delivery and performance of this Agreement, each Purchase and Security Agreement, and each Contract and Contract Document does not and will not violate any provision of PSL's organizational documents or any indenture, contract, agreement or instrument to which it is a party or by which it is bound. PSL has taken all necessary corporate action to authorize the execution, delivery and performance of each Contract, contract document, each Schedule, each Purchase and Security Agreement, and this Agreement, and each Contract, contract document, each Schedule, each Purchase and Security Agreement, and this Agreement constitute the legal, valid and binding obligations of PSL, enforceable in accordance with their terms. PSL is not required to obtain the consent of any other party or any consent, license, approval or authorization from, or registration or declaration with, any governmental authority, bureau or agency in connection with the execution, delivery, performance, validity, enforceability, enforcement, sale or assignment of each Contract, contract document, each Schedule, each Purchase and Security Agreement, or this Agreement.

- (c) PSL has delivered to FIRST MUTUAL BANK copies of (i) PSL's most recent annual audited financial statements, prepared and certified by an independent firm of certified public accountants satisfactory to FIRST MUTUAL BANK, in conformity with generally accepted accounting principles applied on a consistent basis and presenting fairly PSL's financial condition as at such date, and the results of PSL's operations for the twelve (12) month period then ended and (ii) PSL's most recent quarterly financial statements, prepared in conformity with generally accepted accounting principles applied on a consistent basis and presenting fairly PSL's financial condition as of such date and the results of PSL's operations for the quarter then ended, certified as true and correct by PSL's chief financial officer. Since the date of the above-described financial statements there has been no material adverse change in PSL's financial condition.
- (d) PSL has delivered to FIRST MUTUAL BANK a schedule of material litigation or governmental proceedings pending or threatened against PSL (including estimates of the dollar amounts involved). Other than any liability incident to the litigation or proceedings disclosed in such schedule, PSL has no contingent liabilities not provided for or disclosed in the annual audited financial statements referred to in Section 4(c).
- (e) PSL has not within the past five years operated, nor is it now operating, under any trade name other than its true name, which is as specified in the preamble to this Agreement. The chief executive office and principal place of business of PSL is located at the address set forth in the preamble to this Agreement and has been at no other location during the past five years.
- (f) On each Closing Date, PSL will have good and valid title to the Contracts described in the Purchase and Security Agreement, including the Balance of Payments due thereunder, and the Contract Documents and related Equipment, free and clear of all liens, claims, charges or other encumbrances, subject only to the interest of the lender or lenders disclosed to FIRST MUTUAL BANK pursuant to Section 3(b) of this Agreement. On each Closing Date, subject to paying to any prior secured lender the payoff amount pursuant to Section 3(b) hereof, FIRST MUTUAL BANK will receive good and valid title to the Payment Stream due under the Contracts described in the Purchase and Security Agreement, free and clear of all liens, claims, charges or other encumbrances of any nature whatsoever, and a first priority security interest in each contract, each schedule, the contract documents, and equipment under each Purchase and Security Agreement.
- regulations and orders applicable to the operation of its business and the servicing of the Contracts and Contract Documents. PSL and its employees have all material governmental licenses and permits (federal, state and local) necessary for the conduct of PSL's business, and such licenses and permits are in full force and effect. PSL is not aware of any violations in respect of any such licenses or permits and no proceedings are pending or to PSL's knowledge threatened concerning the revocation or limitation of any such license or permit of PSL.
- (h) PSL represents and warrants to FIRST MUTUAL BANK that, as of the date hereof and as of each Closing Date with respect to the Contracts and the related Payments Streams sold to FIRST MUTUAL BANK:

- (i) The Contracts and related Contract Documents delivered to FIRST MUTUAL BANK on or before the Closing Date constitute all of the documents relating to Contract, Contract Documents and related Equipment in the possession or control of PSL;
- (ii) The Contracts and Contract Documents evidence the entire agreement between the parties thereto concerning the leasing or financing of the Equipment subject thereto;
- (iii) The Contracts and Contract Documents are genuine and represent a valid and enforceable obligation of each Obligor under such Contracts and Contract Documents;
- (iv) No event of default exists, and no event exists which, with the passage of time or otherwise, would constitute an event of default or other default under any Contracts or Contract Documents, except that a Payment due under any Contract may be past-due by less than thirty (30) days as of the Closing Date;
- (v) All outstanding taxes levied or assessed against or with respect to each Contract, Contract Documents, or the Equipment described therein have been fully paid, other than taxes that are not yet due and payable or are being contested by the Obligor in good faith and by appropriate legal proceedings; and
- (vi) The Contracts, Contract Documents, Payment Streams and Equipment shall conform to all of the eligibility requirements set forth in Section 5 from and after the Closing Date for each Contract, Contract Document or Portfolio.
- (i) PSL recognizes and agrees that, notwithstanding any investigation, FIRST MUTUAL BANK is relying on the representations and warranties of PSL made herein.

### 5. Eligibility Requirements

In order for a Contract to be an Eligible Contract, all of the following must be true and correct with respect to the Contract, the Contract Documents, the Payments due under the Contract and the Equipment leased or financed under the Contract:

- (a) The Contract and Contract Documents provide that the Obligor under the Contract and Contract Documents waives all defenses, setoffs, and counterclaims against the assignee of the lessor or vendor.
- (b) The Contract and Contract Documents arise from a bona fide lease or sale of the Equipment described in the Contract and Contract Documents, and the Equipment is in all respects in accord with the requirements of the Contract and Contract Documents and has been delivered to and unqualifiedly accepted by the lessee or vendee thereunder.
- (c) The Contract, Contract Documents and the related Equipment comply with all applicable laws and regulations (including, without limitation, interest/usury laws); the Contract and Contract Documents are genuine, valid, enforceable in accordance with their terms, accurately describe the related Equipment and the Payments due under the Contract, and are in all respects what they purports to be; the Contract, Contract Documents, the Payments due under the Contract, the related Equipment and all proceeds thereof are not subject to any lien, claim or

security interest except the interest of the lessee or vendee of the Equipment and a lien on the Equipment, Contract, Contract Documents, Payments and all proceeds in FIRST MUTUAL BANK's favor; and the Contracts and Contract Documents are ones which FIRST MUTUAL BANK is and will continue to be authorized by law to purchase and hold.

- (d) On each Closing Date for FIRST MUTUAL BANK's purchase of the Payment Stream under each and every Contract, PSL has, and thereafter shall have, except only for the interest of FIRST MUTUAL BANK therein pursuant to a Purchase and Security Agreement, (i) good title to the Contract, Contract Documents, the Payments due under the Contract, and each Obligor Guaranty related to the Contract, free of all liens, claims or security interests; (ii) good title to the related Equipment, subject only to the interest of the lessee or vendee thereof pursuant to the related Contract; and (iii) all legal power, right and authority to sell the Payment Stream under the Contract to FIRST MUTUAL BANK and to grant a security interest in the Contract, Contract Documents, and Equipment.
- (e) On each Closing Date for the purchase of the Payment Stream under each and every Contract and upon execution and delivery of the Purchase and Security Agreement therefore, FIRST MUTUAL BANK shall have good title to the Payment Stream due under the Contract and a first priority perfected security interest in the Contract, the Contract Documents, the Equipment and each Obligor Guaranty related to the Contract, free of all liens, claims or security interests.
- (f) All counterparts of the Contract, Contract Documents, and Schedule have been clearly marked to indicate that only one counterpart is the "Original" and assignable, and that original counterpart will be delivered to FIRST MUTUAL BANK at the time of FIRST MUTUAL BANK's purchase of the Payment Stream, and, in addition, all other counterparts shall be marked to indicate that the Contract, Contract Documents and Schedule have been assigned to FIRST MUTUAL BANK.
- (g) At the time of PSL's initial written request and prior to FIRST MUTUAL BANK's purchase of the Payment Stream under the Contract, PSL has informed FIRST MUTUAL BANK in writing of all agreements (written or verbal) entered into in connection with the Contract and Contract Documents or otherwise related to or affecting the Equipment and fully executed copies (all original copies if requested by FIRST MUTUAL BANK) of all those agreements will be delivered to FIRST MUTUAL BANK prior to the Closing Date.
- (h) Each party to the Contract, Contract Documents and any Obligor Guaranty has all the legal capacity, power and right required for it to enter into the Contract, Contract Documents or Obligor Guaranty and any supplemental agreements, and to perform their obligations thereunder; and each party has taken all necessary corporate/limited liability/partnership action and obtained all necessary governmental authorizations to authorize the execution, delivery and performance of the Contract, Contract Documents or Obligor Guaranty.
- (i) On each Closing Date for the purchase of the Payment Stream under each and every Contract, no Obligor Default or event which, with the passage of time or giving of notice or both, would become an Obligor Default under the terms of the Contract or Contract Documents existed and PSL had no knowledge of any fact that may impair the Contract's or

Contract Documents' validity and enforceability. On each Closing Date for the purchase of the Payment Stream under each and every Contract, no Payment due under the Contract or Contract Documents is thirty (30) or more days past-due. Since the origination of the Contract, PSL has not waived any default of the Obligor under the Contract or Contract Documents, nor has PSL advanced or forgiven any Payments or other amounts due and owing by the Obligor. The Obligor under each Contract or Contract Documents is not in default of any obligations owed by such Obligor to PSL under any other leases, guaranty agreements or financing contracts.

- (j) There exist no setoffs, counterclaims or defenses on the part of any Obligor under the Contract, Contract Documents or any Obligor Guaranty to any claims against or obligations of any Obligor thereunder and PSL knows of no basis for any claim of setoff, counterclaim or defense by any Obligor.
- (k) PSL has not done anything that might impair the value of the Contract, Contract Documents, any related Obligor Guaranty, the Equipment covered by the Contract or Payments due under the Contract.
- (I) For all Contracts in which the Payment Stream is more than \$25,000 as of the Closing Date, (i) the Equipment covered by or the subject of the Contract shall be insured against loss or damage in the amount of the full insurable value of the Equipment, and the lessee or vendee shall provide a certificate naming PSL and its assigns as loss payee of all such insurance; (ii) the Contract shall require the lessee or vendee to maintain such other general liability insurance as is commonly maintained by companies similarly situated or as FIRST MUTUAL BANK may reasonably request. (iii) All leases for which the payment streams are sold to FIRST MUTUAL BANK are characterized as a true leases, leases intended as security, loan or other financing agreements, and PSL shall continue to file UCC's in order to continue the priority of its security interest.
- (m) All taxes, assessments, fines, fees and other liabilities relating to the Contract, Contract Documents, the Payments due under the Contract, the related Equipment, or any related Obligor Guaranty have been paid when due, and all filings in respect of any such taxes, assessments, fines, fees and other liabilities have been timely made.
- (n) None of PSL, the vendor or lessor of the Equipment is in default of any of PSL's or such vendor's or lessor's obligations under the Contract or Contract Documents arising by contract or imposed by applicable law, rule or regulation with respect to the Contract Documents and the related Equipment.
- (o) The Contract, Contract Documents and any related Obligor Guaranty have not been, nor will be, altered, modified, changed or amended without FIRST MUTUAL BANK's prior written consent.
- (p) On each Closing Date for the purchase of the Payment Stream under each and every Contract, no Payments or other amounts have been prepaid or repaid (or if partially repaid or prepaid, such payment is reflected in the statement of the Balance of Payments provided to FIRST MUTUAL BANK pursuant to Section 3(b)(i)) on the Contract except advance payments which are required by and disclosed in the Contract.

- (q) No Contract under which the Payment Stream is being offered for sale to FIRST MUTUAL BANK has been sold, transferred or assigned by PSL to any person or entity other than FIRST MUTUAL BANK.
- (r) Each Contract, and the related Contract Documents were originated in the United States and are denominated in US dollars. The Equipment which is the subject of each Contract is located in the United States.
- (s) Each Contract and the related Contract Documents contain provisions: (i) requiring the Obligor to assume all risk of loss or malfunction of the related Equipment; (ii) requiring the Obligor to pay all expenses in connection with the maintenance, repair, insurance and taxes related to the Equipment; (iii) makes the Obligor absolutely and unconditionally liable for all payments required to be made thereunder, without any right of setoff, counterclaim or other defense and without any right to prepay the Payments; and (iv) granting to the lessor a security interest in the Equipment in the event the transaction is deemed to be a secured lending transaction or sale of Equipment, rather than a true lease.
- (t) PSL shall have taken or caused to be taken all steps necessary under the applicable law to perfect a valid, perfected, first priority security interest in and to the Equipment described in each Contract, in the event that the transaction under any such Contract is deemed to be a secured lending transaction (or any transaction other than a true lease).
- (u) No Obligor has the right to prepay its obligations under any Contract or to terminate any Contract before the scheduled termination date as set forth in such Contract.

### 6. Covenants

Until the later of termination of this Agreement or until no further Payments are due and owing to FIRST MUTUAL BANK pursuant to any Contract under which the Payment Stream has been purchased by FIRST MUTUAL BANK under this Agreement, PSL agrees that it will:

- (a) Furnish to FIRST MUTUAL BANK, within thirty (30) days after the end of each quarter, quarterly financial statements prepared in accordance with generally accepted accounting principles consistently applied and, annually within sixty (60) days after the end of each fiscal year, a copy of PSL's annual audited financial statements, with all notes thereto, and upon request, financial and operating statements and reports on the current operations and condition of PSL;
- (b) Keep accurate books, records and accounts with respect to the Contracts, Contract Documents, Payment Streams and Equipment and permit FIRST MUTUAL BANK to examine PSL's books and records with respect thereto and make extracts therefrom and copies thereof at any reasonable time and from time to time, and PSL will furnish such information and reports to FIRST MUTUAL BANK regarding the Contracts, Contract Documents, Payment Streams and the Equipment as FIRST MUTUAL BANK may from time to time request or shall make such information and reports available to FIRST MUTUAL BANK at its request for examination and inspection at PSL's place of business during regular business hours upon delivery to PSL of notice at least two (2) business days prior to such inspection;

- (c) For all Contracts in which the Payment Stream is more than \$25,000 as of the Closing Date, maintain or cause the lessees or vendees under such Contracts to maintain the insurance requirements set forth in Section 5(1), and PSL will upon request by FIRST MUTUAL BANK deliver from time to time to FIRST MUTUAL BANK certificates of insurance for the coverages and in the amounts required pursuant to this Agreement and the Contracts;
- (d) Make or cause to be made all filings in respect of, and pay or cause to be paid when due, all taxes, assessments, fines, fees and other liabilities (including all taxes and other claims with respect to the Contracts, Contract Documents, Payments and the related Equipment), except and so long as (i) such taxes, assessments, fines, fees and other liabilities are contested in good faith, with due diligence and by appropriate proceedings; (ii) in FIRST MUTUAL BANK's opinion an adequate reserve therefore has been established and is being maintained; and (iii) failure to pay the same does not adversely affect FIRST MUTUAL BANK's rights under this Agreement, any Contract under which the Payment Stream has been assigned to FIRST MUTUAL BANK or FIRST MUTUAL BANK's interest in the related Contract Documents and Equipment, and, in any event, PSL shall indemnify and hold harmless FIRST MUTUAL BANK from all liabilities and/or claims of any nature whatsoever arising from the failure to report and/or non-payment or insufficient payment of all taxes levied or assessed upon or against the Contracts, Contract Documents, Payment Streams or the Equipment;
- (e) Not (i) cease to engage in substantially the same line of business in which PSL is engaged on the date of this Agreement; (ii) cease to engage in the sale or lease of Equipment; or (iii) sell, transfer, or convey a substantial part of PSL's assets other than in the normal course of business (such normal course of business to include the securitization of assets) or effect or be a party to any merger or consolidation which would result in a change in control of PSL (i.e., a sale, transfer or conveyance of 25% of more of PSL's outstanding voting stock), or a material adverse impact on PSL's financial condition, business operations or ability to perform its obligations under this Agreement;
- (f) Perform all PSL's obligations arising by contract or imposed by applicable law, rule or regulation with respect to the Contracts, Contract Documents Payments and the related Equipment;
- (g) Notify FIRST MUTUAL BANK at least ten (10) days prior to PSL's (i) changing the location of PSL's principal place of business, chief executive office or state of incorporation or (ii) opening or closing any places of business in any jurisdictions where such openings or closings might affect FIRST MUTUAL BANK's interest in any Contract, Contract Documents Equipment or Payment;
- (h) PSL shall prepare and file financing statements sufficient to perfect a purchase money security interest in the Equipment described in such Contracts and continue such financing statements in accordance with the requirements of the Uniform Commercial Code ("UCC"), and do such further acts and things as FIRST MUTUAL BANK may reasonably request in order to fully effect the purposes of this Agreement and to continue the perfection of FIRST MUTUAL BANK's valid first priority security interest in the Contracts, Contract Documents, the Equipment, the Payments, and the proceeds of all the foregoing, and will pay all

costs of any filing and recording that FIRST MUTUAL BANK may reasonably deem necessary to perfect said first priority security interest;

- (i) In connection with PSL's collection of Payments under Section 8, PSL will provide FIRST MUTUAL BANK, on or before the fifteenth day of each month, effective as of the end of the preceding month, a report in a format satisfactory to FIRST MUTUAL BANK, detailed by Obligor, setting forth the following: (i) receivables aging, delinquencies, and open items together with an aging summary on PSL's entire portfolio and (ii) the occurrence of any of the following events with respect to Contracts under which the Payment Streams have been assigned to FIRST MUTUAL BANK: (A) the occurrence of an event of default or material violation of any provision of a Contract or Contract Documents by the lessee or vendee thereunder or any other Obligor thereof; (B) any adverse credit information, which PSL may acquire or have knowledge of, with respect to any lessee, vendee or other Obligor under any Contract or Contract Documents; or (C) any and all litigation or other matters or events concerning PSL or any Obligor which might reasonably be construed to affect adversely FIRST MUTUAL BANK's interest in a Contract, Contract Documents, Payment Stream or related Equipment or any of FIRST MUTUAL BANK's rights under this Agreement;
- (j) PSL will provide FIRST MUTUAL BANK, on or before the eighth (8<sup>th</sup>) day of each month, effective as of the end of the preceding month, a report detailed by Obligor setting forth the delinquencies for all Contracts under which the Payments Streams have been purchased by FIRST MUTUAL BANK;
- (k) Enforce the performance of every term and condition of the Contracts and Contract Documents to be performed by the Obligors thereunder without terminating any of the Contracts and Contract Documents, which enforcement shall be at PSL's expense until such time, if any, that litigation action is, at FIRST MUTUAL BANK's direction, commenced with respect to the Contract or Contract Documents, after which time (unless and until such Contract and the related Payment Stream is repurchased or substituted for hereunder) such reasonable litigation enforcement expenses as FIRST MUTUAL BANK shall have approved in advance shall be borne by FIRST MUTUAL BANK;
- (I) After the date of any Purchase and Security Agreement, PSL shall not create, purport to create, or allow creation of any lien, levy, execution, attachment, garnishment, mortgage, encumbrance or security interest upon (i) any Contract covered by that Purchase and Security Agreement; (ii) in the case of assignment of one of two or more Schedules to a Contract, upon such Schedule subject to that Purchase and Security Agreement; (iii) the Contract Documents; (iv) the Equipment; or (v) the Payment Stream;
- (m) Neither use the Equipment nor knowingly permit the Equipment to be used for any unlawful purpose or in violation of any federal, state or municipal law, statute or ordinance;
- (n) Maintain its current bank line which is utilized as a warehouse line, or, in the event such bank line is canceled, replace such bank line with a similar facility within ninety (90) days of such cancellation;

- (o) Permit FIRST MUTUAL BANK to audit PSL's servicing and administration of the Contracts, Contract Documents and Payments and provide such other information and reports to FIRST MUTUAL BANK as it shall request in connection with such audit, and if PSL is in default under this Agreement, each audit after such the occurrence of the event of default shall be at PSL's cost and expense;
- (p) Furnish such data and field information in the format reasonably requested by FIRST MUTUAL BANK when requested by FIRST MUTUAL BANK, as frequently as monthly;
- (q) Maintain executive and management personnel with substantially the same qualifications and experience as the present executive and management personnel; provide written notice to FIRST MUTUAL BANK of any change in executive and management personnel; and during the term of this Agreement, PSL shall notify FIRST MUTUAL BANK of any change in the following executive personnel during the term of this Agreement, within ten(10) days after PSL learns of such change: President, Executive Vice President, Chief Financial Officer and Vice President, Chief Information Systems Officer; and
- (r) Maintain a ratio of Debt to Tangible Net Worth of not more than 6.0 to 1.0, measured as of the end of each fiscal quarter of PSL.

#### 7. Agreement to Indemnify

It is expressly agreed that PSL shall remain liable upon the Contracts, and Contract Documents to perform all of its obligations thereunder. FIRST MUTUAL BANK assumes no obligation or liability to the lessee or vendee under any Contract for which the Payment Stream has been assigned to FIRST MUTUAL BANK or under any Contract Documents, and nothing contained in this Agreement or any Purchase and Security Agreement executed pursuant to this Agreement shall impose any such obligation or liability on FIRST MUTUAL BANK. PSL shall indemnify, defend and hold harmless FIRST MUTUAL BANK and its officers, directors, employees and agents (collectively, the "FIRST MUTUAL BANK Parties") of, from and against any losses, damages, penalties, forfeitures, claims, causes of action, costs, expenses (including without limitation court costs and reasonable attorneys' fees and costs) or liabilities which may at any time be asserted, brought, incurred, assessed or adjudged in any manner by, for the account of or against the FIRST MUTUAL BANK Parties, or any of them, or PSL: (a) related to or arising from the Contracts, Contract Documents, Payments or the related Equipment, or any part thereof, including, without limitation the manufacture, construction, purchase, delivery, acceptance or rejection, installation, ownership, sale, leasing, removal or return of the Equipment, or as a result of the use, maintenance, repair, replacement, operation or the condition thereof (whether defects are latent or discoverable), including an Obligor's assertion of nonperformance of the Equipment; (b) by reason or as a result of product liability claims or claims for strict liability; (c) any alleged failure of any Contract, Contract Documents or the related Equipment to comply with any applicable law, rule, regulation or contractual specification; (d) by reason or as a result of any act or omission or any alleged failure on PSL's part to keep or perform any of PSL's obligations, express or implied, with respect to or under any Contract, Contract Documents, Payments or the related Equipment; (e) any injury or alleged injury to persons or property or by reason or as a result of claims for patent, trademark or copyright infringement; (f) any governmental fees, charges, taxes or penalties levied or imposed in respect to any Contract, Contract Documents, Payments or any related Equipment; (g) by reason or as a result of any loss of any of the Equipment not covered by insurance; (h) any breach by PSL of any of PSL's representations, warranties, covenants or other obligations or agreements contained in this Agreement, in any Contract, Contract Document or in any agreement related hereto or thereto; or (i) any inaccuracy in any information provided to FIRST MUTUAL BANK by PSL; provided, however, that such indemnity shall not apply to any claim, cause of action, damage, liability, cost or expense if such claim, cause of action, damage, liability, cost or expense arises solely as a result of FIRST MUTUAL BANK's grossly negligent or willful acts or omissions.

Each party will use its best efforts to give the other notice of any event or condition that requires indemnification by PSL hereunder, or any allegation that such event or condition exists, promptly upon obtaining knowledge thereof; but failure by FIRST MUTUAL BANK to give such notice shall not relieve PSL if its indemnification obligations hereunder. PSL agrees to pay all amounts due hereunder promptly on notice thereof from FIRST MUTUAL BANK. To the extent that PSL may make or provide to FIRST MUTUAL BANK's satisfaction for payment under this indemnity provision, and if PSL is otherwise in compliance with the terms of this Agreement, PSL shall be subrogated to FIRST MUTUAL BANK's rights with respect to such event or condition and shall have the right to participate in (subject to FIRST MUTUAL BANK's ultimate control) litigation related thereto and to determine the settlement of claims thereon. All of the indemnities and agreements contained in this paragraph shall survive and continue in full force and effect notwithstanding termination of this Agreement or of any Contract or Contract Document assigned to FIRST MUTUAL BANK, shall be binding upon PSL and its successors and assigns and are expressly made for the benefit of and shall be enforceable by FIRST MUTUAL BANK and its successors and assigns.

# 8. Agreements Regarding Servicing and Collections by PSL

Unless and until FIRST MUTUAL BANK shall have the right, pursuant to Subsection 12(b) below, to assume responsibility for servicing the Contracts and Contract Documents, PSL shall continue to service and administer the Contracts and Contract Documents in accordance with its customary practices and procedures, which shall be sound commercial practices and procedures. PSL shall handle all transactions relating to the Contracts and Contract Documents and shall bear the cost of servicing and enforcing the Contracts and Contract Documents.

deliver all payments due under each Contract and Contract Documents as directed by PSL. Until FIRST MUTUAL BANK shall have assumed responsibility for servicing the Contracts and Contract Documents pursuant to Subsection 12(b) below, FIRST MUTUAL BANK authorizes PSL to continue to collect Payments from the Obligors, and such Payments collected by PSL shall be held by PSL in trust for the benefit of FIRST MUTUAL BANK and PSL shall have no right, title or interest in such Payments. PSL agrees to bill the Obligors in accordance with PSL's standard billing practices. Each month, PSL shall pay to FIRST MUTUAL BANK by wire transfer: (i) the amounts collected from the Obligors and required to be paid on the Payment Streams according to the amortization schedule attached to the Purchase and Security Agreement on or prior to the twentieth (20th) day of the month in which the Payments are due under the Contracts and Contract Documents ("Payment Settlement Date"), regardless of whether PSL has

received such Payments from the Obligors, and (ii) all amounts PSL received from Obligors attributable to Obligor prepayments accompanied by the applicable prepayment fee, unless such Payment Stream has been repurchased by PSL pursuant to Section 9 of this Agreement or been replaced with a Substitute Payment Stream pursuant to Section 11 hereof. If an Obligor under any Contract or Contract Document fails to make a Payment within ninety (90) days of the due date for that Payment and PSL requests in writing that FIRST MUTUAL BANK reimburse PSL for the past-due Payment, FIRST MUTUAL BANK will pay such Payment to PSL without interest. If PSL subsequently receives such past-due Payment, PSL agrees to hold such Payment in trust for FIRST MUTUAL BANK and will immediately remit such Payment to FIRST MUTUAL BANK. PSL's obligations to pay the required amounts each month shall remain in effect notwithstanding that FIRST MUTUAL BANK may at some point exercise FIRST MUTUAL BANK's right under Section 12(b) below to have the Obligors make their Payments directly to FIRST MUTUAL BANK. PSL's obligations to pay such amounts each month shall also remain in effect, notwithstanding FIRST MUTUAL BANK's request to repurchase a Payment Stream. In the event that FIRST MUTUAL BANK receives Payments from Obligors for which corresponding payments have been made by PSL, unless PSL is then in default of any of its obligations to FIRST MUTUAL BANK hereunder, FIRST MUTUAL BANK will promptly remit all such Payments to PSL in the form received without interest.

- (b) Without the prior written consent of FIRST MUTUAL BANK, PSL agrees that it will not do any of the following with respect to any Contract or Contract Documents under which the Payment Stream has been sold and transferred to FIRST MUTUAL BANK: (i) amend, modify or waive any term, agreement or covenant in any Contract or Contract Documents (ii) release or agree not to sue any Obligor; or (iii) release or partially release any Equipment which is leased to an Obligor or which secures repayment of any Contract or Contract Document.
- Upon an Obligor Default, PSL agrees promptly to take all reasonable steps to repossess the Equipment related thereto and to use PSL's commercially reasonable best efforts to remarket the Equipment (including, if commercially reasonable, the refurbishment, repair, transportation and advertising thereof) promptly thereafter in compliance with the applicable provisions of the UCC before attempting to remarket any similar Equipment covered under Contracts related to Payment Streams repurchased from FIRST MUTUAL BANK under Section 9 and on a non-discriminatory basis with respect to other equipment owned and managed by PSL. PSL agrees to notify FIRST MUTUAL BANK, within thirty (30) days after the end of each fiscal quarter, of any remarketing of Equipment occurring during such quarter, and the terms of the remarketing. If PSL materially fails to perform its remarketing duties hereunder with respect to any Equipment subject to an Obligor Default and such failure continues for thirty (30) days after written notice thereof from FIRST MUTUAL BANK, or if PSL fails to remarket any Equipment for a period of ninety (90) days after the occurrence of an Obligor's Default, FIRST MUTUAL BANK may, but shall not be obligated to, assume the right to remarket such Equipment. If with respect to any Portfolio, or, based on actual experience FIRST MUTUAL BANK reasonably believes, that there are or will exist Obligor Defaults on Payment Streams which equal or exceed ten percent (10%) of the then current total Repurchase Price of all Payment Streams under any Portfolio then held by FIRST MUTUAL BANK hereunder, FIRST MUTUAL BANK may, but shall not be obligated to, assume the right to remarket some or all of the Equipment subject to such Portfolio.

- (d) Thirty days after the end of each month, FIRST MUTUAL BANK will substitute a new payment schedule to each Purchase and Security Agreement with respect to which the Payment Stream under any Contract or Contract Document has either been repurchased or prepaid, unless each such Payment Stream has been replaced with a Substitute Payment Stream.
- (e) Any payment received by PSL and not delivered to FIRST MUTUAL BANK within the time set forth herein shall bear interest from the date such payment is due until paid in full at the prime rate of Chase Manhattan Bank then in effect plus five percentage points or the highest rate of interest then allowed by law, whichever is lower, and shall be secured by the security interest granted pursuant to the terms of the related Purchase and Security Agreement. PSL shall use the same efforts in collecting the Payments and all other amounts due under the Contracts and Contract Documents as it uses with respect to its own contracts. If any instrument or document given to FIRST MUTUAL BANK in payment of a Payment requires the endorsement of PSL and PSL fails to endorse said instrument or document, FIRST MUTUAL BANK is hereby irrevocably authorized to endorse such instruments or documents on PSL's behalf as its attorney-in-fact. The power granted in this section is coupled with an interest and as such is irrevocable.
- (f) PSL shall provide and keep in full force and effect during the term of this Agreement the following insurance coverage: (i) comprehensive general liability insurance, including broad form coverage, with a minimum combined single limit of not less than \$2,000,000, with an endorsement naming FIRST MUTUAL BANK as additional insured; and (ii) employee fidelity/employee honesty coverage for losses arising out of or in connection with any fraudulent or dishonest acts committed by employees and agents of PSL acting alone or in collusion with others in a minimum amount of \$50,000, with an endorsement naming FIRST MUTUAL BANK as additional insured.

#### 9. Contract Prepayments

If an Obligor prepays its obligations under a Contract or terminates the Contract before the scheduled termination date as set forth in the Contract, PSL shall, unless such Payment Stream is replaced with a Substitute Payment Stream pursuant to Section 11 below, repurchase the Payment Stream from FIRST MUTUAL BANK by delivering to FIRST MUTUAL BANK on or before the date of the prepayment an amount equal to (i) the Repurchase Price of the Payment Stream plus (ii) a "Prepayment Fee" in an amount equal to the applicable percentage of the Repurchase Price determined as follows:

Months remaining in	Origi	nal term (in months) of	Contract
term at prepayment	1-47	<u>48-59</u>	60+
60+			4%
48-59	•••	4%	3%
36-47	4%	3% .	2%
24-35	3%	2%	2%
under 24	2%	1 %	1%

Notwithstanding the foregoing, if (x) FIRST MUTUAL BANK determines in its sole discretion not to accept any of three (3) Substitute Payment Streams offered by PSL pursuant to

Section 11 of this Agreement and which comply with the requirements set forth in Section 11 to replace a Payment Stream being prepaid by an Obligor, and (y) the credit quality, based on FIRST MUTUAL BANK's then current credit standards and criteria, of the Obligor(s) of each of the proposed Substitute Payment Streams is equal to or greater than the then credit quality of the Obligor(s) of the Payment Stream being prepaid, as determined by FIRST MUTUAL BANK in its sole discretion, FIRST MUTUAL BANK shall waive the payment of the related Prepayment Fee.

### 10. Lack of Eligibility; Repurchase of Payment Streams

In the event any Contract shall not be an Eligible Contract at the time of FIRST MUTUAL BANK's purchase of the Payment Stream thereunder or shall thereafter cease to be an Eligible Contract, then PSL will, within ten (10) days of a written request from FIRST MUTUAL BANK, repurchase the Payment Stream for such Contract for cash for its then current Repurchase Price. After FIRST MUTUAL BANK receives the Repurchase Price for any repurchased Payment Stream, FIRST MUTUAL BANK will reassign to PSL all of FIRST MUTUAL BANK's right, title and interest in the repurchased Payment Stream, and release its security interest in and to the related Contract, Contract Documents Schedule and the related Equipment, without recourse to, and without representations or warranties by, FIRST MUTUAL BANK of any kind whatsoever.

### 11. Substitution of Payment Streams

PSL may, in the event of a prepayment or termination pursuant to Section 9 hereof, in lieu of paying the Repurchase Price for the Payment Stream under the applicable Contract, within five (5) days before the Repurchase Price is due to FIRST MUTUAL BANK, offer to FIRST MUTUAL BANK a substitute Payment Stream ("Substitute Payment Stream") for the Contract which is being terminated or prepaid. The offer must be accompanied by the documents and information required to be submitted with an initial request described in Section 3(b) hereof, the Substitute Payment Stream must have a remaining term and monthly payment amount equal to or greater than the remaining Payment Stream being replaced, the Contract must be an Eligible Contract and the sale and transfer of the Payment Stream thereunder must be in compliance with all representations and warranties of PSL in Section 4 hereof. FIRST MUTUAL BANK will, in its sole discretion, determine whether or not to accept such Substitute Payment Stream. If such Substitute Payment Stream is accepted, PSL shall promptly provide the closing documents therefor described above in Section 3(d). If such Substitute Payment Stream is rejected, or if FIRST MUTUAL BANK fails to respond to the substitution offer within five (5) days (in which event it shall be deemed rejected), PSL shall proceed as provided in this Agreement.

### 12. Default and Rights and Remedies

- (a) Each of the following shall be an event of default ("Event of Default") under this Agreement:
- (i) The failure of PSL to pay to FIRST MUTUAL BANK any Payments or any amounts collected by PSL from any Obligor which are due to FIRST MUTUAL BANK;

- (ii) Any representation or warranty of PSL is or becomes false, misleading or inaccurate; and
- (iii) PSL fails to perform any covenant, promise or other agreement set forth in this Agreement, any Purchase and Security Agreement or any other document or agreement between PSL and FIRST MUTUAL BANK.
- (b) Upon occurrence of an Event of Default, FIRST MUTUAL BANK may exercise any one or more the following remedies, in addition to any remedies available at law or equity:
- (i) PSL will, within ten (10) days of a written request from FIRST MUTUAL BANK, repurchase all Payment Streams under all Contracts purchased by FIRST MUTUAL BANK for cash for the cumulative Repurchase Price of all such Payment Streams. After FIRST MUTUAL BANK receives the cumulative Repurchase Price for all repurchased Payment Streams, FIRST MUTUAL BANK will reassign to PSL all of FIRST MUTUAL BANK's right, title and interest in the repurchased Payment Streams, the related Contracts, Contract Documents and Schedules, and the related Equipment, without recourse to, and without representations or warranties by, FIRST MUTUAL BANK of any kind whatsoever.
- (ii) If PSL fails to pay the cumulative Repurchase Price for all Payment Streams purchased by FIRST MUTUAL BANK under this Agreement, FIRST MUTUAL BANK may notify the Obligors to pay all further Payments to FIRST MUTUAL BANK or its agent.
- (iii) If PSL fails to pay the cumulative Repurchase Price for all Payment Streams purchased by FIRST MUTUAL BANK under this Agreement, FIRST MUTUAL BANK may take over the servicing and administration of the Contracts, Contract Documents, Payments and Equipment. PSL shall not interfere with the transition of servicing of the Contracts to FIRST MUTUAL BANK or its agent, shall cooperate with and assist with such transition and shall immediately provide all billing, accounting and servicing records related to the Contracts to FIRST MUTUAL BANK or its agent in machine readable form, which to the extent feasible, shall be compatible with the requirements of FIRST MUTUAL BANK's backup servicer.
- (iv) FIRST MUTUAL BANK may exercise all rights and remedies available to a secured creditor with respect to its security interest in the Contracts, Contract Documents and Equipment.
- If, despite FIRST MUTUAL BANK's direction to any Obligor, PSL subsequently receives a Payment on account of a Contract under which the Payment Stream has been assigned to FIRST MUTUAL BANK or after the servicing of such Contract has been assumed by FIRST MUTUAL BANK or its agent, PSL agrees to hold the amount in trust for FIRST MUTUAL BANK and immediately forward the Payment to FIRST MUTUAL BANK in kind. PSL hereby authorizes FIRST MUTUAL BANK to endorse, in writing or by stamp, in PSL's name or otherwise any and all checks, drafts, notes, bills of exchange and orders, howsoever received by FIRST MUTUAL BANK, representing any Payment under any Contract purchased by FIRST MUTUAL BANK. FIRST MUTUAL BANK may take or fail to take whatever action with

respect to collections under Contracts as FIRST MUTUAL BANK, in its sole discretion, shall deem proper.

From and after the time as FIRST MUTUAL BANK or its agent assumes the servicing or administration of the Contracts hereunder, PSL hereby consents to any extension, renewal, indulgence, amendment or release agreed to by FIRST MUTUAL BANK with respect to any Contract or Contract Document without notice to PSL. FIRST MUTUAL BANK may thereafter take any action which FIRST MUTUAL BANK may deem necessary or desirable in order to realize on the Contracts, Contract Documents and Equipment, and FIRST MUTUAL BANK has all powers necessary thereto, including, without limitation, power to perform any Contract or Contract Document, and to endorse in the name of PSL any checks, drafts, notes, or other instruments or documents received with respect to the Contracts or Contract Documents or with respect to any insurance policy covering any property covered by the Contracts or Contract Documents. This power is coupled with an interest and as such is irrevocable.

The remedies in this Agreement provided in favor of FIRST MUTUAL BANK shall not be deemed exclusive but shall be cumulative and shall be in addition to all other remedies in its favor existing at law, in equity or by statute.

### 13. Termination

This Agreement shall continue in effect until terminated and may be terminated by either party at any time upon thirty (30) days' written notice to the other party. Termination of this Agreement shall not affect the rights and obligations of the parties hereto with respect to Payments due to FIRST MUTUAL BANK, Purchase and Security Agreements executed and delivered, and Equipment, Contracts and Contract Documents pledged, to FIRST MUTUAL BANK prior to the effective date of termination. In addition, notwithstanding FIRST MUTUAL BANK's receipt of notice of termination from PSL, such termination shall not affect the parties' treatment of purchase requests previously submitted to FIRST MUTUAL BANK by PSL, which shall continue to be governed by the terms of this Agreement.

### 14. Miscellaneous

(a) If any action or proceeding is commenced to enforce or interpret this Agreement, the prevailing party shall be entitled to recover from the nonprevailing party the costs and expenses of maintaining such action or proceeding, including reasonable attorneys' fees and disbursements incurred before such action or proceeding is commenced, before trial, at trial, after trial and on appeal, and in any arbitration proceeding, whether the action or proceeding is at law, in equity or in a bankruptcy case or proceeding. One-half of all costs and expenses incurred by FIRST MUTUAL BANK in connection with the negotiation, preparation, execution and delivery of this Agreement and any amendment, modification or other changes to this Agreement or any related agreements shall be paid by PSL, excluding the costs associated with any opinion letter of FIRST MUTUAL BANK's attorney requested by FIRST MUTUAL BANK in conjunction with the closing of this Agreement. PSL will reimburse FIRST MUTUAL BANK for all costs incurred by FIRST MUTUAL BANK in perfecting and continuing its liens and security interests.

- (b) Any notices to PSL or FIRST MUTUAL BANK hereunder shall be addressed to that party at its respective address set forth in the preamble to this Agreement or such other address as that party shall have specified in written notice delivered to the other party in the manner set forth herein. Any notice required or given hereunder shall be in writing and shall be deemed properly given five (5) business days after mailing by certified mail, postage prepaid, or two (2) days after delivering such notice to a nationally recognized carrier for overnight delivery, addressed to the designated recipient at its address set forth herein or such other address as such party may advise the other party by notice given in accordance with this provision.
- (c) This Agreement shall be construed and enforced in accordance with, and the rights of the parties shall be governed by, the internal laws of the State of Washington. Each of FIRST MUTUAL BANK and PSL (in its own behalf and, to the extent permitted by applicable law, on behalf of its shareholders) hereby waives all right to a trial by jury in any action, proceeding or counterclaim (whether based upon contract, tort or otherwise) related to arising out to this Agreement.
- This Agreement shall be binding on, and inure to the benefit of, FIRST MUTUAL BANK and PSL and their respective successors and assigns. This Agreement will take effect when each of PSL and FIRST MUTUAL BANK have received a counterpart of this Agreement executed by the other party to this Agreement. This Agreement, together with each Purchase and Security Agreement constitutes the entire understanding and agreement between PSL and FIRST MUTUAL BANK and supersedes any and all prior discussions and agreements between PSL and FIRST MUTUAL BANK with respect to the subject matter hereof. PSL and FIRST MUTUAL BANK expressly acknowledge and agree that it is their intent that this Agreement and each Purchase and Security Agreement be construed consistently with one another. However, if any provision of any Purchase and Security Agreement is or appears to be inconsistent with any provision of this Agreement, the terms of this Agreement shall control. PSL MAY NOT ASSIGN THIS AGREEMENT IN WHOLE OR IN PART OR DELEGATE ANY OF ITS DUTIES OR OBLIGATIONS HEREUNDER WITHOUT FIRST MUTUAL BANK'S PRIOR WRITTEN CONSENT, WHICH MAY BE GIVEN OR WITHHELD IN ITS SOLE DISCRETION. It is understood and agreed that from time to time FIRST MUTUAL BANK may, without notice to PSL, (i) decide that any or all of the purchases pursuant hereto shall be made by one or more of FIRST MUTUAL BANK's affiliates, subsidiaries, or subsidiaries of FIRST MUTUAL BANK's affiliates; (ii) assign to one or more of FIRST MUTUAL BANK's affiliates, subsidiaries or subsidiaries of FIRST MUTUAL BANK's affiliates, all of FIRST MUTUAL BANK's right, title and interest in any Payment Stream purchased by FIRST MUTUAL BANK hereunder and FIRST MUTUAL BANK's security interest in the Equipment and Contract and Contract Documents related thereto; and (iii) assign this Agreement in whole or in part and/or all or part of its rights and benefits under this Agreement to any person. If one or more of FIRST MUTUAL BANK's affiliates, subsidiaries or subsidiaries of FIRST MUTUAL BANK's affiliates purchase any Payment Stream, such purchase or purchases shall be made under the terms and conditions of this Agreement.
- (e) The representations, warranties, covenants and indemnities set forth in this Agreement shall survive any termination or expiration of this Agreement, and shall be binding upon and inure to the benefit of the parties and their successors and assigns.

- All of the covenants, agreements, representations and warranties made by PSL in this Agreement shall, notwithstanding any investigation by FIRST MUTUAL BANK, be deemed to be material to and to have been relied upon by FIRST MUTUAL BANK with respect to each Contract purchased by FIRST MUTUAL BANK pursuant to this Agreement. FIRST MUTUAL BANK's knowledge at any time of any breach of or non-compliance with any of such covenants, agreements, representations or warranties shall not constitute a waiver of any thereof by FIRST MUTUAL BANK. FIRST MUTUAL BANK shall not be deemed to have waived any of its rights hereunder unless a writing signed by FIRST MUTUAL BANK evidences such waiver. No delay or omission by FIRST MUTUAL BANK in the exercise of any right or remedy shall constitute a waiver thereof, and no single or partial exercise by FIRST MUTUAL BANK of any right or remedy shall preclude other or further exercise thereof or the exercise of any other right or remedy. A waiver of any right granted by FIRST MUTUAL BANK on any one occasion shall not be construed as a bar to or waiver by FIRST MUTUAL BANK of any right or remedy on any future occasion. All rights and remedies of FIRST MUTUAL BANK shall be cumulative and may be exercised singularly or concurrently, at FIRST MUTUAL BANK's option, and the exercise or enforcement of any one such right or remedy by FIRST MUTUAL BANK shall not be a bar or condition to the exercise or enforcement of any other rights and remedies of FIRST MUTUAL BANK.
- (g) FIRST MUTUAL BANK's obligation to perform under this Agreement is limited by and subject to any and all applicable laws, rules and regulations. Wherever possible each provision of this Agreement shall be interpreted in such manner as to be effective and valid under applicable law, but if any provision of this Agreement shall be unenforceable, prohibited or invalid under such law, such provision shall be ineffective to the extent of such unenforceability, prohibition or invalidity without invalidating the remainder of such provision or the remaining provisions of the Agreement.
- (h) PSL agrees to report and pay, and save FIRST MUTUAL BANK harmless from all liability for, any stamp or other taxes which may be payable with respect to the execution and/or delivery of this Agreement or the issuance of any Purchase and Security Agreement, which obligation of PSL shall survive the termination of this Agreement.
- (i) FIRST MUTUAL BANK HAS NOT MADE ANY COMMITMENT TO PURCHASE ANY PAYMENT STREAMS OR TO ACCEPT THE PLEDGE OF ANY CONTRACTS, CONTRACT DOCUMENTS OR EQUIPMENT. FIRST MUTUAL BANK MAY REFUSE TO PURCHASE ANY PAYMENT STREAM OFFERED FOR SALE BY PSL FOR ANY OR NO REASON, AND FIRST MUTUAL BANK'S DECISION TO PURCHASE OR NOT TO PURCHASE SHALL BE MADE IN FIRST MUTUAL BANK'S SOLE AND UNLIMITED DISCRETION, AND IN ACCORDANCE WITH THE TERMS OF THIS AGREEMENT. PSL HAS NOT MADE ANY COMMITMENT TO PLEDGE ANY CONTRACTS OR EQUIPMENT TO FIRST MUTUAL BANK OR TO SELL ANY PAYMENT STREAMS TO FIRST MUTUAL BANK. PSL'S DECISION TO OFFER ANY PAYMENT STREAM FOR SALE TO FIRST MUTUAL BANK HEREUNDER SHALL BE MADE IN PSL'S SOLE AND UNLIMITED DISCRETION.
- (j) The parties expressly do not intend to form a partnership or joint venture, and nothing contained in this Agreement shall be construed as forming a partnership or joint venture.

(k) PSL (BY ITS ACCEPTANCE HEREOF) AGREES THAT NEITHER IT, NOR ANY PERMITTED ASSIGNEE OR SUCCESSOR SHALL (a) SEEK A JURY TRIAL IN ANY LAWSUIT, PROCEEDING, COUNTERCLAIM, OR ANY OTHER ACTION BASED UPON, OR ARISING OUT OF, THIS AGREEMENT, ANY PURCHASE AND SECURITY AGREEMENT, ANY RELATED AGREEMENTS, OR THE DEALINGS OR THE RELATIONSHIP BETWEEN OR AMONG PSL AND FIRST MUTUAL BANK AND FIRST MUTUAL BANK'S SUCCESSORS AND ASSIGNS, OR (b) SEEK TO CONSOLIDATE ANY SUCH ACTION WITH ANY OTHER ACTION IN WHICH A JURY TRIAL CANNOT BE OR HAS NOT BEEN WAIVED. PSL HAS READ AND FULLY UNDERSTANDS THE PROVISIONS OF THIS PARAGRAPH, AND THESE PROVISIONS SHALL BE SUBJECT TO NO EXCEPTIONS. FIRST MUTUAL BANK HAS NOT AGREED WITH OR REPRESENTED TO PSL THAT THE PROVISIONS OF THIS PARAGRAPH WILL NOT BE FULLY ENFORCED IN ALL INSTANCES.

ORAL AGREEMENTS OR ORAL COMMITMENTS TO LOAN MONEY, EXTEND CREDIT, OR TO FORBEAR FROM ENFORCING REPAYMENT OF A DEBT ARE NOT ENFORCEABLE UNDER WASHINGTON LAW.

IN WITNESS WHEREOF, the parties hereto have caused this Agreement to be executed by their respective duly authorized representatives as of the day and year hereinabove written.

FIRST MUTUAL BANK

PUGET SOUND LEASING CO., INC.

Louis A. Secord President

Exhibits:

Exhibit A Form of Lease

Exhibit B Form of Contract

Exhibit C Form of Purchase and Security Agreement

PSL Contracts (Pool Nos. 1-9)

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		Dates	AMPRODUCTS	Date		dravinents
1	77-100252-04	6/28/04	\$4,583,369	6/30/09	\$337.709	\$50,491
2	77-100293-08	12/16/04	\$4,999,021	12/31/09	\$714,207	\$58,493
3	77-100326-06	5/26/05	\$5,809,341	5/31/10	\$124,407	\$82,976
4	77-100382-09	1/26/06	\$6,929,517	4/26/11	\$1,918,963	\$118,622
5	77-100440-05	9/28/06	\$9,240,243	4/28/13	\$3,582,999	\$172,877
6	77-100506-03	3/26/07	\$5,715,692	1/26/14	\$3,379,149	\$115,302
7	77-100539-04	8/30/07	\$7,586,792	8/30/14	\$5,517,139	\$145,382
8	77-100574-01	3/28/08	\$9,142,580	3/2/15	\$8,075,333	\$177,869
9	77-100597-02	6/27/08	\$7,295,672	6/20/13	\$6,750,880	\$174,299
			\$61,302,227		\$30,400,786	\$1,096,311

# PAYMENT STREAM PURCHASE AND SECURITY AGREEMENT

THIS PAYMENT STREAM PURCHASE AND SECURITY AGREEMENT (this "Agreement"), dated as of June 27, 2008, is entered into by and between PUGET SOUND LEASING ("PSL"), a Division of First Sound Bank, a Washington State Chartered Bank, with its chief executive offices located at 925 Fourth Avenue, Suite 2350, Seattle, Washington 98104, and Washington Federal Savings, Inc. with offices located at 425 Fike Street, Seattle, Washington 98101. This Agreement is one of the Purchase and Security Agreements referred to and described in, and intended to be governed by the terms and conditions of, that certain Program Agreement (the "Program Agreement") dated June 8, 2004, by and between PSL and FIRST MUTUAL BANK (Succeeded by Washington Federal Savings, Inc.), including all amendments or modifications thereto, which terms and conditions are hereby incorporated in and made a part of this Agreement to the same extent as if fully set forth herein. All capitalized terms used in this Agreement without definition shall have the meanings set forth in the Program Agreement.

In consideration of the mutual agreements contained herein and in the Program Agreement, the parties hereto agree as follows:

Purchase and Sale of Payment Stream. PSL hereby sells, transfers, assigns and conveys to WASHINGTON FEDERAL SAVINGS, INC., absolutely and not as security, all of PSL's right, title and interest in and to all Payment Streams under the Contracts described in Exhibit A attached hereto and by this reference incorporated herein, and all contracts substituted therefore pursuant to the Program Agreement. WASHINGTON FEDERAL SAVINGS, INC. and PSL intend that the transaction evidenced by this Agreement be an absolute sale of the Payment Streams to WASHINGTON FEDERAL SAVINGS, INC., and do not intend the transaction to be an assignment for security purposes. If, notwithstanding the foregoing, the conveyance of the Payment Streams to WASHINGTON FEDERAL SAVINGS, INC. hereunder is determined to be a pledge or transfer for security purposes, the parties intend that PSL shall be deemed hereunder to have granted to WASHINGTON FEDERAL SAVINGS, INC. a first priority perfected security interest in all of PSL's right, title and interest in, to and under the Payment Streams as security for the prompt and satisfactory performance of all obligations of PSL to WASHINGTON FEDERAL SAVINGS, INC. hereunder and under the Program Agreement, and that this Agreement shall constitute a security agreement under applicable law. With respect to the filing of any UCC financing statements which may be made in connection with the sale, assignment and transfer herein contemplated, such filing shall in no way be construed as being contrary to the intent of the parties that this transaction be treated as a sale to WASHINGTON PEDERAL SAVINGS, INC. of all right, title and interest in and to the Payment Streams.

(2) Security for Performance. As security for the prompt and satisfactory performance of all obligations of PSL to WASHINGTON FEDERAL SAVINGS, INC. hereunder and under the Program Agreement, and the obligations of each Obligor under its Contract Documents (together, the "Indebtedness"), PSL hereby grants to WASHINGTON FEDERAL SAVINGS, INC. a security interest in all of PSL's right, title and interest in and to the following property (the "Collateral") consisting of (i) the Contracts listed in Exhibit A and all Contract Documents; (ii) the Equipment described in each Contract listed in Exhibit A and all replacements thereof, substitutions therefor, and modifications, upgrades and accessions thereto;

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and (iii) all Payments and all other amounts payable hereafter in connection with each Contract by the respective Obligor to PSL (if the Contract is a lease, Payments also includes amounts payable pursuant to any purchase option not part of the payment stream that WASHINGTON FEDERAL SAVINGS, INC. purchases, but which PSL has a security interest) including amounts payable pursuant to any Obligor Guaranty of the Contract; (iv) all proceeds of any of the foregoing including proceeds of insurance.

- (3) <u>PSL Representations and Warranties</u>. PSL hereby represents, warrants and agrees as follows:
- (i) Each Contract listed in Exhibit A is and will continue to be an Eligible Contract in accordance with Section 5 of the Program Agreement.
- (ii) As of the date of execution of each Contract listed in Exhibit A, and as of the date of this Agreement, each representation and warranty made by PSL in Section 4 of the Program Agreement was and is true and correct.
- (iii) PSL has delivered, or will contemporaneously herewith deliver, to WASHINGTON FEDERAL SAVINGS, INC. the sole original counterpart of each Contract and related contract documents as identified in Exhibit A.
- Program Agreement with respect to each Contract listed in Exhibit A.
- (4) Performance of Contracts. Nothing contained in this Agreement shall relieve PSL from or cause WASHINGTON FEDERAL SAVINGS, INC. to be liable for, the obligations of PSL under any Contract or contract document. All Payments due after the date hereof are to be made by the Obligor and collected by PSL as servicing agent for WASHINGTON FEDERAL SAVINGS, INC. and remitted to WASHINGTON FEDERAL SAVINGS, INC. in accordance with the provisions of the Program Agreement.
- (5) Rights of Obligor. Notwithstanding any other provision of this Agreement, WASHINGTON FEDERAL SAVINGS, INC. agrees that its security interest and rights hereunder are subject to the rights of each Obligor under its related Contract and, so long as any Obligor shall not be in default under its Contract, WASHINGTON FEDERAL SAVINGS, INC. shall not disturb such Obligor's peaceful possession of the related Equipment and such Obligor's right to use such Equipment for its intended purposes.
  - (6) Payment Schedule. In accordance with Section 8(a) of the Program Agreement a payment schedule is attached hereto as Exhibit B. PSL authorizes WASHINGTON FEDERAL SAVINGS, INC. to substitute and attach new payment schedules hereto, from time to time, in accordance with Section 8(c) of the Program Agreement.

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- Governing Law; Severability, Notice. This Agreement shall be a contract made under, governed by and construed in all respects in accordance with the laws of the State of Washington.

  Whenever possible, each provision of this Agreement shall be interpreted in such be consistent with the terms of the Program Agreement, and effective and valid under applicable law. If any provision of this Agreement shall be prohibited by or invalid under any law, such provision shall be ineffective only to the extent and duration of such prohibition or invalidity, without invalidating the remainder of such provision or the remaining provisions of this Agreement. If any provision of this Agreement is inconsistent with the terms of the Program Agreement, the terms of the Program Agreement, the terms of the Program Agreement shall control. Any notice required or given hereunder shall be in writing and shall be given in accordance with Section 15(b) of the Program Agreement.
- (8) Waivers. PSL hereby waives presentment, demand for performance, notice of nonperformance, protest, notice of protest, notice of dishonor and notice of acceptance of this Agreement.
- (9) Successors and Assigns. This Agreement shall be binding upon, and shall inure to the benefit of, the successors and assigns of PSL and WASHINGTON FEDERAL SAVINGS, INC., provided, however, that PSL may not assign its obligations under any Contract or under this Agreement, and any assignment in violation of this Section 9 shall be void and unenforceable.

ORAL AGREEMENTS OR ORAL COMMITMENTS TO LOAN MONEY, EXTEND CREDIT, OR TO FORBEAR FROM ENFORCING REPAYMENT OF A DEBT ARE NOT ENFORCEABLE UNDER WASHINGTON LAW.

IN WITNESS WHEREOF, PSL and WASHINGTON FEDERAL SAVINGS, INC. have duly executed and delivered this Agreement as of the date first above written.

Title:

PUGET SOUND LEASING

WASHINGTON FEDERAL SAVINGS

TWE: SAR I CONTROLLED

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ORIGINAL

Exhibit A
To
To
Purchase and Security Agreement
[Lease and Equipment Description
and
Location of Equipment]

ated \_\_\_\_\_ by and between \_\_\_\_ as Lessee, covering the following described Equipment: SEE ATTACHED LISTING OF EXHIBIT A Equipment Location:

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51,252,50 \$43 33,687,40 \$29				•	_	43,500.00 \$37	29,943,08 \$25			_		50,025.58 \$43	<del>.</del>	56,083,50 \$48	23,844.24 \$20	54,975.24 \$47	49,629.33 \$42	30,490.02 \$28	_	•	_			19,085.28 \$82										_	_	_	22,091.50 \$21	40,738,80 \$37	Ĭ	8.25%	
\$43,280,49 07/01/08 \$29,888.23 07/01/08	524,484.23 07/01/08		, ,	• .,		ľ	\$25,785.95 DB/15/0B	80/10/20	•	•	7	_	<b>U</b> *	•	•	\$47,813.18 06:01/06	Ψ,	_	\$41,798.78 06/01/08	530,898.78 07/01/08	\$77,702.99 07/01/08	_	٠	\$62,293,27 08/15/08	•		_	-					• •	-	•	~	~	•	\$29,334.74 07/01/08	% PAID TO DATE	<b>(2)</b>
1.00	1,00	1.00	1.00			1,00	3	1.00	1.00		3 8	3	3 6	3 6	3	<b>3</b> 1	1.00	8	3	_		1.8	9	7,017.24	; <del>,</del>	. <u>.</u>	<u>.</u>	<b>:</b> .	<b>5</b> ,2	:0	:.0	1,00	1,00		4,101,70	3 131 79	8	3.779.82	i.00	RESIDUAL	
	24.649.00 COMPACTOR	17,540,53 RESTAURANT FOI IIPMENT	30,255.50 POS SYSTEM	SCIOLAG FIXTURES/COMPUTER EQUIPMENT	26,18030 ACTOMOTIVE EQUIPMENT	WAY THE WALK MALL AND	22 OVER DO THE PROPERTY OF THE PARTY OF THE	26.982.86 1899 FREICHTI NED 5 70	18,714, 15 LUBESOFT POINT OF SALE SYSTEM	DIAGKUD 2008 DUMP TRAILER					-															26,250.13 ALCHA POINT OF SALE SYSTEM		46,913.10 (6) 2007 YAMAHA VX1100F JET SKIS	38,152.90 2001 KENWORTH W900L TRUCK	_			SO BYA AD BEDTONIALER	27 708 20 DENVICES		EQUIP COST EDITIONENT DESC	

	DOI-DOISTYLOOG FACEING STAR ENDISCAPE, INC.					001-0033124-001 ENVIRONMENTAL TESTING AND CONSULTING INC	1763F-23494			~	001-0022816-001 ELK HEIGHTS EXCAVATION INC.	001-0018174-002 ELITE BUILDING PRODUCTS, LLC	001-0018123-001 EXBERG STUCCO, INC	~									_	_		4981D-3224n		001-0095940-000 3911V-36948 DAYS INN	_	1 27824-34760	_	2	001-0016978-001 COLLECTION INVESTMENTS CORONA PANINI CAFE	001-0022105-001 CODOCO, INC.	CNIXT/COUNSELING & HEALTH RESOURCES, INC		-		_	_	0 22781-22503	CONTRACT NO CUST ID CUST NAME
OREGON INDUSTRIA	Š			•		AND CONSULTING INC	S. INC	SPORTS		,		S, LLC ELTE GARAGE DOO			EJ DEVELOPMENTS INCORPORATED MID ATLANTIC SEAF	ON EDGEWATER HOTEL			EAST WIND DAVE A	BARGAIN WAREHOL		EO 110	Control of	District Garness		WORK IN	•	Sie Laco, City	ENTAIR IN	TON THE PROPERTY OF THE PROPER	CYCLONE'S MEXICAN KITCHENS INC. CYCLONE ANAYA'S I	NC	S CORONA PANINI CASE	TOM'S PIZZA & SPOR	ALTH RESOURCES, INC	CHICAGO COMMICCOGO POR NERON TO CONCENCUSE AI	APPRESS TURN AND THE TOTAL OF THE	S INC. ACTION COLORGING		CHILDRES OF PINC	•	CUST DRA
8	4	ş	80	8	: 8	30	8	8	8	å	<b>.</b>	\$	6	8	50	38	36	36	38	8	ä	2	8 8	8 8	8 8	å	; 6	8 6	8	8 8	3 8	8 8	\$ :	8	2	8	å	8	8 8	3 8	WOAL IENM	HOLD TOTAL
x	ప	ጄ	8	8	5		3	8	8	47	; \$	<b>5</b> 2	3 1	50	8	8	监	22	×	57	æ	57	. 4	1 8	1 6	42	2	: 28	*	1 4	1	2 4	<b>17</b> !		17	£	4	্	1 4	1 =	MICAL BEAM HPMS Sold CONTRACT PHI	
1.422.75	589.74	1.865.71	521.38	1,690.50	1,288.75	400.00	4 6 6 2 4	200	733.77	1,520.77	10,764	100.00	20,000	SAA AT	109.42	674.10	1.002.03	633.84	884,85	475,00	780.82	571.52	800,44	384,66	1,588,53	468,42	923.21	731.08	525,62	10,400	100,70	of ser	3	379 45	294004	842.80	1,186,59	658.80	423,49	1,769.24	CTPHT	_
49,796,25	25,358,80	63 434 14	30.700.24	\$8,171,00	45,491,25	47,068,24	20,000,00	20 000	42.558.68	71,75a.16	23,387,87	40,344.72	10.514,72	100,00	47 765 76	19 548 00	31 083 03	10 808 01	30.280.75	27,075,00	23,424.60	32,576,84	45,625,08	22,323,04	25,086.80	19,673,64	22,157,04	25,597,10	24,751.14	47,541,98	20,147,80	40,234,82	20,707,00	20 434 56	49 980 88	28,655.20	54,675,14	37,557,30	24,138.93	30,077.08	Sold	ease Receivable
*******	400,000,000 ULL (80,100)	2570070	22 424 44	\$35,963.12	\$41,467.38	543-058-32-	416,204,65	00000000	\$36.850 DX	\$63,504,32	\$20,697.54	342,012,02	34201202	44.024.34	940,100,50	440,070,04	410,101,42	440 404 40	207 SDS 54	\$23,373,46	\$21,534,25	\$28,123.21	\$39,387.85	\$19,223.83	\$24,019,62	\$17,828.48	\$20,777.41	\$23,335.07	521,904,18	\$41,04270	521,B71.59	\$35,508,87	410,024,20		24774245	\$28,199,07	\$46,506,99	\$32,422.98	\$20,838,99	\$28,712.54	8.25%	NPV @
07/07/0	00/10/00	001000	2000000	07/15/MR	07/01/08		90/10/70	07/1/00	0771700	06/15/08	06/15/08	05/15/08	05/15/08	05/10/08	80150108	80/27/80	90/27/90	000000	00 io 00	OR/4 S/OR	07/01/08	00/15/08	80/10/80	80/21/30	07/01/08	07/01/08	00/15/08	07/01/08	90/16/08	08/15/08	06/15/08	07/01/06	90/10/08	000000	770400	98/15/08	80/21/80	07/01/08	07/01/08		PAID TO DATE 1	
3.5	1.00	1.5	ŝ	3	3	1:50	08		ŝ	8	8	1,00	1.00	1.00	1.00	1.00	1,00		3 6	3	6	2,901,10	 9	1.00	<b>1</b> .00	1,855.00	1.00	i.00	 8	90.	00	<b>1.00</b>	.00	Ë	3	3	8	<u>.</u>	8	_	RESIDUAL 1	
23,081.76 LANDSCAPING EQUIPMENT	59,229.01	25,128.78	99,000,00	2000	41 282 00	71:000:00 (SOYHOWERITHER PODER STATISHOC	21,683.00	35,625,80 NEW PORTABLE TOKETS	20,000	61 820 90	20.085.11	0 40,413,67 2005 FRACO TRAILER	40,413,67	0 39,909,00 (2) YOGURT MACHINES	21,000.00		19,598,45		22,001,34	20,000.00	23 504 08	29.011.00	37,403,75	18,503,75	49,198.89	19,550,00	28,531,99	23,061.94	24,426,00	38,866,00	21,710.96	34,518.80 MICROS POINT OF SALE SYSTEM	17,460.50 2008 TOYT		10,0,0,0	25 272 74	47.927.00	30,566,26	20,409.05	88,484,80	EQUIP COST EQUIPMENT DESC	

CONTRACT NO	CHETT	MICHALIE					Lease Receivable	NPV (A)			
100-201-200-200		S ANNO DE CONTROL DE C	N WRG ISON	NITIAL TERM	#Pmts Sold CONTRACT PMT		Sold	25%	PAID TO DATE		
001-0018041-001		FIR INVESTMENT IN		8	4	957.87	39,272,67	8	07/01/00	į	
001-0035568-001	26871-35588		DANCACOO S PIZZENI	8	*	567,13	31,759.28	\$27,485,41	07/01/08	100	29-310-80 NUMBER CONTROL OF THE PROPERTY OF TH
001-0023587-001		בטוים הטשמבם השטיבשי זי טשו		8	æ	712.21	25,639,58	\$23,324.12	08/16/08	2792.00	
001-0021259-001		GASONER TELECONANTO ATOMS IN	•	8	58	1,287,00	75,939,00	\$86,229,82	07/01/08	198	
001-0022528-002		,		8	æ	1,450.93	48,210.69	\$44,189.71	00/15/08	3 8	
001-0022526.001			GDSI	80	æ	613,18	36,176,44	\$31,077.17	08/01/08	ŝ	
001-0018428-001		GREAT AVEC CHONGE STOLEMS, INC.		80	g	548,88	32,284,74	\$27.716.85	07/15/08	3 8	
001-0008400-000	3330113515	OTEN COME OF STREET, INC.		÷	\$	731.06	39.628.76	\$29,894.96	nerstan nerstan	3 8	ADVANCE DISCOVER
001-0017787-009	0407-40700	SOCIAL GOOD FEBRUA OF HER STOFF		80	24	981.34	23,072,16	\$21.635.55	07/01/08	3 8	AS FOR A DE POLITICIONE DE PONTE POMER SUPPLY
200-1529-00-100	111111111111111111111111111111111111111		HISPANIC CHRISTIA	8	57	803,14	45,778,98	\$39,620.71	0700400	3 8	TO THE STATE OF SALE STATEM AND AL
000-12000-100	11106-004	THE SEMILT FON CENTER, INC	ຄົ	24	<b>=</b>	1,828,05	20.10a 84	510 101 10	00/10/100	. 5	
000-6262600-100	SCS: Crass	48840-32525 HAWKEYE MOVING & STORAGE		80	2	1,439,00	58,699.00	CE3 004 26	OCH COLO	1.00	
CD-2007100-100		HELSELL FETTERMAN (LP		8	5	959.85	Sec. 25.	2270200	00/0/00	ou.r	87,088.00 TRANSPORTATION SOFTWARE
200-06/100-100	200	HORIZON COMMUNICATIONS TECHNOLOGIES, INC.	LOGIES, INC.	80	গ্ৰ	451.18	25.716.12	12 WC CC3	OBJECTION OF	(,1bd,45	
001-001-001-001	2022114040	CASA 147020 IRSEN ICANING		8	역	1,278,31	B5 199.91	287 100,00	000000		
001-0071531-001		NUMBER AND HOSPITAL, INC.	i	8	23	785.14	30,787.28	\$34,775.81	02/04/02	š	09,596,00 2008 FORD F360 JERR-DAN MPL40
001-0032043-000	SACE CACAC	SACREAGORS MEMORING PROVIDES AND COMMINES MAN	Ŋ	8	52	418.18	24,137,28	\$20.788.19	DRIANOR	3 8	
001-0021270-001	-	PUTER OTATE MINETE A DESIGNATION OF THE PERSON OF THE PERS		8	4	467,20	19,975.20	\$17 844 59	08/15/08	ś	
001-0030505-001		ISO BY COBBONATION	200	3	¥	730.27	25,559.45	\$23,309,86	CBITSION	ŝ	
001-0024958-001			SICH CHICAGO CONTROL C	9 8	8	452.94	25,384,64	\$21,951,30	07/01/08	ŝ	OF OR AS CHOOLEST AND EDGE
001-0024077-001		SE INC	OFF SOME LEGISLA	8	. S	687,88	34,683.15	\$29,794,37	08/15/08	1.00	
001-0019789-001		La.C. LTD.	VEGAS VALLEY DAM	8	; 5	1,303,30	75.581.40	\$65,096,71	07/01/08		63.153.75 PROPANE TANKS AND OVERWINGER
001-0023382-001		2		<b>à</b> 6	. 6	307.45	28,417,20	\$24,583.07	07/15/08	. <u>.</u>	
001-0025252-001		JIMMY PAINT AND JANITOR	i	3 8	5 ±	1.144.90	53,810.30	\$47,620.85	06/01/08	1. BG	
001-0022505-001		JOOANN ENTERPRISES, INC.	JODANI'S AMORE	3 6	1 8	000,07	40,596,13	\$34,873,88	07/03/08	. <u>.</u>	33.152.92 CARPET CI FANING ROUGHEUT
001-0014109-000	1893U-1416	1893U-14109 JOE BEANS		3 8		808.97	34,711,29	\$29,966.04	07/15/08	20	
001-0017005-001		JR'S TEXAS BAR 8 QUE			3 -	200,00	23,807.06	\$21,386,92	06/15/08	i. 80.	
001-0015879-001		K & L DISTRIBUTORS, INC.		# E	3 8	740.03	43,059.39	\$39,458.05	06/15/08	1.00	
001-0034013-000	12482,340	1248Z-34013 KAMPAR CORPORATION		g :	4 8	1,010.24	3822386	\$35,386,59	07/01/08	1.00	
001-0031811-001		KICKBACK, LLC	PUB INDIANAPOLIS	2	3 :	100.40 100.40	27,276,80	\$24,141.10	80/31/80	1.00	27,121.40 EXERCISE EQUIPMENT
W-10014530-001		KINGDOM REALTY, LLC		48	ð:	504.05	15.4/879	\$28,384,50	07/15/08	1.00	27,798,97 TVS
001 0031505 001		LAX WHEEL REFINISHING, INC.		8	59	950 DB	o are of	310,000,54	08/01/08	1,98	-20:618:82-6-8EBROOMFURNITURE-SETS
001-001-001-001		CA CULMENA PANADERIA		24	22 :	1.138.00	22,808,00	943,632.12	07/01/08	1.80	41,107.04 SPRAY ZONE FRONTLINE IOF SPRAY BOOTH
001.0015845.001		Ch olither City	LAS MARGARITAS	à	43	905.33	36 028 72	00.00	0770700	1.00	25.123.18 CROISSANT WAKER
001_00772500	ALLE AUGUS	LESTOCE GOURNET CHOPSHOP,LLC		24	<b></b>	075 90	30,040,00	00.047,400	97/15/08	1.00	35,433,00 SIGN
001.0038021.000	10000-360	ARCON-COLOR DE LA CITATION DEL CITATION DEL CITATION DE LA CITATION DEL CITATION DE LA CITATION DEL CITATION DE LA CITATION DEL CITATION DEL CITATION DEL CITATION DE LA CITATION DEL CITATION DE LA CITATION DEL CITATION DE LA CITATION DEL CITATION DEL CITATION DEL CITATION DEL CITATION DEL CITATION DEL CIT		8	2	818.00	100000	61,01F,810	80/41/90	1.00	23,137.65 PQS
		CONTRACTOR CONTRACTOR		8	A CO	505,53	24.285.44	631 430 03	80/27/80	1.00	28,232.31 POINT OF SALE SYSTEM
								1	***************************************		23,933.40 OFFICE FURNITURE, CHAIRS, TABL

CUST TO CUST NAME  MAGNICUA BLEERER STREET, LLC  MAHER OIL COMPANY  MARY D. GOLDBERG, M.D., P.C.  MARNIMAYPA, LLC  MARNIMAYPA, LLC  MACCORMACY TREE, INC.  MACCORMACY ARGULAR DENTAL, CORPORA  MADRAY CARE CENTER, INC.  MACCORMACY TRANSFORT, INC.	- " " " "		#PmL sod	* 17 12 2 2 14 14 14 14 14 14 14 14 14 14 14 14 14	il Receivable 20,822.11 20,822.13 20,228.00 33,383.15 80,722.10 80,722.10 80,722.10 80,722.10 80,722.10 80,722.10 80,722.10 80,722.10 80,722.10 80,722.10 80,742.10 80,744.10 80,744.10 80,744.10 80,744.10	8.25% 8.18,526,50 824,522,52 824,522,52 825,817,62 825,817,62 825,817,64 825,816 825,8	PAID TO DATE  08/15/08  08/15/08  08/15/08  08/15/08  07/16/08  08/15/08  08/15/08  08/15/08  08/15/08  08/15/08  08/15/08  08/15/08  08/15/08  08/15/08	RESIDUAL EQUIP COST 1.00 17,950.00 27,950.00 1,191.19 27,155.00 1,00 27,050.00 1,00 27,050.50 1,00 27,150.45 2,050.70 22,593.19 1,00 28,749.00 1,00 28,749.00 1,00 28,900.00
JURRAY CARE CENTER, INC. MYRWA AGUILAR DENTAL CORPORJ NADVIC TRANSPORT, INC. 52350-35618 NEOPOLITAK NETWORKS, INC NEW YORK DISITAL COLOR LITHOGS	Thealthy Habit dei Waphers & Printers	88828	១៩៩៩១	528.22 741.52 896.38 483.87	27,607.44 33,386.60 22,284.18 23,216.18 70,509.71	\$24,007.74 \$29,577.92 \$29,477.19 \$20,494.65 \$81,215.91	07/15/08 07/16/08 07/16/08 07/01/08	
NORTH MECKLENGURG AQUATICS; 1271L-35997 NORTHSIDE LAWN & MANTEBANCE NORTHWEST ALPENGLOW, INC. NYC PHOTOBOOTHINC. 1486Y-346S3 OAK PARK SINGREY CENTER	ROCKSTAR	4884	8 22 23 6	501.85 668.12 442.00 1.235.00	20,078.00 24,088.32 24,752.00 24,700.00	\$16,082.20 \$21,912.97 \$21,421.10 \$28,388.30	06/15/08 06/15/08 07/01/08	5555
OASIS SURGERY CENTER, UP OWALLEY'S ON PRST, INC. P & M BLASTING & COATING INC.		8 8 8 8	នៃ មេខ ជ	496,22 813.08	23,322.34 47,970.54 28,867.65	\$20,639,72 \$41,208,83 \$26,328,89	06/15/08	1.00
PACIFIC UTILITY CONTRACTORS, WE PARADE DESIGNS, INC. PARADISE ELECTRIC, INC.		248	\$ 4 6 3	847.89 1,185.30	38,450,67	\$92,581,71 \$92,901,25	07/01/08	1,00
PERFTECH, INC. PISANINO'S LLC 3949R-35213 PIZZA FACTORY		3888	3 28 28 28	774.17 816.48	45,431.28 45,878.03 36,372.32	\$40,182.89 \$39,237.74 \$31,245.44	97/01/08 97/01/08 97/15/08	1.00 1.00
PLANET MOON STUDIOS POP LABS INC PREGISIAN HARBBOARD GOMPONE	NTO-INGORPORATION	2 2 3	2 2 2 2	679,92 835,16 2113,63	20,397.80 19,208.45	\$18,838.81 \$18,838.81 \$16,058.31	06/15/08	1.00 1.00
OCL, INC. 2639B-31984 OUALITY SERVICE CENTER, INC QUARTEROECK, INC.	QCL MOBILE & CON!	888	288	708,70 584,88 818.53	41,104.80 22,594,40 47,474,74	\$35,397.67 \$35,397.67 \$20,348.47 \$40,683.61	08/15/08 07/01/08 07/01/08	1.00
R. Greenspan International Ind R. Greenspan International Ind Ranchland Hills Golf Club Ing	RGI, INC.	8 8 8	ខេដ្	1,191,44 1,885.56	53,614.80 53,841.76	\$47,685.11	08/15/08	1.00
	CUST NAME  MAGNICUA BLEERER, STREET, LLC  MAHER OL COMPANY  MARK DL GOLDBERG, M.D., P.C.  MAHER OL COLONANY  MARK DL GOLDBERG, M.D., P.C.  MANISHAYOL RECHERG, INC.  MANISHAYOL RECHERG, INC.  MANICOMANCY TRAGS, INC.  MODOC COUNTY TITLE CO., INC.  MODOC TRANSPORT, INC.  MARKY CASE CENTRAL, INC.  MARKY CASE CENTRAL CORPORA  MADDIC TRANSPORT, INC.  MORTH MECCHENOURS, INC.  NORTH MECCHENOURS, INC.  NORTH MECCHENOURS, INC.  NORTH MECCHENOURS, INC.  MORTH MECCHENOURS, INC.  PARTIED, INC.  MORTH MECCHENOURS, INC.  PARTIED, INC.  MORTH MECCHENOURS  MORTH MECHENOURS  MORTH MECCHENOURS  MORTH MECHENOURS  MORTH MECCHENOURS  MORTH MECCHENOURS  MORTH MECCHENOURS  MORTH MECCHENOURS  MORTH MECCHENOURS  MORTH MECCHENOURS  MORTH	CUST DBA RSTREET, LLC MAGNOLIN BAKERY NY	RITTAL CUST DBA RETT, LLC MAGNICUA BAKERY NY R. M.D., P.C. VELDA ROSE MEDIO LA TEJAVA MEATTAJ NC. LAR CUNIC, P.C. TILE CO, INC. SIGLIND, LTD. MELHOME SIGLIND, LTD. SIGLIND, LTD	RSTREET, LLC MAGNICLA BAKGERY 48 NY R. M.D. P.C. LADANGOE MEDIC 60 NC. LAR CLINIC, P.C. LATEJAVA MEATT MJ 60 NIC. LAR CLINIC, P.C. LATEJAVA MEATT MJ 60 NIC. LAR CLINIC, P.C. MCCORMACK TIRE F 44 LAR CLINIC, P.C. MCLORIMACK TIRE F 45 LAR CLINIC, P.C. MCLORIMACK TIRE F 45 COLUR INC. CORPORATION MALLHOME 60 SITLAL CORPORATIEAL THY HABIT DE 45 RIMAL CORPORATION 60 RIMER L 60 RIMAL CORPORATION 60	RSTREET, LLC MAGNICULA BAKGERY 48 87 80 80 80 80 80 80 80 80 80 80 80 80 80	CUST DBA RSTREET, LLC RAGSNCLIA BANGERY RSTREET, LLC	COLOR LITHOGRAPHERS & PRITICE CONTREW CONTRETER CONTREW CONTREW CONTREW CONTREW CONTREW CONTREW CONTREW CONT	CUST DBA  NITIAL TERM  PMINS SAID  NOTED N

1.00 28,076,76 COMPUTER SYSTEMS AND HARDWARE	06/15/08	\$27,578,97	30,184,48	867.19	č	36		WEBF CRMIX COMPANY	00140202031001
	07/01/09	\$24,034,44	25,178.68	1,480.98	17	8		6533H-26404 WATT'S OIL COMPANY, INC	001-0020404-000
24,808.16	07/01/08	\$25,955.40	29,991.36	535,50	58	8		VSS ELECTRIC, INC.	001-0018278-001
	90/10/90	\$48,453.81	53,130.00	1,518.00	35	36		VINES VENDING, NC.	001-0023248-001
41,391.00	90/5//30	\$43,530.14	60,672.74	858.88	5	8	", L STUDIO ONE PHOTO	VINCE PALAZZOLO PHOTOGRAPHY, L STUDIO ONE PHOTO	001-0016083-001
_	07/01/08	\$40,021,48	47,396.58	718.13	86	72	VIEW RIDGE PARK	VIEW RIDGE PARK VILLA LLC	001-0017094-001
17,582,80	80/51/90	\$17,905.40	ZU,887.50	381.25	54	60		TWI OF SOUTH FLORIDA, INC.	001-0016809-001
42,805,47	80/21/30	\$44,983,96	51,518,18	888,21	55	8		TROON SERVICES, LLC	001-0021037-001
1.00 31,405.83 RESTAURANT EQUIPMENT	07/01/QB	\$32,631.13	37,985.38	543.82	8	8	TRE 2	TRE 2LP	001-0023587-001
	07/01/0B	\$33,447,00	38,743,47	878.71	57	8		TOUCH UP SOLUTIONS, INC.	001-0014645-002
38,236,17	06/15/08	\$40,018.78	46,585,22	789.58	69	8		TOTAL NETWORK SOLUTIONS LP	001-0014354-002
2,307,86 26,900.41 WATER WELL DRILLING EQUIPMENT	07/01/08	\$21,844.94	23,733.85	678.11	35	<b>2</b>	ALLING, INC	28191-35145 TOM GREFFITH ENVIRONMENTAL DRILLING, INC	-
1.00 20,532.58 COMPUTERS & PRINTERS	07/01/08	\$21,782,79	25.232.19	442.67	57	8	5	TITAN INTERNATIONAL LOGISTICS, LLC	
3,852.00 44,268.00 CONCESSION TRAILER	03/15/08	\$40,488.95	45,842.88	95,08	48	8		3331T-34400 TASTEFULLY BRITISH	_
36,018.43	07/01/08	. \$41,208.77	47,850.00	825.00	56	8	INI SWINOMSH NORTH	SWINDMISH INDIAN TRIBAL COMMUNI SWINCMISH NORTH	_
1.00 20,008.80 JUMPING PILLOW	06/15/08	\$20,588,79	23,729.20	431,44	8	8	SURFWOOD RV & C	SURFWOOD RV & CAMPGROUND	001-0018970-001
63,250.00	06/15/08	\$05,238,56	75,756,12	1,308.14	8	8		SUNSHINE MARKET	001-0015840-001
1.00 22,000.00 6 TOUCHSCREEN WORKSTATIONS, PO	06/15/08	\$17,941.96	19,973,50	562.10	왏	#		2778K-35481 SUGEE'S BAKERY	
1.00 01,880,32 ISLAND, COUNTER, STORAGE, SCRAPBOOKING	00/15/08	\$65,057,50	75,732,40	1,283,60	59	8		STRICTLY SCRAPBOOKING	001-0024814-001
72,408.32	06/15/08	\$58,337.98	64,129.32	1,781.37	88	盎	Ŕ	3372T-16892 STRATFORD TRUCKING SERVICE, INC	001-0016892-007
22,412.01	80/21/00	\$22,592.48	26,105,52	488.17	83	8		STIX & STONES, INC.	001-0014635-002
39,504.71	07/01/08	\$43,168.26	50,251,48	851.72	59	g	STELLA BLUES CAFI	STELLA BLUES CAFE, LLC	001-0020977-001
19,589,60	80/51/00	\$18,730.26	20,434,59	619.23	ខ	x		STAGES NORTHWEST, INC.	901-0020542-001
34,510,00	80410170	\$38,838.80	41,732,74	718,53	<b>6</b>	8		SNQ-COUNTRY FORD, INC.	001-0032767-003
38,476.00	07/01/08	\$40,204.25	47,813.08	721.41	8	2	SKY VIEW PARK VILL	SKY VIEW PARK VILLA LLC	001-0017888-001
1.00 81,054.58 MUTCH VALUEJET 1804 GARMENT PRINTER	80/21/90	\$82,971,44	73,123,50	1,280.75	56	8		SHIRTS & MORE, INC.	001-0021862-001
	06/15/08	\$32,616,89	37,758,00	851,00	\$	8	¥, tc	SETPOINT DESIGN AND PRODUCTION, LLC	001-0015301-002
	07/15/08	\$21,773.10	25,283,36	435.92	58	8	JAY BERRY'S CAFE	SEWALYH, LLC	•
	00/15/08	\$20,730,83	22,107.36	921.14	¥	ş		521 1D-35990 SEATTLE BULK RAIL STATION, INC	•
36,516,00	80/10/80	\$38,408.53	44,708,43	757.77	89	g	QUALITY CONSTRUC	SCAGLIONE CUSTOM HOMES LLC	001-0022847-001
1.00 27,928.31 CREMATORIUM	00/15/08	\$27,589.88	29,348.85	1,275,85	×	2	•	SAWTOOTH VETERBARY SERVICES	001-0024908-001
45,980.50	80/21/90	\$48,782.10	56,508,95	991,35	57	8		SANDY HOOK HAIR CO	001-0016970-001
1,00 12,937,34 SECURITY SYSTEM/RESTAURANT EQUIPMENT	00/15/08	\$18,010.43	20,885,85	355.36	59	8	RAM'S 3G'S MARKET	S.R.RAM, INC.	001-0019449-002
1,00 26,739,12 SOUND SYSTEM	08/16/08	\$28,544,39	29,894,48	638.18	47	<b>\$</b>	MEGHAN FABULOUS	S & M FASHION GROUP, LLC	001-0036083-001
1,00 55,840.00 KOMATSU EXCAVATOR W/24" BUCKET	80110170	\$57,388.30	86,840.26	1,148.87	83	8		S & J GRADING, INC.	001-0022551-001
1.00 25,259.75 1 LLTRA FROM CACLINTERNATIONAL	0675/08	\$28,179,54	30,400,12	524.14	55	8		RX MED-STAFF LLC	001-0022134-001
1.00 33,74286 SECURITY SYSTEM	06/15/08	\$34,988,82	40,804.08	700.07	58	8	L ST. JOHN CHRYSOS	ROMAN CATHOLIC ARCHBISHOP OF L ST. JOHN CHRYSOS	001-0018593-001
1.00 64,795.00 2004 GMC C5500	05/15/08	\$38,608,70	41,895,60	1,389.85	ಚ	8		1803A-27781 RED STORM TOWING	001-0027781-000 1
RESIDUAL EQUIP COST EQUIPMENT DESC	PAID TO DATE R		Sold	INITIAL TERM SPINIS Sold CONTRACT PMT	M #Prots Sold	BTAL TER	CUST DBA II	CUST ID CUST NAME	CONTRACT NO
		NPV @	Leaso Receivable						

	CONTRACT NO 001-0020747-001 001-002094-001 001-0017700-001 001-0018891-001 001-0022869-001
	CUST ID
	CUST NAME WESTERN FAB, NC. WHEEL THING, NC. (THE) WHIERY OF THE WICHTASS LIC YC & OR, NC. ZENFT, LLC
	CUST DBA HIDEAWAY CASINO ZEN STRENGTH - TI-
	WITIAL TERM 40 80 48 80 80
	#Pmts Sold - 47 - 58 - 43 - 43 - 34
\$174,299.22	CONTRACT PMT . 1,096,73 653,73 687,68 382,17 1,837,87
\$7,295,671.72	este Receivable Sold 48,726.31 48,726.31 27,16.34 28,289.38 21,401.52 82,460.76
\$8,490,728,23	NPV @ 6.25% \$43,121,64 \$27,667,49 \$22,697,23 \$18,521,50 \$67,125,35
	PAID TO DATE 07/01/08 07/01/08 06/15/08 06/15/08 08/15/08
41,544,05	RESIDUAL 1.00 1.00 1.00 1.00 1.00 1.00 1.00
,344.05 7,007,889.00	RESIDUAL EQUIP COST EQUIPMENT DESC 1.00 41,843.76 VERTICAL BANDSAW WITH ACCESSORIES 1.00 28,665.75 DRILLING SYSTEM, BUS MARKIT SCIFTWARE 1.00 17,722.13 POS SYSTEM 1.00 49,004.43 EXERCISE EQUIPMENT

Per Diem in Favor of PSL 7 days @ 6.25% ((6,450,725.23 \* 0625)365)17 Days

\$7,732.04 \$6,456,480.27

ORIGINAL "

Exhibit B
To
Purchase and Security Agreement
[Payment Schedule]

T:ACCOUNTING portfolio sales/First Mutual#9 - 2008 June/zzFirst Mugual - June 08 - Pmt stream purch agreement do

Scattle/6.23.08

- 1

ORIGINAL

#### Exhibit B

### Puget Sound Leasing, a Division of First Sound Bank Portfolio Sale to First Mutual Bank Jun-08

Pmt No	Pmt Date	Pmt Amount	Receivable Balance
•			\$7,295,671.72
0	7/20/2008	174,299,22	\$7,121,372.50
1	8/20/2008	174,299.22	\$6,947,073.28
2	9/20/2008	174,299.22	\$6,772,774.06
3	10/20/2008	174,299,22	\$6,598,474.84
4	11/20/2008	174,299.22	\$6,424,175.62
5	12/20/2008	174,299,22	\$6,249,876.40
6	1/20/2009	174,299,22	\$6,075,577.18
7	2/20/2009	174,299.22	\$5,901,277.96
8	3/20/2009	174,299.22	\$5,726,978.74
9	4/20/2009	167,641.22	\$5,559,337.52
10	5/20/2009	165,432.07	\$5,393,905.45
11	6/20/2009	163,604,01	\$5,230,301.44
12	7/20/2009	163,604.01	\$5,068,697.43
13	8/20/2009	163,604.01	\$4,903,093.42
14		163,604,01	\$4,739,489.41
15	9/20/2009	163,604.01	\$4,575,885.40
16	10/20/2009	162,035.46	\$4,413,849.94
17	11/20/2009	155,845.20	\$4,258,004.74
18	12/20/2009	155,845.20	\$4,102,159.54
19	1/20/2010	154,769.30	\$3,947,380.24
20	2/20/2010	153,534,30	\$3,793,855.94
21	3/20/2010	150,282.67	\$3,643,573.27
22	4/20/2010	150,282.67	\$3,493,290.60
23	5/20/2010	148,171.57	\$3,345,119.03
24	6/20/2010	144,439.87	\$3,200,679.16
25	7/20/2010 8/20/2010	144,439.87	\$3,056,239.29
26	9/20/2010	144,439.87	\$2,911,799.42
27	10/20/2010	144,439.87	\$2,767,359.55
28	11/20/2010	144,439.87	\$2,622,919.68
29		142,447.53	\$2,480,472.15
30	12/20/2010	138,026.32	\$2,342,445.83
31	1/20/2011	132,375.50	\$2,210,070.33
32		125,774.64	\$2,084,295.69
33	3/20/2011	119,453.92	\$1,964,841.77
34	4/20/2011	112,822,35	\$1,852,019.42
35	5/20/2011	101,934.26	\$1,750,085.16
36	6/20/2011	98,771,56	\$1,651,313.60
37	7/20/2011	98,771,56	\$1,552,542.04
38	8/20/2011	98,771.56	\$1,453,770.48
39	9/20/2011	98,771.56	\$1,354,998.92
40	10/20/2011	90,771.00	

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Exhibit B

ORIGINAL

	Į.		
Pmt No	Pmt Date	Pmt Amount	Receivable Balanc
41	11/20/2011	96,080.20	\$1,258,918.72
42	12/20/2011	91,601.49	\$1,167,317 <i>.</i> 23
43	1/20/2012	91,133.07	\$1,076,184.16
44	2/20/2012	88,202.67	\$987,981.49
45	3/20/2012	88,202.67	\$899,778.82
46	4/20/2012	85,566.10	\$814,212.72
47	5/20/2012	81,793.65	\$732,419.07
48	6/20/2012	72,841.86	\$659,577.21
49	7/20/2012	69,427.49	\$590,149.72
50	8/20/2012	69,427.49	\$520,722.23
51	9/20/2012	69,427.49	\$451,294.74
52	10/20/2012	68,149.18	\$383,145.56
53	11/20/2012	66,273.75	\$318,871.81
54	12/20/2012	65,602.92	<b>\$251,268.89</b>
55	1/20/2013	62,616.84	\$188,652.05
56	2/20/2013	60,000.69	\$128,651.36
57	3/20/2013	52,676.77	\$75,974.59
58	4/20/2013	39,381.37	\$36,593,22
59	5/20/2013	21,082.69	\$15,510.53
60	6/20/2013	2,215.79	\$13,294.74
61	7/20/2013	2,215,79	\$11,078.95
62	8/20/2013	2,215.79	\$8,863.16
63	9/20/2013	2,215.79	\$6,647.37
64	10/20/2013	2,215.79	\$4,431.58
65	11/20/2013	2,215.79	\$2,215.79
66	12/20/2013	2,215.79	\$0.00
~~			

Direct Phone

(206) 447-2904

Direct Facsimile

(206) 749-1939

E-Mail

FileT@foster.com

November 7, 2008

#### VIA FEDERAL EXPRESS

Mr. Don L. Hirtzel Chairman and CEO First Sound Bank 925 Fourth Avenue, Suite 2350 Seattle, WA 98104

Re: 10-DAY NOTICE OF DEMAND TO REPURCHASE CONTRACTS

Dear Mr. Hirtzel:

We represent Washington Federal Savings ("WaFed") and are in receipt of your letter to Rick Collette dated October 14, 2008, stating that First Sound Bank ("First Sound") will not repurchase leases originated by its leasing division, Puget Sound Leasing ("PSL").

This is written notice pursuant to Section 12(b) of the Program Agreement, dated June 8, 2004, ("Program Agreement") that WaFed demands that First Sound repurchase all of the Contracts (as defined in the Program Agreement) in Pool Nos. 1-9, which collectively have an outstanding balance of \$30,400,786, and which are more fully described in Exhibit 1 attached to this letter.

Under the Program Agreement, a failure in any representation or warranty, or a failure to honor any covenant agreed to by PSL, constitutes an "Event of Default":

#### 12. Default and Rights and Remedies

- (a) Each of the following shall be an event of default ("Event of Default") under this Agreement:
- (ii) Any representation or warranty of PSL is or becomes false, misleading or inaccurate; and
- (iii) PSL fails to perform any covenant, promise or other agreement set forth in this Agreement, any Purchase and Security Agreement or any other document or agreement between PSL and First Mutual Bank.

See Program Agreement § 12(a).

PSL and/or First Sound has violated one or more of the following provisions of the Program Agreement:

- Section 4(c)'s representation and warranty that "PSL has delivered to FIRST MUTUAL BANK copies of (i) PSL's most recent annual audited financial statements, prepared to certified by an independent firm of certified public accounts satisfactory to FIRST MUTUAL BANK, in conformity with generally accepted accounting principles applied on a consistent basis and presenting fairly PSL's financial condition as at such date, and the results of PSL's operations for the twelve (12) month period then ended and (ii) PSL's most recent quarterly financial statements, prepared in conformity with generally accepted accounting principles applied on a consistent basis and presenting fairly PSL's financial condition as of such date and the results of PSL's operations for the quarter then ended, certified as true and correct by PSL's chief financial officer. Since the date of the above-described financial statements there has been no material adverse change in PSL's financial condition."
- Section 6(a)'s covenant to "[f]urnish to FIRST MUTUAL BANK, within thirty (30) days after the end of each quarter, quarterly financial statements prepared in accordance with generally accepted accounting principles consistently applied and, annually within sixty (6) days after the end of each fiscal year, a copy of PSL's annual audited financial statements, with all notes thereto, and upon request, financial and operating statements and reports on the current operations and condition of PSL."
- Section 6(e)'s covenant not to "(iii) sell, transfer, or convey a substantial a substantial part of PSL's assets other than in the normal course of business (such normal course of business to include the securitization of assets) or effect or be a party to any merger or consolidation which would result in a change to control of PSL (i.e., a sale, transfer or conveyance of 25% of more of PSL's outstanding voting stock), or a material adverse impact on PSL's financial condition, business operations or ability to perform its obligations under this Agreement."
- Section 6(i)'s obligation to "provide FIRST MUTUAL BANK, on or before the fifteenth day of each month, effective as of the end of the preceding month, a report in a format satisfactory to FIRST MUTUAL BANK, detailed by Obligor, setting forth the following: (i) receivables aging, delinquencies and open items together with an aging summary on PSL's entire portfolio and (ii) the occurrence of any of the following events with respect to the Contracts under which the Payment Streams have been assigned to FIRST MUTUAL BANK; (A) the occurrence of an event of default or material violation of any provision of a Contract or Contract Documents by the lessee or vendee thereunder or any other Obligor thereof; (B) any adverse credit information, which PSL may acquire or have knowledge of, with respect to any lessee, vendee or other Obligor under any Contract or Contract Documents; or (C) any and all litigation or other matters or

events concerning PSL or any Obligor which might reasonably construed to affect adversely FIRST MUTUAL BANK's interest in a Contract, Contract Documents, Payment Stream or related Equipment or any of FIRST MUTUAL BANK's rights under this Agreement.

- Section 6(k)'s obligation to "[e]nforce the performance of every term and condition of the Contracts and Contract Documents to be performed by the Obligors thereunder without terminating any of the Contracts and Contract Documents, which enforcement shall be at PSL's expense until such time, if any, that litigation action is, at FIRST MUTUAL BANK's direction, commenced with respect to the Contract or Contract Documents, after which time (unless and until Such Contract and related Payment Stream is repurchased or substituted for hereunder) such reasonable litigation enforcement expenses as First Mutual Bank shall have approved in advance shall be borne by FIRST MUTUAL BANK."
- Section 6(r)'s obligation to "[m]aintain a ratio of Debt to Tangible Net Worth of not more than 6.0 to 1.0 as measured as of the end of each fiscal quarter of PSL."
- Section 8, which states "unless and until FIRST MUTUAL BANK shall have the right, pursuant to Section 12(b) below, to assume responsibility for servicing the Contracts and Contract Documents, PSL shall continue to service and administer the Contracts and Contract Documents in accordance with its customary practices and procedures, which shall be sound commercial practices and procedures. PSL shall handle all transactions relating to the Contracts and Contract Documents and shall bear the cost of servicing and enforcing the Contracts and Contract Documents."
- Section 8(a)'s obligation to submit a written request for reimbursement, without interest.

As a result, First Sound is <u>obligated</u> under Section 12(b) to repurchase all Payment Streams at WaFed's request:

- (b) Upon occurrence of an Event of Default, FIRST MUTUAL BANK may exercise any one or more the following remedies, in addition to any remedies available at law or equity:
- (i) PSL will, within ten (10) days of a written request from FIRST MUTUAL BANK, repurchase all Payment Streams under all Contracts purchased by FIRST MUTUAL BANK, for cash for the cumulative Repurchase Price of all such Payment Streams. . .

Program Agreement § 12(b)(i).

Accordingly, WaFed requests and demands under § 12(b)(i) of the Program Agreement that First Sound, within ten (10) days from the date of deemed service of this letter, repurchase all Payment Streams under all Contracts described above. You should direct payment in full of

Mr. Don L. Hirtzel November 7, 2008 Page 4

the cumulative Repurchase Price in immediately available funds pursuant to the wire transfer instructions attached to this letter as Exhibit 2.

WaFed reserves all other rights and remedies provided for in equity and/or law, whether pursuant to the Program Agreement, arising from statute or at common law, including but not limited to the right to terminate the Program Agreement, recover possession of any of the security with or without terminating the Program Agreement, enforcement by specific performance and/or recovery of damages, attorneys' fees and costs of suit.

Singerely

Tim V Filer

Attachments

cc: Washington Federal Savings

PSL Contracts (Pool Nos. 1-9)

Pools	1.00	er Con	Tipschon 1	NV Sunive	Ousimine	Monthly
		Date	AVIOLUTE	Date.	Balance	Payment
1	77-100252-04	6/28/04	\$4,583,369	6/30/09	\$337.709	\$50,491
2	77-100293-08	12/16/04	\$4,999,021	12/31/09	\$714,207	\$58,493
3	77-100326-06	5/26/05	\$5,809,341	5/31/10	\$124,407	\$82,976
4	77-100382-09	1/26/06	\$6,929,517	4/26/11	\$1,918,963	\$118,622
5	77-100440-05	9/28/06	\$9,240,243	4/28/13	\$3,582,999	\$172,877
6	77-100506-03	3/26/07	\$5,715,692	1/26/14	\$3,379,149	\$115,302
7	77-100539-04	8/30/07	\$7,586,792	8/30/14	\$5,517,139	\$145,382
8	77-100574-01	3/28/08	\$9,142,580	3/2/15	\$8,075,333	\$177,869
9	77-100597-02	6/27/08	\$7,295,672	6/20/13	\$6,750,880	\$174,299
			\$61,302,227		\$30,400,786	\$1,096,311