

Equipment Leasing National Program Specialist
San Francisco, CA

Trinity Capital Corporation, a division of Bank of the West, is a market leader in offering innovative Vendor Finance programs that enhance the sales and profitability of equipment manufacturers, distributors and dealers. We have an excellent opportunity in the San Francisco Financial District for an experienced professional to join a leader in the equipment leasing industry!

Specifically you will:

- Manage national program accounts and help the manager research, originate and implement new national programs
- Receive & review applications, credit quality of applicant, and credit submittal/appeals, and communicate application status to ensure loan package is complete
- Review documents for covenants/agreements and ensure accuracy
- Evaluate/update changes to subsidies on a monthly basis and generate appropriate subsidy invoices for specific programs
- Generate weekly/monthly funding reports as well as internal funding and month-to-date reports for management
- Provide monthly/quarterly pricing for the programs and maintain appropriate spreads
- Verify the Bank's pre-negotiated price and price programs within guidelines
- Help the manager develop/implement new programs, research market segments, and produce program proposals

Requires a BA/BS or equivalent combination of training and experience; 3+ years of experience in equipment leasing; an understanding of personal and business credit profiles/reports and financial statements and tax returns; PC proficiency with Excel, Outlook and T-Value; and excellent customer service and follow up skills. Some travel required.

For immediate consideration, visit www.bankofthewest.com, click on 'Employment', search under 'San Francisco, CA', and apply online for the 'Equipment Leasing National Program Specialist'

Bank of the West and its subsidiaries are equal opportunity/affirmative action employers. It is our policy to recruit, advertise, employ, promote, transfer, discipline, and discharge without regard to race, religion, color, national origin, age, physical or mental disability, veteran status, sex, and any other basis protected by federal, state, or local law.

Bank of the West
Community Focused Banking