



Equipment Leasing and Finance Hiring Index

Leasing hiring index falls in Q2 after six straight quarters of growth

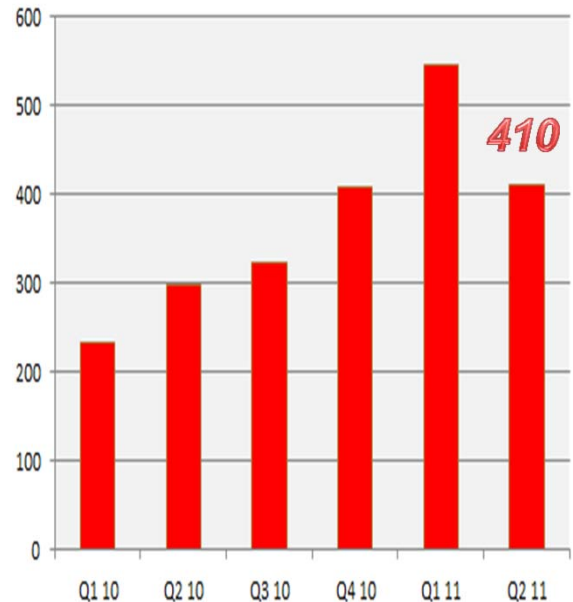
After 18 months of steady and consistent growth, the ZRG Equipment Leasing and Finance hiring index retreated, ending the quarter at 410. Despite the drop in career opportunities from Q1 to Q2 of this year, the overall job opening numbers are still higher than they have been in the past 3 years, showing healthy levels of hiring occurring in the space. Will this gradual decline in new jobs continue in the upcoming quarter or will summer and fall bring continued hiring and further job opportunities to close out year? This is certainly a big question for the industry looking forward.

From a sector standpoint, growth for this year has come out of the technology and healthcare sectors. Functionally, we see a continued emphasis on business development and sales related hiring in the quarter. At current hiring index levels, 2011 is still on pace to exceed last year's hiring pace by 85%.

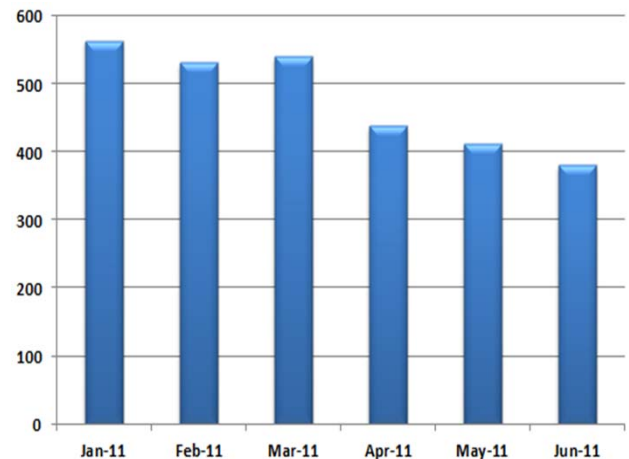


ZRG is launching a new global leasing and finance hiring index this coming quarter, so global hiring trends in leasing will bring new insights to the quarterly releases.

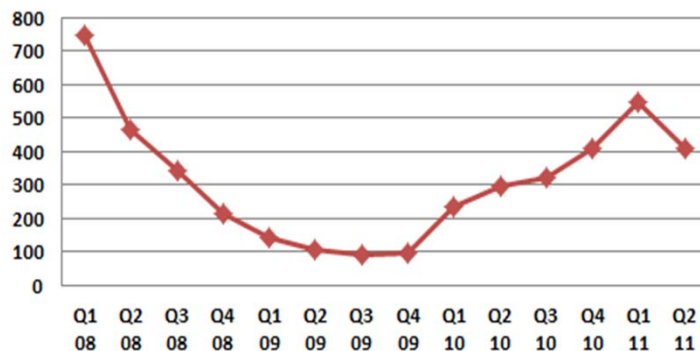
2010/2011 Leasing Hiring Index



2011 Monthly Leasing Hiring Index Average



Index Since Inception



About the ZRG Partners and the Hiring Index

ZRG Partners is a global authority on talent management issues within the equipment finance and leasing markets. ZRG provides its clients with specialized market expertise in executive recruitment, consulting and advisory work with a focus on data and analytics to drive great business decisions.

The index is published quarterly and is based on several key proprietary data sources. These data sources include hiring data that comes directly from benchmark firms that make up the Index as well as 20 different National Job Boards and several leasing industry specific job sites. The sample group includes banks, captives and independents. The next update will be October 2011.



Global Equipment Leasing and Financing Practice

Making Great Hiring Decisions Globally

In every aspect of your business, you have information to help you make great business decisions, except when it comes to hiring.

ZRG is changing this with our approach to talent. We bring data and analytics into every hiring decision to help our clients make the best possible hiring decision. Let us show you how you can change the odds of making the best possible hire, every time with our Z Score and CollaboRATE solutions.

Roles filled for clients in the Equipment Finance markets globally

- CEO / President
- CFO / Controller
 - Country Head
- CIO / VP of Technology
- Chief Risk Officer, VP of Credit
 - COO / VP of Operations,
- Head of Syndications / Capital Markets
- VP of Risk Management / Senior Analyst
 - Senior Asset Management Roles
 - Collections, Workout and Recovery
 - Head of Sales, Sales Leadership
 - Sales / Business Development
- Vendor / Bank Program Management
- Head of Marketing / VP Marketing
 - Head of Human Resources
 - General Counsel / Legal
 - Call Center Management



Retained Search for Senior Level Talent

Board of Director Search and Board Analysis

Hiring Process Management and RPO Solutions featuring our Z Score and Collaborate Products

Growth oriented Consulting and Advisory Work

Compensation and Benchmark Studies

Quick Facts about ZRG's Global Equipment Leasing and Lending Practice

- The only global executive search firm that focused in equipment finance and leasing
- Retained search work completed in 26 different countries last year including North America, Canada, Latin America, Europe and Asia Pacific
- Dedicated senior team focused on Equipment Leasing with over 40 years of experience in operating and running equipment finance and leasing businesses
- Extensive database and network of executives across the globe

Practice Leaders

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